



## Residential Security for Estates and Complexes

The concept of residential security revolves around the resident's safety, protecting them from intrusions, theft, and vandalism with modern security solutions. Guarding, access control, an electric fence, and monitored CCTV are all crucial for residents' security.

Criminals have realised that the response resources in large estates are limited, with a limited number of guards covering a large area, and with poorly secured units, there are many potential targets, and the guards are unable to respond quickly.

The criminals have found ways of using an electric fence to their advantage. They create a decoy in one area to attract the guards, they then infiltrate the estate or complex in another area by cutting the fence and jumping the wall. The criminal is now in the estate and far from the intrusion point.

Backing up the electric fence with monitored CCTV cameras adds another level of defence to the overall security of the estate.

Hybrid Surveillance Solutions offers bespoke perimeter detection and off-site monitoring. Our focus being the safety and peace of mind of our customers.

The detection is set up to:

- **Detect** intruders before they reach your property
- **Deter** intruders by visible CCTV camera presence
- **Defend** your property by reporting incidents directly to your chosen armed reaction company

Our solution is to provide the customer state of the art cameras and real time video analytics, enabled by artificial intelligence to provide alerting of possible threatening scenarios. This includes object classification, unusual behaviour, facial recognition as well as number plate recognition.

Our independent Surveillance Operations Centre (SOC) is equipped with skilled and dependable officers, and supported by the necessary systems, to ensure that alerts are acted on reliably and timeously. Although we don't provide an armed response service, we, we fully integrate, when required, with the customers armed response company to dispatch, escalate and manage incidents.

We also operate a separate Network Management Centre (NMC), supported by qualified field technicians to provide surveillance and maintenance of the networks and systems to ensure that the infrastructure is always available.

Our advanced Artificial Intelligence (AI) enabled post analysis tools enable our surveillance officers to provide detailed video, response, and alarm evidence in the event of an incident for prosecution purposes. Intelligence gained from events, suspicious vehicles, and persons, are also fed back into the system.

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In summary, we believe that these four elements address the shortcomings of other available solutions.:

- Technology – reliable threat detection
- SOC – reliable threat management
- MNC – Availability of systems
- Reporting – Reliable prosecution

Our business model is OPEX based. We own, maintain, support, and operate the infrastructure at a monthly fee per camera.