Bank have all indicated interest in financing our cattle inventory and we are looking now for the equity needed to purchase the feedlot.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettorganics.com
www.winnettcattlecompany.com
<image003.png>
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<Teton River Farms Brochure web.pdf>

<skaar_livestock_farming_offering_brochure_4-5-17_web.pdf>

Subject: Teton River Farm Conference Call

Location: Dial In: 1.888.325.3989 Attendee Code: 858769

Start: Mon 10/2/2017 10:30 AM **End:** Mon 10/2/2017 11:00 AM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Joe Leininger

From: Renell Byrd <

Sent: Friday, September 29, 2017 12:16 PM

To: Dennis Brewer

Subject: RE: Americold Information

Hi Dennis

I spoke with our Vernon facility and unfortunately, they are not able to accommodate you because they are at capacity. However, great news-our City of Industry facility (approx. 19 miles away) can accommodate you! I've included the storage, handling and monthly minimum fee below. Please let me know if you'd like to move forward with the account set up and if so, I'll send you the full rate agreement to review, sign and return electronically. Thank you

Storage: \$21.00 per pallet Handling: \$21.00 per pallet

There is a \$500 monthly minimum fee-this fee covers storage and handling for full pallets in/out



Renell Byrd
Business Development
Americold

Office: 678.459.7916 Shoretel: 17916

Mobile: 678-296-1149

eMail:

www.americold.com



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From: Dennis Brewer [mailto:

Sent: Wednesday, September 27, 2017 10:36 AM

To: Renell Byrd

Subject: RE: Americold Information

Renell – Full pallets only in and out. Cannot be double stacked, pallets are too heavy and would crush cartons. Thanks.

Regards, Dennis

Dennis Brewer
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From: Renell Byrd [mailto:

Sent: Wednesday, September 27, 2017 10:34 AM

To: Dennis Brewer <

Subject: RE: Americold Information

Hi Dennis

Thank you for completing the customer profile form so quickly. I have reviewed your profile and I have a couple of questions. 1) Will your product ship full pallet in /out or will there be case pick? 2) Can your product be double stacked?

I've reached out to our Vernon facility to see if they have the space to accommodate your request. I will let you know what I find out. Thanks!



Renell Byrd
Business Development
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From: Dennis Brewer [mailto:

Sent: Tuesday, September 26, 2017 5:10 PM

To: Renell Byrd

Subject: RE: Americold Information

See attached for profile info.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
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www.winnettcattlecompany.com



From: Renell Byrd [mailto:

Sent: Tuesday, September 26, 2017 4:28 PM

To:

Subject: Americold Information

Hi Dennis

Thank you for your interest in Americold. Please complete the attached customer profile form and return it to me. Once I have the completed form, I'll be able to tell you if we can accommodate you. Thank you.



Renell Byrd Business Development Americold

Office: 678.459.7916 Shoretel: 17916

Mobile: 678-296-1149

eMail:

www.americold.com



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From: Dennis Brewer <

Sent: Monday, October 2, 2017 2:14 PM

To: 'J.D. Kritser' **Subject:** Travel Plans

JD – Please confirm your travel plans for a site visit to the Lewisville feedlot on October 13th so I can schedule Jon Nickless and me to be available. Thanks.

Regards, Dennis

Dennis Brewer
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From: Williams, Steven <

Sent: Monday, October 2, 2017 3:25 PM

To: Dennis Brewer Subject: RE: Export Beef

Short answer is yes, but as always the devil is in the details

From: Dennis Brewer [mailto:

Sent: Monday, October 02, 2017 1:23 PM

To: Williams, Steven **Subject:** RE: Export Beef

Steve - Okay, came to you first on this. I'll do some more looking around. Can you support such a program in Hyrum commencing in June if we supply the cattle and you process them for us?

Regards, Dennis

Dennis Brewer
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From: Williams, Steven [mailto:

Sent: Monday, October 2, 2017 3:20 PM

To: Dennis Brewer < Subject: RE: Export Beef

We do not have any extra Dennis, at this time we are selling all we can buy

From: Dennis Brewer [mailto:

Sent: Monday, October 02, 2017 12:07 PM

To: Williams, Steven Subject: Export Beef

Steve – Does your Omaha plant have any NHTC beef available for China export? We would buy in 20,000 pound minimum lots for resale to our existing customer beginning January. Thanks.

Regards, Dennis

Dennis Brewer

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Subject: Fwd: Teton River Farm Conference Call

Location: Dial In: 1.888.325.3989 Attendee Code: 858769

Start: Mon 10/2/2017 10:30 PM **End:** Mon 10/2/2017 11:00 PM

Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: David Halgerson

Fay Ranches Inc.

Curtis Ferney 2087090001 cell

----- Original message -----

From: Joe Leininger <

Date: 9/29/17 3:10 PM (GMT-07:00)

To: Curtis Ferney <

Subject: Teton River Farm Conference Call

From: David Ferguson <

Sent: Monday, October 2, 2017 1:16 PM

To: Dennis Brewer **Subject:** RE: EV Beef to China

You need to contact my Corporate office in Wichita, KS at 316-291-2500 and ask for International Sales.

