

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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Dennis Brewer

From: EMN Europe <[REDACTED]>
Sent: Wednesday, February 28, 2018 9:43 AM
To: [REDACTED]
Subject: Winnett Cattle Company

Dear Mr. Brewer,

Thank you for your notification.

We consider only specific proposals.

You can submit your offer to our purchasing division directly via page:
<https://www.eurotradeconcept.eu/supplier/>

The supplier cooperation conditions and procedure available on page:
<https://www.eurotradeconcept.eu/supplier-relations/>

If you are interested to supply EMN Europe market please proceed accordingly.

Best regards.

Import Division

EMN Europe / Associated Retail Chains
www.emneurope.com

EMN Europe: Rotterdam / Netherlands.
Central Desk: + 31 104588444
Fax: + 31 104502014
Internet site: www.eurotradeconcept.eu
E - mail: [REDACTED]

-

Name:
Dennis Brewer

Company:
Winnett Cattle Company

Country:
United States

Email:
[REDACTED]

Phone Nr:
6232079675

Subject:
Frozen Beef

Message:

We have up to 1000 metric tons of frozen fabricated beef available each month at competitive prices. We are currently exporting to China and looking for a European importer for our products.

Dennis Brewer

From: Larry Kubly <[REDACTED]>
Sent: Wednesday, February 28, 2018 5:39 PM
To: [REDACTED]
Subject: FW: calf floors

From: Larry Kubly [mailto:[REDACTED]]
Sent: Wednesday, February 28, 2018 4:26 PM
To: [REDACTED] <[REDACTED]>
Subject: calf floors

Hi Dennis; Just a heads up---we are working on getting pricing put together for your project. Would like a little more information if you could get back to me. Are the first 200 floors going to be a part of the 8000 to be ordered on a continuing delivery schedule, so I can price them based on the 8000 volume? Or will the 200 floors be contingent on some time determinate----that will make some difference in the final price. Also, do you have a floor plan (concrete plan) you could send us or email to us? Until I can put some numbers on the heating requirements, I will need to know distances and also how the supplemental heating needs will be combined with the winter time ventilation system, if you have that information yet. If you don't have that designed yet, perhaps we can help you out on that as well. I think for now, I will just figure the heating cost under the flooring and running the hot water piping stubbed to the ends of each row ready to hook up to the main source of hot water from the boiler.

Will this be the general layout of all the barns---like 40 barns of 200 calves in each, Or will the rest of the barns be different? We would be interested in pricing the stalls as well, if you could give me some parameters to work with to see if we could modify the stalls we currently manufacture to meet those specifications, I would be tickled to try. We manufacture the most user friendly and durable calf stall on the market. Features include easy assembling and removal for cleaning, no bolts to take stalls apart, easily take out partitions to turn calves into groups prior to transitioning into the next phase of conditioning. I found Hart Texas, but I didn't catch the name of the second location??

Thank you for the opportunity to work with you on this project. We are looking forward to supplying you with the very latest technology and years of experience in the calf housing business.
Larry Kubly Sales consultant

Dennis Brewer

From: jim abacherli <[REDACTED]>
Sent: Wednesday, February 28, 2018 6:29 AM
To: Dennis Brewer
Subject: Re: Farwell Feedyard

Dennis

I am not helping Oppligers with their sales at this time. You need to refer your questions to James McDowell. [REDACTED]

Thank you for your inquire and if your ever out this way look me up. JIMA

Sent from my iPad

On Feb 27, 2018, at 2:20 PM, Dennis Brewer <[REDACTED]> wrote:

Jim – Sorry to bother you about this but I lost my notes on the Farwell feedyard. Can you give me the details – head, total acres, irrigated acres, and purchase price again? Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
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<image001.png>
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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, February 28, 2018 11:47 AM
To: 'Dewey Turner'
Subject: RE: Potential Partner

Thanks for your consideration, Dewey. If you know of someone who might get excited about the beef export angle we would be interested in speaking with them. We have a pressing need for about \$5 million of export finance to support Walmart and other customers in Asia and the EU. In the short run, we are not raising the cattle. Instead, we will be buying qualified NHTC cattle at market prices and using a custom processor to fabricate them. We will backward integrate at the earliest feasible moment as that will drive costs down and margins up.

Regards,
Dennis

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From: Dewey Turner [mailto:[REDACTED]]
Sent: Wednesday, February 28, 2018 11:36 AM
To: Dennis Brewer <[REDACTED]>
Subject: RE: Potential Partner

Hi Dennis...our Investment Committee discussed and the category is just an area we do not understand.

