**Sent:** Wednesday, June 25, 2008 10:29 AM

**To:** Tracy Edwards **Subject:** RE: Moving On

**Attachments:** Dennis Brewer Resume 2008.docx

## Tracy

I've attached my resume for your review. My contacts in the LA area are limited as its been several years since I worked there regularly. I do have one rapidly growing client in the region though in a completely different arena than CaseStack. I presume you are looking for a comparable midmarket position.

If there are other networking contacts - company officers, headhunters, etc., that could be useful to speak with, I'd appreciate receiving that information. I do have a mid market supply chain headhunter contact in the midwest who works across a national recruiting network and placed me here if that would be of value to you.

Thanks for your interest.

Regards, Dennis Dennis Brewer

From:

10:

Subject: RE: Moving On

Date: Wed, 25 Jun 2008 00:16:28 -0700

#### Hi Dennis

Thank you for your note. I remember meeting with you and Bill. I understand how things can change.

I recently left CaseStack as the firm has decided to move my role to Arkansas where our CEO is building a footprint and the Wal-Mart relationship has expanded. For professional and family reasons, I must remain in the LA area.

I would be happy to talk about your next steps and share notes. I will be back in LA on July 1.

Please send your CV if you would like me to look at it.

#### Regards

#### **Tracy Edwards**

From: Dennis Brewer [mailto:

**Sent:** Tuesday, June 24, 2008 10:43 AM

To:

Subject: Moving On

Tracy - We spoke last fall in your office regarding logistics and supply chain issues. Establish has recently moved to a new ownership structure and changed its business model toward more contingent staffing.

Bill Drumm, the former President you met, with the company for nearly 30 years, has moved on. I chose not to participate in the new ownership structure.

As a result, I am available for immediate project management opportunities and to consider permanent executive management positions. I'd appreciate the opportunity to speak with you, gain your insights, and referrals to others in the area who might have knowledge of opportunities. I have attached my resume for your reference. I look forward to speaking with you in the near future.

Regards, Dennis

Dennis Brewer

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Sent: Wednesday, June 25, 2008 3:12 PM

**To:** Marinka Modderman

**Subject:** FW: Wedding

How guys discuss weddings.....

btw, just corner Jason at his wedding if you want a reference We've traveled and worked together on a couple of projects in California and New Jersey.

From:

To:

Subject: RE: Wedding

Date: Wed, 25 Jun 2008 12:41:22 -0400

Hi Dennis,

It is 4pm at the west park winery. The address is 25 Burroughs Drive, West Park NY 12493. Not sure if there is really a dress code, its supposed to be mostly outside depending on the weather, but I think most people will have on ties. Her full name is Jennifer Reilly. I have a package that was delivered here for you, would you like me to drop it off later this afternoon or tomorrow morning?

Jason

Jason Pankowski Senior Management Consultant

# Establish, Inc.

United Logistics Group

2200 Fletcher Ave.
Fort Lee, NJ 07024
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From: Dennis Brewer [mailto:

**Sent:** Wednesday, June 25, 2008 10:05 AM

To:

Subject: Wedding

Jason - Marinka and I plan to attend on Saturday. However, I have no invitation in my possession and need the basic details via e-mail as to time appropriate dress, and your wife's current full name. My recollection is 4PM at West Park Winery. Thanks for the invitation and for kindly repeating the details for me.

Regards, Dennis Dennis Brewer

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**Sent:** Wednesday, June 25, 2008 10:19 AM

To: Marinka Modderman Subject: Wedding Plans

Wedding site, in case you are interested:

http://westparkwinery.com/

I also separately sent a copy of our reservation at Inn at the Falls in Poughkeepsie

Anything else we need to do?

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Wednesday, June 25, 2008 3:08 PM Sent:

To:

RE: Vice President Project Management **Subject: Attachments:** Dennis Brewer Resume 2008-Word03.doc

Heather- Thanks for your e-mail. This resume version is Word 97-03 compatible. Let me know if you have any problems and I will convert to pdf.

Thanks for your consideration.

Regards, Dennis **Dennis Brewer** 

> From: To:

Subject: RE: Vice President Project Management

Date: Wed, 25 Jun 2008 14:34:48 -0400

#### **Dear Dennis:**

Thank you for your email; however I was unable to open your resume (however was able to open your listing of PM qualifications). Please resend your resume in MSWord or pdf file at your earliest convenience.

## Best regards,

Heather A. Stricklin **Human Resources** 

Carnegie Worldwide, Inc.

office fax cellular

# www.carnegieww.com

----Original Message-----

From: Dennis Brewer [mailto:

**Sent:** Wednesday, June 25, 2008 1:49 PM

To:

**Subject:** Vice President Project Management

Heather - Thanks for considering me for Vice President Project Management at Nordex North America. I'm well qualified for this position with direct wind industry experience, and 30 million square feet of infrastructure related construction, equipment integration, and technology integration across about 200 projects in North America. I have 29 years of relevant project and leadership experience, including:

-- Developing and scaling field construction and equipment integration successfully in a rapidly growing company

- -- Managing relationships with large, complex technically oriented clients, including numerous Fortune 1000 companies
- -- Executing a portfolio of projects within budget and schedule in a rapidly growing resource constrained environment
- -- Developing an organization and resources which is flexible, cost effective, and rapidly scalable
- -- Supervising engineering and construction management personnel and vendors
- -- Applying lean and six sigma principles to a dynamic, geographically diverse set of construction operations
- -- Implementing quality strategic and tactical planning processes to manage, track, and monitor project progress
- -- Implementing processes to communicate effectively between, for example, field operations and plant and product engineering teams
- -- Selecting and developing quality team members in a rapidly scaling operation
- -- Building strong relationships within the organization, with customers, and key suppliers

My recent direct experience with the wind industry was to develop the supply chain operations of a competitive wind industry firm. I have supervised engineering and construction teams for over half my career, including complex construction operations in international airports, aerospace, schools, and other commercial and institutional settings. I have had P&L leadership responsibility in rapidly growing companies, and directly managed teams of 300 people and construction budgets to ten of millions of dollars on a single project. My leadership experience includes developing and managing cross discipline teams in engineering, construction, operations, project management, business process, and technology integration. I have a strong practical background in engineering and related disciplines.

My resume and a representative project list are attached. I look forward to speaking with you.

Dennis Brewer

Regards, Dennis Dennis Brewer

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**Sent:** Thursday, June 26, 2008 3:25 PM

**To:** Marinka Modderman

**Subject:** RE: Wedding

NO problem. I will call when I have the car in hand and we'll take it from there. Thanks for remembering the book and map.

From:

Subject: Re: Wedding

Date: Thu, 26 Jun 2008 15:18:16 -0400

To:

Well, I'm thinking, if you don't mind, would you pick me up? I might be loaded - bringing a few things for Anna... thank you!

On Jun 26, 2008, at 3:02 PM, Dennis Brewer wrote:

Super. The ferry is great - but I don't mind coming to get you if you have too much stuff to make the trip on the ferry easily.

I'll have the car about 11. It should only take about 20 minutes to get to your place that time of day. Let me know what is easiest for you.

Either way, seeing You is the thing I'm excited about!

From:

Subject: Re: Wedding

Date: Thu, 26 Jun 2008 14:55:41 -0400

To:

starting to pack! I've printed out the directions to Anna's & from Anna's to hotel & hotel to wedding...(they should be idiot proof - famous last words...)

Would it be easier if I take the ferry over tomorrow?

On Jun 25, 2008, at 3:12 PM, Dennis Brewer wrote:

How guys discuss weddings.....

btw, just corner Jason at his wedding if you want a

reference We've traveled and worked together on a couple of projects in California and New Jersey.

From: m To:

Subject: RE: Wedding

Date: Wed, 25 Jun 2008 12:41:22 -0400

Hi Dennis,

It is 4pm at the west park winery. The address is 25 Burroughs Drive, West Park NY 12493. Not sure if there is really a dress code, its supposed to be mostly outside depending on the weather, but I think most people will have on ties. Her full name is Jennifer Reilly. I have a package that was delivered here for you, would you like me to drop it off later this afternoon or tomorrow morning?

Jason

Jason Pankowski Senior Management Consultant

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and delete this message. Thank you for your cooperation.

From: Dennis Brewer

<u>mailto:</u>

**Sent:** Wednesday, June 25, 2008 10:05

AM **To:** 

Subject: Wedding

Jason - Marinka and I plan to attend on Saturday. However, I have no invitation in my possession and need the basic details via e-mail as to time appropriate dress, and your wife's current full name. My recollection is 4PM at West Park Winery. Thanks for the invitation and for kindly repeating the details for me.