From: Dennis Brewer [mailto:

Sent: Monday, October 02, 2017 11:13 AM

To: David Ferguson <

Subject: EV Beef to China

Dave - We have a large Chinese customer looking for EV beef. We would purchase the beef from your plant and export it in \$100,000 plus lots beginning in January. Is this something your plant is prepared to support?

We are also in process on the purchase of a major feedlot in Idaho which could supply NHTC cattle beginning in June 2018. We expect to grow the operation from 35,000 head to over 100,000 head per year over the next three to four years.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
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www.winnettcattlecompany.com



From: Dennis Brewer <

Sent: Wednesday, October 4, 2017 7:37 AM

To: 'J.D. Kritser' **Subject:** RE: Travel Plans

Attachments: Winnett Grainfed Cattle Company Investor Presentation 171004.pptx

JD - Here is modestly modified presentation, better quantifying benefits of changes to processes, methods, etc.,. Slides 4, 6, 7, 11 modified.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
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From: J.D. Kritser [mailto:

Sent: Tuesday, October 3, 2017 9:05 PM

To: Dennis Brewer < Subject: Re: Travel Plans

Dennis.,

I am trying to move some things around. do you have time for a call tomorrow morning at 8:00am Mountain standard time?

J.D. Kritser

Ranch Creek Partners, LLC

(206) 403-5400

On Oct 2, 2017, at 12:13 PM, Dennis Brewer <

wrote:

JD – Please confirm your travel plans for a site visit to the Lewisville feedlot on October 13th so I can schedule Jon Nickless and me to be available. Thanks.

Regards,

Dennis

Dennis Brewer
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From: Dennis Brewer < Thursday, October 5, 2017 5:56 AM Sent: To: Rafael Bruce Blitch; Gomez; Cc: 'Jon Nickless'; 'Michael Callahan'

Status Report

WCC – Jon Nickless and I have a call with the Seattle investor later today. Portland investor has gone to their CEO about our project, is under consideration. Arizona purchase order financing contact is working to see if he can get us financing for any sales orders we would take before closing on the feedlot financing. Possible Dakota investors status is unknown. BDO has been silent about what they are doing recently.

Planned Walmart order is moving ahead. I have not heard back from two Insurance agents regarding a product liability quote. Product samples will be needed to confirm the order – looking for those.

Regards, **Dennis**

Subject:

Dennis Brewer Chief Executive Officer WinnettOrganics, Inc. Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettorganics.com www.winnettcattlecompany.com



From: Dennis Brewer <

Sent: Tuesday, October 10, 2017 9:43 AM

To: 'Yoshiyuki Higaki' **Subject:** RE: RE: Walmart China

Attachments: Import Supplier Agreement - 2.pdf; Import Supplier Agreement - 1.pdf

Yoshi – Here are two executed copies of the Import Suppler Agreement. Thanks.

Regards, Dennis

Dennis Brewer
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From: Yoshiyuki Higaki [mailto:

Sent: Tuesday, October 10, 2017 9:28 AM

To: Dennis Brewer <

Cc:

Subject: RE: RE: Walmart China

Dennis,

Meanwhile, I believe the template was not attached. Will you send it again?

Best regards,

Yoshi

From: Dennis Brewer [mailto:

Sent: Wednesday, September 27, 2017 6:14 AM

To: Yoshiyuki Higaki

Subject: EXT: RE: Walmart China

Yoshi -

- 1. Supplier Agreement
 - Please find the attached template of Supplier Agreement. Will you check and let us know if you can sign it?
 The Supplier Agreement has been through legal review. I will sign it when completed. We prefer the UN Convention on Contracts.

• Also, let us know your payment term. Payment terms will be 30 days after landing in Yantian, unless there is a Chinese Customs hold which exceeds that period, in which case it will be 30 days after customs hold is released.

2. Shipping Process / Documentation

- Will you triple check if you are ready to provide all the required documents by China CIQ? We are in process on this but see no problems so far.
- I would suggest Walmart China to have a call with their shipping and technical department with you, to align the process. We will make ourselves available during their business hours.

3. Samples

- I believe it is very important that both party agree with the quality by actual samples. We will ship when you have direction on when/how to ship.
- I will talk with WM China how to / when the samples would be shipped.

Thanks again. It is a pleasure working with you.

Regards, Dennis

Dennis Brewer
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From: Yoshiyuki Higaki [mailto:

Sent: Tuesday, September 26, 2017 10:57 AM

Subject: Walmart China

Dennis,

Thank you very much for the conversation this morning. Here is a simple note of our call.

1. Supplier Agreement

- Please find the attached template of Supplier Agreement. Will you check and let us know if you can sign it?
- Also, let us know your payment term.

2. Shipping Process / Documentation

- Will you triple check if you are ready to provide all the required documents by China CIQ?
- I would suggest Walmart China to have a call with their shipping and technical department with you, to align the process.