The potential for growth and export to Asia are interesting, but our skill set is just not anywhere around understanding live cattle/beef industry.

I wish you all the best and glad to help in any other way I can.

Dewey

Sole Source Capital, LLC
1299 Ocean Avenue, Suite 410
Santa Monica CA 90401
(O) 310-844-1805 (M) 310-795-1709
[REDACTED]

From: Dennis Brewer [mailto:[REDACTED]]
Sent: Tuesday, February 27, 2018 4:09 PM

To: Dewey Turner <[REDACTED]>
Subject: Potential Partner

Dewey – I have located a potential PE partner if you would like to do this one with another firm. A \$5 million investment on your part would probably secure a \$10 million equity investment on their part if that is of interest.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, February 28, 2018 4:24 PM
To: 'Reed Gillis'
Subject: RE: Partners

Reed - So, bringing in another partner would not do it for you – we need our own funds. That can happen down the road. We have to focus what little bit we have right now on getting some Walmart orders processed so we can earn our way to that capital contribution.

Regards,
Dennis

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From: Reed Gillis [mailto:[REDACTED]]
Sent: Wednesday, February 28, 2018 4:16 PM
To: Dennis Brewer <[REDACTED]>
Subject: RE: Partners

Dennis,
If you had some capital to bring to a transaction I think that would help facilitate deals getting done with us or another any other group.
In my experience it helps a capital provider get behind a deal when their partner can bring in their own money to a deal.

Reed Gillis
Director of Acquisitions
Summit Investment Management LLC
1700 Lincoln Street, Suite 2150
Denver, CO 80203
Ph: 720-221-3146
Cell: 303-506-1197
[REDACTED]
www.summit-investment.com



Except as expressly stated, emails, or any attachments, shall neither constitute acceptance of conducting transactions via electronic means nor create a binding contract in the absence of a fully signed written contract. The sender of this email expressly intends that the "signature block" and "from" portion of this email not be construed as an "electronic signature" or evidence of an intent to be bound as provided under any state law or act.

From: Dennis Brewer [<mailto:> [REDACTED]]
Sent: Tuesday, February 27, 2018 3:07 PM
To: Reed Gillis
Subject: Partners

Reed – Thanks for your call earlier today. I am talking to two other PE firms. Would this be an acceptable form of partnering for your investor?

Regards,
Dennis

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Dennis Brewer

From: Yoshiyuki Higaki <[REDACTED]>
Sent: Wednesday, February 28, 2018 8:27 PM
To: [REDACTED]
Subject: FW: Winnett Organic - supplier agreement
Attachments: image2018-02-09-142033.pdf

Hi, please find the attached!

From: Livia Zhang
Sent: Wednesday, February 28, 2018 7:07 PM
To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

Please kindly find the sign page.

Thanks and Best regards,
Livia Zhang

From: Yoshiyuki Higaki
Sent: Saturday, February 24, 2018 12:08 AM
To: Livia Zhang
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Livia,

Thank you very much!! I have forwarded the information to the supplier.

Best regards,

Yoshi

From: Livia Zhang
Sent: Thursday, February 22, 2018 7:08 PM
To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

Kindly find below vendor number for Winnett Organic.

Vendor name	Dept.	Vendor Number
Winnett Cattle Company, Inc.	93	274407

Thanks and Best regards,

Livia Zhang

From: Yoshiyuki Higaki
Sent: Wednesday, January 24, 2018 3:24 AM
To: Livia Zhang
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Livia,

Please see the below tracking information for the revised documents. It will arrive on February 1st.

Best regards,

Yoshi

From: Yoshiyuki Higaki
Sent: Tuesday, January 23, 2018 9:45 AM
To: Livia Zhang
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Livia,

The supplier will resend you the entire package with autograph (not electric signature). The administrator is Dennis. Thanks.

Best regards,

Yoshi

From: Livia Zhang
Sent: Tuesday, January 23, 2018 3:58 AM
To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

We got the documents. But they are seem not the originals but the copy. Please kindly let supplier double confirm.

I find there are three copy application form for the access to wal-mart China retail link. Kindly be noted that there is only one person could be administrator. Please provide one application form to us and is the original as well.

Thanks and Best regards,
Livia Zhang

From: Yoshiyuki Higaki
Sent: Monday, January 15, 2018 10:23 PM
To: Livia Zhang

Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Livia,

The documents has been shipped already. Please refer the below tracking information.

We appreciate it if you can send acknowledgement upon your receipt of the documents.

Best regards,

Yoshi

From: [REDACTED] [[mailto:](#) [REDACTED]]
Sent: Friday, January 12, 2018 7:11 PM
To: [REDACTED]
Subject: USPS - Your customs form has been created!