Regards, Dennis Dennis Brewer

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**Sent:** Friday, June 27, 2008 8:17 AM

To:Marinka ModdermanSubject:Morning Beautiful

Good morning, beautiful. Text messaging is not working for me this morning - an intermittent problem. I did get your 2 dancing machine messages - Glad you had a good time last night with the girls. More fun to come! I will call you when I have picked up the car. See You soon!

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**Sent:** Monday, June 30, 2008 2:53 PM

To:

**Subject:** Resume

**Attachments:** Dennis Brewer SC Exec Resume 2008-Word03.doc

Bill - Always good to talk to you - let's stay in touch.

Regards, Dennis Dennis Brewer

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**Sent:** Monday, June 30, 2008 12:32 PM

To: Denise Meeks
Subject: RE: Close out

Thanks, Denise.

Regards, Dennis Dennis Brewer

Date: Mon, 30 Jun 2008 12:17:20 -0400

From: To: CC:

Subject: Re: Close out

#### Hi Dennis.

I am still out of the office today and will be back from vacation tomorrow. I am home from the islands but won't be back in until Tuesday. I will catch up on things and check out all these issues tomorrow. I have read the previous emails also. If there are any outstanding issues, they will be taken care of. I was sorry to have missed Jason's wedding. We booked this trip 7 months ago with the family (14 of us)

and it was the only week that worked for everyone. We had a great time, but now it will be a long summer.....

I will talk to you soon.

Denise

Quoting Dennis Brewer:

Denise - There appear to be three pay related issues outstanding:

Commissions on PPG - I' m unable to determine if and when they were paid Commissions on Clipper Windpower - this project was sold prior to the elimination of commissions an commissions would be due at the 4% rate since I developed that client from lead through sale close Paid vacation - I believe I have accrued vacation days which are as yet unpaid.

Please let me know the status on these items at your earliest convenience.

Jason's wedding reception was a very nice event - beautiful setting. Hope you enjoyed your vacation - welcome back. ;)

Thank you.

Regards, Dennis Dennis Brewer

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Denise Meeks Office Manager Establish, Inc. 2200 Fletcher Ave. Fort Lee, NJ 07024



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From: Dennis Brewer < Monday, June 30, 2008 4:21 PM Sent: To: Sarah Richards **Subject:** RE: Opportunity for MD / Partner Role - Capital Markets Big 4 Consulting Firm **Attachments:** Dennis Brewer Resume 2008-Word03.doc Sarah - Thanks for your interest. Thursday, July 3 will work fine for me. Please let me know what time you will be calling or would like me to call so I can arrrange for a suitable location. My resume is attached. Regards, Dennis **Dennis Brewer** Subject: Opportunity for MD / Partner Role - Capital Markets Big 4 Consulting Firm Date: Mon, 30 Jun 2008 15:28:39 -0400 From: To: I would like to discuss with you an opportunity that we are currently under contract to fill for one of our clients. The role is to be based out of NYC and follows your subject matter expertise. Times available to schedule a phone conversation are Thursday June 3rd or Monday June 7th. Please let me know if you are interested in discussing the opportunity. (if so, Please send a word formatted version of your resume) Best regards Sarah Richards Sarah Richards • Headhunter • Greater New York City Area

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**:**:

**Sent:** Tuesday, July 1, 2008 2:10 PM

To:

**Subject:** Resume

**Attachments:** Dennis Brewer Resume 2008-Word03.doc

Rainer - Thanks for your call. My resume is attached. I look forward to speaking with you regarding opportunities or referrals to others for further networking.

Regards, Dennis Dennis Brewer

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**Sent:** Wednesday, July 2, 2008 12:40 PM

To: Conrad Ross

Cc:

Subject: Close Out Process

Conrad - Good afternoon. Three issues remain to complete our close out process:

1) Denise suggested I discuss the Clipper Windpower commission with you. According to my offer letter dated July 25, 2007:

"You will be eligible to earn a 4 percent commission on work that you sell. We use a team selling effort for many of our projects. This means that in addition to your individual sales activities, we will involve you in sales along with others in the firm. If you sell work totally on your own, the commission will be 4 percent of the billable work. If you sell the work in a team effort, then you will earn a percentage of the 4 percent commission based on your participation in the sale. This commission will be paid quarterly on the basis of billable work during that time on projects you sold or participated in selling."

To briefly review the Clipper sales process:

- The Clipper lead was developed by me at a private equity conference I participated in NYC.
- I prepared, reviewed, and revised a powerpoint presentation of Establish to Clipper with the initial lead, then presented this information to the Clipper management team which ultimately selected Establish.
- Christine Wong and Bill Drumm accompanied me on the initial sales call in Santa Barbara.
- I prepared the initial proposal dated in December.
- I discussed the proposal with Clipper management.
- Based upon those discussions, I prepared and reviewed the revised proposal with Clipper management. This proposal was ultimately agreed by Clipper's COO.
- The work as agreed in the proposal was performed, resulting in billings of slightly more than 100,000.

Clipper was clearly billable work sold by me. I believe I am due a 4 percent commission on this billable work under terms of my offer letter.

- 2) Bill Drumm and I discussed the PPG project and agreed to a 2% commission rate on billable work for that client.
- 3) Denise has informed me that I owe the firm 2 days vacation. I accept this determination.

I look forward to concluding this matter at your earliest convenience.

Thank you.

Regards, Dennis Dennis Brewer

Watch "Cause Effect," a show about real people making a real difference. Learn more.

Sent: Wednesday, July 9, 2008 7:45 AM

To: Conrad Ross;
Subject: Final Payment

I am hopeful that Establish will make full and final payment of its obligations to me no later than July 15, 2008 so all of us can focus our attention more productively. Thank you.

Regards, Dennis Dennis Brewer

Making the world a better place one message at a time. Check out the i'm Talkathon.

**Sent:** Monday, July 14, 2008 11:49 AM

**To:** Conrad Ross;

**Subject:** Reminder: Past Due Payroll

As of today, I have not received amounts past due under my employment agreement. These past due amounts are commissions related to PPG in the approximate amount of \$2600 and to Clipper Windpower in the approximate amount of \$4000. I have agreed that two days for which I was paid and had not yet earned vacation time may be deducted from this payment. Establish has previously agreed, by its offer letter to me and by e-mail from company officers and employees, that it is obligated to pay commissions on billable revenue. I request that these funds be direct deposited to my account in conjunction with your regular payroll on July 15.

Regards, Dennis Dennis Brewer

Making the world a better place one message at a time. Check out the i'm Talkathon.

**Sent:** Friday, July 25, 2008 2:06 PM

**To:** Diane Circo

**Subject:** RE: AP Mid Mkt Strategy and Change

Diane - Thanks, I appreciate your interest.

Regards, Dennis Dennis Brewer

To:

Subject: Re: AP Mid Mkt Strategy and Change

From:

Date: Fri, 25 Jul 2008 13:44:23 -0400

#### Dennis,

My apologies for the delayed feedback. Thank you again for taking the time to speak with me regarding opportunities in the General Business Middle Market Practice. Since our call earlier this week, an internal candidate advanced in the interview process and now has an offer pending. So sorry for the less-than-ideal timing! It appears that our opening may be filled sooner than we anticipated.

I will certainly let you know if the status of this opening changes. And I will most definitely keep your resume on the radar for any upcoming openings that would match your background. Please feel free to check-in with me anytime for an update on our staffing needs.

Thank you for your interest in opportunities with IBM GBS. I look forward to future discussions.

Have a great weekend,

#### Diane Circo

IBM Global Business Services | Talent Delivery Recruiter – Strategy & Change Consulting



email: mpdiane@us.bm.com

Hear about amazing opportunities available at IBM - http://jobsinpods.com/category/company/ibm-jobs/



To Diane Circo/Minneapolis/Contr/IBM@IBMUS cc

Subject AP Mid Mkt Strategy and Change

Hi Diane - We spoke early this week regarding the Associate Partner - Middle Market Strategy and Change position for the Northeast. I'm checking to see if you've had a chance to speak with the relevant people to confirm the timing of our next steps. I have a strong interest in pursuing this position as I believe it is an excellent fit with my skills, experience, and interests. Thanks!

