Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com

<image003.png>

From: Dennis Brewer <

Sent: Tuesday, January 23, 2018 5:12 PM

**To:** 'Dewey Turner'

Cc: 'Jon Nickless'

**Subject:** Montana Information

Dewey – I look forward to speaking with you later today. We are expecting information on two more feedlots in the Hereford area tomorrow so I am holding on the smaller Rio Bravo opportunity. We have also received a \$9.1 million combined property and equipment appraisal on an 8,000 head calf ranch, 17,000 head feedlot, and 1,000 acre farmland combination, listed at \$7.5 million, with financials expected shortly.

Here is a little more information about Montana's cattle business and the JD.com deal with the Montana Stockgrower's Association. The feedlot we are interested in acquiring (Weschenfelder, Billings, 25,000 head) is well positioned to take advantage of the JD.com opportunity. The fact that Walmart China is an online partner to JD.com is also a big plus for us in accessing the Chinese market.

https://www.nass.usda.gov/Quick Stats/Ag Overview/stateOverview.php?state=MONTANA

http://billingsgazette.com/news/state-and-regional/montana/montana-stockgrowers-move-ahead-with-beef-sale-deal-with-china/article\_84549ece-a594-5d48-83bc-a68db6d4542a.html

BTW – I signed and sent the Walmart China Import Supplier Agreement off to Shenzhen this afternoon. Our packer for the project will likely be OWB in Brawley, California.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Yoshiyuki Higaki <

**Sent:** Tuesday, January 23, 2018 2:24 PM

To: Dennis Brewer
Subject: RE: Tracking Info FYI

Dennis, thank you very much for your re-arrangement.

Best regards,

## Yoshi

From: Dennis Brewer [mailto:

**Sent:** Tuesday, January 23, 2018 11:27 AM

To: Yoshiyuki Higaki

Subject: EXT: Tracking Info FYI

Priority Mail Express International™

Flat Rate Envelope

EC 907 674 324 US (Sequence Number 1 of 1)

Scheduled Delivery Date: 02/01/2018

Shipped to: ALISON FAN

WALMART CHINA - IMPORT SOURCING 2-5/F, TOWER 2 AND 1-12/F, TOWER 3 SZI

69 NONGLIN ROAD FUTIAN DISTRICT

SHENZHEN CITY, GUANGDONG

PROVINCE CHINA 518040

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Sent:

To: Subject:	Dennis Brewer Re: HEC Contract	
Attachments:	HEC Contract.pdf	
Dennis,		
Attached is the redraft of	he HEC contract.	
Ray		
Raymond F. Sullivan		
<i>Law Offices of Raymond F</i> 10440 Little Patuxent Parl Suite 900 Columbia, MD 21044		
410-884-4036 (Tel) 410-740-5603 (Fax)		
disclosure. If the reader o this message to the inten- communication is strictly	herein is confidential and is intended solely for the addressee(s) and protected from this message is not the intended recipient, or an employee or agent responsible for delive ed recipient, you are hereby notified that any dissemination, distribution or copying of this prohibited. If you have received this communication in error, please notify us immediately and deleting it from your computer.	S
On Mon, Jan 22, 2018 at 1	255 PM, Dennis Brewer < wrote:	
https://www.trec.texas.	ov/forms-and-contracts	
link for redrafting of HEC	contract.	
Regards,		
_		
Dennis		

Raymond Sullivan <

Wednesday, January 24, 2018 11:18 AM

**Chief Executive Officer** 

Winnett Cattle Company, Inc.

<u>623-207-9675</u> <u>520-549-6245</u>

 $\underline{www.winnett cattle company.com}$ 



From: Sam Sanders <

Sent: Wednesday, January 24, 2018 1:27 PM

To: Dennis Brewer Subject: RE: Skaar

### OK

Sam R. Sanders – Broker; Utah, Idaho & Wyoming SWAN LAND COMPANY M: 801.694.2092 PO Box 9132 Salt Lake City, UT 84109

Website: swanlandco.com

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From: Dennis Brewer [mailto:

Sent: Wednesday, January 24, 2018 10:54 AM

**To:** Sam Sanders **Subject:** RE: Skaar

Sam - Not yet. I have exposed them to two other deals that went away and do not want to do that again. Your marketing materials are far and away the best but I will wait until we can actually do a deal with them and then present it as a gift wrapped package with presentation, projection, and your marketing materials.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



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From: Sam Sanders [mailto:

Sent: Wednesday, January 24, 2018 12:51 PM

**To:** Dennis Brewer < **Subject:** RE: Skaar

Dennis,

### Has this PE firm seen the Skaar marketing materials?

### Sam

Sam R. Sanders – Broker; Utah, Idaho & Wyoming SWAN LAND COMPANY

M: 801.694.2092 PO Box 9132

Salt Lake City, UT 84109 Website: swanlandco.com



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From: Dennis Brewer [mailto:

Sent: Wednesday, January 24, 2018 10:35 AM

**To:** Sam Sanders **Subject:** RE: Skaar

Sam - Okay, let me know. We finally found a PE firm – Sole Source Capital out of LA – and they are looking for a nice gift wrapped package like Skaar. We tried to get them to buy an 80,000 head non-operating feedlot in Friona, TX for \$800K but they were scared of that one – a truly great deal in an ugly package. They are seeking a stable situation run for 8 years or more by a family or corporation – that fits the Skaar opportunity very well. And, our Walmart China contract finally got signed so we need product – finished NHTC cattle.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Sam Sanders [mailto:

Sent: Wednesday, January 24, 2018 12:27 PM

**To:** Dennis Brewer < **Subject:** Re: Skaar

They finally signed a letter of intent late last week and asked me to take the property off our website. They have given the "buyer" till the end of February to close. If he doesn't, Duwayne says he will be calling me to Re-list. I still can't imagine that this guy can get it done.