[Sign in](#)

| [Manage Your Mail](#)

| [Customer Service](#)

Your customs form has been created!

To ship this package and pay postage, please take the package and printed customs form to a [Post Office™](#) Retail Associate.

Additional information regarding your customs form can be found below. You can use the label number below to track your package.

Customs Form Label Details

Priority Mail Express International™
Flat Rate Envelope

Label Number: [EC 907 637 587 US](#)
Creation Date & Time: 01/12/2018 18:10 PM CST

Shipped from:
DENNIS BREWER
WINNETT CATTLE COMPANY
450 ISLAND RD APT 35
RAMSEY NJ 07446-1137

Shipped to:
ALISON FAN
WALMART CHINA - IMPORT SOURCING
SUPERCENTER MERCH
2-5/F TOWER 2 AND 1-12/F TOWER 3 SZITI
69 NONGLIN ROAD
FUTIAN DISTRICT
SHENZHEN CITY, GUANGDONG
CHINA 518040

In the future, consider using [Click-N-Ship®](#) to create customs forms and purchase postage online for international destinations, APO/FPO/DPO destinations, and U.S. possessions, territories and Freely Associated States.

Note: If you edited your customs form you may receive multiple confirmation emails. Please be sure to reference the label number from the email with the most recent creation date and time listed above when tracking your package.



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1-800-ASK-USPS

[Privacy Policy](#)



From: Livia Zhang
Sent: Monday, January 15, 2018 3:15 AM
To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

The two documents are required by vendor master. Please send to us together.

Thanks and Best regards,
Livia Zhang

From: Yoshiyuki Higaki
Sent: Friday, January 12, 2018 11:14 PM
To: Livia Zhang
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Livia,

I also asked them to fill out "Retail Link Application" and "Bank Information" and ship one copy each together with 2 copies of SA. Is it correct?

Best regards,

Yoshi

From: Livia Zhang
Sent: Friday, January 12, 2018 3:51 AM
To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

The contract is ok. Please kindly send to us to the following address,

Alison Fan
Import Sourcing - Supercenter Merchandising Wal-Mart China
Tel: 86-755-23973276

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

Thanks and Best regards,
Livia Zhang

From: Alison Fan
Sent: Friday, January 12, 2018 9:13 AM
To: Livia Zhang
Cc: Yoshiyuki Higaki
Subject: Winnett Organic - supplier agreement

Hi Livia,

Pls help to check the supplier agreement .

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Thursday, January 11, 2018 10:48 PM
To: Alison Fan
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Thank you. They have already signed the contract. If the attached is OK, I will have them to send the original as well as the other documents (RL application etc.).

Please let me know how we proceed the Chinese Label design. In the meantime, we need to give them some "commitment" memo, so that they keep the meat for you. Let's talk about this at our regular conference call!

Best regards,

Yoshi

From: Alison Fan
Sent: Wednesday, January 10, 2018 9:45 PM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Hi Yoshi,

I think that we could work on Chinese Label design first. After get approval on Chinese Label from CIQ, we could apply the import quota immediately.

Will supplier sign the vendor agreement with WM China directly?

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki

Sent: Thursday, January 11, 2018 12:23 AM

To: Alison Fan

Cc: Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

I have shared this information to the supplier. Can we proceed these while we are waiting?

Best regards,

Yoshi

From: Alison Fan

Sent: Wednesday, January 10, 2018 1:18 AM

To: Yoshiyuki Higaki

Cc: Ray Zhang(MDSG)

Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Thank you for your support. Will talk with team and get back to you soon.

I have rough discussion with import Logistic team regarding to the import procedure for bulk pack beef. It may take time to finish the following things before loading:

1. Chinese Label for bulk pack products review and get approval from CIQ. It will be more simple comparing with the one of prepacked products. May take 2~3 weeks.
2. Apply the import quota for the factory which plan to export to WM China. The quota application is based on factory# . It may take around 4 weeks.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki

Sent: Wednesday, January 10, 2018 12:03 AM

To: Alison Fan

Cc: Levy Zheng; Ray Zhang(MDSG)

Subject: RE: RE: Next Step- Winnett Organic trial shipment

Alison,

Hi, the supplier confirms all the three points you mentioned are correct. Please let me know how we can proceed this!

Best regards,

Yoshi

From: Dennis Brewer [[mailto:](#) [REDACTED]]

Sent: Tuesday, January 09, 2018 10:01 AM

To: Yoshiyuki Higaki

Subject: EXT: RE: Next Step- Winnett Organic trial shipment

Yoshi - I can confirm all three points are correct. I look forward to working with you and Walmart China as we begin mutually beneficial business. Thank you.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

Winnett Cattle Company, Inc.

