

A transformative programme for business school faculty

The Essentials of Teaching and Learning



ETL The Essentials of
Teaching and Learning
by the **ITP**



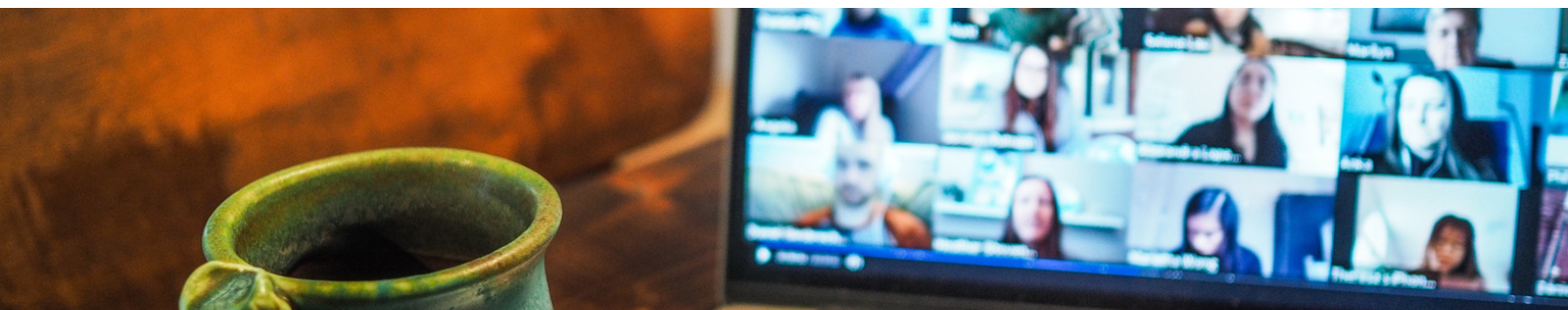
PROGRAMME DATES

Online sessions from 2pm to 6pm CET

Session 1: Friday	10/04/2026
Session 2: Friday	17/04/2026
Session 3: Friday	24/04/2026
Session 4: Thursday	30/04/2026

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INTERNATIONAL SCHOOLS OF BUSINESS MANAGEMENT

The International Schools of Business Management (ISBM) was created more than 50 years ago to improve the teaching and learning that goes on in business schools everywhere. The consortium consists of 12 leading global business schools and is supported by the European Foundation for Management and Development (EFMD). ISBM has been transforming the way that business school professors teach and how business skills are learned. Through its flagship programme, the “International Teachers Programme” (ITP), it has changed the lives and careers of thousands of business school faculty and those who learn from them.

The ITP, a multi-week, in-person programme delivered annually at ISBM member schools, trains participating faculty in “active learning” pedagogies and transforms their mindsets from focussing on teaching to creating environments in which learning comes alive.

The essence of the ITP experience has now been extracted and distilled into ISBM’s newest and most scalable and accessible programme, “The Essentials of Teaching and Learning,” delivered in a remote learning format. Thanks to the power and reach of remote learning technology and in an effort to further its impact, ISBM offers business school faculty everywhere the opportunity to transform their own classrooms – whether intimate seminars for a few dozen students, workshops for executives, or lectures to hundreds – in a way that makes the most of their own gifts as teachers.

In a series of four half-day, highly interactive, and intensely engaging virtual sessions, participants will learn key “active learning” approaches that will unlock real learning for their students.

PROGRAMME OVERVIEW

Welcome to a Transformative Journey toward Teaching Excellence

Are you ready to elevate your teaching practice and make a lasting impact in the classroom? **The Essentials of Teaching and Learning** programme is designed for business school faculty who are passionate about refining their teaching style, expanding their professional network, and delivering exceptional educational experiences.

Through this programme, you will engage in four highly interactive, half-day online sessions. Each session is designed to be hands-on, allowing participants to experience cutting-edge teaching methods, network with international peers, and gain insights from top faculty at renowned business schools worldwide.



PROGRAMME STRUCTURE AND DATES

- Interactively designed and delivered
 - Four half-day sessions via Zoom
 - With small-group breakouts and other engaging activities
 - Conducted in English
 - Time zone friendly from 2PM to 6PM Central European Time
 - All in all, taken together and in addition to its content, ETL provides a demonstration of highly effective teaching that can serve as a role model for any kind of teaching and learning setting.
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- Session 1: Friday 10/04/2026
Using Learning Styles for Teaching Effectiveness
 - Session 2: Friday 17/04/2026
Engagement and Credibility: Tools and Tips
 - Session 3: Friday 24/04/2026
Uncover the Best Teacher in You
 - Session 4: Thursday 30/04/2026
Boost Your Presence in the Virtual Classroom

*"Wonderful course!
Learned a lot of useful content to
improve my classes."*



Delia Perez-Lozano,
Professor - Marketing & Digital Innovation
Instituto Tecnológico de Monterrey,
México

Session 1



Using Learning Styles for Teaching and Learning Effectiveness

by Pär Mårtensson, Stockholm School of Economics

Date: Friday 10/04/2026

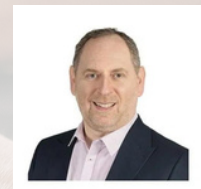
Time: 2 PM – 6 PM CET

Learning doesn't follow a one-size-fits-all approach. This session introduces participants to the **Honey and Mumford Learning Styles** typology, helping teachers understand how to identify and cater to different student preferences.