Sam

On Jan 23, 2018, at 5:57 PM, Dennis Brewer <

wrote:

Did the Skaar sale go through?

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

www.winnettcattlecompany.com

<image001.png>

From: Dennis Brewer <

Sent: Thursday, January 25, 2018 12:10 PM

To: 'Dewey Turner'
Cc: 'Jon Nickless';

**Subject:** RE: Some Thoughts

Dewey - Yes, it would be harder to arrange synergies in different regions unless the combined yards in each region are big enough to support unit trains, for example. If a region's yard or group of yards can support a unit train, then buying multiple unit trains across regions would be advantageous. (50,000 head of one-time capacity will support 20 trains per year.) We can also consolidate certain overhead functions, like finance and IT, across regions as we will have a cloud-based information system, including ERP, and use common RFID technology to track cattle at each location, reducing administrative and operating costs while adding marketability to the cattle. We would definitely need regionally based management and custom feeder sales reps to keep yards full and operating well.

We are working in the Texas region, the Rocky Mountain region, and the Midwest as we try to assemble regional clusters of 50,000 head or more, so we can gain the above mentioned economies of scale. We also continue to look for large scale stand-alone opportunities in this space – companies of 100,000 head or more capacity which might be for sale. I will stay in touch and let you know when we have a package suitable for review.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



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From: Dewey Turner [mailto:

Sent: Thursday, January 25, 2018 11:37 AM

To: Dennis Brewer <
Cc: 'Jon Nickless' <

Subject: RE: Some Thoughts

Thank you Dennis. Also, originally and from an operational standpoint, we were discussing lots close in proximity (at least in same region).

I would think lots in various regions on the country would be more difficult to gain operational synergies (Colorado, Montana vs Texas).

We will circle back.

Dewey

From: Dennis Brewer [mailto:
Sent: Wednesday, January 24, 2018 3:59 AM
To: Dewey Turner <
Cc: 'Jon Nickless' <
Subject: Some Thoughts

Dewey – Thanks for your call. I appreciate the feedback.

To answer your questions about Friona - The reason the Friona feedlot has not operated for three years was a shortage of cattle due to a historic drought in the Southwest. At the same time, Cargill closed down one of its plants in Texas (Plainview) due to the lack of cattle. The industry has since recovered from that historic shortage and is back to normal cattle populations in Texas and the Southwest. Until recently, the yard was fully priced as if the feedmill were able to operate, so there was no reason for anyone to purchase it. The feedmill associated with the yard is obsolete and needs to be replaced. This particular yard has strong advantages as previously mentioned – close to an unit train elevator for low corn prices, a large feedmill for interim feeding, and the Cargill Friona plant for immediate processing with minimal shrink. The water issue was for a small portion of the water needed to run the facility at full load. At about \$10 per head, this is the lowest price I have ever seen for cattle capacity which is usable almost immediately.

We will continue our search for more predictable situations which better suit your criteria. The Skaar feedyard in Idaho (14,000 head, permitted for 25,000, checking availability now) and the Weschenfelder feedyard in Montana (25,000 head) fit the bill – both have been run for decades by beef families, are predictably profitable, and have stable operations. We will work on similar options in Texas as well. Growing to 50,000 head of custom fed cattle in Texas, another 50,000 head of custom cattle in the Rocky Mountain region (a \$100 million business), together with an eventual 80,000 to 100,000 head of owned cattle (a \$500 to \$600 million business), would be completely feasible. This would give us the stability of a consistent \$2.2 million a month of gross profit (27%) from custom cattle and the 55% gross profit upside from growing our own cattle for export.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



From: David Ibach <

**Sent:** Friday, January 26, 2018 3:42 PM **To:** 'Dennis Brewer'; 'Jon Nickless'

Cc: 'Josh Ibach';

**Subject:** RE: One More Thing

### Dennis,

Sorry to hear this. We have been excited about this one because it is less than 30 miles from our shops with most of our project work having been in Nebraska, Colorado, Idaho, California and Arizona the past few years.

I found the original prospectus from a few years ago over the weekend. I assume the realtor gave you one as well. For what it's worth, I don't think it would take a fortune to get the existing system running again.

We will be very happy to take a look at whatever opportunity comes your way.

Thank you for the opportunity,

### David C. Ibach Jr.

Owner and President

Gearn, Inc.

Ferrell-Ross Roll Manufacturing, Inc.

3690 FM2856

Hereford, Texas 79045

T: 806-364-9051 at FRRM

F: 806-364-8853

E:

T: 806-357-2222 at Gearn, Inc.

F: 806-357-2224

W: www.gearn.com







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From: Dennis Brewer [mailto:

**Sent:** Friday, January 26, 2018 2:16 PM

To: 'David Ibach'; 'Jon Nickless'

Cc: 'Josh Ibach';

Subject: RE: One More Thing

David – The bank has extended the deadline to rebid on HEC feedyard until Tuesday but we are unable to rebid as our funder has said operating yards only at this time. Please shelve this project for us – we will look at other options with you once we know what we are doing. I apologize as I know you have put a good deal of time and effort into this and your work has been good. But we do not yet control our own destiny so we were not able to rebid the HEC acquisition.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
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From: David Ibach [mailto:

**Sent:** Friday, January 26, 2018 3:04 PM

To: 'Jon Nickless' < 'Dennis Brewer' < Cc: 'Josh Ibach' <

Subject: RE: One More Thing

Dennis and Jon.