Regards, Dennis

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Sent: Wednesday, July 16, 2008 4:21 PM

**To:** Justin Kvederis

**Subject:** RE: Your resume on Monster.com

**Attachments:** Dennis Brewer Exec Resume 2008-Word03.doc; Dennis Brewer Resume 2008-

Word03.doc

Justin - Thanks for your time this afternoon - sounds like a very good fit and an exciting opportunity. My resume is attached - two versions, with some mild differences in wording, so you can use the one that suits your purpose best.

Regards, Dennis Dennis Brewer

From: To:

Subject: RE: Your resume on Monster.com Date: Wed, 16 Jul 2008 12:23:40 -0500

Dennis-

See below...

Justin Kvederis Sr. Recruiter Lucid Solutions

From: Dennis Brewer [mailto:

**Sent:** Wednesday, July 16, 2008 12:09 PM

**To:** Justin Kvederis

Subject: RE: Your resume on Monster.com

Justin - Thanks for your inquiry - a few questions:

Can you name your client or at least exclude IBM and PRTM from the list of possible clients? I am actively engaged in the search process and don't wish to confuse organizations and recruiters where I have existing relationships.

I can exclude IBM and PRTM.

Where is this position located?

You can be located anywhere – the model is for you to be on-site with the client Monday-Thursday for an average of 8 out of 10 weeks. The rest of the time you would work from home.

Have you/your firm been retained for this search?

This client does not have retained search relationships, however we are one of a very small group of firms that works directly with the high level hiring authorities in the company.

Is this search in its early stages - have numerous other candidates already been identified and/or interviewed?

They have multiple positions and are about 25% of the way through.

What is the estimated timeframe to a decision?

This can be tough to guess. I have seen things happen in as little as 2 weeks and take as long as 3 months. The process can involve lots of "cat herding" if you follow my drift.

I can give you much more information when we speak. When is a good time for us to talk?

Regards, Dennis Dennis Brewer

From:

Subject: Your resume on Monster.com Date: Wed, 16 Jul 2008 09:36:37 -0500

Dennis-

I came across your resume on Monster.com and I wanted to contact you regarding an opportunity with a large consulting service company.

Here is a brief outline of the position duties:

# Responsibilities

- Manage portfolio of services of large accounts
- Lead account teams and business development managers on pursuing business opportunities
- Lead proactive account strategy and planning

- Lead proactive marketing of service offerings
- Identify opportunities' risks and develop mitigation strategies
- Play senior advisory role to clients and lead delivery teams
- Identify client's competitive landscape and business potential in the market
- Oversee large-scale initiatives and strategic projects
- Develop and maintain strong client relations with senior and C-level executives, develop new insights into business process management issues, and deliver actionable, high-impact results
- Motivate and lead team to deliver revenue targets and business results
- Plan and ensure project execution is well within aggressive timelines
- Contribute thought capital through creation of executive presentations and position papers

#### Role demands

### **Excellence in strategic and analytical problem solving**

Quantitative, fact-based approach to team based problem solving and strategic approach to addressing issues and offering solutions. Candidates should have an aptitude for analytical concepts and thinking.

# **Business acumen and IT knowledge**

Strong business development skills. Must have an understanding of current market trends, risks and prevalent technologies used in the industry.

# **Outstanding leadership and communication skills**

Polished verbal and written communication style. Ability to confidently build a strong rapport with project teams and the client.

#### Personal drive

Entrepreneurial drive with a can-do attitude, a strong desire to learn and shape your own career path. Commitment to making a positive lasting client impact.

## Self-quided attitude

The ability to succeed in a professional environment where client and project direction is not always well defined. Qualified candidates will understand how to produce results when working in challenging client environments and/or new business areas.

#### **Facilitation skills**

Experience leading and facilitating workshops, negotiation, and team building for a wide range of resources from diverse stakeholders through management, are critical success factors.

If this is of interest to you please contact me at	so we discuss this in more detail.			
Thanks !!				
Justin Kvederis Sr. Recruiter Lucid Solutions				
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with windows live for mobile, your contacts travel with you. <u>Connect on the go.</u>

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**Sent:** Thursday, July 17, 2008 1:12 PM

To: Diane Circo

**Subject:** RE: Your Resume - Opportunities with IBM Strategy Consulting - SMB **Attachments:** Dennis Brewer Strat Ops Exec Resume 2008-Word03.doc; Dennis Brewer

Profile\_Questionnaire\_-\_General\_for\_RA[1].doc

Diane - Thanks very much for your interest. My resume and a completed questionnaire are attached. I look forward to speaking with you about this opportunity.

Regards, Dennis Dennis Brewer

To:

Subject: Your Resume - Opportunities with IBM Strategy Consulting - SMB

From:

Date: Thu, 17 Jul 2008 10:29:17 -0600

Dear Dennis,

Thank you for your application via IBM.com. Based on your resume, I would like to learn more about your background as it relates to the following position currently open within IBM Global Business Services (GBS): Associate Partner, Strategy & Change - General Business Middle Market Practice.

This position is with IBM Global Business Services (GBS) organization, within the General Business Middle Market Practice (GBMM). In Global Business Services (GBS), IBM seeks candidates who are passionate about developing innovative solutions to clients' most vital business and technical issues.

If you're interested in learning more about this or similar opportunities, please complete and return the attached profile questionnaire along with a copy of your resume. Upon receipt of these documents, I will contact you regarding next steps.

I hope to hear from you soon.

Best regards,

Diane Circo
Talent Delivery Recruiter
IBM Global Business Services
Strategy & Change Consulting
Office:

Learn more about IBM Global Business Services: www.ibm.com/consulting/careers

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IBM Benefits Summary:

http://www-1.ibm.com/employment/us/benefits

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**Sent:** Friday, July 25, 2008 2:53 PM

To:

Subject: AP Mid Mkt - Chicago GBS-0171967

Diane - I note that the equivalent AP Middle Market Strategy and Change position in Chicago is still listed as a hot opening on your jobs site - position GBS-0171967. I would appreciate it if you would refer me to the appropriate recruiter. Thanks very much.

Regards, Dennis Dennis Brewer

Stay in touch when you're away with Windows Live Messenger. IM anytime you're online.

**Sent:** Tuesday, July 29, 2008 3:57 PM

To: cassandra rivera

**Subject:** RE: Data Architecture Manager position in NYC (FT)

Thanks for contacting me regarding this position. It is not a fit for my skills, qualifications, and interests.

Regards, Dennis Dennis Brewer

Subject: Data Architecture Manager position in NYC (FT)

Date: Tue, 29 Jul 2008 12:42:39 -0400

From: To:

# Hello Dennis,

We have an immediate Job Opening for a **Data Architecture Manager** in NYC and your skills seem to match this opening. Attached above you will find the full requirements; If you're interested in this position you can let us know by sending us a copy of your resume in word format, after we have received your resume we will be contacting you for further details. **Even if you're not interested in this particular position you can still send us your resume and we will keep it in our database and contact you for any further positions that you may be a fit for.** 

Thanks a lot and hope to be hear from you soon

Cassandra Rivera

Cassandra Rivera Technical Recruiter Prime View, Inc. 500 8th avenue Suite 907 New York, N.Y.10018

www.Primeviewusa.com

Time for vacation? WIN what you need. Enter Now!

Sent: Friday, August 1, 2008 4:51 PM

To: Arthur Rowa

**Subject:** RE: Per our conversation

**Attachments:** Dennis Brewer Exec Resume 2008-Word03.doc

Arthur - Resume attached as requested. I'll look for more detail from you on the nature of the position - the solutions being sold - as the next step in this process.

Regards, Dennis **Dennis Brewer** 

From: To:

Subject: Per our conversation

Date: Fri, 1 Aug 2008 16:44:54 -0400

Hello Dennis,

I am a corporate recruiter focused on "Executive Placements" in the Software Industry.

We are currently actively seeking candidates for the **opening** we have in Stamford, CT and found your background rather interestina.

We wanted to see if you are still actively seeking or maybe open to considering some new career opportunities and if so would like to find an opportunity to get to know your background a bit more as well as share with you some opportunities that we think might be worthwhile for you to consider.

If you like to explore this further, would you please send us your most recent and updated resume. Immediately upon receipt, we will review the resume and promptly get back in touch with you.

If you're not actively looking for a career change, or if none of these openings are a fit for you, please feel free to forward this to someone who might be interested in this opportunity OR revert with the contact number. I will get in touch with them regarding the same. "Your assistance will be highly appreciated."

We have been tasked with some very time sensitive searches and would look forward for your prompt response.

Thank you

Arthur Rowa Account Manager

Ph# Fax #

TAG 44 Management Consultant

www.tag44.com

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**Sent:** Sunday, August 3, 2008 7:24 AM

**To:** Marinka Modderman

**Subject:** RE: its me

Thank you - all the best.