623-207-9675 520-549-6245

www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [[mailto:](#) [REDACTED]]

Sent: Tuesday, January 9, 2018 10:56 AM

To: [REDACTED] <[REDACTED]>

Subject: FW: Next Step- Winnett Organic trial shipment

Dennis,

Hi, will you kindly confirm the following 3 points?

Best regards,

Yoshi

From: Alison Fan
Sent: Tuesday, January 09, 2018 4:51 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Per discussion with team, we would like to try shank for the small trial order first. Before we make the final decision, we would like to clarify the following points;

1. Pls kindly confirm if attached Spec. is for the following shank cutting or not.

* Supplier Name 供应商名称	* Factory Name 工厂名称	Factory ID 工厂ID	* Sourcing Agent 采购代理方	* Country of Origin 原产地	* Description 商品名称	* Size 商品规格	* Item Size Unit 商品规格单位	* Ingr
Winnett Cattle Company	JBS Swift, Hyrum, Utah	36146420	Direct Supplier	USA	Primal beef cuts, US DA Choice Shank	Varies	lb	Primal

S

2. According to the Minimum purchase value \$10,000, the minimum order qty for Shank will be around 3000kg. It is around 1/3 20'. Pls kindly advise.
3. For future order, the minimum order qty will be 20,000 pounds which is one 20'. Pls kindly advise.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City, Guangdong Province, China Post Code:518040

地址：深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码：518040

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Wednesday, February 28, 2018 9:02 AM
To: 'Joel Gottesman'
Subject: Walmart Update

Joel – Hope all is well with you. We signed the Walmart China contract about a month ago as they requested, sent it to China, and are awaiting their signature. We do have a vendor number and understand the contract is wending its way through their process. Since it is their contract form, we do not expect any problems. We will need to buy live NHTC cattle and have them slaughtered by a custom fabricator in Omaha, Nebraska, then ship them to China. The entire process from purchase to payment will require about 65-75 days. The Walmart contract is worth an estimated \$3 million. We will be sending a trial order to Walmart China in the next month or so we believe. We will finance this trial order ourselves.

We are also working toward a larger agreement for the remaining portions of the cattle we slaughter as Walmart's portion is only about 8% of each carcass. Once the agreement for the remaining portions of each carcass is in place, we will begin shipments in earnest at the rate of about \$250,000 each month to Walmart China and around \$2.5 million to our other trading partner(s). We are attempting to place terms on these other orders such that we would be paid once the product hits the dock in China – about 35-40 days after the initial cattle purchase is made.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
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www.winnetcattlecompany.com



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Dennis Brewer

From: EMN Europe <[REDACTED]>
Sent: Thursday, March 1, 2018 5:01 AM
To: [REDACTED]
Subject: Winnett Cattle Company

Dear Mr. Brewer,

Thank you for your offer.

Hereby we have to inform you that EMN Europe cannot approve your company as a supplier for our supply chain.

Reason: Your offer is not in a compliance with our criteria. / No prices.

Should you decide to submit your offer again, please make sure that your offer is complete and according to specified criteria.

Only sufficient offer can be taken into consideration.

Best regards.

Administration

EMN Europe / Associated Retail Chains
www.emneurope.com

EMN Europe: Rotterdam / Netherlands.

Central Desk: + 31 104588444

Fax: + 31 104502014

Internet site: www.emneurope.com

-

GENERAL CONTACTS:

Client service / [REDACTED]

Administration / [REDACTED]

Distribution / [REDACTED]

Import division / [REDACTED]

-

Company: Winnett Cattle Company

Name: Dennis Brewer

Location: Avondale Arizona USA

Business Email - (only official business email): [REDACTED]

Phone: +16232079675

Product: Frozen Beef

Website where we can see your product: winnettcattlecompany.com

Quality: USDA Choice - NHTC

Specifications and price EXW: Prices and specifications vary by cut. Since the beef market varies daily, prices will depend upon market prices at the time of order. All prices are based upon a standard markup of 1.575 times the USDA daily prices for that cut plus \$0.50 USD per kilo for retail packaging.

VAT Nr. - European Supplier:

Can you supply with a private label?: Yes

Delivery Terms: CIF European Port

You can attach a PDF file with a presentation or pricelist.:

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, March 1, 2018 12:51 PM
To: 'Sharon Benson'
Subject: March Rent

Sharon - We will have some funds in our regular account by the end of next week. I'll let you know as soon as they are in the account. Things should start to get a little easier for us in a couple of months as we will finally have cash flow from customers instead relying on our own pocket change. Thanks for your continued patience.