I missed this e-mail somehow.

This is an alternate to a surfactant system which is supplied by people like Sartek and the like.

The difference is that you own it. You can purchase surfactant from anyone without getting locked into a contract. You can also use cold or hot water. I did not figure in an instant water heater as yet.

I am just about finished with the Alternate system estimate. I will double check the numbers a get you a proposal. I have developed a Gantt chart with data from the estimate to get a better look at the time line as well.

We had not added in all the extras into the original concept estimate since there seems to be consensus on the Alternate (Jon) design.

Regards,

David C. Ibach Jr.

Owner and President

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From: Jon Nickless [mailto:

Sent: Wednesday, January 17, 2018 3:18 PM

To: David Ibach; 'Dennis Brewer'

Cc: 'Josh Ibach';

Subject: Re: One More Thing

I would think we would use a surfactant for the grain conditioning. Does the water only system use hot water?

Jon

## Get Outlook for iOS

From: David Ibach <

Sent: Wednesday, January 17, 2018 2:12:01 PM

To: 'Dennis Brewer'; 'Jon Nickless'

Cc: 'Josh Ibach';

Subject: RE: One More Thing

## Dennis,

I am still working on the estimate. Do you want a concrete floor in the Hay Barn?

Do you intend to use the existing scales or do you want two new ones over the load out pits?

Do you want grain probes in the truck load out building?

My drafter had to leave this morning so I may not have a drawing for you tomorrow.

I am now working with four 75k bins, two receiving legs feeding two augers with electric gates across the four tanks allowing corn to be dropped into a selected tank in parallel with another grain dropping into a separate tank. I have four pullout augers, one per tank feed either or both drag conveyors running the full length of the tanks with an incline to the two charge legs. The legs will feed either side of a dual drum cleaner that feed two conditioning augers feeding either steam chest in phase I or all four in Phase II.

I made the mill room full size to allow for Phase I and II. I have an RO System figured for the boiler system.

Do you intend to use a surfactant to condition your grain? If not, we have a water only system available that ties in with the mill automation system and our conditioning auger.

Regards,

David C. Ibach Jr.
President
Ferrell-Ross Roll Manufacturing, Inc.

3690 FM2856

Hereford, Texas 79045

T: 806-364-9051 F: 806-364-8853

E:

W: www.ferrellross.com





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From: Dennis Brewer [mailto:

Sent: Wednesday, January 17, 2018 8:57 AM

**To:** 'David Ibach'; 'Jon Nickless' **Subject:** One More Thing

David – We should make the bunks for trailer loads 14 feet wide (inside width) so they can easily walk to the back of the trailer – 12 feet is too narrow. Thanks.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Dennis Brewer <

**Sent:** Friday, January 26, 2018 3:16 PM **To:** 'David Ibach'; 'Jon Nickless'

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**Subject:** RE: One More Thing

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Sent: Friday, January 26, 2018 3:04 PM

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Regards,

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President

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From: Dennis Brewer [mailto:

Sent: Wednesday, January 17, 2018 8:57 AM

**To:** 'David Ibach'; 'Jon Nickless' **Subject:** One More Thing

David – We should make the bunks for trailer loads 14 feet wide (inside width) so they can easily walk to the back of the trailer – 12 feet is too narrow. Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

www.winnettcattlecompany.com



From: jim abacherli <

Sent: Tuesday, January 30, 2018 3:33 AM

To: **Dennis Brewer** Subject: Re: Intro Materials

Send the offer to me and I will forward to Ben. Thank you Dennis

Sent from my iPad

On Jan 29, 2018, at 11:15 AM, Dennis Brewer

wrote:

Jim – I enjoyed speaking with you last week. I hope you have had an opportunity to check my personal references. We will have an offer ready for the Oppliger's review tomorrow. Shall I send it through you or direct to Ben Oppliger? I do not have his email address so I would send it to the email address on their website unless directed otherwise. Thanks for your time and interest.

Regards, **Dennis** 

**Dennis Brewer** Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

www.winnettcattlecompany.com

<image002.png>

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From: jim abacherli [mailto:

Sent: Friday, January 26, 2018 9:16 AM

To: Dennis Brewer <

**Subject:** Re: Intro Materials

### **Dennis**

Thank you for the web sight information. It really doesn't tell me a whole lot about your company. Oppliger Land and Cattle is a family owned company that was built from the ground up by Don Oppliger. He recruited me away from a fourth generation family dairy business in Southern California. I built his entire dairy operation which milks 7000 Holstein cows, raises all calves for replacements and steer stockers for the feed yard. I worked for Don for 3 years and have been a partner for 21 years. I have been associated with the family business since 1994.

Don loved farming, cattle and flying. He had a King Air which he piloted himself and two helicopters one in Nebraska and one in Amarillo. None of which were used for entertainment purposes. He was hands on in everything he did and used the aircraft to move and manage. June 6 2017 he crashed his helicopter while checking cattle. He left a very financially developed business to his 35 year old son and 64 year old wife. Ben has a law degree from SMU and was highly recruited by a large firm in Houston Texas. He came home to work with his father 6 years ago. Ben and Joi both live in Amarillo Tx.

