

Best regards,

Yoshi

Factory Details

English

Factory ID	:	36146420
Name	:	JBS USA FOOD M628-P628
Importer of Record	:	CHILE SUPPLIER
GLN Number	:	
Latitude	:	Degree : 42 Minute : 0 Second : 0
Longitude	:	Degree : 112 Minute : 0 Second : 0
Status	:	ACTIVE
Address	:	410 North 200 West
City	:	Hyrum
District	:	NA
State / Prov	:	NA
Country	:	UNITED STATES
Major Products	:	Food
Factory Type	:	<input checked="" type="checkbox"/> Primary <input type="checkbox"/> Component

Ethical Audits

1 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
4226547	36139263	SWIFT BEEF COMPANY	07/10/2014	Assessed	SA	07/10/2014	07/10/2014	07/10/2014

Security Audits

2 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
6461559	36139263	SWIFT BEEF COMPANY	03/08/2016	Assessed	SA	03/08/2016	03/08/2016	03/08/2016
3819457	36139263	SWIFT BEEF COMPANY	03/10/2014	Assessed	SA	03/06/2014	03/06/2014	03/10/2014

From: Alison Fan
Sent: Thursday, January 11, 2018 9:54 PM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Levy is out of office today. Will try to get feedback from him on next Mon..

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Thursday, January 11, 2018 10:48 PM
To: Alison Fan
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Thank you. They have already signed the contract. If the attached is OK, I will have them to send the original as well as the other documents (RL application etc.).

Please let me know how we proceed the Chinese Label design. In the meantime, we need to give them some "commitment" memo, so that they keep the meat for you. Let's talk about this at our regular conference call!

Best regards,

Yoshi

From: Alison Fan
Sent: Wednesday, January 10, 2018 9:45 PM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Hi Yoshi,

I think that we could work on Chinese Label design first. After get approval on Chinese Label from CIQ, we could apply the import quota immediately.

Will supplier sign the vendor agreement with WM China directly?

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Thursday, January 11, 2018 12:23 AM
To: Alison Fan
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

I have shared this information to the supplier. Can we proceed these while we are waiting?

Best regards,

Yoshi

From: Alison Fan
Sent: Wednesday, January 10, 2018 1:18 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Thank you for your support. Will talk with team and get back to you soon.

I have rough discussion with import Logistic team regarding to the import procedure for bulk pack beef. It may take time to finish the following things before loading:

1. Chinese Label for bulk pack products review and get approval from CIQ. It will be more simple comparing with the one of prepacked products. May take 2~3 weeks.
2. Apply the import quota for the factory which plan to export to WM China. The quota application is based on factory#. It may take around 4 weeks.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Wednesday, January 10, 2018 12:03 AM
To: Alison Fan
Cc: Levy Zheng; Ray Zhang(MDSG)
Subject: RE: RE: Next Step- Winnett Organic trial shipment

Alison,

Hi, the supplier confirms all the three points you mentioned are correct. Please let me know how we can proceed this!

Best regards,

Yoshi

From: Dennis Brewer [<mailto:> [REDACTED]]
Sent: Tuesday, January 09, 2018 10:01 AM
To: Yoshiyuki Higaki
Subject: EXT: RE: Next Step- Winnett Organic trial shipment

Yoshi - I can confirm all three points are correct. I look forward to working with you and Walmart China as we begin mutually beneficial business. Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [<mailto:> [REDACTED]]
Sent: Tuesday, January 9, 2018 10:56 AM
To: [REDACTED] <<mailto:> [REDACTED]>
Subject: FW: Next Step- Winnett Organic trial shipment

Dennis,

Hi, will you kindly confirm the following 3 points?

Best regards,

Yoshi

From: Alison Fan
Sent: Tuesday, January 09, 2018 4:51 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Per discussion with team, we would like to try shank for the small trial order first. Before we make the final decision, we would like to clarify the following points;

1. Pls kindly confirm if attached Spec. is for the following shank cutting or not.

* Supplier Name 供应商名称	* Factory Name 工厂名称	Factory ID 工厂ID	* Sourcing Agent 采购代理方	* Country of Origin 原产地	* Description 商品名称	* Size 商品规格	* Item Size Unit 商品规格单位	* Ingr
Winnett Cattle Company	JBS Swift, Hyrum, Utah	36146420	Direct Supplier	USA	Primal beef cuts, USDA Choice Shank	Varies	1b	Primal

S

2. According to the Minimum purchase value \$10,000, the minimum order qty for Shank will be around 3000kg. It is around 1/3 20'. Pls kindly advise.

3. For future order, the minimum order qty will be 20,000 pounds which is one 20'. Pls kindly advise.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, January 17, 2018 7:39 PM
To: 'Lino Belli'
Subject: RE: Update

So sorry, Lino. We did not realize at the time that we were being scammed, that the \$52MM contract I signed was smoke and mirrors. And, the \$43MM opportunity we had shortly thereafter went away because we failed to provide enough detail in our initial budget. A year spent on a Walmart outsourcing plan for organic produce did not work out, and several other organic produce initiatives failed as well.

We still have nothing but –

- We are working with a private equity firm to purchase several cattle feedyards in the Amarillo area through Winnett Cattle Company to convert to natural cattle, primarily for the export market
- Walmart has agreed to a trial order for its Chinese stores from Winnett Cattle Company, which is the front end of a \$3 million contract
- The organic produce market will recover from its two year slump and WinnettOrganics will be a viable enterprise. With some new investment we will be able to resurrect that line of business and use the work you did for us. We do have a PE firm which is interested in working with us when we find a large enough organic produce enterprise to purchase. We tried previously to purchase an organic produce firm but the company was sold to insiders before we could act. We are still looking.
- So, I do not yet have a plan to clear your debt but once we have some resources it will be easier to develop one. The resurrection of WinnettOrganics is key to that plan. We will keep at it.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: Lino Belli [mailto:[REDACTED]]
Sent: Wednesday, January 17, 2018 6:43 PM
To: Dennis Brewer <[REDACTED]>
Subject: RE: Update

Dennis,
Checking in to see how your prospects are doing?

