DEMATIC Power the Future of Commerce <u>www.dematic.com</u>

From: DENNIS BREWER <

Sent: Thursday, August 6, 2020 10:56 AM

To: Swovick, Thomas < **Cc:** Patel, Chirag (EO) <

Subject: RE: Developer Contacts

Tom – thanks very much for your recommendation.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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From: Swovick, Thomas <

Sent: Thursday, August 6, 2020 10:35 AM

To: DENNIS BREWER < Patel, Chirag (EO) <

Subject: RE: Developer Contacts

Dennis,

A firm named Gleeson out of Sioux City, IA is the contractor we have worked along side of that we have seen have the best success with on-time, on-budget performance.

The contact there is Harlan VandeZandschulp. He is highly beef/process knowledgeable.

His contact info is:

email:

mobile: 712 251-2156

Tom Swovick

Global Food Market Development Manager Dematic

1275 John Street - Suite 400 West Henrietta, NY 14586 Cell: (585) 545-8246

Email:

DEMATIC Power the Future of Commerce <u>www.dematic.com</u>

From: DENNIS BREWER <

Sent: Thursday, August 6, 2020 9:48 AM

Swovick, Thomas < To: Patel, Chirag (EO) <

Subject: Developer Contacts

If you have any developer contacts who might be interested in this project, we need to speak with them in the next two weeks. We plan to move ahead with the project in September. Thanks.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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From: DENNIS BREWER

Sent: Friday, August 7, 2020 2:05 PM **To:** Harlan VandeZandschulp

Subject: RE: Alexandria IN Case Ready Plant

Attachments: Case Ready Plant 17 Plant Operations Workflow and Design Rev 1.7 200707.pdf

We have a concept document attached and are hiring an architect here in New Jersey – Cybul Cybul Wilhelm https://ccwarch.com/all-projects/

Regards, Dennis

Dennis Brewer

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From: Harlan VandeZandschulp <

Sent: Friday, August 7, 2020 1:46 PM

To: DENNIS BREWER <

Subject: Re: Alexandria IN Case Ready Plant

Do you have floor plan

Sent from my iPhone

On Aug 6, 2020, at 10:01 AM, DENNIS BREWER < wrote:

Good morning – Tom Swovick at Dematic suggested I contact you. We are looking for a developer and a contractor to work with us on a project in Alexandria, IN. A project summary is attached. Feel free to reach out to me regarding this project. You may schedule a call in my signature block below.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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<image001.png>

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<Project Ready 200628.pdf>

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From: **DENNIS BREWER**

Sent: Tuesday, August 11, 2020 8:10 AM

To: John Artuso Cc: Jon Nickless (

RE: Revised Project Ready Workflow Rev 1.8 **Subject:**

All good, John. I am no expert in selecting engineering talent of this kind. I did supervise engineers, but they were Industrial and Mechanical. Assuming we move ahead with you as is likely and their rates are in line with the market, I will leave selection up to you. You may contact them if you like and provide the project documents to date. This is preliminary contact and no billable time is authorized yet as we do not have cash flow for that at this time.

We need a little time to work out some China sales contracting details and make sure that gets off to the proper start on a couple of pending contracts which are our launch contracts. Once those contracts are firmly in hand, my initial site questions are answered, and the production cell is designed – itself a 2 week exercise, I hope - we can proceed on concept. With luck, we will be able to tie up the site in September/October and can proceed with all due speed from there.

Regards, **Dennis**

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: John Artuso <

Sent: Tuesday, August 11, 2020 7:56 AM

To: DENNIS BREWER <

Subject: RE: Revised Project Ready Workflow Rev 1.8

Dennis

I looked back through my files and have engineering contact information.

When you give me the go ahead I will reach out to them all and see what is the status of the engineers I worked with.

I have Civil Engineer, Structural Engineer as well as a Geotech Eng. All based out of Indiana.

When ready we can discuss this further.

Thank you

John A. Artuso Partner

Tel: 201. 224. 4100 Ext. 110

Fax: 201. 224. 0274

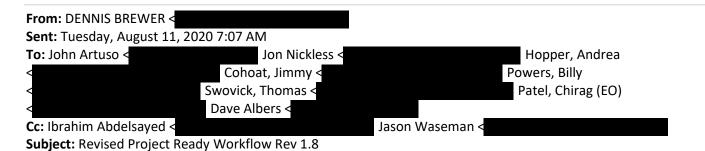
CYBUL CYBUL WILHELM ARCHITECTS

(CCW Architects)
1064 River Road
Edgewater, New Jersey 07020
www.cybulwilhelm.com



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For further information about The Cybul Partnership, LLC, please see our website at www.cybulwilhelm.com or refer to any of our offices. Thank you.