I am the only partner Don ever had. I feel incredibly indebted to him for helping me get started in the dairy business. It is my intention to help Ben and Joi in anyway that I can. Since his death they have been bombarded by people trying to capitalize on their loss. For this reason I have assumed the roll of

gate keeper. They have not asked for my help, however they are very grateful for my intentions. The business they have inherited is not their love or dream it was Dons.

At this time I know very little about you and your company. Your web sight was not very helpful in defining yourself or your business. In order for me to consider you a viable purchaser I need to know more about you and your company. Please do not take this in a negative way. Once I am convinced of your integrity and purpose I will facilitate the movement toward achieving The Oppliger Family and your goals. I am anxiously waiting to move forward in our discussions. Sincerely JIMA Sent from my iPad

On Jan 25, 2018, at 2:03 PM, Dennis Brewer < wrote:

Jim – Thanks very much for your time today. Here is an abridged version of our investor presentation adapted for your use. I look forward to continuing the discussion with you. Thanks again.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
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<Winnett Cattle Company Feedyard Presentation 180125.pptx>

2

From: Dennis Brewer <

Sent: Wednesday, January 31, 2018 1:55 PM

**To:** 'Chrissy He'; 'Yoshiyuki Higaki'

Cc: 'Alison Fan'

Subject: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy - I have requested expedited delivery of the required flow charts but, as of 1:00 PM today (Wednesday), have not received them. I will continue to request them on a daily basis until they are delivered. Once delivered, we will make final designation of the factory immediately and forward the requested documents to you. I apologize for the delay.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Chrissy He [mailto:

Sent: Tuesday, January 30, 2018 9:03 PM

To: Dennis Brewer < Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Hi Dennis

Have you got all documents. Thank you!

Best Regards Chrissy He 0755-23973506

From: Dennis Brewer [mailto:

Sent: Thursday, January 25, 2018 8:13 PM

To: Chrissy He; Yoshiyuki Higaki

Cc: Alison Fan

Subject: EXT: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy - Thanks very much for your help. The other potential factory is also on the lists. I hope to have a final decision by Monday if I can get the right information from both of them.

Regards,

Dennis

**Dennis Brewer** 

Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

www.winnettcattlecompany.com



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From: Chrissy He [mailto:

Sent: Thursday, January 25, 2018 12:29 AM

To: Dennis Brewer < Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

### Hi Dennis

There is access list of meat product that published by CIQ( as attachment), the list includes the approval factory information. It means that only the factories with CNCA approval No. in this CIQ access list are able to export meat product to China. Right now, the access list shows that the approval factories are the ones with the following CNCA approval No.: '960、960A、45834、245L、532、27、262、1198、20374、8、45099、235、27221、86K、86E、86R、86M、889A、2574A、2574C、1557、21488、934、337、34569、19336、4195、1896、7041、7041B、45471、6810、1940、4215'.

Noted the factory information and checked the CNCA approval No. of it is '21488', and it's in the access list of CIQ. So this factory is fine. Please look for the factory in above mentioned list if you're going to change to another company. Thank you!

序号	注册编号	企业名称	企业地址			
No.	Approval No.	Name of Plant	Address of Plant			
22	21488	OWB Packers, LLC	57 E. Shank Road Brawley, CA 92227	屠 S C		

Best Regards Chrissy He 0755-23973506

From: Dennis Brewer [mailto:

Sent: Thursday, January 25, 2018 9:00 AM

**To:** Chrissy He; Yoshiyuki Higaki

Cc: Alison Fan

Subject: EXT: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy – Sorry for the delay. Here is our likely factory:

OWB Packers, LLC 57 E. Shank Road Brawley, California 92227 USA

### Establishment Number 21488

They are number 22 on your CNCA list.

We are still waiting on information from one alternate supplier so it is possible the supplier will change to another company on the CNCA list. I will supply the flowcharts as soon as this choice is finalized. Logo is attached. Thank you for your patience!

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Chrissy He [mailto:

Sent: Wednesday, January 24, 2018 7:45 PM

To: Dennis Brewer < Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

### Hi Dennis

I think it is better to confirm factory registration information . It is critical step to confirm whether we can import this product or not. Thank you!

Please check whether your factory has registered in CNCA or not, if yes, please p
without registration, we couldn't import your product at this stage

http://cifer.cnca.cn/cifer/pubQuery.do

Best Regards Chrissy He 0755-23973506

From: Dennis Brewer [mailto:

Sent: Wednesday, January 24, 2018 6:28 PM

**To:** Chrissy He; Yoshiyuki Higaki

Cc: Alison Fan

Subject: EXT: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy – I am working to get the supplier flow charts. As soon as I have the flow charts, I will send all the requested items. Sorry for the delay.

Regards,

### **Dennis**

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245



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From: Chrissy He [mailto:

Sent: Wednesday, January 24, 2018 1:17 AM

To: Dennis Brewer < Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: RE: Winnett Organic US beef trial shipment-import kick offHDI1002810&HDI1002808

Hi Dennis

Could you please provide documents now? Thank you!

Best Regards Chrissy He 0755-23973506

From: Dennis Brewer [mailto:

Sent: Wednesday, January 17, 2018 6:17 PM

To: Chrissy He; Yoshiyuki Higaki

**Cc:** Alison Fan

Subject: EXT: RE: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy - Okay, the first order will come in our factory's boxes but I will send our artwork with the rest of your request as soon as I can get those other items completed. Thank you for the clarification.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Chrissy He [mailto:

Sent: Tuesday, January 16, 2018 8:48 PM

To: Dennis Brewer < Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

### Hi Dennis

Artwork is for the product what Walmart choose. Thank you!