Regards, Dennis

> To:

> From:

> Subject: its me

> Date: Sat, 2 Aug 2008 22:38:40 -0400

>

> Hi Dennis,

> I'm sorry if I've let you down.

>

- > I wanted to say many things but I didn't know how without seeming
- > insincere. You really are a great person and I really felt a
- > wonderful intimacy between us.
- > I'm just not ready for anyone at the moment. I've spent most of my
- > life with a boyfriend or husband and I haven't figured out who I am
- > on my own (v cliche, I know). And what's worse, I'm meeting Marc's
- > girlfriend in 2 weeks before they vacation with the kids (he says its
- > serious) and then we're moving ahead with the divorce in September.
- > Really not a fun Fall for me. I'm hoping I'll be busy enough to
- > distract myself. Anyway, who knows what the future holds. I hope
- > the rest of the year brings you unexpected surprises (good ones only).
- > Good luck with the bathroom,
- > Marinka

Get Windows Live and get whatever you need, wherever you are. Start here.

Sent: Friday, August 15, 2008 12:41 PM

To: **New York Cares** 

Subject: RE: Abyssinian House Read to Me - Saturday Aug. 16th Lunch Items, etc.

Got it - see you Sat.!

Regards, Dennis Dennis Brewer

> Date: Fri, 15 Aug 2008 12:08:02 -0400

> To:

> From:

> Subject: Abyssinian House Read to Me - Saturday Aug. 16th Lunch Items, etc.

- > This message is being sent from New York Cares on behalf of your Team Leader please do not reply to this message. To reply, please use the Team Leader Contact Information provided below.
- > MESSAGE FROM YOUR TEAM LEADER regarding Abyssinian House Read to Me on 8/16/2008

> > Hope you can all make it. Miss Jasmine tells me that she had 7 kids signed up and some of the parents will also be attending. We'll be taking the kids to the air-conditioned library for about an hour to do some reading. Then we'll be going to the bowling alley via the subway. The cost of the subway and the bowling expenses are being covered by Abysinian House. For lunch this month I thought we would all participate in creating and enjoying a picnic lunch -- we have gotten clearance from the Bowling Alley to have our picnic there. If you could either pick up the one item next to your name or email me and let me know that you can't -- I'll get it.

>

- > There is a grocery store on Malcolm Lenox Blvd between 139 & 140th Street
- > 1 Bread large loaf of white; 1 small loaf of whole wheat Dov
- > 1.5 lbs ham sliced Fataah
- > 1.5 lbs cheese sliced (get the sliced scary orange cheese) Rachelle
- > 1 lb turkey sliced Stacy
- > large bag pretzels and a large bag of chips Natalie
- > large bag cookies Patricia
- > 2 large bottles juice or SunnyD Dennis
- > Fresh Fruit (1.5 lbs of grapes/cherries or cut watermellon) Tami
- > pkg paper cups Sharon
- > Roll Paper Towels Sharon
- > Carrots/Celery Sharon
- > PB&J Sharon

>

>

- > Please feel free to give me a call if you have any questions. If you can't make it please let me know as soon as possible. Looking forward to seeing you on Saturday,
- > Sharon Wilkins
- > (917)
- > MEETING TIME IS 10:00 AM at
- > Abyssinian Development Corporation Abyssinian House
- > 139-43 West 138th Street
- > New York, NY 10027 CrossStreets: between Adam Clayton Powell and Lenox Directions: Take the 2 or 3 train to 135th

and walk north 3 blocks to 138th and then west about 1/2 way down the block, it's in the north side of the block. It is the peach colored building across the street from Abyssinian Church.
<b>&gt;</b>
>
> TEAM LEADER CONTACT INFORMATION:
> Sharon Wilkins
>

Be the filmmaker you always wanted to be—learn how to burn a DVD with Windows®. Make your smash hit

From: Sent: To: Subject: Attachments:	Dennis Brewer < Tuesday, October 21, 2008 8:12 AM Caroline Sklenar RE: Application for Partner: Dennis Brewer image001.png; D Brewer Project List 2008.doc	
capital equipment, infrastructure	erticals in my experience - I've spent time across all verticals - durables, non-dura e, and so forth, virtually every vertical except oil and gas. I've attached a list of wo s for your use. Let me know if you have further questions.	
From: To: Subject: RE: Application for Part Date: Mon, 20 Oct 2008 22:20:5		
Your resume was received and is or should I consider you for other	s in review - thank you. Can you spell out for me the CPG – is that your strongester verticals as well?	t vertical
Regards, Caroline Sklenar Executive Recruiter Soarsit Building Teams That work Phone: (845)		
From: TheLadders.com [mailto: Sent: Monday, October 20, 2008 To: Subject: Application for Partner	8 6:44 PM	
<b>x</b>		

#### Hi Caroline.

Great news! Another talented candidate from TheLadders.com has applied to your position: Partner.

The job seeker's cover letter appears below and their resume is

attached.

Title: Partner CPG Cover Letter:

Proven C-level executive, consultant, and business developer:

Strong profit and loss experience - including turnarounds and transactions

Proven business development skills - Fortune 100, government and

SME; to \$450 million

Exceptional leadership and strategic management skills -

supervised to 300 people, including professional, sales, marketing,

IT, engineering, finance, and operations personnel

Extensive business process design and change management

experience

Compelling speaking and writing skills

MBA Finance, BA Marketing Your job post: Partner Company: 2 Billion Dollar Firm

Location: Virtual / Travel Industry: Business Services Compensation: \$225K Reports To: CEO Date Posted: 2008-10-16

To see all of your jobs, go to Manage Jobs.

Want to connect with great candidates immediately? Submit Your

<u>Profile</u> to search our candidate database. <u>Recruiter Relations Team</u>,

TheLadders.com

## Your RecruitLadder

Post Jobs Find Candidates Complete Your Profile

## **New Contacts**

New Job Seekers have sent you their resumes to review.

New Contacts

#### Recruiter Relations

Contact Our Recruiter Relations Team recruit@recruitladder.com

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You're receiving this email from our secure server at TheLadders.com because you signed up on 2005-06-02 from caroline@soarsit.com with the zip code 11372. Learn more about <a href="mailto:e

To manage any of the emails you receive from us, edit your email preferences.

To make sure this email is not sent to your "junk/bulk" folder, select "Add/save to Address Book" in your email browser and follow the appropriate instructions.

Store, manage and share up to 5GB with Windows Live SkyDrive. Start uploading now

Sent: Wednesday, December 17, 2008 8:18 AM

To: NJUI NJUI

**Subject:** Homeless shelter alternatives to unemployment insurance restoration

Since we have been unable to make contact so my unemployment benefits can be continued, could you please refer me to the state resource which provides information regarding New Jersey's homeless shelters. My landlord has refused to pay for improvements I made at his request, thereby exhausting my remaining financial resources, so I will be in need of alternate living and feeding arrangments shortly. Thanks for your help.

Regards, Dennis Dennis Brewer

From:

To:

Subject: Nine Call Attempts To Contact Date: Tue, 16 Dec 2008 16:50:38 -0500

Since the e-mail below was sent, I have made seven additional call atempts, one of which was cutoff with an audible click - manually cut off by a person, six of which were answered by various call rejected messages - too busy. Please contact me as soon as possible.

Regards, Dennis Dennis Brewer

From:

To:

Subject: Call cutoff after 57 minutes on hold Date: Fri, 12 Dec 2008 11:32:04 -0500

After holding for 57 minutes to speak with an agent to reschedule a phone interview, my call was cutoff as the agent placed me on hold. When I called to again reschedule, the phone system told me the volume of calls was too heavy, to call again later, and hung up. Please contact me as soon as possible to reschedule this appointment. I reside at 282 Palisade Unit 5 Cliffside Park, NJ 07010 Telephone Most recent claim confirmation number is 08344075392082. At present, my UI benefits are imperiled by this process defect.

Regards, Dennis

**Dennis Brewer** 

Send e-mail anywhere. No map, no compass. Get your Hotmail® account now.
Send e-mail faster without improving your typing skills. Get your Hotmail® account.
Send e-mail faster without improving your typing skills. Get your Hotmail® account.

Sent: Monday, December 29, 2008 1:45 PM

**To:** Marc Chalom

**Subject:** FW: Immediate Attention Required

Marc - I have received indications you called for me - thank you. If you have a proposal for resolving this dispute, please provide it in writing so there is no misunderstanding regarding its terms - e-mail is fine as a means of rapid communication.