3. Samples

- I believe it is very important that both party agree with the quality by actual samples.
- I will talk with WM China how to / when the samples would be shipped.

If I miss something, please let me know. Your continued support on this would be really appreciated!

Best regards,

Yoshi Higaki Director- Asia Facing Sourcing & Procurement US Hub Office Office 479.277.0198 Cell 479.426.4028

Walmart 2100 SE 5th St. Bentonville, AR 72712 **Save Money. Live Better.**

From: Joel Gottesman < Wednesday, October 11, 2017 7:25 PM Sent: To: Dennis Brewer; Greg Smith; Zach Sease Subject: Introduction of Banco Advisors for Feedlot Acquisition Dennis, please meet Greg Smith and Zach Sease of Banco Advisors. Greg founded the investment banking firm and I have know Greg of many years. They are quite resourceful in getting deals done. Greg and Zach have some thoughts on interested parties for the feedlot acquisition. Greg and Zach, please meet Dennis Brewer who is a prospect of mine for PO financing on a supply contract to Walmart. We are in the early stages, but have an clear interest in working with him on this supply contract. Greg and Zach are suggesting a call Friday afternoon during a window from 11:30aMST/1:30pCDT to 2:30pMST/4:30pCDT. Dennis would you have time during that block? Please let us know what works best and Greg and Zach will set up a call in number. **Thanks** Joel Joel H. Gottesman President - Liquid Capital of Arizona Note New Office Address (contact numbers unchanged): 9304 East Raintree Drive - Suite 120 Scottsdale, AZ 85260 480-473-2105 (O) 612-805-6235 (M) 866-209-1118 (F) www.az.liquidcapitalcorp.com ×

From: Joel Gottesman < Thursday, October 12, 2017 4:47 PM Sent: To: **Dennis Brewer** Subject: Re: PO Finance Underwriting I understand, but sometimes it is easier to just provide what is expected. Does not have to be fancy. Joel On Thu, Oct 12, 2017 at 1:45 PM, Dennis Brewer < wrote: I'll put something together as best I can. I'm a former CPA but do not track organization expenses as they are amortized over such a long period it makes no difference in any successful enterprise. And I have no current personal income to write them off against so no reason to keep track. Regards, **Dennis** Dennis Brewer **Chief Executive Officer** WinnettOrganics, Inc. Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettorganics.com www.winnettcattlecompany.com Sustainably Grown, Naturally Pure, Transparently Better From: Joel Gottesman [mailto: Sent: Thursday, October 12, 2017 4:40 PM

Subject: Re: PO Finance Underwriting
Dennis,
I did pass along and they are pretty fussy in wanting to see something. Do you have someone that can capture expenses in Quick Books and run an opening balance sheet as of September 30?
On Thu, Oct 12, 2017 at 1:29 PM, Joel Gottesman < wrote: I will pass along your estimates.
JG
On Thu, Oct 12, 2017 at 1:26 PM, Dennis Brewer < wrote: I do not keep track of the miscellaneous expenses, I simply absorb them. So, probably spent \$20,000 so far out of pocket. Will spend another \$10,000 on initial liability insurance and another \$10,000 on travel, phones, etc Will start tracking these things in earnest when we have revenue and thus, tax liability. In other words, we will probably not file a loss return this year but simply wait until next year to file a return. I view all of this as less valuable than the sweat equity we have put in, developing the business, the team, and our customer.
Regards, Dennis
Dennis Brewer Chief Executive Officer
WinnettOrganics, Inc.
Winnett Cattle Company, Inc.
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From: Joel Gottesman [mailto:
Sent: Thursday, October 12, 2017 4:14 PM
To: Dennis Brewer <
Subject: Re: PO Finance Underwriting

Are there any expenses that have been funded or any capital contributed?

On Thu, Oct 12, 2017 at 12:50 PM, Dennis Brewer < wrote:

Joel – It is a shell, no assets, no liabilities at the moment. The only real asset it will have is the Walmart contract once signed. We plan to build the balance sheet from here over time by making no distributions, retaining all earnings.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

WinnettOrganics, Inc.

Winnett Cattle Company, Inc.

<u>623-207-9675</u> <u>520-549-6245</u>

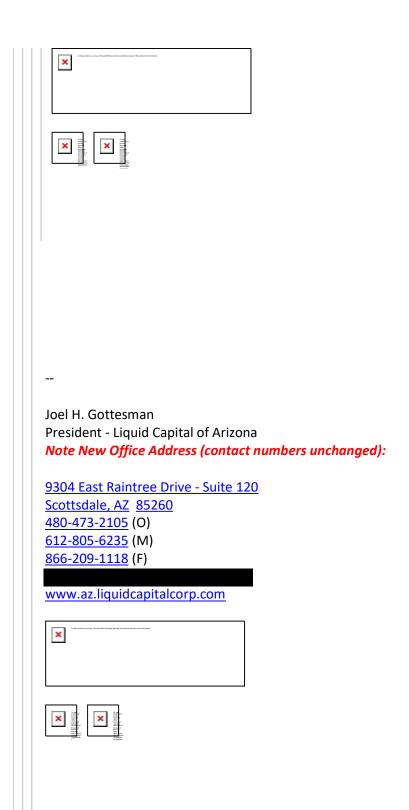
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From: Joel Gottesman [mailto: Sent: Thursday, October 12, 2017 3:45 PM To: Dennis Brewer < Subject: PO Finance Underwriting
Dennis,
One request from our underwriters is for an opening balance sheet for the company. Do you have or can you prepare to show us?
Thanks
Joel