Best Regards Chrissy He 0755-23973506

From: Dennis Brewer [mailto:

**Sent:** Tuesday, January 16, 2018 7:56 PM

To: Chrissy He; Yoshiyuki Higaki

Cc: Alison Fan

Subject: EXT: RE: Winnett Organic US beef trial shipment- import kick offHDI1002810&HDI1002808

Chrissy – We will begin working on this. It may take a little time to get the information from the plant.

Do you need artwork from Winnett Cattle Company or from the manufacturing plant?

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Chrissy He [mailto:

Sent: Tuesday, January 16, 2018 12:44 AM

To: Yoshiyuki Higaki <

Cc: Alison Fan <

Subject: RE: Winnett Organic US beef trial shipment-import kick offHDI1002810&HDI1002808

### Hi Dennis

Please provide below documents for Chinese label. Thank you!

- 1. Please check whether your factory has registered in CNCA or not, if yes, please provide Manufacturing Plant Registration No., full name and address, if without registration, we couldn't import your product at this stage
- 2. Clear artwork
- 3. flow chart of manufacturing process

HDI1002810 Primal beef cuts, USDA Choice

Shank

HDI1002808 Primal beef cuts, USDA Choice

Flank

Best Regards Chrissy He 0755-23973506 From: Yoshiyuki Higaki

**Sent:** Tuesday, January 16, 2018 12:56 AM

To:

Cc: Alison Fan; Chrissy He

Subject: FW: Winnett Organic US beef trial shipment- import kick off

Importance: High

Dennis,

Now we are going into the preparation for the order. You will be contacted by Chrissy for creating Chinese labels.

Just to heads up!

Best regards,

Yoshi

From: Alison Fan

Sent: Monday, January 15, 2018 12:37 AM

To: Yoshiyuki Higaki

Cc: Ray Zhang(MDSG); Levy Zheng; Jane Zhao - jzhao5; Chrissy He; Sunny Li

Subject: Winnett Organic US beef trial shipment- import kick off

Importance: High

Hi Yoshi,

Thank you for your update info.. Per discussion with team, we would like to try flank and shank in trial shipment together. The order qty of flank and shank for trial shipment will be shared to you later. Pls kindly ask supplier to work with Chrissy who is from our logistics on Chinese label design asap..

Hi Chrissy,

Pls kindly help to kick off the import process for attached two items asap.. It is our trial shipment with small qty. We prefer to use Shenzhen as destination port.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276 Fax:86-755-21510603

Address: 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen

City, Guangdong Province, China Post Code:518040

地址: 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码: 518040

From: Yoshiyuki Higaki

Sent: Saturday, January 13, 2018 4:57 AM

To: Alison Fan

**Cc:** Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Just for your information, Winnett's factory (JBS) has passed audits! Good to go.

## Best regards,

### Yoshi

## **Factory Details**

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_		ч	ш	2	

Factory ID : 36146420

Name : JBS USA FOOD M628-P628

Importer of Record : CHILE SUPPLIER

GLN Number :

 Latitude
 :
 Degree : 42 Minute : 0 Second : 0

 Longitude
 :
 Degree : 112 Minute : 0 Second : 0

Status : ACTIVE

Address : 410 North 200 West

 City
 :
 Hyrum

 District
 :
 NA

 State / Prov
 :
 NA

Country : UNITED STATES

Major Products : Food

Factory Type : Primary Component

## **Ethical Audits**

## 1 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
4226547	36139263	SWIFT BEEF COMPANY	07/10/2014	Assessed	SA	07/10/2014	07/10/2014	07/10/2014

## **Security Audits**

## 2 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	<b>Actual Audit Date</b>	Asmnt Da
6461559	36139263	SWIFT BEEF COMPANY	03/08/2016	Assessed	SA	03/08/2016	03/08/2016	03/08/201
3819457	36139263	SWIFT BEEF COMPANY	03/10/2014	Assessed	SA	03/06/2014	03/06/2014	03/10/201

场二号楼2-5层及三号楼1-12层 邮政编码: 518040

From: Dennis Brewer <

Sent: Thursday, February 1, 2018 6:20 PM

To: 'Yoshiyuki Higaki'

**Subject:** RE: Audit Status - OWB Packers

A brief explanation of SCS which I can pass on to the factory once we have signed an agreement with them would be appreciated. Thanks, Yoshi.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [mailto:

Sent: Thursday, February 1, 2018 6:15 PM

To: Dennis Brewer <

Cc: Chrissy He <

Subject: RE: Audit Status - OWB Packers

## Dennis,

This factory (and any National Beef factories) has not passed Walmart Supply Chain Security (SCS) audit, which is imposed all the factories export to Walmart outside of the US. It require approx. USD1,200 audit fee to pass SCS. Please let me know if you want to know about SCS more in detail.

Best regards,

Yoshi

### **Factory Details**

English

Factory ID : 36135363

Name : National Beef Brawley

Importer of Record : USA SUPPLIER

GLN Number :

 Latitude
 :
 Degree : 32 Minute : 60 Second : 0

 Longitude
 :
 Degree : -115 Minute : -60 Second : 0

Status : ACTIVE

Address : 57 E Shank Rd

City : Brawley
District : NA

State / Prov : CALIFORNIA
Country : UNITED STATES

Major Products : Food

Factory Type : Primary Component

From: Dennis Brewer [mailto:

Sent: Thursday, February 01, 2018 5:05 PM

**To:** Yoshiyuki Higaki **Cc:** Chrissy He; Alison Fan

Subject: EXT: Audit Status - OWB Packers

Yoshi – Does the following plant – the former National Beef plant in Brawley, CA – have a Walmart factory id and approved audit?