FYI - Current Workflow document for Project Ready. Changes to initial capacity requirements (2 production modules initial construction, 1 of those available at startup) and minor wording changes to key assumptions.

We anticipate using CCW Architects for concept design, Dematic for automation, Reiser for packaging, a specialty beef butchering consultant in Washington state for production cell initial design. However, none are appointed at this time and all are subject to change as we pursue due diligence. Developer and general contractor will be added to the team in due time. We are actively searching for developer referrals and are accepting contractor referrals now and local (Indiana based) engineering referrals starting next week. Availability of developer and progress in our China sales development

will heavily influence timing on this project in the short run. Pace of construction over time will be dictated by constraints experienced in developing a reliable supply of organic cattle. We are working the entire supply chain back to 350 pound organic dairy beef calves to assure a steady monthly long-term supply. It takes about a year to raise 350 pound calves through to finished weight, ready for harvesting.

I will continue to be the primary point of contact through the Project Ready design process. We will appoint a full time project manager to assist in managing the development and construction process when that time arrives. Happy to answer questions as they arise.

Thanks.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 6:03 AM

To: Jon Nickless **Subject:** RE: Eric Galkin

Jon – Eric's credentials are very strong and I believe he is the strongest candidate on paper. Since it is likely, given your approval of him, that he is a compatible team member, please consider the following:

We could use Eric right now for some procurement challenges we are experiencing. Let's discuss the option of having him work on commission for up to 4 months. If a reasonable option, you could present it to him for a decision.

We would pay him 0.5% of total net sales for up to 4 months. Since supply chain is our major issue at the moment, this would definitely help us and could help him with some income soon. We have worked out a viable supplier of pork. Assuming this sales contract is signed, we will have some monthly revenue of about \$1.7MM and he will gain commissions at nearly \$8,500 per month on that.

If we can work out the supply for chicken parts, it can be worth \$7,500 to \$15,000 per month in gross income on a commission basis. The principal holdup with the current likely supplier on that is the lack of a China sales office. I am working that issue right now with a third party. We may have to shift to another supplier if I am unable to resolve this challenge.

Eric would work on keeping the supply flowing on those contracts and developing supply in advance for new protein opportunities, as well as for an existing \$8-\$10MM tallow opportunity and a \$21MM chicken parts opportunity.

We will, of course, add him to the regular payroll as soon as it seems reasonable to do so. Terms of that should be worked out now and a deferred offer presented so there is no doubt that the terms are agreed and the date is deferred with timing at our discretion.

I am happy to speak with him prior to your making this offer and will not mention the offer myself. That is up to you, if advisable.

Thanks.

Regards, Dennis

Dennis Brewer

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Jon Nickless <

Sent: Monday, August 10, 2020 6:08 PM

To: DENNIS BREWER < Subject: Re: Eric Galkin

Tuesday at noon or 430 mountain works best for me. Thanks

Jon

From: DENNIS BREWER <

Sent: Friday, August 7, 2020 2:37 PM

To: Jon Nickless <

Subject: RE: Eric Galkin

Pretty open. Schedule it and I will adjust.

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: Jon Nickless <

Date: 8/7/20 4:34 PM (GMT-05:00)

To: DENNIS BREWER < Subject: Re: Eric Galkin

What does early next week look like?

Jon

From: DENNIS BREWER <

Sent: Thursday, August 6, 2020 4:05 PM

To: Jon Nickless <

Subject: RE: Eric Galkin

Tomorrow afternoon any time.

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: Jon Nickless <

Date: 8/6/20 6:04 PM (GMT-05:00)

To: DENNIS BREWER <

Subject: Eric Galkin

Dennis

When would work for you to schedule a phone conversation with Eric Galkin? He is the front running candidate for the procurement position. I think he would be an excellent addition to the team.

Thanks

Jon

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 2:58 PM

To: Jon Nickless
Cc: Raymond Sullivan
Subject: RE: Eric Galkin

Jon – Here are my thoughts on an offer to Eric. If others need to interview Eric, please hold off on an offer until those interviews are completed and input considered. If offer is made and accepted, please reach out to Ray Sullivan with pay/terms so he can use Kumin/CRO commission contract and employment contract as templates for Eric's contracts. I will review both contracts prior to submittal to Eric. Thanks.