Joel H. Gottesman President - Liquid Capital of Arizona Note New Office Address (contact numbers unchanged):
9304 East Raintree Drive - Suite 120 Scottsdale, AZ 85260 480-473-2105 (O) 612-805-6235 (M) 866-209-1118 (F)
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Joel H. Gottesman President - Liquid Capital of Arizona Note New Office Address (contact numbers unchanged): 9304 East Raintree Drive - Suite 120 Scottsdale, AZ 85260 480-473-2105 (O) 612-805-6235 (M) 866-209-1118 (F) www.az.liquidcapitalcorp.com × Joel H. Gottesman President - Liquid Capital of Arizona Note New Office Address (contact numbers unchanged): 9304 East Raintree Drive - Suite 120 Scottsdale, AZ 85260 480-473-2105 (O) 612-805-6235 (M) 866-209-1118 (F) www.az.liquidcapitalcorp.com ×

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Joel H. Gottesman

President - Liquid Capital of Arizona

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Joel Gottesman < From: Thursday, October 12, 2017 2:47 PM Sent: **Dennis Brewer** To: Subject: Re: Application et al Dennis, We need the app signed by you which authorizes the needed searches for the underwriting. Joel On Thu, Oct 12, 2017 at 11:41 AM, Dennis Brewer wrote: Joel - Sorry I missed this one – here is the app. Regards, **Dennis Dennis Brewer Chief Executive Officer** WinnettOrganics, Inc. Winnett Cattle Company, Inc. <u>623-207-9675</u> <u>520-549-6245</u> www.winnettorganics.com www.winnettcattlecompany.com Sustainably Grown, Naturally Pure, Transparently Better From: Joel Gottesman [mailto: Sent: Thursday, October 12, 2017 1:53 PM

To: Dennis Brewer < Subject: Re: Application et al
Dennis,
Thanks for sending the attachments. Do you have the completed application? Will need it completed and signed.
Thanks
Joel
On Wed, Oct 11, 2017 at 3:57 PM, Dennis Brewer < www.www.www.www.www.www.www.www.www.w
1Resume, with references, for each key officer/manager - attached
2Year-end Company Financial Statements for prior 2 years. If unaudited also include: - no prior operations
Federal corporate tax return prior 2 years
3Current interim Company financial statement – no prior operations
4Current A/R and A/P Aging – no prior operations
5Cash flow projection for expected period of funding - attached
6Current inventory list - none
7State Certificate of Incorporation with State Registration Number - attached
8Corporate, LLC or Partnership organization documents, including Shareholder, Operating Agreements and By-Laws – none one officer and director, Dennis Brewer
9Three trade references: with name and telephone – none as no prior operations
10Business plan /projections – attached presentation
11Copy of all financing agreements or notes secured by assets of the Company - none
12Product information/marketing material – WMT specifications and quotation attached
13Personal financial statement for each owner and guarantor - attached
14Details/Description of prior completed similar transaction - none
15Proposed first transaction documentation – not yet available as we do not have first customer order

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

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<u>623-207-9675</u> <u>520-549-6245</u>

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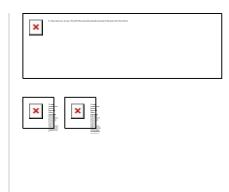
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Joel H. Gottesman
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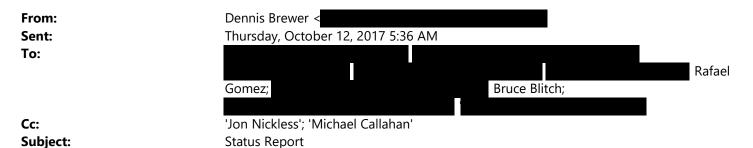
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WCC – Still waiting on two investors to make affirmative decisions- Seattle and Portland. Portland is doing fundamentals research on the China beef market now. Seattle investor is doing diligence on issues of concern, including commodity risk. Will have intro Friday to i-bankers with Dakota contacts. Working to raise \$300K in three year debt to support our

Walmart – awaiting signed contract. Trying to find samples and fed cattle to fill these orders beginning January if possible. Received excess liability insurance quote to satisfy \$10 million aggregate liability requirement. PO financing application completed and submitted.

Regards, Dennis

Dennis Brewer
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early start on beef distribution to China.



From: Dennis Brewer <

Sent: Friday, October 13, 2017 10:45 AM

To: 'Sam Sanders'
Subject: Update

Sam – We have two investors doing research and background explorations on the Skaar project:

- Ranch Creek Partners in Seattle
- Equilibrium Capital in Portland

I expect decisions from both of them within two weeks regarding whether to proceed. Also, within two weeks, Banco Advisors, Scottsdale, AZ, is planning to introduce me to two more investors who already have vertically integrated food related operations.