Just between you and I, this debt is really messing with my marriage. My wife holds it against me that I can not collect, that I agreed to commit so many resources without confirming that payment was assured.

At any rate, I hope you are committed to making good on your debt and prospects are looking up.
Best Regards,

lino



LINO BELLI, AIA ARCHITECT

LINO@BELLIAG.COM 831.424.4620
235 MONTEREY STREET, SUITE B, SALINAS, CA 93901
BELLIAG.COM



From: Dennis Brewer [mailto: [REDACTED]]
Sent: Thursday, October 12, 2017 11:44 AM
To: Lino Belli < [REDACTED]>
Subject: RE: Update

Lino – The beef project has not been funded yet, still working with two investors and an i-banker to get it done. Maybe in January we will get it done????

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettorganics.com
www.winnetcattlecompany.com



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From: Lino Belli [mailto: [REDACTED]]
Sent: Thursday, October 12, 2017 1:30 PM
To: Dennis Brewer < [REDACTED]>
Subject: RE: Update

Dennis,
Did your beef deal go thru? Are things looking up a bit?
Best,
lino



LINO BELLI, AIA ARCHITECT

LINO@BELLIAG.COM 831.424.4620
235 MONTEREY STREET, SUITE B, SALINAS, CA 93901
BELLIAG.COM



f in

From: Dennis Brewer [mailto: [REDACTED]]
Sent: Monday, September 11, 2017 12:53 PM
To: Lino Belli < [REDACTED]>
Subject: RE: Update

No problem, Lino. Just wanted to make the option available to you. We are proceeding toward a better future for all as best we can given our current lack of resources.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettorganics.com
www.winnettcattlecompany.com



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From: Lino Belli [mailto: [REDACTED]]
Sent: Monday, September 11, 2017 3:51 PM
To: Dennis Brewer < [REDACTED]>
Cc: Teri Belli < [REDACTED]>
Subject: Re: Update

Dennis,
The tax implications are insurmountable. We can not afford to take shares that may not produce immediate income. We have no Capitol gains to wash a loss against. We must pursue payment as originally agreed. We did not enter into contract with you as an investment, our understanding was simple payment for service.

Best regards,
Lino

Audentis Fortuna iuvat

On Sep 11, 2017, at 12:50 PM, Dennis Brewer < [REDACTED]> wrote:

Lino - We have our best prospect so far for an investor to make an investment in our cattle feedlot business – but it is not yet a sure thing. If you would be interested in trading any portion of your receivable for common shares at \$0.50 per share as I am doing with nearly all my past due compensation, now would be the time to do it, as the shares are currently worthless. The shares recently sold for \$1.67 but I cannot find anyone interested at that price right now.

If you want to do this, you will need to act today, Monday, September 11th, to secure these shares. I cannot assure the shares will have value subsequently as we do not know if this investor or any other investor will make the required investment. But if you want to do this, please act promptly. If I do not hear from you, I will assume you do not wish to proceed with the exchange of debt for shares. Thanks so much for your continued patience.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettorganics.com
www.winnetcattlecompany.com

<image003.png>

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Dennis Brewer

Subject: Dennis Brewer - Black Lake Capital Intro
Location: 913.565.2289 No Pin

Start: Thu 1/18/2018 2:30 PM
End: Thu 1/18/2018 3:15 PM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Mike Roznowski

Importance: Low

Dennis and Chad, we are confirmed for 1:30 CST on Thursday.

REGARDING: Dennis Brewer - Black Lake Capital Intro

DATE: Thursday, January 18, 2018

TIME: 1:30 PM

DURATION: 45 Minutes

LOCATION: 913.565.2289 No Pin

RESOURCES: None

Sincerely,

Mike Roznowski

Note: Open this e-mail message through Act! E-mail and double-click the .ATV attachment to add it to the currently open database.

<<...>>

Dennis Brewer

From: Jon Nickless <[REDACTED]>
Sent: Wednesday, January 17, 2018 3:58 PM
To: Dennis Brewer
Subject: Re: LOI

806-790-5900

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From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, January 17, 2018 1:56:01 PM
To: 'Jon Nickless'
Subject: RE: LOI

Okay, no surprise. I need Brendan's number. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: Jon Nickless [mailto:[REDACTED]]
Sent: Wednesday, January 17, 2018 3:55 PM
To: Dennis Brewer <[REDACTED]>
Subject: LOI

The bank has some concerns on our LOI.

Please give Brendan a call.

Thanks

Jon

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Dennis Brewer

From: David Ibach <[REDACTED]>
Sent: Thursday, January 18, 2018 8:27 AM
To: Dennis Brewer
Cc: Jon Nickless; Josh Ibach; [REDACTED]
Subject: Re: One More Thing

Jon, Dennis,
Do you intend on using the existing office and scale for cattle?
David Ibach

Sent from my iPad

On Jan 17, 2018, at 5:01 PM, Dennis Brewer <[REDACTED]> wrote:

Jon - I think there will be enough use to place them in both places – pits and office. We will have at least 125 trucks across the pits every day within two years and about three dozen cattle trucks in and out across the office scales every day. We can use RFID tags on our trucks to keep track of them as they cross the scales to keep the manual workload down. Otherwise, we are going to have a scale bottleneck.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com
<image003.png>
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From: Jon Nickless [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Wednesday, January 17, 2018 5:51 PM
To: Dennis Brewer <[REDACTED]> 'David Ibach' <[REDACTED]>
Cc: 'Josh Ibach' <[REDACTED]>
Subject: Re: One More Thing

Dennis

I like the idea of scales over the pits but I think a scale at the office that we can use for grain, hay, incoming cattle, etc would be more cost effective.