Regards, Dennis Dennis Brewer

From:

Subject: Immediate Attention Required Date: Sun, 28 Dec 2008 08:59:40 -0500

Marc -

RE: Concluding Our Dispute Over Kitchen Improvements You Requested and Bath Improvements You Agreed To Pay For at 282 Palisade Unit 5

I sent e-mail with a modified billing and compromise offer and also sent a certified mail package of receipts to your residence address, both on December 10, 2008. I have not yet received either the return receipt from the certified package or any communication.

I intend to offset the amount owed for improvements against lease payments until we have resolved the dispute. I am prepared to discuss a combination of cash and reduction of the monthly lease payment for some period as payment in full. Since I am not interested in dramatics, I will begin vacating the unit tomorrow in anticipation of an eviction notice in January. If evicted, I will dispute this as a wrongful eviction.

Since we have only a few days to resolve this dispute before it escalates, I am again attempting to reach a resolution. I will forward the December 10 e-mail for your review.

Your communication regarding resolution must be in writing as this may form the basis of a legal dispute going forward. E-mail is the preferred method for these communications so this may be resolved rapidly. Thank you for your immediate attention to this important matter.

Also, approximately 2 months after being reported, the bath sink drain line is still clogged in the building drain line between this floor and the next lower floor. It can be cleared through the vent on the roof of the building. The sink line to the wall is new and completely clear.

Regards, Dennis Dennis Brewer It's the same Hotmail®. If by "same" you mean up to 70% faster. Get your account now.

It's the same Hotmail®. If by "same" you mean up to 70% faster. Get your account now.

Sent: Monday, September 13, 2010 10:09 AM

To: Marc Chalom

**Subject:** Rent

# **Payments Scheduled Successfully**

**Print** 

The following payments are scheduled.

Pay To	Amount	Pay From	Deliver By	Action
Marc Chalom	\$ 600.00	MYACCESS CHECKING-5308	09/16/10	Edit <sub>I</sub> Cancel

Regards, Dennis Dennis Brewer

Sent: Thursday, December 30, 2010 12:40 PM

To:

**Subject:** RE: Cover Letter

**Attachments:** 11 Resume D Brewer.docx; 11 Cover FSS DBrewer.docx; 11 Cover DBrewer.docx

Copies of resume and cover letters

Regards, Dennis Dennis Brewer

From:

To:

Subject: Cover Letter

Date: Wed, 29 Dec 2010 16:48:45 +0000

Talia Sinisi, LSW Social Worker, Unit B2 Bergen Regional Medical Center 230 E. Ridgewood Ave Paramus, NJ 07652

> ph fax

**Sent:** Thursday, March 24, 2011 9:38 AM

To:

**Subject:** RE: Inquiry about Dice Job K008cp - Client Partner

Attachments: 11 Word 03 Resume DBrewer Tech Examples.doc; IPI For ERP Binder 03.pdf

Julian - I've attached a resume - sorry you didn't receive it the first time - and some more info on the system referenced in my cover letter. Hope this helps!

Regards, Dennis Dennis Brewer

From:

Date: Wed, 23 Mar 2011 10:39:54 -0400

Subject: RE: Inquiry about Dice Job K008cp - Client Partner

## Hi Dennis

Thanks for responding to our ad. Your cover notes sound interesting and may also fit into a Business development position that we have (see attached). Unfortunately your attached text file seems rather sketchy. Please send us a resume.

Thanks Julian

Julian Gonzalez

Technical Recruiter | Knoa Software, Inc. 5 Union Square West | New York | NY | 10003

x 6084 | f:

www.knoa.com

From: [mailto:

**Sent:** Friday, March 18, 2011 11:57 AM

**To:** Employment

Subject: Inquiry about Dice Job K008cp - Client Partner

Another candidate brought to you by Dice.com.

Click here to report this applicant to Dice.

My experience includes work with a similar system using a survey method to determine depth and maturity of user interactions. I have extensive client facing experience and previously worked in a Big Four firm. I have entrepreneurial experience in the technology sector and served as Chair of a regional high tech trade association. My leadership, communication and evangelizing skills are excellent. I have strong experience monetizing system benefits with key customers and their users. I look forward to speaking with you regarding this position!

Information from ESET NOD32 Antivirus, version of virus signature database 5978 (20110323)
The message was checked by ESET NOD32 Antivirus.
http://www.eset.com

**Sent:** Thursday, March 31, 2011 6:07 PM

To:

**Subject:** RE: New Address Needed

Denise - In case you still need my address, I've finally moved to 450 Island Rd. #35, Ramsey NJ 07446.

Are Ray and Jason still there?

Regards, Dennis Dennis Brewer

From:

To:

Subject: RE: New Address Needed Date: Mon, 14 Feb 2011 15:11:10 -0500

Hi Dennis,

In the meantime, what would you like us to do with the returned mail. Is there a temporary address I could send it to?

**Denise** 

Denise Meeks Business Manager

# Establish, Inc.

**United**Loc

2200 Fletcher Ave. Fort Lee, NJ 07024 Phone Fax

www establishing com

This message may contain confiden ial and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on his message or any information herein. If you have received this message in error, please advise the sender immediately by reply email and delete this message. Thank you for your cooperation.

From: Dennis Brewer [mailto:

Sent: Monday, February 14, 2011 3:09 PM

To:

Subject: RE: New Address Needed

Will do as soon as my new address is permanent.

From:

To:

Subject: New Address Needed

Date: Mon, 7 Feb 2011 14:18:23 -0500

Hi Dennis,

I hope you are doing well. Could you please provide us with a current mailing address for your 401K statements. It was returned to us in the mail. Thanks.

Denise

Denise Meeks Business Manager

# Establish, Inc.

**United**Log

2200 Fletcher Ave. Fort Lee, NJ 07024 Phone Fax

www.establishinc.com

This message may contain confiden ial and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on his message or any information herein. If you have received this message in error, please advise the sender immediately by reply email and delete this message. Thank you for your cooperation.

Sent: Wednesday, April 13, 2011 12:41 PM

To:

Subject: RE: An Application forVice President - Finance (Strategic Focus)[BKD/126990]

Attachments: 11 Project Examples DBrewer.doc; 11 Project Photos DBrewer.doc

Brad - Thanks for the feedback. I'll monitor your website for additional opportunities.

For specific opportunities, feel free to let me know if different resume content would be of benefit. Since I've had such a diverse array of clients, I can emphasize certain experience in a job-specific resume.

I've attached a list of sample projects to give you a better idea of my range of skills and experience.

Regards, Dennis Dennis Brewer

> From:
> To:
> Date: Tue, 12 Apr 2011 14:18:19 +0100
> Subject: RE: An Application forVice President - Finance (Strategic Focus)[BKD/126990]
>
> Hi Dennis,
>
> Thank you for sending through your resume.
>
> Whilst your background looks excellent, unfortunately we will not be moving forward with your application.
>
> You do have a number of the skills we are looking for and although the market is improving, we are still finding that
our clients are being extremely specific about skill set, industry experience and qualifications.
>
> Please keep an eye on our website www.robertwalters-usa.com for all of our current assignments.
>
> If you would like to discuss, please contact me on
>
> Cheers
>
> Brad
>
> Brad Knox
> Managing Director - Commerce
> Robert Walters
> 7 Times Square, Suite 1606,
> New York, NY 10036
> Tel: +
> Fax: +
> E-mail:
> Web: www.robertwalters.com
>