We are continuing our work in an effort to get this done as originally planned. As I mentioned, we may split the farmland and put it into a larger package of Roberts area farmland and arrange a sale-leaseback of about 4,000 acres, including the 1,000 acres currently owned by the Skaars, with Fiera Comox as landlord. This will help us drive cost of gain down still further. We are also looking into the feasibility of a composting operation which would result in the sale of bagged compost through retail outlets in the region, generating about \$2 million in incremental EBITDA from current operations.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
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www.winnettorganics.com
www.winnettcattlecompany.com



Joel Gottesman < From: Friday, October 13, 2017 5:20 PM Sent: **Dennis Brewer** To: Re: WCC B/S Subject: Thanks Dennis. Will send along. Joel On Fri, Oct 13, 2017 at 2:33 AM, Dennis Brewer < wrote: Joel - 9/30 Balance Sheet attached. It was a good thing I did this as I had forgotten about a couple of legal bills from months past - about \$60,000 invested to date. Another \$30k to \$40k likely before January for insurance, legal, and miscellaneous. Regards, **Dennis Dennis Brewer Chief Executive Officer** WinnettOrganics, Inc. Winnett Cattle Company, Inc. <u>623-207-9675</u> <u>520-549-6245</u> www.winnettorganics.com www.winnettcattlecompany.com Sustainably Grown, Naturally Pure, Transparently Better

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Joel H. Gottesman

President - Liquid Capital of Arizona

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Scottsdale, AZ 85260

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612-805-6235 (M)

866-209-1118 (F)

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From: Dennis Brewer <

Sent: Monday, October 16, 2017 4:14 PM

To: 'Jasper van Brakel'
Subject: RE: Reschedule

Okay, no problem.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
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----Original Message-----

From: Jasper van Brakel [mailto:

Sent: Monday, October 16, 2017 4:13 PM

To:

Subject: Reschedule

Dennis, unfortunately I need to cancel tomorrow's meeting with Armonia. I'll get back to you with new dates later today.

Thanks for your flexibility!

Jasper

Sent from my iPhone

From: Dennis Brewer <

Sent: Monday, October 16, 2017 4:50 PM

To: 'Doug Petersen' **Subject:** RE: Financing

Attachments: Import Supplier Agreement - 1.pdf

Doug - Thanks.

1. What else could go wrong?

- A) We could exhaust our supplier's supply of the primals Walmart is seeking to order without filling the entire order as they are seeking only about 10% to 20% of each carcass flank, shank, chuck, chuck roll in descending quantity order. This is my biggest concern but even shorted orders will be accepted by Walmart.
- B) We could be declined for Purchase Order financing this is key to our ability to fill the orders. We should have an answer on that later in the week.
- C) Walmart could change their mind as they have not yet signed their agreement. They asked me for the agreement last week so I am relatively confident they will sign.
- D) We could fail to complete the paperwork properly and the order could be held up in Chinese Customs. We will be using a customs broker the first couple of times to mitigate this risk and learn how to do the paperwork properly.
- 2. The \$15K will get us to the point where we can borrow against the Walmart orders to pay our supplier(s). We will get to cash flow positive two months after we fill the first order when Walmart pays for the order 35 days after it lands in Yantian, China. We will make about \$70,000 of gross profit on each month's orders.
- 3. My biggest concern is being able to supply the quantity of flank they are ordering flank from the equivalent of 2,300 head per month. Otherwise filling the orders should be straightforward. My second biggest concern is the PO financing that should be resolved this week. Third is a customs snafu which holds up Chinese government processing but our customs broker should be able to handle this without any difficulty. That is about it as I am confident Walmart will sign the agreement (attached).

So, if you decide to do this, wait until we have PO financing in place and Walmart has actually signed the contract. We may have to go to multiple suppliers to get the total quantity of flank needed but we can do that if need be.

Regards, Dennis

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From: Doug Petersen [mailto:

Sent: Monday, October 16, 2017 4:24 PM

To: Dennis Brewer < **Subject:** RE: Financing

Hi Dennis,

I have been giving this a lot of thought. I do have a few questions for you.

- 1. What could go wrong (sorry I don't mean to sound like a pessimist) with respect to becoming cash flow positive starting in January? For example is the Walmart deal "a done deal" or are there other hurdles that we need to jump over, if so what are they? Do you have all of the suppliers committed. Also can you send me a copy of the Walmart agreement so I can review it.
- 2. Will the \$15K get you to cash flow positive?
- 3. What are your biggest concerns?