Jon

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From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, January 17, 2018 2:18:42 PM
To: 'David Ibach'; 'Jon Nickless'

Cc: 'Josh Ibach'; [REDACTED]
Subject: RE: One More Thing

Do you want a concrete floor in the Hay Barn? Yes
Do you intend to use the existing scales or do you want two new ones over the load out pits? New scales
Do you want grain probes in the truck load out building? No
Do you intend to use a surfactant to condition your grain? Probably

No problem on the drawing – we can wait a few days to discuss if need be. It is probably better to hold the discussion when we can view the drawings.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com
<image004.png>
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From: David Ibach [mailto:[REDACTED]]
Sent: Wednesday, January 17, 2018 4:12 PM
To: 'Dennis Brewer' <[REDACTED]> 'Jon Nickless'
<[REDACTED]>
Cc: 'Josh Ibach' <[REDACTED]> [REDACTED]
Subject: RE: One More Thing

Dennis,
I am still working on the estimate. Do you want a concrete floor in the Hay Barn?
Do you intend to use the existing scales or do you want two new ones over the load out pits?
Do you want grain probes in the truck load out building?
My drafter had to leave this morning so I may not have a drawing for you tomorrow.

I am now working with four 75k bins, two receiving legs feeding two augers with electric gates across the four tanks allowing corn to be dropped into a selected tank in parallel with another grain dropping into a separate tank. I have four pullout augers, one per tank feed either or both drag conveyors running the full length of the tanks with an incline to the two charge legs. The legs will feed either side of a dual drum cleaner that feed two conditioning augers feeding either steam chest in phase I or all four in Phase II.

I made the mill room full size to allow for Phase I and II. I have an RO System figured for the boiler system.

Do you intend to use a surfactant to condition your grain? If not, we have a water only system available that ties in with the mill automation system and our conditioning auger.

Regards,

David C. Ibach Jr.
President
Ferrell-Ross Roll Manufacturing, Inc.

3690 FM2856
Hereford, Texas 79045
T: 806-364-9051
F: 806-364-8853

E: [REDACTED]

W: www.ferrellross.com

<image005.jpg><image006.jpg>

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From: Dennis Brewer [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Wednesday, January 17, 2018 8:57 AM
To: 'David Ibach'; 'Jon Nickless'
Subject: One More Thing

David – We should make the bunks for trailer loads 14 feet wide (inside width) so they can easily walk to the back of the trailer – 12 feet is too narrow. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
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<image007.png>
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Dennis Brewer

From: Brendan Garrison <[REDACTED]>
Sent: Thursday, January 18, 2018 4:00 PM
To: Dennis Brewer
Subject: Contract HEC Feedyard
Attachments: SKMBT_C654e18011814500.pdf

Mr. Brewer,

Good afternoon, attached is the contract and the third party financing addendum for the purchase of the HEC Feedyard and Farmland in Friona, Texas. Please let me know if you have any questions.

Thanks,

Brendan Garrison
Chas. S. Middleton and Son
Ranch Salesperson in Texas

Serving the farming and ranching industry since 1920
www.chassmiddleton.com
(806) 763-5331 office
(806) 790-5900 cell

Land Report Best Brokerage Firm 2010, 2011, 2012, 2013, 2014 and 2015

Texas Law requires all Texas real estate licensees to provide all clients with the following Information about Brokerage Services in Texas: www.trec.state.tx.us/pdf/contracts/OP-K.pdf

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, January 18, 2018 4:03 PM
To: [REDACTED]
Subject: FW: Contract HEC Feedyard
Attachments: SKMBT_C654e18011814500.pdf

For review – no rush.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: Brendan Garrison [mailto:[REDACTED]]
Sent: Thursday, January 18, 2018 4:00 PM
To: Dennis Brewer <[REDACTED]>
Subject: Contract HEC Feedyard

Mr. Brewer,

Good afternoon, attached is the contract and the third party financing addendum for the purchase of the HEC Feedyard and Farmland in Friona, Texas. Please let me know if you have any questions.

Thanks,

Brendan Garrison
Chas. S. Middleton and Son
Ranch Salesperson in Texas

Serving the farming and ranching industry since 1920
www.chasmiddleton.com
(806) 763-5331 office
(806) 790-5900 cell

Land Report Best Brokerage Firm 2010, 2011, 2012, 2013, 2014 and 2015

Texas Law requires all Texas real estate licensees to provide all clients with the following Information about Brokerage Services in Texas: www.trec.state.tx.us/pdf/contracts/OP-K.pdf

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, January 18, 2018 6:33 AM
To: [REDACTED] Rafael Gomez; [REDACTED] Bruce Blitch; [REDACTED]
Cc: 'Jon Nickless'
Subject: Status Report

We are searching for a second operating feedyard in the Amarillo area as one of the two operating yards we had identified has been sold to some insiders. A broker has identified one near Dimmitt and we have leveraged off that one to several others owned by the same family. So, this feedyard project could get bigger than the 42,000 head combination we were originally talking about. That would be great as SSC has said our project was a little on the small side.

We have decided that if we are to use the 80,000 head Friona feedyard, not currently operating, it will need a new mill as the old one has not operated for three years, is in poor condition, and is nearly 50 years old. The feedyard itself looks to be in reasonable condition underneath a three year growth of weeds. Replacement pens usually cost around \$200 per head so this is very cheap and includes 250 acres of farmland to boot. We are expecting to learn the cost of a replacement feedmill later today from Gearn, a feedmill designer, integrator, and manufacturer of key components.

We are working initial due diligence on a calf ranch near Dimmitt as well. This ranch has capacity for 9,000 calves and 17,000 older animals. This would allow us to raise calves from three days old to yearling size when they would go into one of our feedlots.

We continue to make progress toward Walmart China's first order. We are supplying information so they can develop Chinese-compliant carton labels. Next they have to apply to the Chinese government for an import license, which takes about four weeks. We are expecting their first Purchase Order the first week of March, according to the schedule they have published.

I have a phone meeting later today with an investment firm which owns about 5,000 head of organic dairy cattle. They are interested in our proposal. They are a potential alternative/backup to SSC.

I opened a Winnett Cattle Company account at NBH Bank dba Hillcrest Bank in Texas. They have a small and nimble ag banking presence and excellent cattle industry resources based in Denver and Kansas City and seem quite eager to earn our business, much more so than the big banks I have been talking to. The bank has \$5.5 billion in assets and could easily take care of our needs for some years to come.