> NEW: The 2011 Global Salary Survey is now available, request your copy today.

```
> Robert Walters is one of the world's leading specialist professional recruitment consultancies and focuses on placing
high caliber professionals into permanent and contract positions at all levels of seniority. The US business recruits across
the accountancy and finance, banking, legal & compliance and sales & marketing fields. Established in 1985, the Group
has built a global presence with 43 offices spanning 20 countries.
> Robert Walters named International Recruiter of the Year: The Recruiter Awards for Excellence 2010
>
>
> Please don't print this e-mail unless you really need to. Think before you print...
> > -----Original Message-----
                                  [mailto:
> > Sent: Thursday, April 07, 2011 12:15 PM
> > To: Brad Knox
> > Subject: An Application for Vice President - Finance (Strategic Focus)[BKD/126990]
> >
> > This Candidate may also be available through WebCV
>> http://icicle/ApplicantStatusFrameset.jsp?webid=874689&firstname=Dennis&lastna
> > me=Brewer
> > An Application has been made the following vacancy.
> >
> >
> > Job Title : Vice President - Finance (Strategic Focus)
> >
> > JobRef: BKD/126990
> > Consultant : Brad Knox
> > Salary: $180,000 - $210,000 base (negotiable)
> >
>> Description: This is a unique opportunity for a dynamic and strategically minded
>> finance professional to join one of the world's most recognized CPG organizations
> > in a key leadership role.
> >
> > As an integral member of the finance group, you will be responsible for overseeing
>> the company's accounting, finance and strategic planning functions for the US
> > operations. You will be in a position to use your strong technical skills to partner
> > with the business and drive bottom line growth by providing in-depth strategic
> > analysis.
> >
> > Specifically, this will:
> >
> > * Undertake strategic planning and business evaluation
> >
>> * Drive business decision making by developing & maintaining the business
> > reporting framework including, KPI's , Business Scorecards and Success Metrics
> >
> > * Performance management
> >
>> * Lead a cross functional commercial leadership team including Sales, Marketing
> > and Business Intelligence to foster an environment of active dialogue and
> > discussion around business results
> >
    * Take a zero-based and ROI approach to planning and resource management
> >
> > * Make recommendations to re-allocate investments differently against strategic
> > priority brands and harvest brands
```

```
>> * Support potential acquisitions in the US by providing valuations and due diligence
   * Contribute to the company's 5 year strategic plan
> >
   * Manage and mentor a team of accounting, reporting and planning professionals
> >
> > * Manage the monthly, quarterly and annual reporting process for the US
> > operations
> > * Ad hoc project work
> >
> > Requirements
> >
>> Ideally you will be CPA and/or MBA qualified with 10-15 years experience within a
> > Big 4 and a global CPG environment. Additionally, you will possess:
> >
   * The ability to manage and mentor a team
   * Strong communication skills
> >
> >
   * A high level of commercial acumen
> >
> > * A thorough understanding of the workings of a global CPG business
> > * The ability to be able to partner with the operational side of the business
> >
> >
> > Start Date : null
> > Duration: Permanent
> > Activated Date : 2011-03-21
> >
> >
> > By the following Candidate.
> > Candidate Name : Dennis Brewer
> > Email Address :
> > Home Phone : null
> > Address: 450 Island Rd #35, Ramsey, 07446
> > Preferred Job Title: null
> > CV \ Resume : null
> >
************************
> This email and any files transmitted with it are confidential and
> intended solely for the use of the individual or entity to whom they
> are addressed. If you have received this email in error please notify
> the system manager.
> This footnote also confirms that this email message has been swept by
> Mimecast for the presence of computer viruses.
```

**Sent:** Tuesday, April 19, 2011 8:07 AM

To: Linda Hurd Subject: RE: keep in touch

Linda - I'm doing okay - looking for work again though as the company I joined was financially weak and could not afford its US employees. There was a cash call on employees a few months after I joined and they began laying people off. Other than that, things are okay.

Regards, Dennis Dennis Brewer

Subject: keep in touch

Date: Tue, 19 Apr 2011 06:41:38 -0400

From:

To: CC:

Good to hear from you,

I am still with the agency and naturally I continue to love my work; I am sending this to see if it will work. I trust all is fantastic with you. Are you still living in New Jersey or did you move into the city? Let me see if this gets to you.

Take care, Linda

Sent: Wednesday, April 20, 2011 6:11 PM

To:

**Subject:** RE: Resume Submission, Project Manager

Felice - I am busy Thursday morning and will call you in the afternoon. I look forward to our conversation.

Regards, Dennis Dennis Brewer

From:

To:

Subject: Resume Submission, Project Manager Date: Wed, 20 Apr 2011 15:33:24 -0400

Hi Dennis,

I wanted to reach out to you as you submitted your resume to us through Dice for a Senior Project Manager position. I would like to speak with you in more detail about your background. Please feel free to reach out to me at your convenience, or send along a phone number at which you can be reached.

Thanks very much. I look forward to speaking with you.

Regards,

Felice Santorelli DBI Staffing Recruiter 12 East 44th Street, 7th FI (Between Madison and Fifth) New York, NY 10017

(fax) www.dbistaffing.com

**Sent:** Tuesday, June 21, 2011 1:43 PM

**To:** Karen Shipper

**Subject:** SVP Global Operations

**Attachments:** 11 Resume DBrewer.docx; 11 Cover DBrewer.docx

In addition to the qualifications described in my resume and cover letter, I call your attention to:

- -- Ten years of progressive operations experience
- -- Twenty plus years of consulting experience in large and mid-size firms
- -- Exceptionally strong strategy and operations planning skill sets
- -- Strong, well proven leadership abilities
- -- Extensive experience with complex, high volume domestic and international supply chain and fulfillment operations managed to SLAs

I look forward to speaking with you.

Regards, Dennis Dennis Brewer

**Sent:** Monday, June 27, 2011 7:21 PM

To: Jim Espy Subject: Winnett

Do you have any more information - a brochure or write-up - on the 30,941 acres near Winnett I saw on Lands of America.com? Is there an address or directions from town so I could Google map it and check the USDA soils database for starters? Also, what improvements beyond fences and stock tanks are on the place?

Regards, Dennis Dennis Brewer

**Sent:** Monday, August 15, 2011 2:07 PM

**To:** Ron Williams **Subject:** Business Plan part 1

Attachments: WinnettOrganics Business Plan Part 1 110815.pdf

Regards, Dennis Dennis Brewer WinnettOrganics

Sent: Thursday, September 22, 2011 10:53 AM

**To:** Mike Dooley **Subject:** RE: GVC

Just thought I would check on GVC . Not familiar with EB-5 - tell me more.

Regards, Dennis Dennis Brewer WinnettOrganics

From: To:

Subject: RE: GVC

Date: Thu, 22 Sep 2011 10:46:41 -0400

Dennis -

I don't know anyone there; it looks like a small group. I didn't see any ag deals (I looked at their last 5 years) but they are worth talking too. They do work with the right investment size and maybe an alternative to the bank / mortgage too. Have you considered going the EB-5 route? It will take longer and need some upfont investment to get it done, but with the number of jobs created I would expect it would be a viable alternative.

Mike

From:

To:

Subject: GVC

Date: Thu, 22 Sep 2011 09:56:33 -0400

Mike - Do you know anything about or anyone at GVC Capital in Greenwood Village, CO?

Regards, Dennis Dennis Brewer WinnettOrganics

<

**Sent:** Friday, October 7, 2011 2:49 PM

**To:** Chris Risey

**Subject:** RE: Lantern Capital Advisors/WinnettOrganics **Attachments:** WinnettOrganics Business Plan 111003.pdf

Chris - Thanks for the call. Business Plan attached for your review.

Regards, Dennis Dennis Brewer WinnettOrganics

From: To:

Subject: RE: Lantern Capital Advisors/WinnettOrganics

Date: Fri, 7 Oct 2011 10:14:25 -0400

#### **Dennis**

Why don't we shoot for 2pm. I have a call at 1pm but should be done by then. I will look this over before then too. I'll just plan to call you at the number you listed below.

Thanks Chris

From: [mailto:

On Behalf Of Dennis Brewer

**Sent:** Friday, October 07, 2011 10:01 AM

To:

**Subject:** RE: Lantern Capital Advisors/WinnettOrganics

Sure. If you are available this afternoon after 1:30 PM we could do it at a time of your choosing. I'm attaching a one page summary pdf and a Powerpoint pdf so you can become more familiar with what we are trying to do.

Regards, Dennis Dennis Brewer WinnettOrganics

From:

Subject: RE: Lantern Capital Advisors/WinnettOrganics

Date: Fri, 7 Oct 2011 09:52:44 -0400

Dear Dennis,

Following up on Jennifer's email, would you like to set up a time to discuss your company's financing needs?

Thanks Chris

Chris Risey Lantern Capital Advisors LLC 400 Galleria Parkway Suite 1500 Atlanta GA 30339



www.lanternadvisors.com

Blog: www.financinggazelles.com

Recent Articles and Posts:

White Paper: Find your Fast Break Strategy: Financial Planning Lessons from High Growth Companies

http://www.lanternadvisors.com/FastBreakStrategy.pdf

From: Jennifer Mooney [mailto:

Sent: Thursday, October 06, 2011 6:01 PM

To:

**Cc:** Christopher Risey

Subject: Lantern Capital Advisors/WinnettOrganics

Dear Mr. Brewer,

Thank you for your inquiry regarding Lantern Capital Advisors assisting you on achieving acquisition financing for your target acquisition. I was out of the office today and didn't get your email until I returned.