Thanks, Doug

From: Dennis Brewer [mailto:

Sent: Thursday, October 12, 2017 12:37 PM

To: Doug Petersen <

Subject: Financing

Doug - We are making progress toward self-sufficiency for Winnett Cattle Company but have a little ways to go. We will start operation in January, likely without the feedlot acquisition being completed, in order to serve our customer and to establish positive cash flow by March. We need \$15,000 to get there:

\$1,500 to finalize our application for up to \$450,000 of purchase order financing from Liquid Capital of Arizona \$10,000 to make the down payment on the \$28,000 product liability insurance policy required to sell to Walmart \$1,000 for four months of phone answering services until we are cash flow positive \$2,500 for travel to work out remaining details with our supplier and warehouse/blast freezing company

This can be in the form of equity at the usual \$1.67 price and/or debt at 9.5% interest due in lump sum in nine months. Hopefully, you will be able to help us make this jump from dependency to self-sufficiency. I appreciate your support to date.

BTW, as I indicated in this morning's Status Report, we are continuing our efforts to complete the feedlot acquisition with two investors and an i-banker with contacts in the Dakotas, but it is not certain we will be successful in time to begin delivering product to Walmart in January. Hence our need for this \$15,000 funding to get things moving. Thanks again for your consideration.

Regards, Dennis

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From: Joel Gottesman < Tuesday, October 17, 2017 1:54 PM Sent: To: **Dennis Brewer Subject:** Liquid Capital - Sample Letter of Credit **Attachments:** LC sample customer acceptance.pdf Dennis, Here is a sample form of Letter of Credit that will be issued in favor of the seller of the product to Winnett. The seller can present all of the required documents to its bank and its bank presents the package to our bank. If everything is in order, our bank pays in full. It is called a documentary letter of credit. If all documents are presented, the L/C has to be paid so it eliminates that payment risk when the goods are accepted by the buyer. If the producer has any questions, please let me know. Joel Joel H. Gottesman President - Liquid Capital of Arizona Note New Office Address (contact numbers unchanged): 9304 East Raintree Drive - Suite 120 Scottsdale, AZ 85260 480-473-2105 (O) 612-805-6235 (M) 866-209-1118 (F) www.az.liquidcapitalcorp.com

From: Dennis Brewer

Sent: Thursday, October 19, 2017 7:23 PM

To: Christopher Weis

Subject: Re: SVP Program Management(Process Re-engineering) -- Tampa, FL 17-19622

Attachments: REFERENCES.docx; Dennis Brewer Resume 3.pdf

Chris - Thanks for thinking of me with regard to the SVP Process Reengineering position. I have extensive experience in this activity both within and without the financial services industry. I was a Financial Institution Specialist while employed at Deloitte and worked with numerous financial services entities ranging to Bank of America (the San Francisco based organization). I also have robotics experience as a result of running an engineering firm in Seattle for six years. I am strongly entrepreneurial and tech-savvy as the former regional Chair of AeA, a technology trade association including Microsoft, Motorola, Intel, HP and many others. I have excellent client relations skills which are a prerequisite for exceptional cross-functional applications of technology and process reengineering.

I look forward to speaking with you. You can reach me at 520-549-6245 any time after 7AM Eastern. I currently live in NJ.

Regards, Dennis

Dennis Brewer 520-549-6245

From: Christopher Weis <

Sent: Thursday, October 19, 2017 5:36:54 PM

To:

Subject: SVP Program Management(Process Re-engineering) -- Tampa, FL 17-19622

10/19/17 5:15 PM Hello Dennis,

My name is Christopher Weis and I'm a recruiter at Axelon Services. We have your resume on file and I thought that you may be a potential fit for a **SVP Program Managemtn(Process Re-engineering)** contract position that I am looking to fill for one of our clients located in **Tampa, FL.**

Please review the job description provided below. If you are qualified and interested please call me ASAP at (212) 384-6593, even if we have spoken recently about a different position. If you do respond via e-mail please include a daytime phone number along with an updated resume. In considering candidates, time is of the essence, so please respond ASAP.

Please feel free to forward this email to a friend who might have the required qualifications.

Global Financial Firm located in **Tampa**, **FL** has an immediate consulting opportunity for a **SVP Program Managemtn(Process Re-engineering)**

This is opportunity IS NOT remote and requires you to be onsite M-F.

Industry: Financial

Contract Duration: 12+ Months with conversion to perminant employment at end of contract.

Rate: Negotiable.

Please respond via email with your most recent copy of your resume

Summary of MUST HAVE Qualifications:

- 1. Extensive experience with Business Process Re-Engineering.
- 2. Strong Project/Program Management at a top tier Financial Institution or companies such as Client or Client.
- 3. Experience with Senior Client Relations
- 4. Lean Six Sigma Blackbelt Certification
- 5. Robotics/automation experience is a BIG PLUS but not required
- 6. Domain Experience is a BIG PLUS but not required

The Smart Automation Centre will be responsible for partnering with our businesses and functions across Client to:

- Ensure all the elements are in place for the rapid deployment of Robotics and other related technologies, including infrastructure, vendor agreements, training and a standardized playbook
- Research emerging technologies and ensure best practice transfers across businesses and functions
- Support businesses and functions in identification of opportunities and help drive the execution of complex projects, where needed
- Track and ensure coordination of Client's Robotics Book of Work
- Provide visibility and governance for Senior Management and the Board over the Robotics program across Client

