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NAVIGATIONS

Presented By: **COMPASS**
Total Benefit Solutions

NEW YEAR BRINGS NEW COVID-19 RELIEF BILL

This combined legislation's total cost is \$2.3 trillion, making it one of the biggest spending bills in history.

Here are some of the main takeaways for the LTC industry.

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COVID-19 AND THE FUTURE OF VALUE-BASED HEALTHCARE

CMS is pushing for a shift from fee-for-service to value-based care models and aims to have at least half of Medicaid reimbursements tied to value-based contracts in only four years.

While many industry leaders see the benefits of value-based care long-term, some find it hard to focus on transitioning to value-based payment models in the near-term. Others are feeling risk-averse, given the pandemic induced financial strain on the industry.

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CLIENT REVIEWS - SILENT KILLER OR BUSINESS BOOSTER? YOU DECIDE

Customer review platforms are growing in popularity as places where users can go for information on the quality of an experience. When individuals are looking for the perfect nursing home for their loved one, they now look beyond government-supported, conventional nursing home rating systems—they want to know more about current residents and their family members' opinions.



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FREE LIFE INSURANCE

Frontline healthcare workers, including LTC employees, are eligible for the Massachusetts Mutual Life Insurance Company (MassMutual) HealthBridge program. This free life insurance program provides a 3-year term policy worth up to \$25,000.



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Why Compass?

The Compass Plan is a new and innovative health insurance product to help reduce employer costs through recruitment and retention. First picked up and endorsed by the [American Healthcare Association \(AHCA\)](#) in 2018, organizations operating across the US can add the Compass plan to their employee benefits package.

Starting at \$1 per hour for a full time employee, the Compass Plan heavily focuses on the day to day needs of front-line staff and their dependents with low copays for the most commonly used services while driving towards a free and unlimited telemedicine benefit!

Email or call me to find out how Compass Total Benefit Solutions can lower your employee benefit expenses and provide your employees with insurance that they'll use.

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