I have forwarded your inquiry to Chris Risey, and am copying him on this email. He will follow up with you to arrange a mutually beneficial time to discuss your needs.

Sincerely,

Jennifer Mooney

# JENNIFER MOONEY

Chief Operations Officer
Lantern Capital Advisors LLC
400 Galleria Parkway | Suite 1500 | Atlanta, GA 30339
O:
D:

Facebook | LinkedIn | Twitter

No virus found in this incoming message.

Checked by AVG - www.avg.com

Version: 8.5.449 / Virus Database: 271.1.1/3942 - Release Date: 10/06/11 18:34:00

No virus found in this incoming message. Checked by AVG - www.avg.com Version: 8.5.449 / Virus Database: 271.1.1/3942 - Release Date: 10/06/11 18:34:00

Sent: Saturday, October 15, 2011 6:48 PM

To:

**Subject:** RE: New Director - Operations Job in New York City, NY

**Attachments:** 11 Resume DBrewer.docx

Bryan - I have very strong experience in operations. Please see my attached resume.

Regards, Dennis Dennis Brewer

From:

To:

Date: Sat, 15 Oct 2011 15:37:42 -0700

Subject: New Director - Operations Job in New York City, NY

Hi Dennis!

I am a recruiter here at CyberCoders who specializes in finding Director - Operations candidates as well as similar positions in New York City, NY and other locations nationwide.

I thought you may be interested in hearing more about the job below. Please check out the link and apply if you are interested in hearing more about the job. :)

The position is for a Director - Operations in New York City, NY.

The full job description is listed at the end of this email!

#### For more details on this job or to apply simply visit CyberCoders:

http://www.CyberCoders.com/qb.aspx?posId=BMC-opsdirnyc&ad=CSBryan.McQuilkin

# Not a fit for this job? Search all of our open jobs:

# http://www.CyberCoders.com/qa.aspx?ad=CSBryan.McQuilkin&sterm=

Happy where you are? Great! Know someone who isn't? Refer a friend for this position and if we place them you'll get an iPad 2!

I will only email you when we find a new job that may be a good fit for your background. You can also use the link below if you would like us to hold off on emails to you about new jobs.

Good luck in your searches,

Bryan

Thank you,

Bryan

### Bryan McQuilkin

Senior Recruiter | View My Bio »



CyberCoders National Headquarters 42 Discovery, Suite 200 Irvine, CA 92618 email | optout

Director - Professional Consultant - Operations - Six Sigma Green Belt

If you are a Business Operations Management professional with an MBA, please read on! A global professional services firm specializing in turnaround management, performance improvement and corporate advisory services is seeking a Director level Professional Consultant to join its Private Equity Services - Operations team. We are also hiring a Manager level as well.

## Required Education/Background:

- MBA
- Financial Analysis complex problem solving / analytics
- Solid written and oral communication skills
- Project or job assignments in a leadership role within the Industrial Manufacturing, CPG, and/or Retail industries.
- Scoping and Management of a multi-work stream special project

#### Required Operations Experience:

- Hands on experience in at least 3 of the following 5 operational functions:
- Sales & Operations Planning (S&OP)
- Warehousing & Distribution / Logistics Management
- Plant floor processes
- Sales Force Operations
- SG&A Cost reduction

#### Preferred Knowledge/ Experience

- Project Management and planning
- Six Sigma Green Belt
- Procurement knowledge

#### What's in it for you:

- Competitive Salary
- Excellent Bonus plan
- Medical, Dental, Vision, 401(k), Retirement plan.

So, if you are a Director Level Professional Consultant with Operations experience and would like to know more, please apply today!

JobID: BMC-opsdirnyc



Sent: Tuesday, November 1, 2011 11:01 AM

**To:** Jaymes Winters

**Subject:** RE: Referral from Dave Wyly

Attachments: WinnettOrganics Business Plan 111003.pdf

Jaymes - Sorry we haven't been able to discuss this as yet. I'm attaching a Business Plan for our proposed site in east central Wyoming for your review. We also have a Business Plan for a proposed site in eastern Montana. The choice between the two sites depends upon some final soils testing work, appraisals, and a comparison of logistics cost for each location with the type of deal we can negotiate with the present owners.

Thanks for your interest. I look forward to speaking with you.

Regards, Dennis Dennis Brewer WinnettOrganics

From:

Subject: Re: Referral from Dave Wyly Date: Fri, 21 Oct 2011 15:15:35 -0700

To:

Dennis,

got your message. I will contact you next week after I have had an opportunity to look this over. On Oct 19, 2011, at 1:28 PM, Dennis Brewer wrote:

Jaymes - Dave Wyly of Deschutes Capital suggested I contact you regarding our organic foods supply chain hub opportunity. I'm attaching a one page Financing Requirements Summary and our Powerpoint presentation for your review. A complete Business Plan is available. The total equity investment required is \$14 million to go with \$11.25 million in bank debt in order to bring our first hub to full operation. My understanding is that that your fund requires an Oregon headquarters operation - we can make that happen.

Please let me know when it would be convenient to follow up with you.

Regards, Dennis Dennis Brewer WinnettOrganics

<WinnettOrganics Presentation Niobrara Ops 111003.pdf><WO Financing Requirements Summary Niobrara.pdf>

Jaymes Winters CEO Blue Leopard Capital LLC

**Sent:** Monday, November 14, 2011 11:57 AM

**To:** Dave Wyly

**Subject:** Jaymes Winters Blue Leopard

Dave - Did it take quite a while for Jaymes Winters to get back to you? Just wondering, as we're now three weeks after your initial referral and I have not yet had an in-depth communication with him (though we have exchanged a couple of short e-mails, the last one two weeks ago).

Regards, Dennis Dennis Brewer WinnettOrganics

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Sent: Wednesday, November 23, 2011 11:18 AM

To: Jaymes Winters Cc: Dave Wyly

**Subject:** Earnout and Bridge Loan

**Attachments:** Bridge Loan 111123.xlsx; Earnout 111123.xlsx

Jaymes - I spoke with Dave Wyly on Monday. He relayed your interest in using an earnout to achieve management's ownership objectives. Attached please find a spreadsheet with an earnout formula. The earnout occurs over a total of three years, 18% in 2012, 32% in 2013, and 50% in 2014, assuming we meet our Business Plan earnings goals. It also contains my founder's shares (which in fact are in line with the ownership interest guidelines that Dave relayed to me last week). None of my team objects to using the earnout approach instead of the lapse of time approach we had intended to use with the restricted stock.

I hope you find the earnout formula to be satisfactory to your fund's interests. It is certainly an excellent way to align the interests of the fund and those of the management team, other key employees, and Directors.

Also attached find a spreadsheet describing a proposed bridge loan from others, to be used by the company during January and early February to advance critical tasks (described in the spreadsheet) which need to be performed on the Niobrara site. Getting this work underway in January is important. It will allow us to complete these tasks in time for the late March start of the planting season.

What we'll need from your fund at the earliest possible date is a letter agreeing to fund WinnettOrganics at the \$14 million level in February, shortly after the closing of the fund you are raising. This will facilitate securing the bridge loan in December so we may begin work on the critical tasks on or before January 2. Please let me know what, if anything, we can do to assist you in getting to the point where you can issue the needed letter.

Also, Dave mentioned you've been made a Fellow by OSU. Congratulations on that honor! I hope you enjoy your Thanksgiving holiday.

Regards, Dennis Dennis Brewer WinnettOrganics

Sent: Saturday, February 25, 2012 10:48 AM

**To:** Jaymes Winters

**Subject:** RE: Winnett Investment and Ownership

Jaymes - Thanks for the update.

Regards, Dennis Dennis Brewer Winnett Organics

http://www.winnettorganics.com

From:

Subject: Re: Winnett Investment and Ownership

Date: Fri, 24 Feb 2012 21:45:08 -0800 To:

Dennis:

We are drawing closer, but I don't expect finality for at least 2 weeks On Jan 26, 2012, at 1:45 PM, Dennis Brewer wrote:

Jaymes - I hope you enjoyed the holidays and are well on your way to completing your new fund. We have made excellent progress over the past two months.

To give ownership maximum flexibility and simultaneously provide strong incentives to management, I propose that we structure initial ownership of Winnett, Inc. (WinnettOrganics) as follows:

Investment capital - Oregon fund \$14 million for 10,000,000 shares 90.9% Founder shares - Brewer 1,000,000 shares 9.1%

Options to purchase shares to Brewer CEO 1,000,000 shares, Dooley CFO 500,000 shares, Morse VP Operations 500,000 shares, all at \$1.40 option price.