OWB Packers, LLC 57 E. Shank Road Brawley, CA 92227

USDA Establishment Number 21488

Chrissy said that OWB is approved by China CNCA and CIQ in a prior email. We are expecting more detail information from them next week regarding their ability to produce appropriate products for WM China, as well as flowcharts that I can pass along to Chrissy.

Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

# $\underline{www.winnett cattle company.com}$



From: Dennis Brewer <

Sent: Thursday, February 1, 2018 6:05 PM

To: 'Yoshiyuki Higaki'
Cc: 'Chrissy He'; 'Alison Fan'
Subject: Audit Status - OWB Packers

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Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



From: Yoshiyuki Higaki <

Sent: Thursday, February 1, 2018 6:25 PM

**To:** Dennis Brewer

**Subject:** Audit Status - OWB Packers

**Attachments:** Pre-Assessment Checklist, February 2013.docx

### Dennis,

Please see the attached "Check List". Suppliers facility is required to fulfil 75% in order to pass the audit. No need to meet 100%. Roadblock is the fee (\$1,200) and, some factories hates bring in the third party auditors into their facility.

My understanding is, Tyson and Cargill have more factories which has passed the SCS audit.....

Best regards,

### Yoshi

From: Dennis Brewer [mailto:

Sent: Thursday, February 01, 2018 5:20 PM

To: Yoshiyuki Higaki

Subject: EXT: RE: Audit Status - OWB Packers

A brief explanation of SCS which I can pass on to the factory once we have signed an agreement with them would be appreciated. Thanks, Yoshi.

Regards, Dennis

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www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [mailto:

Sent: Thursday, February 1, 2018 6:15 PM

To: Dennis Brewer <

Cc: Chrissy He <

Subject: RE: Audit Status - OWB Packers

Dennis,

This factory (and any National Beef factories) has not passed Walmart Supply Chain Security (SCS) audit, which is imposed all the factories export to Walmart outside of the US. It require approx. USD1,200 audit fee to pass SCS. Please let me know if you want to know about SCS more in detail.

Best regards,

### Yoshi

## Factory Details

English

Factory ID : 36135363

Name : National Beef Brawley

Importer of Record : USA SUPPLIER

GLN Number :

 Latitude
 :
 Degree : 32 Minute : 60 Second : 0

 Longitude
 :
 Degree : -115 Minute : -60 Second : 0

Status : ACTIVE

Address : 57 E Shank Rd

City : Brawley
District : NA

State / Prov : CALIFORNIA
Country : UNITED STATES

Major Products : Food

Factory Type : Primary Component

From: Dennis Brewer [mailto:

Sent: Thursday, February 01, 2018 5:05 PM

**To:** Yoshiyuki Higaki **Cc:** Chrissy He; Alison Fan

Subject: EXT: Audit Status - OWB Packers

Yoshi – Does the following plant – the former National Beef plant in Brawley, CA – have a Walmart factory id and approved audit?

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Thanks.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Lester Martin <

Sent: Friday, February 2, 2018 8:53 AM

To:Dennis BrewerSubject:Re: Rail System

Hi Dennis.

Thank you for your interest. Let me look into some numbers.

In regards, Lester

## Uddermatic Milk Feeding System

519 292 0422

----- Original message -----

From: Dennis Brewer <

Date: 2018-02-02 8:47 AM (GMT-05:00)

To: Lester Martin < Subject: Rail System

Lester – Can your Uddermatic rail system feed refrigerated pasteurized milk or be adapted to do so? We have a potential application requiring approximately 100 systems per year over three years if the unit can heat and feed fresh milk individually to 60 calves in each Art's Way Calf Nursery modular building. What would be the cost per system in that quantity? Can you meet such a schedule? These units would be installed in a dairy beef operation in Texas we are currently evaluating to construct. Thank you.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Yoshiyuki Higaki <

Sent: Friday, February 2, 2018 11:50 AM

**To:** Dennis Brewer

**Subject:** Audit Status - OWB Packers

### Dennis,

That's right. I talked with Cargill regarding the possibility of shipping to WM China and I've got an impression that they are very negative and suspicious to do business in China market. Tyson is, eager to cultivate China market by their own so may now supportive for your trial.

Maybe go through SCS audit might be the realistic option. Please let me know if you would like me to explain the procedure of the audit further.

Best regards,

### Yoshi

From: Dennis Brewer [mailto:

Sent: Thursday, February 01, 2018 5:48 PM

To: Yoshiyuki Higaki

Subject: EXT: RE: Audit Status - OWB Packers

Thanks, Yoshi. Cargill is not currently doing anything in China, per their International Sales person, and, so far, Tyson's International Sales VP has not responded to my inquiry.

Tyson is not likely to process for us as a private label client in any case, whereas another smaller firm or JBS will do so. JBS' problem is that they have no supply at the present time, they need us to deliver it to them. We expect to be able to supply NHTC cattle in quantity in about six to seven months. In the meantime, we will have to rely on the supply from others.

I will get to work on the SCS audit issue with OWB next week once an agreement is signed between our two companies.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [mailto:

Sent: Thursday, February 1, 2018 6:25 PM

To: Dennis Brewer <

Subject: Audit Status - OWB Packers

#### Dennis,

Please see the attached "Check List". Suppliers facility is required to fulfil 75% in order to pass the audit. No need to meet 100%. Roadblock is the fee (\$1,200) and, some factories hates bring in the third party auditors into their facility.