Jason Waseman, Jon Nickless, and I met last evening with Ryder to discuss our logistics plans and requirements for this project in 2018 and beyond. They are happy to lease us all the rolling stock we need, including grain and livestock trailers, as well as flatbeds and reefers.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.

623-207-9675 520-549-6245

www.winnettcattlecompany.com



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Dennis Brewer

From: David Ibach <[REDACTED]>
Sent: Friday, January 19, 2018 3:45 PM
To: 'Dennis Brewer'
Cc: 'Jon Nickless'; 'Josh Ibach'
Subject: RE: larger google view

Dennis,

Do you need a shelter over the commodity bunks? I have one penciled in for now. I am thinking of a drag conveyor over those bunks with gates to drop into each one. We can feed the drag from a spout on the same leg we feed the supplement bins.

David Ibach

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Friday, January 19, 2018 1:24 PM
To: 'David Ibach'; 'Jon Nickless'
Cc: 'Josh Ibach'
Subject: RE: larger google view

David - Yes, run the conveyor the entire length on the north side of the hay barn, a loadout discharge on the west end with a covered overhead conveyor into the designated hay bunk, which should probably also be on the west end of the bunks to keep it simple. Then you can run the charge line to the other bunks over the top of the hay conveyor to access them with a spout about 20 feet from the front of each bunk.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: David Ibach [mailto:[REDACTED]]
Sent: Friday, January 19, 2018 2:13 PM
To: 'Dennis Brewer' <[REDACTED]> 'Jon Nickless' <[REDACTED]>
Cc: 'Josh Ibach' <[REDACTED]>
Subject: RE: larger google view

Dennis,

I have been side tracked a bit this morning with some other issues.

With regard to the Hay conveyor on the north side of the hay barn, do you want it to run the entire 300 feet?

Do you want the truck load out discharge on the east or west end?

David Ibach

From: Dennis Brewer [mailto: [REDACTED]]
Sent: Friday, January 19, 2018 11:20 AM
To: 'David Ibach'; 'Jon Nickless'
Cc: 'Josh Ibach'
Subject: RE: larger google view

The courtyard between the hay barn and the bunks needs to be wide enough to easily back a 53 foot trailer into one of the bunks – a 100 to 120 foot wide courtyard is needed. Adjacent to the hay barn, place a load out spout from the hay conveyor for live floor trailer loading. Delete the hay conveyor on the bunk.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: David Ibach [mailto: [REDACTED]]
Sent: Friday, January 19, 2018 12:07 PM
To: 'Dennis Brewer' < [REDACTED] > 'Jon Nickless' < [REDACTED] >
Cc: 'Josh Ibach' < [REDACTED] >
Subject: larger google view

Gentlemen,
A larger google view is attached per Jon's request to get more perspective on the layout.

Other questions:

Flaker capacity:
Each 24x56 Ferrell-Ross Flaker, Corn = 25tph
Wheat = 30+ tph
Milo = 18 to 20 tph
Milo requires more retention time than corn and wheat requires less.

Each Flo-More Steam Chest:
76 inch inside diameter x 40 feet height = 1,040 cubic feet
866 bushel
26.9 tons

The liquid scale is under the mixer cover. It shows to be round on the drawing.
The supplement bins are square in front and above the mixers. They will feed the mixer with metering augers.
Normally we would convey or spout to those bins from a leg. We have not quite figured that out or drawn it in yet. Some layout may need to move around.

Regards,

David C. Ibach Jr.
Owner and President
Gearn, Inc.
Ferrell-Ross Roll Manufacturing, Inc.
3690 FM2856
Hereford, Texas 79045
T: 806-364-9051 at FRRM
F: 806-364-8853
E: [REDACTED]
T: 806-357-2222 at Gearn, Inc.
F: 806-357-2224
W: www.gearn.com



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From: Serven Bebanco [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Friday, January 19, 2018 10:20 AM
To: David Ibach
Subject:

Thank you,
Serven Bebanco
Ferrell-Ross Roll Manufacturing, Inc
3690 FM2856
T: 806-364-9051
F: 806-364-8853

This message is intended for the use of the individual or entity to which it is addressed and may contain information that is privileged, confidential and exempt from disclosure under applicable law. If the reader of this message is not the intended recipient or the employee or agent responsible for delivering this message to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, please notify us immediately by email reply.

Dennis Brewer

From: Luke Schultz <[REDACTED]>
Sent: Friday, January 19, 2018 1:21 PM
To: Dennis Brewer
Cc: Eric Edwards; Jordan Theis
Subject: RE: Friona Feedyard and feedmill - Construction and Mortgage loans

Thanks for the call, I think it was a great sharing of ideas and sounds like we have a pretty good plan moving forward. Once you get the financials together to start talking about a Cattle Loan with us please go ahead and Cc Jordan Theis (Cc'd here) and Myself. Jordan is our teams Portfolio Manager and our real "Numbers Guy" so he will be helping me digest all of the info and help take us to the finish line. You will get use to talking to him, because he really helps keep me afloat.

Thanks once again!

Luke Schultz
Director, VP
NBH Food & Agribusiness Banking
14097 Oak Leaf Circle
Wamego, KS 66547
Cell: 785.410.8484 | Fax: 855.860.4709
www.nbhbank.com/foodandagribusiness

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Friday, January 19, 2018 9:49 AM
To: Luke Schultz <[REDACTED]>
Cc: Eric Edwards <[REDACTED]>
Subject: Friona Feedyard and feedmill - Construction and Mortgage loans

Luke - We have made an offer on an 80,000 head feedyard in Friona, Texas. The feedyard can be purchased for \$805,600 including about 400 feedyard acres, 250 acres of farm and grassland, and a non-functional 50 year old feedmill. We want to replace the feedmill with a new \$8 million Ferrell-Ross/Gearn feedmill. If we pay cash for the feedyard and pledge it for collateral, how much additional cash would we need to come up with to finance the construction of the new feedmill? We would convert the construction loan to a mortgage upon completion, and will finance the rehab of the pens and water system ourselves. The pen and water rehab will require about four months to complete, the feedmill about twelve months. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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Dennis Brewer