Summary of Terms

Commission Only Contract Procurement (for up to 4 months from initial agreement to proceed)

- Director, Procurement, reporting to VP, Operations
- Contract position, no benefits, paid on 1099, immediate start
- Commission of 0.5% of net sales paid in second pay period each month on prior month net sales receipts
- Contract for up to four months, expected to be followed by full time employment, though this is not guaranteed

Full Time Employment

- Director, Procurement, reporting to VP, Operations
- Anticipated employment start date is November 2, 2020, though this depends upon company progress and cash flow, which is not assured at this time.
- Salary \$???,000 per annum paid biweekly, plus benefits as provided to all Directors, annual performance and compensation reviews.
- Profit Sharing allocated/prorated share of 5% profit sharing pool to be shared monthly (50%) and annually (50%) between VPs and Directors. Separate profit sharing pool for managers and line team members (6%), and for CEO (4%).
- Contract Your three year employment agreement will include 6 weeks of salary continuation in the event of a layoff, a one year non-compete, confidentiality and work product clauses.
- Work location Eventually, work location will be Jersey City, NJ, though that will begin in 2021 at a time announced well in advance.

Eric - We will need full contact information, including your personal email, home address, and cell phone, so we can provide contracts and send you business cards. We print your direct (cell) number on your cards along with our 800 number. You may wish to get a Line2.com phone number to keep your personal and business cell calls separate.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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From: Jon Nickless <

Sent: Tuesday, August 11, 2020 9:19 AM

To: DENNIS BREWER < **Subject:** Re: Eric Galkin

The offer seems very reasonable. I have Eric set up to talk to us at noon mountain/2est.

We can discuss the details of an offer after we talk with Eric.

Thanks

Jon

From: DENNIS BREWER <

Sent: Tuesday, August 11, 2020 4:03 AM

To: Jon Nickless <

Subject: RE: Eric Galkin

Jon – Eric's credentials are very strong and I believe he is the strongest candidate on paper. Since it is likely, given your approval of him, that he is a compatible team member, please consider the following:

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We will, of course, add him to the regular payroll as soon as it seems reasonable to do so. Terms of that should be worked out now and a deferred offer presented so there is no doubt that the terms are agreed and the date is deferred with timing at our discretion.

I am happy to speak with him prior to your making this offer and will not mention the offer myself. That is up to you, if advisable.

Thanks.

Regards, Dennis

Dennis Brewer

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To: Jon Nickless <

Subject: RE: Eric Galkin

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To: DENNIS BREWER < Subject: Eric Galkin

Dennis

When would work for you to schedule a phone conversation with Eric Galkin? He is the front running candidate for the procurement position. I think he would be an excellent addition to the team.

Thanks

Jon

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 2:49 PM

To: Tesina Painter
Cc: Ibrahim Abdelsayed

Subject: RE: Financials for Signatory

I have forwarded your request. Thank you.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Tesina Painter <

Sent: Tuesday, August 11, 2020 2:36 PM

To: DENNIS BREWER <

Subject: Financials for Signatory

Dennis,

Please have your CFO have his financials ready to send to a lender, soon. You don't need to give me his balance sheet or tax returns. I do need to know his total AGI for his 2017, 2018, and 2019 tax returns, as well as the net worth on his balance sheet.

We need to show that he can carry the note. Otherwise, we can look for a hard money loan or private equity.

Looking forward to the information!

Thank you!



Tesina S. Painter

817-204-8142

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 2:49 PM

To: Tesina Painter
Cc: Ibrahim Abdelsayed

Subject: RE: Financials for Signatory

I have forwarded your request. Thank you.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

http://www.sheldonbeef.com https://sheldonfoods.com/



Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Tesina Painter <

Sent: Tuesday, August 11, 2020 2:36 PM

To: DENNIS BREWER <

Subject: Financials for Signatory

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We need to show that he can carry the note. Otherwise, we can look for a hard money loan or private equity.

Looking forward to the information!

Thank you!



Tesina S. Painter

817-204-8142

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 7:18 PM

To: Daniel Lonergan **Subject:** RE: Liaison Agent

Hi Daniel – let's talk tomorrow morning. I am on EDT as well. Call when convenient. Thanks for your interest.