My understanding is, Tyson and Cargill have more factories which has passed the SCS audit.....

Best regards,

#### Yoshi

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Sent: Thursday, February 01, 2018 5:20 PM

To: Yoshiyuki Higaki

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Regards, Dennis

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From: Yoshiyuki Higaki [mailto:

Sent: Thursday, February 1, 2018 6:15 PM

**To:** Dennis Brewer < **Cc:** Chrissy He <

Alison Fan <

Subject: RE: Audit Status - OWB Packers

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Best regards,

Yoshi

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Importer of Record : USA SUPPLIER

GLN Number :

 Latitude
 :
 Degree : 32 Minute : 60 Second : 0

 Longitude
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 Degree : -115 Minute : -60 Second : 0

Status : ACTIVE

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City : Brawley
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State / Prov : CALIFORNIA
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Factory Type : Primary Component

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Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

# $\underline{www.winnett cattle company.com}$



From: Dennis Brewer <

Sent: Friday, February 2, 2018 11:54 AM

To: 'Yoshiyuki Higaki'

**Subject:** RE: Audit Status - OWB Packers

Thanks, Yoshi. I will get back to you on the audit as soon as we have the contract with OWB finalized.

Still no response from Tyson. I will try them again next week.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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Sent: Friday, February 2, 2018 11:50 AM

To: Dennis Brewer <

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## Sustainably Grown, Naturally Pure, Transparently Better

From: Yoshiyuki Higaki [mailto:

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To: Dennis Brewer <

Cc: Chrissy He <

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Name : National Beef Brawley

Importer of Record : USA SUPPLIER

GLN Number :

 Latitude
 :
 Degree : 32 Minute : 60 Second : 0

 Longitude
 :
 Degree : -115 Minute : -60 Second : 0

Status : ACTIVE

Address : 57 E Shank Rd

City : Brawley
District : NA

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Country : UNITED STATES

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Factory Type : Primary Component

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Cc: Chrissy He; Alison Fan

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Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



From: Ling, Charles <

Sent: Monday, February 5, 2018 2:19 AM

To: Dennis Brewer Cc: Xie, Grace

**Subject:** RE: Chinese Customer

Hi Dennis, Thanks for your email. We have a direct sales team in China to serve direct customers. Our limited production is only servicing these direct customers. If you can share the details of your customer in China. We can check with our sales

From: Dennis Brewer [mailto: Sent: 2018 年 2 月 1 日 1:58

To: Ling, Charles

Subject: Chinese Customer

We have a customer in China looking for beef – around 700 tons in the first year. Would your organization be interested in helping us supply this customer?

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



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From: Dennis Brewer <

Sent: Tuesday, February 6, 2018 4:52 PM

**To:** 'Sharon Benson' **Subject:** RE: February Rent

Sorry – I mistakenly used the card today assuming you had already charged it.

I will have a new card for you on Thursday. Thanks for your patience.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



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From: Sharon Benson [mailto:

Sent: Tuesday, February 6, 2018 4:41 PM

To: 'Dennis Brewer' < Subject: RE: February Rent

Hello Dennis,

I just ran this card today and it declined on me.

Best Regards,

Sharon

Sharon Benson, Director







12725 W. Indian School Road

Suite E-101

Avondale, AZ 85392 P: 623.512.4900 F: 623.512.4906 W: luxoffices.com



From: Dennis Brewer [mailto:

**Sent:** Monday, February 05, 2018 10:21 AM

To: 'Sharon Benson'

Subject: RE: February Rent

Sharon - You can use the card ending 9144 again – thanks.

Regards, Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Sharon Benson [mailto:

Sent: Monday, February 5, 2018 12:17 PM

To: 'Dennis Brewer' < Subject: February Rent

Hello Dennis,

Your credit card declined on Friday, can you tell me when I can run it again. Should I use the last card you provided last month to me?

Best Regards,

Sharon

Sharon Benson, Director







12725 W. Indian School Road

Suite E-101

Avondale, AZ 85392 P: 623.512.4900 F: 623.512.4906 W: luxoffices.com



From: Dennis Brewer [mailto:

**Sent:** Friday, January 05, 2018 2:41 PM

**To:** 'Sharon Benson' **Subject:** RE: January

Sharon - 04/21

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



Sustainably Grown, Naturally Pure, Transparently Better

From: Sharon Benson [mailto:

Sent: Friday, January 5, 2018 4:40 PM

To: 'Dennis Brewer' < Subject: RE: January

Hey Dennis,

I'm just getting around to running your card but I don't have the expiration date for it?

Best Regards,

Sharon

Sharon Benson, Director







12725 W. Indian School Road

Suite E-101

Avondale, AZ 85392 P: 623.512.4900 F: 623.512.4906 W: luxoffices.com



From: Dennis Brewer [mailto:

**Sent:** Friday, January 05, 2018 3:16 AM

**To:** 'Sharon Benson' **Subject:** January

Use MC 5178 0587 5268 9144 CVV 011 Billing Zip Code 07446

Thanks

Regards, Dennis

**Dennis Brewer** 

Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245

 $\underline{www.winnett cattle company.com}$ 



From: Dennis Brewer

Sent: Tuesday, February 6, 2018 12:03 PM

To: Nithin P

Subject: Re: Immediate Contract Opening :: Project Manager :: New York, NY

**Attachments:** Dennis Brewer Resume 3.pdf

Please contact me at 520-549-6245 regarding this position. I currently live in northern NJ despite the Arizona phone number. Thanks.