From: Luke Schultz <[REDACTED]>
Sent: Friday, January 19, 2018 11:11 AM
To: Dennis Brewer
Cc: Eric Edwards
Subject: Re: Friona Feedyard and feedmill - Construction and Mortgage loans
Attachments: image003.png

Thanks Dennis, let me study this. Then I'll get back to you before lunch today.
Thanks

Luke Schultz
Director, VP
NBH Food & Agribusiness Banking
14097 Oak Leaf Circle
Wamego, KS 66547
Cell: 785.410.8484 | Fax: 855.860.4709
www.nbhbank.com/foodandagribusiness

> On Jan 19, 2018, at 9:51 AM, Dennis Brewer <[REDACTED]> wrote:

>

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>

> Regards,

> Dennis

>

> Dennis Brewer

> Chief Executive Officer

> Winnett Cattle Company, Inc.

> 623-207-9675 520-549-6245

> www.winnettcattlecompany.com<https://urldefense.proofpoint.com/v2/url?u=http-3A__www.winnettcattlecompany.com_&d=DwMFAG&c=_ItYEDKkEmFR22kVwG4wnd4TwDjz2iZQkpWyKhlp7z8&r=klszHgkgeRXoeJLvS0nNB02uB66zyKFxrWcgnJsfrZA&m=xf5VHH1ApMs3QSCe2p-tEm8wERmD2FnT4hWzfsE1j8&s=WRT4VyXDiUqT5rOhsSy7RSm3hVe6yZ6hsVCV-gdvPg0&e=>>

> u=http-3A__www.winnettcattlecompany.com_&d=DwMFAG&c=_ItYEDKkEmFR22kVwG

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>

> <image003.png>

> <HEC Feedyard and Farmland Brochure - email (1).pdf>

> <FM11017 Winette Cattle Company Green Field system.pdf> <Winnett

> Cattle Co.concept drawing rev2-2.pdf> <Winnett Cattle Co.concept

> drawing rev2-3.pdf> <Winnett Cattle Co.concept drawing rev2-1.pdf>

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Dennis Brewer

From: Brendan Garrison <[REDACTED]>
Sent: Friday, January 19, 2018 3:14 PM
To: Dennis Brewer
Subject: RE: Contract HEC Feedyard

Mr. Brewer,

Good afternoon, I just spoke to the neighboring farmer, Criss Wyly that has the three water wells for lease. He said that he would be more than happy to lease them to you, and for you to give him a call. His phone number is (806) 265-7656. If you have any questions please let me know.

Thanks,

Brendan Garrison
Chas. S. Middleton and Son
Ranch Salesperson in Texas

Serving the farming and ranching industry since 1920
www.chasmiddleton.com
(806) 763-5331 office
(806) 790-5900 cell

Land Report Best Brokerage Firm 2010, 2011, 2012, 2013, 2014 and 2015

Texas Law requires all Texas real estate licensees to provide all clients with the following Information about Brokerage Services in Texas: www.trec.state.tx.us/pdf/contracts/OP-K.pdf

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Friday, January 19, 2018 11:08 AM
To: Brendan Garrison <[REDACTED]>
Subject: RE: Contract HEC Feedyard

Brendan – Do you or the bank have contact information and/or a copy of the water lease with the neighbor? We need to nail this down as soon as we can to feel comfortable moving ahead. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Brendan Garrison [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Thursday, January 18, 2018 4:00 PM
To: Dennis Brewer <[REDACTED]>
Subject: Contract HEC Feedyard

Mr. Brewer,

Good afternoon, attached is the contract and the third party financing addendum for the purchase of the HEC Feedyard and Farmland in Friona, Texas. Please let me know if you have any questions.

Thanks,

Brendan Garrison
Chas. S. Middleton and Son
Ranch Salesperson in Texas

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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Friday, January 19, 2018 10:30 AM
To: 'Dewey Turner'
Subject: Update
Attachments: WCC Texas Feedyard Proforma 180119.xlsx

Dewey – I hope all is well with you. One of our two target operating feedlots (Beef Tech, Hereford, 24,000 capacity) was sold to some insiders last Friday so we are on the hunt for a second operating site.

We should finally have some numbers from Double D (Dimmitt, 18,000 head capacity) next week. We are offering \$3.5MM for that feedyard, equipment, customer lists, etc., based upon our own estimates of likely EBITDA, placing the likely final acquisition price in the 3-4 times typical EBITDA range. Our offer is based upon a non-binding term sheet we are developing with the broker.

The bank dramatically dropped the price on the Friona yard (80,000 head capacity), so we made an offer subject to the procurement of a needed water lease. We can pick it up for about \$10 per head (\$805,600). We will need to rid it of weeds, clean some pens, turn the water back on, and replace the feedmill, but can use it almost immediately. There is a JD Heiskell feedmill about 4 miles away which we can use to feed while our new mill is being constructed. So, given two months to rehab pens and turn water on, we can operate a 40,000 head capacity feedyard there. Within four months, we can have the full 80,000 head capacity up and running, and have an operating feedmill in about twelve months. At the end of the process, we will have an operating yard with a brand new mill for about \$100 per head, which is what a 40 year old non-operating yard and mill would sell for. We will place about 46,000 head of custom fed cattle and 19,000 head of owned cattle in the yard by year's end, and fill the yard by mid-2019.

I have made some changes to the pro forma, primarily to reflect the current situation – the absence of a second operating site and the addition of Friona. The average daily revenue from custom feeding in Texas is less than I expected but the margin percentage is greater, so I have made the appropriate changes for that as well. Without a second custom feeding site, 2018 revenues have decreased from \$60 to \$47 million. 2019 went down from \$271 to \$225 million. 2020 and 2021 have increased as I also increased the number of owned cattle on feed in all years to better use the debt capacity that we have. I reduced bank debt and added \$10 million in sub debt in 2019 so that we will not exceed the likely bank debt borrowing covenant of 1:1 debt to equity plus sub debt in that year. If we are able to locate a second custom cattle feeding site (which we are looking for), revenues will not be below the original projection in 2018 and 2019, and will be somewhat greater than current projections for 2020 and 2021.

