

NAVIGATIONS

Presented By: **COMPASS**
Total Benefit Solutions

BREAKING DOWN THE NEWLY PROPOSED CORONAVIRUS RELIEF BILL: 4 STICKING POINTS IN HEALTHCARE

Negotiations over unemployment, stimulus checks, and support for school operating costs have taken center stage, but many parts of this new bill will support our healthcare infrastructure. Let's break down some of the significant components relevant to LTC and AL.

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A SMARTER HEALTH BENEFIT OPTION

"The predicament is twofold. Long term and post-acute care (LT/PAC) providers need to attract and retain quality staff while offering competitive wages at a time of tight margins, occupancy challenges, and uncertain reimbursement from state and federal sources." Enter a plan designs specifically for LT/PAC - as featured in Provider.

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2 EMERGE AS LEADERS IN THE RACE FOR VACCINE

This past week, two drug makers have emerged as leaders in developing a safe and effective COVID-19 vaccine by moving into phase 3 of their clinical trials.

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IN CASE YOU MISSED IT

LONG-TERM CARE AND ASSISTED LIVING FACILITIES: THE OVERLOOKED HEALTHCARE HEROES

Despite risks to their own health and safety, millions of front-line workers have been tirelessly performing their jobs for the sake of others. But a particular group of healthcare heroes—long-term care communities and their employees—have not appropriately been recognized for their bravery and commitment to serving the most vulnerable portion of our population during the coronavirus pandemic.



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Why Compass?

The Compass Plan is a new and innovative health insurance product to help reduce employer costs through recruitment and retention. First picked up and endorsed by the [American Healthcare Association \(AHCA\)](#) in 2018, organizations operating across the US can add the Compass plan to their employee benefits package.

Starting at \$1 per hour for a full time employee, the Compass Plan heavily focuses on the day to day needs of front-line staff and their dependents with low copays for the most commonly used services while driving towards a free and unlimited telemedicine benefit!

Email or call me to find out how Compass Total Benefit Solutions can lower your employee benefit expenses and provide your employees with insurance that they'll use.

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