Regards,
Dennis

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Dennis Brewer

From: Inés García Rey <[REDACTED]>
Sent: Thursday, March 1, 2018 4:58 AM
To: [REDACTED]
Subject: Fwd: Need US Beef?
Attachments: image003.png; Winnett Cattle Company Customer Presentation 180228.pptx

Dear Sir

thank you for the mail you sent to my partner in Mercaimpex SL;

We are based in Madrid, Spain; Our position on imported beef sales in the Spanish market is very important;

We commerce european and overseas beef to supermarkets and wholesalers in the country;

US beef: we know well its qualities that more and more are appreciated in the high quality markets; today, imports are hard to meet due to quota restrictions in time and volumes;

We could be interested in buying Angus grain fed (Prime and Choice quality) but unfortunately, not all pieces of the carcasse interest us; is this something you consider ok?

My best Regards

Inés



----- Forwarded message -----

From: Eugenio <[REDACTED]>
Date: 2018-03-01 6:19 GMT+01:00
Subject: Fwd: Need US Beef?
To: Inés GR - MERCAIMPEX <[REDACTED]>

iPad de Eugenio

Inicio del mensaje reenviado:

De: "Dennis Brewer" <[REDACTED]>
Fecha: 1 de marzo de 2018, 2:22:36 CET
Para: "'Dennis Brewer'" <[REDACTED]>
Asunto: Need US Beef?

Need US beef? Winnett Cattle Company is your source for EU and China qualified beef orders. Established in 2015, exporting is what we do. We offer NE3 non-antibiotic and NHTC natural beef. Make it easy on yourself – source from the best. We offer all forms of US beef – from carcass to case-ready. And, we handle all logistics to your European or Chinese port of entry. We can arrange shoreside logistics for you if needed. One of the world's largest retailers is a leading Winnett Cattle Company customer. You are in good hands when you source with us.

USDA Choice carcass beef to Chinese and European ports – USD \$7.63 per kilo in FCL quantities – delivered. All cuts delivered as low as 1.575 times the USDA boxed beef price on the day of order. And only \$0.50 per kilo upcharge for case-ready beef. Always CIF, 30 day terms on approved credit. Orders from 1,000 kilos to 1,000 metric tons.

Call or email us today. We are very accessible and ready to support your sourcing program today.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

Winnett Cattle Company, Inc.

[623-207-9675](tel:623-207-9675) [520-549-6245](tel:520-549-6245)

www.winnettcattlecompany.com

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De conformidad con lo dispuesto en la Ley Orgánica 15/1999 de Protección de Datos de carácter Personal MERCAIMPEX, S.L , domiciliado en sito en CTRA VILLAVERDE A VALLECAS, KM. 0003,8, MERCAMADRID EDIFICIO COLLBATALLE - 28053 MADRID, le informa que los datos que nos ha proporcionado formarán parte de un fichero de datos de carácter personal, responsabilidad de dicha entidad, con la finalidad de gestionar las comunicaciones que pudiera mantener con el personal de la misma.

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En el supuesto de que usted no sea el destinatario autorizado, le rogamos borre el contenido del mensaje y nos comunique dicha circunstancia a través de un mensaje de correo electrónico a la dirección [REDACTED] o al teléfono 91 786 62 30.

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, March 1, 2018 11:32 AM
To: 'Doug Petersen'
Subject: RE: Winnett Organic - supplier agreement
Attachments: W-P Petersen Stock Purchase Agreement 180308.docx; Winnett Cattle Company Customer Presentation 180228.pptx

Doug - Thanks for your consideration. I appreciate your approach very much. The \$23,200 funds required are as follows:

- Walmart supply chain security audit fee - \$1,200
- Product Liability Insurance premium 30% down payment - \$7,800
- Purchase of processing from JF O'Neill in Omaha and transport to Port of Los Angeles/China - \$10,000
- Travel to NE, CA - \$2,500
- Office overhead for three months - \$1,700

Once this initial order is completed, we will be able to use the funds received and Purchase Order financing from Liquid Capital to support further orders from Walmart – this initial order is too small to use PO financing. Future Walmart orders will be approximately \$250,000 per month, with an \$80,000 per month gross profit. Other orders we are expecting will generate a similar gross profit. So, once we can win trade terms from our supplier, we will be in good shape, able to support key personnel, including a logistics manager and a China sales manager to grow that business, and be able to generate a profit. Done correctly, we will have a fairly substantial business by year end.