Regards, Dennis

**Dennis Brewer** 

From: Nithin P <

Sent: Tuesday, February 6, 2018 11:35:23 AM

To:

Subject: Immediate Contract Opening :: Project Manager :: New York, NY

Hi Dennis,

Hope you are doing well.

This is Nithin and am a Technical Recruiter with IT Trailblazers (ITTB)- one of the fastest growing IT Staffing and Solutions Providers in America. I found your resume in my search for a suitable candidate for the following project. Please review the project details and send me your resume at your earliest convenience but sooner the better as it will substantially improve our chances of getting an interview for you. While responding back with your resume, kindly indicate the best number and time of the day to reach you and I will call you to discuss this assignment in detail. In case you are not interested in this position, I sincerely appreciate, if you could forward this requirement to someone who might be interested.

Job Title: Lead Project Manager

Location: New York, NY Position Type: Contract

### **Job Description:**

- · Oversee the process of gathering information for documenting the current state or "as-is" process. Make recommendations for future state processes that improve effectiveness, efficiency, customer service, compliances, and other benefits as determined through the diagnostic process.
  - Manage a portfolio of projects according to the standards and expectations of the PMO.
- Supervise projects from start to finish, delegate and communicate tasks to all key stakeholders and ensure the project workplan is updated regularly by all parties.

- · Develop business process diagrams, workflows, risk assessments, and business cases for key department projects.
- Responsible to execute all project reports including; presentations, training, policies and procedures and process guides.
  - Manage assigned resources as appropriate to the implementation of project related activities.
  - Develop and maintain project plans and reporting documentation as necessary to ensure timely communication and successful delivery of assigned projects.
  - Ensure deliverables meet required quality standards.
  - Ensure adequate levels of documentation are produced as part of the technical solution.
  - Develop and maintain a Communications Plan and keep all stakeholders up-to-date on the progress and barriers throughout the span of the project.
  - Responsible for producing all progress Production of progress and other management reports.
  - Ensure projects are planned and executed in-line with the PMO approach:
    - Project team roles and responsibilities
    - Risk and Issue identification and management
    - System and Operational Acceptance testing
    - Training: Business (as needed)
    - Operational support plans

Established in 1999, ITTB is one of the fastest growing IT Staffing/Solutions Providers in America. Our reliability is based on our rigorous project management framework along with our philosophy of attracting and developing the best and the brightest in global talent. ITTB cares for its employees/consultants alike and provide them with the best possible service. As a result, ITTB is rewarded with a very high degree of long-term, employee/consultant loyalty. Having clients across North America, ITTB can help potential candidates find their next assignment within a short period.

The combination of technical excellence, innovation, and global positioning means that ITTB can consistently deliver exceptional, efficient service across North America, Latin America and APAC.

I look forward to hearing back from you.

With best regards, Nithin P,

Phone: (732) 227-1772 / 330

Fax: (732) 909 2358 2050 Rt. 27 Suite 203 North Brunswick, NJ 08902



#### DISCLAIMER:

Note: This is not an unsolicited mail. Under Bill 1618 Title III passed by the 105th USACongress this email cannot be considered as spam as long as we include our contact information and an option to be removed from our emailing list. If you have received this message in error or, are not interested in receiving our emails, please accept our apologies. To be removed from our mailing list, please reply with the subject line. All removal requests will be honored ASAP. We sincerely apologize for any inconvenience caused to you.

You have received this message because either you have contacted our Company to express interest in employment, or

you have posted your resume in an area accessible to recruiters or HR professionals, which implies an interest in being contacted regarding employment opportunities.

If you would prefer to no longer receive any emails whatsoever from our Company, you may opt out at anytime by clicking <a href="here">here</a>.

From: Shane Schechinger <

Sent: Tuesday, February 6, 2018 11:18 AM

To: Dennis Brewer
Subject: Re: Uddermatic

Dennis,

Thank you for your email. I apologize for the late response, as I have been at shows the last 2 weeks, and I missed this email. I have been talking with Lester on a solution for you, as I have heard that you have talked with Lester as well. You may want to check out our calf mats as well on our website. We have done projects for some of the largest in the country including Riverview Dairy and Daisy Brand Dairy. Feel free to call me on my cell if you have any questions, in the meantime, I will work with Lester on coming up with a solution for your project.

Thanks,

Shane Schechinger

NextGen Group, LLC

next-gen-group.com

712-579-1757

## On 1/31/2018 6:34 AM, Dennis Brewer wrote:

Can this rail-based system be adapted to feed waste milk? We would like to bulk pasteurize waste milk and feed up to 175,000 dairy calves per year in 10 batches using Art's Way Calf Nurseries as our base building. These modular buildings house 30 calves on each side of a central milk room, for a total of 60 calves. They could be adapted to hold 60 contiguous calves with the milk room at one end. Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com



From: Dennis Brewer <

Sent: Tuesday, February 6, 2018 9:54 AM

**To:** 'Eric Brandt (oneworldbeef)'; 'Steve Summers'

**Subject:** Contract, Flowcharts, Price File

**Attachments:** Winnett Cattle Co., Inc. NCNDA OWB Packers.docx

Steve, Eric – Please execute and return the attached non-disclosure/non-circumvent contract. Please send manufacturing flowcharts for shank and flank. Please also send your current China price file in Excel file format so we may present it to our client with our pricing integrated into the spreadsheet – third request. Thanks.

Regards, Dennis

Dennis Brewer Chief Executive Officer Winnett Cattle Company, Inc. 623-207-9675 520-549-6245 www.winnettcattlecompany.com