In the meantime, experience would be helpful as follows:

- Refrigerated foods
- Customer support/success
- Logistics
- Contracts

These attributes and general business experience would help us to coordinate with the Brazilian supplier in meeting our customer's needs. They need only act as an agent and will not be involved in sales, billing, or collections.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Daniel Lonergan <

Sent: Tuesday, August 11, 2020 6:35 PM

To: DENNIS BREWER <

Subject: RE: Liaison Agent

Hi Dennis,

I may be able to help, when can we talk. Can you be more specific on the criteria required to qualify as your licensed representative/liaison agent.

Best, Daniel

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 3:53 PM

To:

Subject: Liaison Agent

Daniel - Seeking a licensed representative/liaison agent, preferably in Shanghai, for a short term protein sales opportunity. Our Brazilian supplier requires us to have a presence in China immediately to fulfill a \$100MM 12 month contract for chicken parts with an existing customer. We are looking for someone who can act in a liaison capacity only for the next 4-6 months as we set up our WFOE. Our compensation to the agent will be 0.5% of sales for these liaison activities, probably in the range of \$150,000 to \$250,000 for 4-6 months activity. No sales activity required, only incountry liaison with supplier.

Please advise if you are aware of such an agent available on very short notice for this one-off opportunity. We are running out of time for this specific opportunity.

We will pay you upon successful placement of this contract. We do not pay retainers. If this is a deal killer, please let us know asap so neither of us wastes time.

Thank you!

Regards, Dennis

Dennis Brewer

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From: DENNIS BREWER

Sent: Wednesday, August 12, 2020 3:46 PM

To: Daniel Lonergan **Subject:** RE: Liaison Agent

Daniel - Tomorrow would work fine. We can meet at 4PM at Panera Bread in City Place, 225 River Road, Edgewater. It is relatively easy to find. Several other nicer restaurants here are in a construction zone at the moment and are harder to find. If it rains, we will meet inside my building (The Peninsula) directly across the parking lot from Panera Bread.

I live and currently office here until the pandemic has ended and we can safely move our people into our office space in Jersey City.

Regards, Dennis

Dennis Brewer

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From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 3:32 PM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Dennis,

Raymond is 100% sure he can provide what you need, and we could meet with you tomorrow at around 4 pm, if you are available.

Best, Daniel

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Wednesday, August 12, 2020 11:14 AM

To: <u>Daniel Lonergan</u>
Subject: RE: Liaison Agent

Sounds good.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 11:13 AM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Dennis,

Thank you for the opportunity – Raymond and I look forward to meeting up with you in Edgewater, early next week!

Best, Daniel

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Wednesday, August 12, 2020 10:50 AM

To: <u>Daniel Lonergan</u>
Subject: RE: Liaison Agent

Daniel - Outstanding, thank you. Appreciate the amazingly quick response from both of you!

I am based in northern NJ - Edgewater

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 10:47 AM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Dennis,

I just got off the phone with Raymond Poon who has agreed to move to the next step with regard to his China Company acting as your China based agent. Raymond is a seasoned and savvy businessman who well understands the hoops and hurdles that need to be jumped to do business in China. Raymond has asked for a couple of days to look into your project requirements, scope of work and most importantly how to deal with the China authorities' to ensure everything runs smoothly. I have made Raymond aware that there is only a small window of opportunity to get this in place..

Once Raymond is done with his research we can arrange a meeting as he is currently in the USA.

Best, Daniel

To: <u>Daniel Lonergan</u>
Subject: RE: Liaison Agent

Daniel – Will \$15,000 work for you? I want to recognize the added risk of a deferred payment. Also, I have determined that our corporation must be 2 years old in order to do this per Chinese regulations – our parent was formed in January 2020, so I am working on a way around that issue. Glad to hear you have a good candidate. We can deal with the different city, no real issue there.

Regards, Dennis

Dennis Brewer

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 9:14 AM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Dennis,

We generally charge around USD3K per month over a 3 month period for what we call our "agent search service" payable monthly in advance for a total of USD9K. What do you think would be reasonable in this case, with payment coming on successful completion of the first shipment.

BTW, I think I have the perfect candidate for you, only hitch is that they are based in Shundee City in the Guangdong province..

Best, Daniel

Sent from Mail for Windows 10

From: <u>DENNIS BREWER</u>

Sent: Wednesday, August 12, 2020 8:16 AM

To: <u>Daniel Lonergan</u>
Subject: RE: Liaison Agent

Daniel – Sure, we will pay the agent 0.5% of net sales on this and any other contracts they act as agent for us for 6-9 months or longer, depending upon when our own employees are permitted in China (WOFE formation). They will liaise with the supplier and customer to insure delivery of goods. All sales, contracts, billing, collections will be handled through US headquarters office as I mentioned. There will be close and continuing contact between the agent and our offices in the US throughout the time this contract is in place. Container volume will vary from 10 in early days to 100 in later months (\$735,000 to \$7.35 million sales volume) with multiple monthly shipments likely at 100 containers. We expect the agent to make \$356,000 total over the first 6 months, and \$220,000 total in months 7-9.

