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NAVIGATIONS

Presented By: **COMPASS**
Total Benefit Solutions

THE TOP 3 WAYS COVID-19 IMPACTED THE PATIENT-DRIVEN PAYMENT MODEL

The traditional fee-for-service approach determined reimbursements based on the quantity of health services, unlike PDP, which incentivizes the providers' quality of health services by reimbursing based on patient outcomes. COVID-19 brought numerous unanticipated impacts on the payment system since its launch in October 2019.

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SPOTLIGHT: COMPASS TOTAL BENEFIT SOLUTIONS - DESIGNED SPECIFICALLY FOR LT/PAC

Long-term care providers repeatedly face tough financial challenges: how do you recruit and retain high-quality staff while balancing tight margins and uncertainties around occupancy and reimbursement? How do you attract top employees and afford to give them the health care that they deserve?

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VIRTUAL REALITY IMPROVES EMOTIONAL HEALTH & WELLBEING IN ASSISTED LIVING FACILITIES

Virtual reality – a technology that can transport you to an entirely new world without having to leave your seat – is being embraced by long-term care facilities as a way to engage residents and mitigate the isolating effects of the pandemic.



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Why Compass?

The Compass Plan is a new and innovative health insurance product to help reduce employer costs through recruitment and retention. First picked up and endorsed by the [American Healthcare Association \(AHCA\)](#) in 2018, organizations operating across the US can add the Compass plan to their employee benefits package.

Starting at \$1 per hour for a full time employee, the Compass Plan heavily focuses on the day to day needs of front-line staff and their dependents with low copays for the most commonly used services while driving towards a free and unlimited telemedicine benefit!

Email or call me to find out how Compass Total Benefit Solutions can lower your employee benefit expenses and provide your employees with insurance that they'll use.

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