This role will play a key program management and governance support function for the Centre in the execution of key priorities as listed below:

Key Responsibilities:

- Act as a Smart Automation Catalyst partnering with Businesses and Global Functions to identify opportunities to apply Robotics and build a book of work in line with business priorities and the objectives of the Services Strategy: 2020. In addition to being able to work with and influence senior management, this will require an understanding of which technologies are best suited to different use-cases and to translate those into business cases with a clear ROI.
- Lead the build-out of key supporting components such as:
- o Optimize and refine the playbook for each emerging technology to ensure the fastest delivery possible (from use-case identification through to full implementation)
- o In partnership with Technology, setup and maintain a knowledge sharing library for both (a) information about how to implement Robotics and (b) re-usable Bot code
- o Lead the build-out of the Robotics Training Strategy (including the articulation of different audience segments, training needs, and content for each group)
- o Work with partners across Client to identify and resolve barriers to seamless execution
- o Support the development of a Standardized Business Case tool
- o Support the development and execution of the vendor engagement strategy
- o Support the design and build-out of 'Robotic workforce management tools' to ensure visibility and control of Robot performance
- o Industrialize a firm-wide Change Management approach to create a strong controls ecosystem around Robotic deployment
- o Refine the Services Strategy Business case (in partnership with Finance)

Other Responsibilities:

• Support the development and articulation of program progress, successes and challenges through various presentations, training and forums

Key Cultural Fit:

- You are entrepreneurial, and thrive in environments with a blank canvas that will allow you to flex your intellectual muscle to contribute to building a strategy from the ground up
- You have a passion for new tech, and are always on the lookout for "what's new"
- You are naturally gifted at thinking of ways to "do things better, faster, smarter"
- You work well in high-pressure situations, and consistently deliver under tight time constraints while delighting your stakeholders
- You can work across boundaries to fill the gaps, and drive accountability for yourself and others

Job Skills/Qualifications:

- Minimum of 10+ years total work experience (ideally with deep experience in financial services)
- 4+ years of project/program management experience related to technology deployment and ideally working with Robotics and other emerging technologies
- Previous experience in supporting the built-out and running of a pipeline of transformation work at an organizational level would be ideal
- Previous experience leading or developing automation solutions for Operations and Services (and particularly with Robotics) will be highly valued
- Strong data analytics capabilities especially cost analysis and internal/external benchmarking
- Ability to work effectively with senior managers and with large teams across countries, functions and businesses
- Understanding of the drivers of value including the ability to size and prioritize large scale initiatives across businesses and functions
- Strong communication skills and the ability to structure logical analysis in presentations
- Excel and PowerPoint skills are key
- An understanding of Client's businesses, the major strategic issues and the senior management landscape would be beneficial

Job Skills/Qualifications:

- An undergraduate degree and an MBA (desirable but is not required) from a top tier institution
- PMP or Prince certification is also desirable but is not required
- Lean and/or Six Sigma certification is desirable but is not required
- Previous experience with basic development or EUC configuration would be ideal but training will be provided
- Highly motivated, organized and methodical
- · Logical, analytic and rational thinker
- Demonstrated team player

Educational Level:

Bachelor's degree

Required Travel: Yes, 25% of the time.

Thank you,

Christopher Weis

44 Wall Street 18th Floor New York, NY 10005 (212) 384-6593

•••••

Note: Please allow me to reiterate that I chose to contact you either because your resume had been posted to one of

the internet job sites to which we subscribe, or you had previously submitted your resume to us. I assumed that you are either looking for a new employment opportunity, or you are interested in investigating the current job market. If you are not currently seeking employment, or if you would prefer I contact you at some later date, please indicate your date of availability so that I may honor your request. In any event, I respectfully recommend you continue to avail yourself to the employment options and job market information we provide with our e-mail notices.

If you are interested in this position, please click here.

If you would like to unsubscribe from Axelon Services Corporation, please click here.

Lookup Candidate

From: Dennis Brewer <

Sent: Saturday, October 21, 2017 12:14 PM

To: 'laura akoto'
Subject: hi love

Hi love, hope you are feeling much better. I am well, doing fine, just listening to the radio today. I got another cashier's check from Porter Patten for \$3000 but can only send \$2000 now. Does Mr Prince want me to send that \$2000 now and hold the other thousand until I can send it or should I return the cashier's check to Porter Patten? Please have Mr. Prince tell you what he wants me to do. Thanks, dear.

Regards, Dennis

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From: Jasper van Brakel (via fruux) <

Sent: Saturday, October 21, 2017 8:18 AM

To: Dennis Brewer

Subject: Jasper van Brakel invited you to "Dennis Brewer, Caroline MacGill, Jasper van Brakel"

Attachments: event.ics







Jasper van Brakel invited you to

Dennis Brewer, Caroline MacGill, Jasper van Brakel

When? Tuesday, November 7th, 2017

11:00 am (EST)

fruux is a unified contacts & calendaring service that works across platforms and devices.