Please advise your fee amount. We will pay your fixed fee upon successful completion of first shipment by agent (10 containers), from the proceeds of that shipment.

We will have other contracts, as we are presented with new opportunities of similar scope nearly every week. If you make an introduction we select, we will honor your fee agreement even if this contract is not actualized but we use the agent for other business.

Regards, Dennis

Dennis Brewer

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Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 7:45 AM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Dennis.

So let's assume you are looking for the agent to hold a business license and to be nominated as your "importer on record" or equivalent.

Please clarify the payment plan that compensates the "agent" and our fee for finding the agent – or is that one fee to cover all. Besides the "agent" status duties can you give some idea on the activity level required – is it primarily monitoring the movement of refrigerated goods.

I am pursuing a couple of options and hopefully can present them to you today.

Best, Daniel

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Wednesday, August 12, 2020 7:13 AM

To:

Subject: RE: Liaison Agent

I am no expert in Chinese law but I believe it is best if licensed as a rep/agent to avoid potential problems.

Regards, Dennis

Dennis Brewer

Chief Executive Officer Direct: 201-669-4933 Office: 800-956-9883

http://www.sheldonbeef.com https://sheldonfoods.com/



Schedule a call at your convenience here: https://calendly.com/ceosheldonbeef

From:

Sent: Wednesday, August 12, 2020 7:07 AM

To: DENNIS BREWER <

Subject: RE: Liaison Agent

Does the liaison agent need to be licensed with China authorities or can he just be knowledgeable and experienced in refrigerated transport and business

On Aug 12, 2020 3:36 AM, DENNIS BREWER <

wrote:

Daniel – While English is preferred, a translator would work provided the translator is immediately available for phone calls and emails when needed.

Regards,

Dennis

Dennis Brewer

Chief Executive Officer

Direct: 201-669-4933

Office: 800-956-9883

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https://sheldonfoods.com/

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Best, Daniel
Sent from Mail for Windows 10

Subject: Liaison Agent
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Please advise if you are aware of such an agent available on very short notice for this one-off opportunity. We are running out of time for this specific opportunity.
We will pay you upon successful placement of this contract. We do not pay retainers. If this is a deal killer, please let us know asap so neither of us wastes time.
Thank you!
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From: DENNIS BREWER

Sent: Tuesday, August 11, 2020 3:53 PM



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From: DENNIS BREWER

Sent: Wednesday, August 12, 2020 8:16 AM

To: Daniel Lonergan Subject: RE: Liaison Agent

Daniel – Sure, we will pay the agent 0.5% of net sales on this and any other contracts they act as agent for us for 6-9 months or longer, depending upon when our own employees are permitted in China (WOFE formation). They will liaise with the supplier and customer to insure delivery of goods. All sales, contracts, billing, collections will be handled through US headquarters office as I mentioned. There will be close and continuing contact between the agent and our offices in the US throughout the time this contract is in place. Container volume will vary from 10 in early days to 100 in later months (\$735,000 to \$7.35 million sales volume) with multiple monthly shipments likely at 100 containers. We expect the agent to make \$356,000 total over the first 6 months, and \$220,000 total in months 7-9.

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From: Daniel Lonergan <

Sent: Wednesday, August 12, 2020 7:45 AM

To: DENNIS BREWER <

Subject: RE: Liaison Agent

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Please clarify the payment plan that compensates the "agent" and our fee for finding the agent – or is that one fee to cover all. Besides the "agent" status duties can you give some idea on the activity level required – is it primarily monitoring the movement of refrigerated goods.

I am pursuing a couple of options and hopefully can present them to you today.

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To:

Subject: RE: Liaison Agent

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From:
Sent: Wednesday, August 12, 2020 7:07 AM

To: DENNIS BREWER <

Subject: RE: Liaison Agent

Does the liaison agent need to be licensed with China authorities or can he just be knowledgeable and experienced in refrigerated transport and business

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DENNIS BREWER

From: DENNIS BREWER

Sent: Thursday, August 13, 2020 11:33 AM

To: Daniel Lonergan

Subject: RE: Liaison Agent Company name and address

Awesome, thanks!