Key Learning Objectives:

- Assess how well your current teaching methods align with various learning styles.
 - Apply the Honey and Mumford typology to your course design.
 - Collaborate with peers to exchange ideas for a more inclusive learning environment.
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Session 2:



Engagement and Credibility: Tools and Tips

by Daniel Simonovich, INSEAD

Date: Friday 17/04/2026

Time: 2 PM – 6 PM CET

Enhance your teaching with techniques that boost classroom engagement and credibility. This session provides practical tips and insights on how to be more effective and impactful as a business school teacher.

Key Learning Objectives:

- Observe and apply techniques to increase engagement and credibility.
- Learn from business school teachers with high student ratings.
- Develop case-teaching skills using real-world examples.

Session 3:



Uncover the Best Teacher in You

by Nana von Bernuth & Thomas Hellwig, INSEAD

Date: Friday 24/04/2026

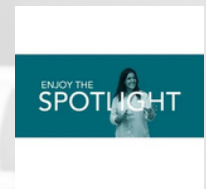
Time: 2 PM – 6 PM CET

Discover and leverage your unique strengths as a teacher. This session employs the principles of positive psychology to help you identify and harness your best self for teaching excellence.

Key Learning Objectives:

- Analyze your 'best self' through the use of pre-session surveys.
- Explore positive organizational dynamics like resilience and vitality.
- Implement strategies to utilize personal strengths in the classroom.

Session 4:



Boost Your Presence in the Virtual Classroom

by Dramatic Resources London

Date: Thursday 30/04/2026

Time: 2 PM – 6 PM CET

Online teaching demands unique skills, and having a commanding presence online is essential for engaging students. This session, led by a professional actor, focuses on refining your on-camera presence through experiential exercises.

Key Learning Objectives:

- Learn how to manage energy, focus, and posture for effective online teaching.
- Experiment with voice and body language to capture and hold attention.
- Receive personalized feedback on your virtual teaching style.

"Participating in the Essentials for Teaching and Learning 2025 programme was an enriching and inspiring experience. Each session offered a valuable opportunity to reflect on teaching practice, explore personal strengths, and discover new ways to engage with learning styles."



Inna Paiva,
Associate Professor - Department of Accounting
ISCTE Business School
Lisbon - Portugal



What's in it for me?

- **Proven content:** The 'essentials' distilled from the ITP.
- **Your best self:** There's no single best way to teach. We'll help you develop your own unique identity as a teacher.
- **An international network:** You'll get hands-on, highly interactive learning in the company of dozens of highly motivated and like-minded international faculty peers, all of whom care about excellence in teaching.
- **An enhanced reputation:** Learn from and get to know star faculty from diverse cultural and professional backgrounds from some of the world's top business schools.
- **Fun, passion, and purpose:** You'll learn how to shape your classroom culture to deliver amazing experiences for every student.
- **Impact:** Most of us don't teach just to make a living. We're teachers who want to make a difference in the lives and careers of those we teach. The "Essentials of Teaching and Learning" programme will boost your impact.



What's in it for my institution?

- **Inspiration:** The transformation of your institution's culture from one of teaching to one of creating learning environments is inspiring to behold and to be a part of.
- **Credibility:** Show your faculty, students, and other stakeholders that your institution values and supports excellence in teaching.
- **Enhanced student experience:** Your students' learning experience matters!
- **Faculty recruitment and retention:** Attracting and retaining top faculty gets more difficult every year. Faculty appreciate working for institutions that invest in developing their skills.
- **Relevance:** Organisations of all kinds – pretty much everywhere – need to be better managed. Your institution, drawing on the more than 50 years of learning from the ISBM consortium schools, can lead the way.

"Wonderful sessions with lot of take-aways as a teacher to understand the dynamics in a class among learners."



Tanmoy De,
Associate Professor - Marketing & Strategy
Symbiosis Institute of Business Management,
Hyderabad - India

Practical Information

Fee and registration

The fee for the Essentials of Teaching of Learning is **600€**

If your institution is sending more than one faculty we will apply the discounts below:

- **2 faculty for 1100€** (instead of 1200€)
- **3 faculty for 1600€** (instead of 1800€)
- **4 faculty for 2100€** (instead of 2400€)

To apply, complete the application form here:

<https://itp-essentials.com/registration>

Once the form has been completed, we will send an invoice along with the confirmation. You will need to pay the invoice within 30 days to secure your place. Payment can be made by debit/credit card or bank transfer.

The Essentials of Teaching and Learning programme accepts a limited number of participants. Admissions are on rolling basis. We encourage you to apply as soon as possible, and no later than 15 March 2026.

For more information, please email **contact@itp-essentials.com**

<https://itp-essentials.com>

"The course "Essentials of Teaching & Learning" has been a great help to connect with my best self as a teacher, and to acquire new tools to improve my performance in the classroom. It also allowed me to share practices and experiences with many other teachers from different countries."

Juan Martin Quiroga,
Assistant Professor
Universidad Nacional de Río Negro
School of Economics
Argentina



"Being a participant of the ETL renewed my love for teaching. It also provided me with a new awareness of the areas I need to work on to be a better teacher and engage my students."

Maria Guimarães,
Professor
Católica Porto Business School
Portugal





The Business School
for the World*



ETL



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by the  ITP

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