Finally, I have made contact with NBH Bank. They have a nimble and very adept ag banking group in a \$5.5 billion bank holding company and are a very good candidate for our banking needs. They have strong cattle experience. Wells Fargo continues to express interest as well. Rabo is not out of the picture, either.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Saturday, January 20, 2018 4:36 PM
To: 'Dick Bretz'; 'David Hutchins'
Cc: 'Jon Nickless'; [REDACTED]
Subject: RE: Double D

Thanks, Dick. We can talk once you have E6 and Oppliger covered. The bank that owns HEC had the realtor send us a completed but unsigned contract but then decided to put HEC up for bid so we do not have it yet either. So it goes.

We are most interested in acquiring an operating feedyard or two, preferably totaling 50,000 head or more. Active operations and three years of financials are key to the PE investor's comfort level.

As for our experience, we have been in business, including but not limited to the cattle business, between 20 and 40 years, depending upon which of our people you are talking about – general management, operations, logistics, information technology, human resources, etc. Just not in Amarillo. We are not a one-man band, we are an organization, so we are completely capable of assigning Jon to resurrect the HEC yard and spend \$13 million on hard assets to do so while we run two other yards with experienced managers and generate positive cash flow. We'll have an industry recognized CFO with a risk management focus in a couple of months, along with a China manager, etc.,. And contracts with major retailers – including Chinese and global players. We are working in a somewhat different direction than traditional cattle feeders as we intend to vertically integrate cattle production, place strong emphasis on macro-scale JIT logistics, manage our entire 7,000 mile supply chain, and outsource processing but develop our own international brand, not simply feed cattle. We are good cattle feeders nonetheless.

I look forward to learning of your success in finding what we are looking for. Thanks for your efforts to date.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnetcattlecompany.com



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From: Dick Bretz [mailto:[REDACTED]]
Sent: Saturday, January 20, 2018 3:58 PM
To: Dennis Brewer <[REDACTED]> David Hutchins <[REDACTED]>
Cc: 'Jon Nickless' <[REDACTED]>
Subject: RE: Double D

Dennis,

We have hit another rejection. I had a long call with the principle owner of Double D yesterday. They just have no interest in meeting your terms on sharing financials other than what they had previously stated. They also have a concern about the position they might be putting their employees and customers in to sell to a company that is a

newcomer to the business and is simultaneously tackling a restart on a 65,000 head yard. A monumental project for anyone. They wish you good fortune on the HEC project and if that goes well they may be interested in talking again down the road. But have instructed us to definitively take the Double D yard off the market.

We will be working on the Oppliger and E6 projects on Monday. We will be back in touch after Dave tours the E6 yard, but give either of us a call if you have any questions.

The manager that restarted the HEC yard nearly 20 years ago is still in the Friona area and active in the business. He might be invaluable to your efforts. Let me know if you would like me to make an initial contact with him.

Thanks

Dick

From: Dennis Brewer [[mailto:](#) [REDACTED]]

Sent: Saturday, January 20, 2018 8:36 AM

To: Dick Bretz <[REDACTED]> David Hutchins <[REDACTED]>

Cc: 'Jon Nickless' <[REDACTED]>

Subject: Double D

Dick - We want to make an offer on Double D on Monday. We will require the ability to review three years of financial statements (balance sheet, income statement, cash flow) pre-contract as part of our offer – that is the only way the PE firm and bank will sign off on the deal. We will use your Term Sheet format as you suggested.

We are keenly interested in what you find out from Oppliger regarding Sunnyside and their future plans.

We also want to understand the calf raising system which has been used at E6 to determine if it fits with our philosophy of calf raising – 4-6 weeks in hutches with bottle feeding, followed by 2-3 months in a small group (12 or less) before moving to a larger group.

Thanks.

Regards,
Dennis

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Dennis Brewer

From: Dick Bretz <[REDACTED]>
Sent: Saturday, January 20, 2018 3:58 PM
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Cc: 'Jon Nickless'; [REDACTED]
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Cc: 'Jon Nickless' <[REDACTED]> [REDACTED]
Subject: Double D

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Dennis

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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Sunday, January 21, 2018 7:59 PM
To: 'Dewey Turner'
Cc: 'Jon Nickless'; [REDACTED]
Subject: RE: Update

Dewey - Yes, it's been more of a see-saw ride than usual but I expect that to calm down. Of the two properties we originally discussed, one went to insiders just as we were going to make an offer, the other was actually to be withdrawn as of January 1st but they decided to let us make an offer then changed their mind on Saturday.

The HEC feedyard needed confirmation on the water situation before we signed off, that provided the opening for others. We now have the water situation there in hand as we have confirmed availability and price on a water lease from an adjacent landowner - \$12,000 per year for three wells, about 450 gallons per minute. So, we will see if it comes together at our slightly higher price (\$811K versus prior \$805K). In any event, it's about \$10 per head for the pens. Replacement cost on pens is normally around \$200 per head, plus the feedmill. As I mentioned, we can use it almost immediately as there is a large feedmill nearby for interim feeding.

I just talked to the broker on the Weschenfelder (25,000 head, Billings, MT) opportunity, all sounds reasonable. It is 877 acres, including 190 irrigated acres worth about \$2250/acre, and 537 acres of rangeland at about \$500 per acre, roughly \$700,000 total. So, the 150 acre feedyard and equipment is priced at \$3.1 million, or about \$124 per head. We should be able to get the package for about \$3.5 million, placing the feedlot at \$112 per head.

I will have a read on the Oppliger opportunity on Monday (35,000 head, Sunnyside, TX). Rio Bravo (14,900 permitted head, Hedley, TX) needs confirmation on equipment and wells, then would be a logical candidate for an offer at \$144 per head (it has had major upgrades to the feedmill in the past two years) and \$600K for the 160 irrigated acres plus 511 acres of grassland. I expect to have that info on Monday as well.