A subscription agreement and a current presentation are attached.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Doug Petersen [mailto:[REDACTED]]
Sent: Thursday, March 1, 2018 10:50 AM
To: Dennis Brewer <[REDACTED]>
Subject: RE: Winnett Organic - supplier agreement

Congratulations Dennis on getting this far. I know that it wasn't easy and I am sure that it will still be a challenge to get everything delivered and keep them happy.

How much do you need and specifically what do you need it for? Will this be all you need to get to cashflow positive?

Many people in this situation would ask for a special deal. I am not going to do that because I trust that you will keep this in mind and when the timing is right we can talk more. I also don't want it to sound like I am blackmailing you when you need the help most.

Thanks,
Doug

From: Dennis Brewer [mailto: [REDACTED]]
Sent: Thursday, March 01, 2018 9:12 AM
To: Doug Petersen < [REDACTED]>
Subject: FW: Winnett Organic - supplier agreement

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From: Yoshiyuki Higaki [mailto: [REDACTED]]
Sent: Wednesday, February 28, 2018 8:27 PM
To: [REDACTED] < [REDACTED]>
Subject: FW: Winnett Organic - supplier agreement

Hi, please find the attached!

From: Livia Zhang
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To: Yoshiyuki Higaki
Cc: Alison Fan
Subject: RE: Winnett Organic - supplier agreement

Dear Yoshiyuki San,

Please kindly find the sign page.

Thanks and Best regards,

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Sent: Saturday, February 24, 2018 12:08 AM
To: Livia Zhang
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Livia,

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Best regards,

Yoshi

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Dear Yoshiyuki San,

Kindly find below vendor number for Winnett Organic.

Vendor name	Dept.	Vendor Number
Winnett Cattle Company, Inc.	93	274407

Thanks and Best regards,
Livia Zhang

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Subject: RE: Winnett Organic - supplier agreement

Livia,

Please see the below tracking information for the revised documents. It will arrive on February 1st.

Best regards,

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Livia,

The supplier will resend you the entire package with autograph (not electric signature). The administrator is Dennis.
Thanks.

Best regards,

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We appreciate it if you can send acknowledgement upon your receipt of the documents.

Best regards,

Yoshi

From: [REDACTED] [[mailto:\[REDACTED\]](#)]
Sent: Friday, January 12, 2018 7:11 PM
To: [REDACTED]
Subject: USPS - Your customs form has been created!



[Sign in](#) | [Manage Your Mail](#) | [Customer Service](#)

Your customs form has been created!

To ship this package and pay postage, please take the package and printed customs form to a [Post Office™](#) Retail Associate.

Additional information regarding your customs form can be found below. You can use the label number below to track your package.

Customs Form Label Details

Priority Mail Express International™
Flat Rate Envelope

Label Number: [EC 907 637 587 US](#)

Creation Date & Time: 01/12/2018 18:10 PM CST

Shipped from:

DENNIS BREWER
WINNETT CATTLE COMPANY
450 ISLAND RD APT 35
RAMSEY NJ 07446-1137

Shipped to:

ALISON FAN
WALMART CHINA - IMPORT SOURCING
SUPERCENTER MERCH
2-5/F TOWER 2 AND 1-12/F TOWER 3 SZITI
69 NONGLIN ROAD
FUTIAN DISTRICT
SHENZHEN CITY, GUANGDONG
CHINA 518040

In the future, consider using [Click-N-Ship®](#) to create customs forms and purchase postage online for international destinations, APO/FPO/DPO destinations, and U.S. possessions, territories and Freely Associated States.

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Best regards,

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Dear Yoshiyuki San,

The contract is ok. Please kindly send to us to the following address,

Alison Fan
Import Sourcing - Supercenter Merchandising Wal-Mart China
Tel: 86-755-23973276
Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City ,
Guangdong Province , China Post Code:518040

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Pls help to check the supplier agreement .

Thanks and Best Regards
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Fax:86-755-21510603

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地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Thursday, January 11, 2018 10:48 PM
To: Alison Fan
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Thank you. They have already signed the contract. If the attached is OK, I will have them to send the original as well as the other documents (RL application etc.).

Please let me know how we proceed the Chinese Label design. In the meantime, we need to give them some "commitment" memo, so that they keep the meat for you. Let's talk about this at our regular conference call!

Best regards,

Yoshi

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Hi Yoshi,

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Will supplier sign the vendor agreement with WM China directly?

Thanks and Best Regards

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Alison,

I have shared this information to the supplier. Can we proceed these while we are waiting?