Regards, Dennis

Dennis Brewer

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From: Daniel Lonergan <

Sent: Thursday, August 13, 2020 11:32 AM

To: DENNIS BREWER <

Subject: RE: Liaison Agent Company name and address

Dennis – FYI - so you can complete the agreement

Raymond Poon's (Chairman) company info: Foshan Shunde XinJianHan Trading Co,Ltd

Room 201, Building G, Shunde Creative Industry Park, No#41 Daliang Feng Xiang Road, Shunde District, FoShan City,

GuangDong, PRC, 528300

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Thursday, August 13, 2020 11:18 AM

To: <u>Daniel Lonergan</u>
Subject: RE: Liaison Agent

Daniel- Final contract version attached. Removed paragraph 3.5 (which was blank) and renumbered the two paragraphs which follow it. Our legal counsel has approved so we are ready to sign when Mr. Poon desires to do so. Thanks!

Regards, Dennis

Dennis Brewer

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From: Daniel Lonergan <

Sent: Thursday, August 13, 2020 10:09 AM

To: DENNIS BREWER < Subject: RE: Liaison Agent

Thanks Dennis, I have passed to Raymond Poon for his review.

Sent from Mail for Windows 10

From: DENNIS BREWER

Sent: Thursday, August 13, 2020 8:54 AM

Subject: RE: Liaison Agent

Daniel - Attached please find a draft contract for review with our incoming Liaison Agent. Note that this contract was drafted in the last 12 hours and has not yet been fully reviewed by our legal counsel who may suggest changes. See you this afternoon at 4PM.

Regards, Dennis

Dennis Brewer

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Sent: Wednesday, August 12, 2020 3:55 PM To: DENNIS BREWER < Subject: RE: Liaison Agent
Perfect! See you tomorrow at 4pm
On Aug 12, 2020 3:46 PM, DENNIS BREWER < wrote:
Daniel - Tomorrow would work fine. We can meet at 4PM at Panera Bread in City Place, 225 River Road, Edgewater. It is relatively easy to find. Several other nicer restaurants here are in a construction zone at the moment and are harder to find. If it rains, we will meet inside my building (The Peninsula) directly across the parking lot from Panera Bread.
I live and currently office here until the pandemic has ended and we can safely move our people into our office space in Jersey City.
Regards,
Dennis
Dennis Brewer

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National State of the Contract
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Sent: Wednesday, August 12, 2020 3:32 PM To: DENNIS BREWER <
Subject: RE: Liaison Agent
Dennis,
Raymond is 100% sure he can provide what you need, and we could meet with you tomorrow at around 4 pm, if you are available.
are available.
Best, Daniel
Sent from Mail for Windows 10
From: DENNIS BREWER Sept. Wednesday, August 12, 2020 11:14 AM
Sent: Wednesday, August 12, 2020 11:14 AM To: Daniel Lonergan
Subject: RE: Liaison Agent
Sounds good.
Regards,

Best, Daniel

Sent from Mail for Windows 10

Sent: Wednesday, August 12, 2020 10:50 AM To: Daniel Lonergan **Subject:** RE: Liaison Agent Daniel - Outstanding, thank you. Appreciate the amazingly quick response from both of you! I am based in northern NJ - Edgewater Regards, **Dennis** Dennis Brewer **Chief Executive Officer** Direct: 201-669-4933 Office: 800-956-9883 http://www.sheldonbeef.com https://sheldonfoods.com/ ×

From: DENNIS BREWER

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Sent: Wednesday, August 12, 2020 10:47 AM To: DENNIS BREWER < Subject: RE: Liaison Agent
Dennis,
I just got off the phone with Raymond Poon who has agreed to move to the next step with regard to his China Company acting as your China based agent. Raymond is a seasoned and savvy businessman who well understands the hoops and hurdles that need to be jumped to do business in China. Raymond has asked for a couple of days to look into your project requirements, scope of work and most importantly how to deal with the China authorities' to ensure everything runs smoothly. I have made Raymond aware that there is only a small window of opportunity to get this in place
Once Raymond is done with his research we can arrange a meeting as he is currently in the USA.
Best, Daniel
To: Daniel Lonergan Subject: RE: Liaison Agent
Daniel – Will \$15,000 work for you? I want to recognize the added risk of a deferred payment. Also, I have determined that our corporation must be 2 years old in order to do this per Chinese regulations – our parent was formed in January 2020, so I am working on a way around that issue. Glad to hear you have a good candidate. We can deal with the different city, no real issue there.
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Sent from Mail for Windows 10

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