We expect to have financials on each of these feedyards for review soon. With luck, they will come this week. I have not had a problem getting them in the past. Those two yards that went away being the exception.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Dewey Turner [mailto:[REDACTED]]
Sent: Sunday, January 21, 2018 6:57 PM
To: Dennis Brewer <[REDACTED]>
Cc: Jon Nickless <[REDACTED]> Ray Sullivan <[REDACTED]>
Subject: Re: Update

Thank you for the update Dennis. I am currently inflight next 4.5 hours. We will discuss in our weekly pipeline review tomorrow at 0930 AM Pacific

The volatility in various offerings and availability here warrants a discussion

Dewey

On Jan 21, 2018, at 5:46 PM, Dennis Brewer <[REDACTED]> wrote:

Dewey – Things are moving quickly. Please disregard the revised proforma as:

- Double D (18,000 head, Dimmitt) has withdrawn their property from the market. It is no longer for sale as of Saturday.
- The bank provided an unsigned contract to us through the realtor on HEC Feedyard (Friona, 80,000 head, non-operating) but then decided on Friday afternoon to bid the property out as they have other interest at this price. So, we have until Thursday evening to come up with our bid. The HEC feedyard is less than five miles from (1) a large feedmill for interim feeding while a new feedmill is constructed on the premises, (2) a major elevator with unit train capacity for lowest cost feed, and (3) Cargill's Friona processing plant for minimum shipping cost and shrink, so it is an exceptional value at this price.

If we can find sufficiently sized operating yard(s) by Thursday, we will rebid the HEC feedyard at \$811,000 with 75 days to close.

We are currently pursuing the Oppliger Sunnyside feedyard (35,000 head, Sunnyside, TX) to determine if there is interest in selling that yard. Subject to confirmation of certain details, we are making an offer on Rio Bravo Cattle Feeders (14,900 permitted head, Hedley, TX), as well as evaluating Weschenfelder Feedlot (25,000 head, Billings, MT), which is Montana's largest feedlot. The Billings location would give us a facility in a different climate, diversifying our drought-related risk, and in the cattle market selected for development by JD.com, the largest Chinese internet merchant, and the online partner to Walmart China. There will be a \$100 million processing facility built in Great Falls, making it the closest processor at 3.5 hours away.

JBS' 980,000 head Five Rivers Cattle Feeding operation was just sold for \$200 million, around \$205 per head.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com

<image003.png>

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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Sunday, January 21, 2018 7:59 PM
To: 'Dewey Turner'
Cc: 'Jon Nickless'; [REDACTED]
Subject: RE: Update

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Dennis

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Regards,
Dennis

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<image003.png>

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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Monday, January 22, 2018 4:02 PM
To: 'Josef de Huelbes'
Subject: RE: Auctus Group - Follow Up

Hi, Josef – We have found a PE partner and will doing a project with them beginning sometime next month. We are working out the details now. Check back again in a few months if you like.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Josef de Huelbes [mailto:[REDACTED]]
Sent: Monday, January 22, 2018 4:00 PM
To: [REDACTED]
Subject: Auctus Group - Follow Up



Hi Dennis

I wanted to follow up on our previous conversations regarding Winnett Perico and your current Investment Banking needs. – Were you able to complete the transaction successfully?

If you currently still have needs, I was hoping to pick up the conversation to see if it now makes sense for our firm to potentially get involved to assist. As mentioned earlier, from a high level, we do feel the transaction you're trying to complete does fit into the size and scope of the deals we typically get involved in...

Please let me know if you have time for a catch up call this week or next week.

Thanks,

Josef de Huelbes

If you would like stop hearing from me - click [here](#)



Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Monday, January 22, 2018 5:20 PM
To: 'Yoshiyuki Higaki'
Subject: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Yoshi - I am working to get the factory flow charts for Chrissy. Once we have those, I will complete all three items in her request. Thank you.

Regards,
Dennis

Dennis Brewer
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Winnett Cattle Company, Inc.
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www.winnetcattlecompany.com



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From: Yoshiyuki Higaki [mailto:[REDACTED]]
Sent: Monday, January 22, 2018 5:14 PM
To: Dennis Brewer <[REDACTED]>
Subject: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Dennis,

Is everything going OK? If not, please let me know. I will try to facilitate the conversation between Walmart China!

Best regards,

Yoshi

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Wednesday, January 17, 2018 4:17 AM
To: Chrissy He; Yoshiyuki Higaki
Cc: Alison Fan
Subject: EXT: RE: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy - Okay, the first order will come in our factory's boxes but I will send our artwork with the rest of your request as soon as I can get those other items completed. Thank you for the clarification.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer

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From: Chrissy He [<mailto:> [REDACTED]]
Sent: Tuesday, January 16, 2018 8:48 PM
To: Dennis Brewer <[REDACTED]> Yoshiyuki Higaki <[REDACTED]>
Cc: Alison Fan <[REDACTED]>
Subject: RE: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Hi Dennis
Artwork is for the product what Walmart choose. Thank you!

Best Regards
Chrissy He
0755-23973506

From: Dennis Brewer [<mailto:> [REDACTED]]
Sent: Tuesday, January 16, 2018 7:56 PM
To: Chrissy He; Yoshiyuki Higaki
Cc: Alison Fan
Subject: EXT: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy – We will begin working on this. It may take a little time to get the information from the plant.

Do you need artwork from Winnett Cattle Company or from the manufacturing plant?

Regards,
Dennis

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Chief Executive Officer
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www.winnettcattlecompany.com



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From: Chrissy He [<mailto:> [REDACTED]]
Sent: Tuesday, January 16, 2018 12:44 AM
To: Yoshiyuki Higaki <[REDACTED]> [REDACTED]
<[REDACTED]>
Cc: Alison Fan <[REDACTED]>
Subject: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Hi Dennis
Please provide below documents for Chinese label. Thank you!