Best regards,

Yoshi

From: Alison Fan
Sent: Wednesday, January 10, 2018 1:18 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Thank you for your support. Will talk with team and get back to you soon.

I have rough discussion with import Logistic team regarding to the import procedure for bulk pack beef. It may take time to finish the following things before loading:

1. Chinese Label for bulk pack products review and get approval from CIQ. It will be more simple comparing with the one of prepacked products. May take 2~3 weeks.
2. Apply the import quota for the factory which plan to export to WM China. The quota application is based on factory# . It may take around 4 weeks.

Thanks and Best Regards

Alison Fan

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From: Yoshiyuki Higaki
Sent: Wednesday, January 10, 2018 12:03 AM
To: Alison Fan
Cc: Levy Zheng; Ray Zhang(MDSG)
Subject: RE: RE: Next Step- Winnett Organic trial shipment

Alison,

Hi, the supplier confirms all the three points you mentioned are correct. Please let me know how we can proceed this!

Best regards,

Yoshi

From: Dennis Brewer [<mailto:>]
Sent: Tuesday, January 09, 2018 10:01 AM
To: Yoshiyuki Higaki
Subject: EXT: RE: Next Step- Winnett Organic trial shipment

Yoshi - I can confirm all three points are correct. I look forward to working with you and Walmart China as we begin mutually beneficial business. Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [<mailto:>]
Sent: Tuesday, January 9, 2018 10:56 AM
To: < >
Subject: FW: Next Step- Winnett Organic trial shipment

Dennis,

Hi, will you kindly confirm the following 3 points?

Best regards,

Yoshi

From: Alison Fan
Sent: Tuesday, January 09, 2018 4:51 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Per discussion with team, we would like to try shank for the small trial order first. Before we make the final decision, we would like to clarify the following points;

1. Pls kindly confirm if attached Spec. is for the following shank cutting or not.

* Supplier Name 供应商名称	* Factory Name 工厂名称	Factory ID 工厂ID	* Sourcing Agent 采购代理方	* Country of Origin 原产地	* Description 商品名称	* Size 商品规格	* Item Size Unit 商品规格单位	* Ingr
Winnett Cattle Company	JBS Swift, Hyrum, Utah	36146420	Direct Supplier	USA	Primal beef cuts, USDA Choice Shank	Varies	lb	Prima

S

- According to the Minimum purchase value \$10,000, the minimum order qty for Shank will be around 3000kg. It is around 1/3 20'. Pls kindly advise.
- For future order, the minimum order qty will be 20,000 pounds which is one 20'. Pls kindly advise.

Thanks and Best Regards

Alison Fan

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From: Doug Petersen <[REDACTED]>
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Congratulations Dennis on getting this far. I know that it wasn't easy and I am sure that it will still be a challenge to get everything delivered and keep them happy.

How much do you need and specifically what do you need it for? Will this be all you need to get to cashflow positive?

Many people in this situation would ask for a special deal. I am not going to do that because I trust that you will keep this in mind and when the timing is right we can talk more. I also don't want it to sound like I am blackmailing you when you need the help most.

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To: [REDACTED]

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| [Customer Service](#)

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Customs Form Label Details

**Priority Mail Express International™
Flat Rate Envelope**

Label Number: [EC 907 637 587 US](#)

Creation Date & Time: 01/12/2018 18:10 PM CST

Shipped from:

DENNIS BREWER
WINNETT CATTLE COMPANY
450 ISLAND RD APT 35
RAMSEY NJ 07446-1137

Shipped to:

ALISON FAN
WALMART CHINA - IMPORT SOURCING
SUPERCENTER MERCH
2-5/F TOWER 2 AND 1-12/F TOWER 3 SZITI
69 NONGLIN ROAD
FUTIAN DISTRICT
SHENZHEN CITY, GUANGDONG
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Sent: Thursday, January 11, 2018 10:48 PM

To: Alison Fan

Cc: Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

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Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Per discussion with team, we would like to try shank for the small trial order first. Before we make the final decision, we would like to clarify the following points;

1. Pls kindly confirm if attached Spec. is for the following shank cutting or not.

* Supplier Name 供应商名称	* Factory Name 工厂名称	Factory ID 工厂ID	* Sourcing Agent 采购代理方	* Country of Origin 原产地	* Description 商品名称	* Size 商品规格	* Item Size Unit 商品规格单位	* Ingr
Winnett Cattle Company	JBS Swift, Hyrum, Utah	36146420	Direct Supplier	USA	Primal beef cuts, USDA Choice Shank	Varies	lb	Primal