Seward, our Sales VP, has elected to work on a consulting basis for the first year due to low expected demands on his time and will therefore not participate in this equity round as an optionee. I have already completed nearly all of our customer pre-contract work. Once we have the production property in place, I will be working with Seward to complete customer contracts for our organic wheat and for organic and commercial beans. We will use a local elevator company for our commercial wheat.

We have structured a \$5.35-\$6.42 million mortgage loan on the property and a \$3.5-\$4.4 million equipment lease line, so we are ready to go with all major financing, procurement, and operations activities as soon as funding is completed. I am currently working with an investment banker here in New

York to structure a \$3 million backup line of credit. While we don't need this backup line, they are always good to have available.

Please let me know your thoughts on this ownership structure. Once we have agreed on the ownership structure, I will make arrangements for the formation of Winnett, Inc. by our attorneys so we can complete this transaction as soon as possible. I look forward to our mutual success in this investment.

Regards, Dennis Dennis Brewer WinnettOrganics

http://www.winnettorganics.com

Jaymes Winters CEO Blue Leopard Capital LLC

**Sent:** Friday, June 1, 2012 2:32 PM

**To:** Jaymes Winters

**Subject:** Bridge Funding Questions

Jaymes - I remember reading somewhere that Oregon has \$250,000 grants available to start-up companies to get them from initial concept to funded entity. Do you know anything about this? Would WinnettOrganics be eligible? How long would the process take?

Also, is the \$5 million loan package in October a certainty or is that just the next time they will look at it to make a decision? It's important to know the status - if it is a certainty , I can get a bridge loan from an existing investor for \$250,000 plus.

I have \$5 million in equity tentatively raised if we can figure out how to get a managment investment into the company (which I will do by borrowing the funds from the seller of one of the properties we are acquiring). I also have commitments from a mortgage lender and a leasing company subject to raising \$14M of total equity capital. I would like to get started on this rest of this equity raise but need about \$150-\$250K including salaries, legal expenses, fees, and travel to get through the end of the year. Is this \$250K something Blue Leopard could help us get done in the next 60 days if one of the other two options above does not work out in the near term?

Thanks in advance for your input.

Regards, Dennis

Dennis Brewer WinnettOrganics

http://www.winnettorganics.com
Organic Supply Chain Specialists

**Sent:** Thursday, July 26, 2012 1:42 PM

To:

Subject: RE: Business Process Re-Enginerring role in Warren, NJ or downtown NYC

**Attachments:** 12 Resume DBrewer.docx

Jim - Thanks for thinking of me. Resume attached, prefer NYC location, last compensation: \$140 base, 10% bonus, 4% commissions on first \$1 million in sales.

Regards, Dennis

Dennis Brewer

Date: Thu, 26 Jul 2012 12:09:06 -0400

From:

To:

Subject: Business Process Re-Enginerring role in Warren, NJ or downtown NYC

I came across your resume in our database and would like to discuss a consulting role with you.

This is with a global financial firm in either their Warren, NJ on downtown NYC office

They are seeking an expeirenced Business Processing Re-Enigneering Analyst with Big 4 expeirence to add to their team. 12 month contract to start, potential to be extended long term.

Daily pay rate is commensurate with experience

If this is potentially of interest, please send me an MS Word resume, along with rate requirements and location preference. Thanks

Jim Lang Senior Technical Recruiter Princeton Information 3 2nd St, Jersey City, NJ 07306

Princeton Information is seeking a Business Process Reengineering Analyst for the following -

Senior Business Process Reengineering Analyst with Technology skills.

- Senior Business Process Reengineering Analyst with 8+ years experience in large organizations with business technology 'transformation' type expertise.
- Past work experience & training should have been with reputed firms. The work experience should have led the candidate to absorb the "consulting best practices" in any such firm and should have a proven track record of implementing the same. This is a MUST HAVE requirement.
- In addition to the above, must have experience in a Senior Business Analyst capacity with large enterprise data & systems in the Financial Services domain.
- Must be conversant in multiple cost benefit analysis methodologies.
- Functional knowledge in Trade Operations or Middle Office extremely preferred. Front Office or Risk experiences can be considered. Other Banking experience, with a clear functional re-engineering approach would be also OK.
- Must have the ability to manage programs/initiatives & be able to present the relevant data/information to C level Executives, if needed.
- Proficiency in Access, Excel, Visio, MS Project and Power Point is expected.
- Advanced Power Point/Infographics presentation experience in using templates, flow charts, graphs, slide shows, and high quality business and technical presentations is also expected.

- Must possess the ability to extract business impact on technology deliverables from technical audiences and convert them to business 'storyboards' for senior management presentations
- Must have exceptional verbal and written communication skills; ability to provide meaningful, regular status updates & communications at multiple levels of detail.

If you would like to unsubscribe, please click here.



August 9, 2012

Sent by e-mail

Letter of Intent

Steve Williams
31320 IH-10 West,
Suite C
Hunting Country Real Estate LLC
Boerne, TX 78006
stevewilliams@huntingcountry.net

Re: Approximately 800 acres located in Dallam County Texas, including all right, title and interest in the surface, current and future mineral estate and wind estate owned by seller.

Dear Mr. Williams,

Please accept this Letter of Intent as our sincere interest to purchase the above referenced property. This letter sets forth the interest of WinnettOrganics in the acquisition of the property subject to the following terms and conditions:

Purchaser: Winnett Perico, Inc.

Purchase Price: \$1,295,000.00

Terms: Escrow Funds will be available NLT 28 September 2012. The seller will receive the full amount of \$1,295,000.00 at closing. Winnett will escrow this arrangement at 3% of the purchase price of the property as soon as funds become available. This offer becomes binding as of escrow funds being received.

Buyer accepts property in as is condition; all equipment will be left in a satisfactory and maintained condition. Buyer will be allowed to inspect equipment and wells at buyer's expense. Subject to Buyer's ability to obtain adequate financing, in its sole discretion.

Post Office Box 144 Ramsey, NJ 07446 www.winnettorganics.com

Mr. Steve Williams August 9, 2012

These initial agreements will be part of a completed Texas Farm and Ranch Contract TREC Form 25-8.

Closing will occur immediately after escrow funding is available, NLT 15 November, 2012 or when current Lessees harvest the existing crops to complete Lease requirements. Seller will retain any crop share or cash rent proceeds from the existing lease agreement.

Title Company: Dalhart Abstract, Dalhart Texas

Mr. Williams, should the above terms meet your clients' approval, please have them execute below for the initial negotiation and we will proceed towards binding contracts of sale (Texas Farm and Ranch Sales contract).

If not signed by Seller, this Letter of Intent shall expire in three (3) days.

Sincerely,

CEO, WinnettOrganics

Agreed as written:

Seller Name: Mr. Rich Dunker

Authorized Signature:

Title: OWNER

Date: 8-10-12

**Sent:** Wednesday, September 19, 2012 10:43 AM **To:** Dennis Merck; Don Morse; Barney Seward

**Subject:** Investor Approval

I've just been informed that the Investment Committee of The Blackpool Group has approved an investment in Winnett Perico, Inc. I'll get back to you with further details on our management team meeting with Jonathan Cross as soon as I have them. The tentative plan is for the two of us to tour the Perico, Texas properties on Thursday morning and for him to meet with all of us on Friday morning in Denver. This will most likely occur next week on the 28th.

Thanks for all your efforts to date. It looks like they will begin to bear fruit soon.

Regards, Dennis

Dennis Brewer WinnettOrganics

http://www.winnettorganics.com
Organic Supply Chain Specialists

**Sent:** Friday, September 21, 2012 9:20 AM

**To:** Dave Wyly

Subject:Quick Bridge LoanAttachments:Winnett Draft.pdf

Dave - Hope all is well with you. Things are progressing well with our financing. WinnettOrganics has an immediate need for an \$8,000 60 day bridge loan and is willing to repay up to \$24,000 to the lender and loan finder in exchange for this loan. The loan will be used to pay a fully refundable \$5,000 deposit to our investment banker and for a \$3,000 due diligence trip by me to Dalhart, Texas and Denver, Colorado. I am 99% confident the \$6.5 million financing shown on the attached Term Sheet will close by late October.

Please let me know ASAP if you know of someone who would be willing to make this loan.

Regards, Dennis

Dennis Brewer WinnettOrganics

http://www.winnettorganics.com
Organic Supply Chain Specialists