1. Please check whether your factory has registered in CNCA or not, if yes, please provide Manufacturing Plant Registration No., full name and address, if without registration, we couldn't import your product at this stage
2. Clear artwork
3. flow chart of manufacturing process

HDI1002810	Primal beef cuts, USDA Choice Shank
HDI1002808	Primal beef cuts, USDA Choice Flank

Best Regards
Chrissy He
0755-23973506

From: Yoshiyuki Higaki
Sent: Tuesday, January 16, 2018 12:56 AM
To: [REDACTED]
Cc: Alison Fan; Chrissy He
Subject: FW: Winnett Organic US beef trial shipment- import kick off
Importance: High

Dennis,

Now we are going into the preparation for the order. You will be contacted by Chrissy for creating Chinese labels.

Just to heads up!

Best regards,

Yoshi

From: Alison Fan
Sent: Monday, January 15, 2018 12:37 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng; Jane Zhao - jzhao5; Chrissy He; Sunny Li
Subject: Winnett Organic US beef trial shipment- import kick off
Importance: High

Hi Yoshi,

Thank you for your update info.. Per discussion with team, we would like to try flank and shank in trial shipment together. The order qty of flank and shank for trial shipment will be shared to you later. Pls kindly ask supplier to work with Chrissy who is from our logistics on Chinese label design asap..

Hi Chrissy,

Pls kindly help to kick off the import process for attached two items asap.. It is our trial shipment with small qty. We prefer to use Shenzhen as destination port.

Thanks and Best Regards
Alison Fan
Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki

Sent: Saturday, January 13, 2018 4:57 AM

To: Alison Fan

Cc: Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Just for your information, Winnett's factory (JBS) has passed audits! Good to go.

Best regards,

Yoshi

Factory Details

English

Factory ID	:	36146420
Name	:	JBS USA FOOD M628-P628
Importer of Record	:	CHILE SUPPLIER
GLN Number	:	
Latitude	:	Degree : 42 Minute : 0 Second : 0
Longitude	:	Degree : 112 Minute : 0 Second : 0
Status	:	ACTIVE
Address	:	410 North 200 West
City	:	Hyrum
District	:	NA
State / Prov	:	NA
Country	:	UNITED STATES
Major Products	:	Food
Factory Type	:	<input checked="" type="checkbox"/> Primary <input type="checkbox"/> Component

Ethical Audits

1 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
4226547	36139263	SWIFT BEEF COMPANY	07/10/2014	Assessed	SA	07/10/2014	07/10/2014	07/10/2014

Security Audits

2 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
6461559	36139263	SWIFT BEEF COMPANY	03/08/2016	Assessed	SA	03/08/2016	03/08/2016	03/08/2016
3819457	36139263	SWIFT BEEF COMPANY	03/10/2014	Assessed	SA	03/06/2014	03/06/2014	03/10/2014

场二号楼2-5层及三号楼1-12层 邮政编码: 518040

Dennis Brewer

From: Brock Thompson <[REDACTED]>
Sent: Tuesday, January 23, 2018 10:19 AM
To: Dennis Brewer
Subject: RE: Rio Bravo

Dennis,

Just wanted to let you know that the owners agreed to share the previous 3yrs of financials. As soon as I acquire them from the feedyard manager I will pass along to you.

Thanks
Brock

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Brock Thompson
806-640-4147
[REDACTED]

www.trulandrealty.com
License No. 651459



[Information About Brokerage Service](#)

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Monday, January 22, 2018 8:54 AM
To: Brock Thompson <[REDACTED]>
Cc: 'Will Snead Jr.' <[REDACTED]>
Subject: RE: Rio Bravo

Brock - Call me on 520-549-6245 at your convenience.

Regards,

Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Brock Thompson [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Monday, January 22, 2018 9:51 AM
To: Dennis Brewer <[\[REDACTED\]](mailto:[REDACTED])>
Cc: Will Snead Jr. <[\[REDACTED\]](mailto:[REDACTED])>
Subject: RE: Rio Bravo

Dennis,

Thanks for the email. Is there a time today that would work best for you today to discuss Rio Bravo?

Thanks
Brock

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Brock Thompson
806-640-4147

www.trulandrealty.com
License No. 651459



[Information About Brokerage Service](#)

From: Dennis Brewer [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: Sunday, January 21, 2018 9:35 AM

To: Brock Thompson <[REDACTED]>

Subject: Rio Bravo

Please contact me re Rio Bravo at 520-549-6245. The yard looks to be in good condition per your video, price seems a reasonable starting point, need an equipment list, and to understand permitted capacity. We have up to \$50 million equity and debt to deploy in the cattle feeding business and are working with a PE firm that requires three years of financial info. Let me know if that is an issue. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
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Dennis Brewer

From: Eric Brandt (oneworldbeef) <[REDACTED]>
Sent: Tuesday, January 23, 2018 10:30 AM
To: [REDACTED]
Cc: Steve Summers; Terri Hall
Subject: Re: Chinese Customer

Hello Dennis,

Nice to get connected with you and thank you for the opportunity.

I'm copying in Steve Summers who handles our sales and specializes in overseas markets.

Would this business be a toll processing business processing and merchandizing your cattle or is the intention to sell our China approved products to this customer?

Look forward to discussing further this opportunity.

Thank you,

Eric Brandt

Sent from my iPhone

On Jan 23, 2018, at 5:36 AM, Terri Hall <[REDACTED]> wrote:

Terri Hall

Begin forwarded message:

From: Dennis Brewer <[REDACTED]>
Date: January 23, 2018 at 5:33:11 AM PST
To: <[REDACTED]>
Subject: Chinese Customer

Winnett Cattle Company has a customer in China interested in ordering US beef. They would like to place a trial order next month in anticipation of 680 tons of beef or more over the next 12 months. They are a major Chinese retailer with hundreds of stores so we believe their ultimate demand will be much greater than this initial 680 tons would indicate. We would like to use your plant to fill these orders subject to an agreeable price, terms, and a non-circumvention agreement. Would your company be interested in obtaining an exclusive on this piece of business? Thank you.

Regards,
Dennis