S

2. According to the Minimum purchase value \$10,000, the minimum order qty for Shank will be around 3000kg. It is around 1/3 20'. Pls kindly advise.
3. For future order, the minimum order qty will be 20,000 pounds which is one 20'. Pls kindly advise.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City, Guangdong Province, China Post Code:518040

地址：深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码：518040

Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, March 1, 2018 7:23 AM
To: 'Inés García Rey'
Subject: RE: Need US Beef?
Attachments: Winnett Cattle Company Price List March 1, 2018.xlsx

Ines – Delighted to hear from you. A price list is attached for your review. Thanks for your interest.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Inés García Rey [mailto:[REDACTED]]
Sent: Thursday, March 1, 2018 4:58 AM
To: [REDACTED]
Subject: Fwd: Need US Beef?

Dear Sir

thank you for the mail you sent to my partner in Mercaimpex SL;
We are based in Madrid, Spain; Our position on imported beef sales in the Spanish market is very important;
We commerce european and overseas beef to supermarkets and wholesalers in the country;

US beef: we know well its qualities that more and more are appreciated in the high quality markets; today, imports are hard to meet due to quota restrictions in time and volumes;

We could be interested in buying Angus grain fed (Prime and Choice quality) but unfortunately, not all pieces of the carcasse interest us; is this something you consider ok?

My best Regards
Inés



----- Forwarded message -----

From: **Eugenio** <[REDACTED]>
Date: 2018-03-01 6:19 GMT+01:00
Subject: Fwd: Need US Beef?
To: Inés GR - MERCAIMPEX <[REDACTED]>

iPad de Eugenio

Inicio del mensaje reenviado:

De: "Dennis Brewer" <[REDACTED]>
Fecha: 1 de marzo de 2018, 2:22:36 CET
Para: "'Dennis Brewer'" <[REDACTED]>
Asunto: Need US Beef?

Need US beef? Winnett Cattle Company is your source for EU and China qualified beef orders. Established in 2015, exporting is what we do. We offer NE3 non-antibiotic and NHTC natural beef. Make it easy on yourself – source from the best. We offer all forms of US beef – from carcass to case-ready. And, we handle all logistics to your European or Chinese port of entry. We can arrange shoreside logistics for you if needed. One of the world's largest retailers is a leading Winnett Cattle Company customer. You are in good hands when you source with us.

USDA Choice carcass beef to Chinese and European ports – USD \$7.63 per kilo in FCL quantities – delivered. All cuts delivered as low as 1.575 times the USDA boxed beef price on the day of order. And only \$0.50 per kilo upcharge for case-ready beef. Always CIF, 30 day terms on approved credit. Orders from 1,000 kilos to 1,000 metric tons.

Call or email us today. We are very accessible and ready to support your sourcing program today.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

Winnett Cattle Company, Inc.

[623-207-9675](tel:623-207-9675) [520-549-6245](tel:520-549-6245)

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Dennis Brewer

From: Dennis Brewer <[REDACTED]>
Sent: Thursday, March 1, 2018 9:37 AM
To: 'Inés García Rey'
Subject: RE: Need US Beef?

Ines – Thanks again for your interest. Here are answers to your questions:

.- are 13 dólares a fix charge to the air freight shipments? I do not quite understand prices in Zurich; Sorry for the confusion. That is for our Swiss customers who want fresh beef instead of frozen.
.- would you consider flying to our airport Madrid? We would fly to Madrid as well for a fixed charge of \$9 per kilo
.- we are very regular in certain cuts (a variety of cuts we could load weekly) within the quota time deadlines; would you consider adjusting certain prices? Yes, we would consider adjusting certain prices for volume and a regular order.

Please let me know what other questions you have. Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Inés García Rey [mailto:[REDACTED]]
Sent: Thursday, March 1, 2018 9:23 AM
To: Dennis Brewer <[REDACTED]>
Subject: Re: Need US Beef?

Dear Dennis
thank you for the information;
I need to study it better, but let me ask you a few questions:
.- are 13 dólares a fix charge to the air freight shipments? I do not quite understand prices in Zurich;
.- would you consider flying to our airport Madrid?
.- we are very regular in certain cuts (a variety of cuts we could load weekly) within the quota time deadlines; would you consider adjusting certain prices?

My Regards
Inés



2018-03-01 13:23 GMT+01:00 Dennis Brewer <[REDACTED]>

Ines – Delighted to hear from you. A price list is attached for your review. Thanks for your interest.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

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iPad de Eugenio

Inicio del mensaje reenviado:

De: "Dennis Brewer" <[REDACTED]>

Fecha: 1 de marzo de 2018, 2:22:36 CET

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