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From: Greg Smith <

Sent: Saturday, October 21, 2017 4:53 PM

To: 'Dennis Brewer'
Cc: 'Zachary Sease'
Subject: RE: Phoenix Visit

Hi Dennis:

Probably best for us to meet you at about 9:30 am Wed Nov 1 at our office. We'll have our client Gene Nicholas there to meet you and whichever of your team are available. I think I may have described gene in an earlier email to you he is well recognized in ND and has been effective as a co-founder of several value-add businesses in the state. Our offices are located at:

16100 N 71st ST, Suite 140 Scottsdale AZ 85254 This may be a 25 mn drive from Crown

Please let me know if this arrangement is agreeable with you.

greg

From: Greg Smith [mailto:

Sent: Friday, October 20, 2017 3:00 PM

To: 'Dennis Brewer' < **Cc:** 'Zachary Sease' <

Subject: RE: Phoenix Visit

Thanks Dennis.

Nov 1 will work with us and one of our key ag clients. I'll confirm details over the weekend. greg

From: Dennis Brewer [mailto:

Sent: Friday, October 20, 2017 5:24 AM

To: 'Greg Smith' <

Subject: Phoenix Visit

Greg – Thanks for your voice mail. I am staying at the Crowne Plaza Phoenix Airport 4300 Washington Street and will be available anytime on Wednesday, November 1st. I suggest we have breakfast on Wednesday morning at that hotel in advance of meeting your client. Since I am getting in late on Tuesday night, how about an 8AM breakfast and we can go from there? Do you want the rest of our crew involved in this meeting with your client? If so, I will invite them to breakfast as well if they can make it. My flight leaves at 10:30 Wednesday night.

Regards, Dennis

Dennis Brewer Chief Executive Officer WinnettOrganics, Inc. Winnett Cattle Company, Inc.

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From: Dennis Brewer <

Sent: Sunday, October 22, 2017 7:59 PM

To: 'Sam Sanders' **Subject:** RE: Call

Sam - No, that is okay. This is mostly about feedlot operations. The potential investor has an associate who previously ran a very large feedlot and wants him to ask some questions about operations. Should be no problem given the Skaars' experience, just another hoop to jump through.

I also have an investor meeting in Scottsdale on Nov 1, so that track is moving ahead as well. I will check in with the Portland investors sometime this week and let you know of any developments there as well.

Regards, Dennis

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From: Sam Sanders [mailto:

Sent: Sunday, October 22, 2017 7:52 PM

To: J.D. Kritser < Dennis Brewer <

Subject: RE: Call

I have notified the Skaars, and we will plan on the conference call Monday the 30th of October at 12:00 Mountain time. Should we have the Skaar CPA on the call?

Sam

Sam R. Sanders – Broker; Utah, Idaho & Wyoming

SWAN LAND COMPANY

M: 801.694.2092 PO Box 9132

Salt Lake City, UT 84109 Website: swanlandco.com



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From: J.D. Kritser [mailto:

Sent: Sunday, October 22, 2017 12:26 PM

To: Dennis Brewer **Cc:** Sam Sanders **Subject:** RE: Call

Dennis,

Would 11:00am PST on the 30th work for the call?

Thanks,

J.D.

From: Dennis Brewer [mailto:

Sent: Sunday, October 22, 2017 9:08 AM

To: J.D. Kritser < Cc: 'Sam Sanders' <

Subject: Call

JD – What time on Monday, October 30th, can we do the call with the Skaars? We can use my conference line – I'll send out an invite as soon as the time is set. Thanks.

Regards, Dennis

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From: Yoshiyuki Higaki <

Sent: Monday, October 23, 2017 12:57 AM

To: Dennis Brewer Subject: RE: Signature

Dennis,

During my stay in WM China office in last week, I talked about the opportunity with the buyer and DMM. They are now calculating the detail cost, so please wait for a while.

Best regards,

Yoshi

From: Dennis Brewer [mailto:

Sent: Saturday, October 21, 2017 2:15 AM

To: Yoshiyuki Higaki **Subject:** EXT: Signature

Hi, Yoshi – Any idea when the contract will be signed? Also, it would be good to get some order projections for the first months of the contract. Thanks very much.

Regards, Dennis

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From: Dennis Brewer <

Sent: Monday, October 23, 2017 5:10 AM

To: 'Yoshiyuki Higaki' **Subject:** RE: Signature

Thanks, Yoshi.

Regards, Dennis

Dennis Brewer
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From: Yoshiyuki Higaki [mailto:

Sent: Monday, October 23, 2017 12:57 AM

To: Dennis Brewer < **Subject:** RE: Signature

Dennis,

During my stay in WM China office in last week, I talked about the opportunity with the buyer and DMM. They are now calculating the detail cost, so please wait for a while.

Best regards,

Yoshi

From: Dennis Brewer [mailto:

Sent: Saturday, October 21, 2017 2:15 AM

To: Yoshiyuki Higaki **Subject:** EXT: Signature

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Regards, Dennis

Dennis Brewer

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