

Dennis Brewer

From: Shawn Baldwin <Shawn.Baldwin@walmart.com>
Sent: Monday, April 3, 2017 6:34 AM
To: Dennis Brewer
Subject: RE: Adding Distribution Channels

Thanks Dennis,

We are still discussing your proposal but should have an answer for you mid next week
As we are traveling this week.

Regards,

shawn

Shawn Baldwin
SVP-GMM Produce/Floral,
Global Produce Sourcing

Wal-Mart Stores Inc.
702 SW 8th Street
Bentonville, AR, 72716-0580
Office 479-258-2551
Admin 479-258-2550
Cell 479-899-8834

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Monday, April 03, 2017 5:19 AM
To: Ronald G. McCormick; Shawn Baldwin
Subject: EXT: Adding Distribution Channels

Dennis Brewer has shared a OneDrive file with you. To view it, click the link below.

 [WO Strategic Marketing 160830.docx](#)

Just an FYI – We are in process signing up an internationally recognized wholesaler and an internationally recognized broker for our North American brand. They will exclusively make our branded products available through channels other than the ten power retailers we are retaining as strategic accounts. This will help our marketing staff stay focused on strategic marketing opportunities, reduce our sales costs, and improve customer care and product availability for all strategic accounts. We expect to do over \$100 million in 2018 through these wholesaler and broker channels and \$600 million plus over the three year life of these contracts. Our branded marketing plan for 2018 features co-op advertising, in-store displays, store-level targeted e-mail and social media campaigns, customer premiums, retail and wholesale customer care teams, and our quarterly electric vehicle giveaway (with in-store registration), all designed to drive traffic to participating produce departments. Of course, we can make house brands available without all these features.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer

WinnettOrganics, Inc.
623-207-9675 520-549-6245
www.winnettorganics.com



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Dennis Brewer

From: Ronald G. McCormick <Ron.Mccormick@walmart.com>
Sent: Tuesday, April 4, 2017 2:57 PM
To: Dennis Brewer
Subject: Walmart Long Term Agreement

TO: Dennis Brewer, CEO WinnettOrganics, Inc.
RE: **Long Term Business Agreement with Walmart US**

Dennis, I want to apologize for the length of time it's taken me to get back to you after our meeting in Bentonville. Regretfully, we have decided not to pursue the long term business commitment you proposed. We share WinnettOrganics' view on the opportunities offered by organics and the value of expanding sources, but don't believe it is in our interest to engage in this long term commitment. It is our norm to continue long term relationships with our produce suppliers; however, these are usually built over time, and limited to agreements of less than three years. While the high level vision you described for your company is appealing, we believe taking it to a joint success involves too many unknowns and too high a level of resources on our part to enter a long term agreement at this time.

As your farms and facilities come on line we'd be interested in hearing from you, and keeping our buying and sourcing managers informed in case they would choose to start business in a more gradual way. We've recently gone through a reorganization of our Produce buying and sourcing operation and have added more buyers. Naturally they will be reviewing their strategies and looking to continue growing our organics sales, and will be open to adding quality suppliers.

Thank you for your interest and patience,
Ron

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Tuesday, April 04, 2017 5:14 AM
To: Ronald G. McCormick; Shawn Baldwin
Subject: EXT: Some WinnettOrganics Differentiators

I do not want to inundate you with information but do want to take a few moments of your time to inform you of some key WinnettOrganics differentiators we have not previously discussed:

FARM PRE-COOLING ADDS FRESHNESS

Since all our product is pre-cooled at our farms, it will arrive at your dock with an additional two days or more of shelf life. It can take eight hours or more between the time produce is picked and it is pre-cooled in Yuma or Salinas. This, combined with open air transport to the pre-cooling facility, warms and dehydrates the product, taking days off the shelf life of the typical produce product. Our product is pre-cooled upon harvesting, then trucked from the farm to the distribution center. The cold chain begins early and remains intact from an hour or two after harvest.

DIVERSITY: NATURE'S WAY IS BETTER

Two reasons we choose to provide a wide variety of products to our customers:

1. We want to be a full service operation providing our customers a clear choice of transparent products.
2. It is dramatically better for the health of our soils and the health of our crops to diversify the crops grown. This diversity avoids the adverse effects of pest and disease buildups in the soil that come with growing one or only a few crops. As a particular crop takes certain nutrients from the soil, other crops and compost help to build the soil structure and nutrient balance. As we all know, nature's way is diversity, not monocultures, and we mimic that with our diverse crop and cover crop mix.

OUR RESEARCH PROGRAM ADDS VALUE

Our science-based organic agriculture research projects, designed to improve organic yields by 10%, reduce costs and prices by up to 22% over a few years, and maintain high quality include:

- Ugly brand market research – increase revenue and effective yields by 10%, generating an additional \$825 per acre
- Insectaries and beneficial insect rearing – entomological research and application to eliminate organic bug sprays with improved insectaries, saving \$400 per acre
- Arid lands watering techniques - team with University of Arizona to research improved irrigation techniques, saving \$100 to \$250 per acre
- Controlled Environment Agriculture cultural techniques - team with University of Arizona and Firestone Specialty Products to increase yields by 10%, \$2000 per acre, and reduce water use by up to 60% simultaneously, saving \$100 per acre
- Weeding automation research – applied research of automated weeding systems, saving up to \$600 per acre

Thanks again for your time and your consideration of our proposal.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
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Dennis Brewer

From: Ron McCormick - GPS <Ron.Mccormick@walmart.com>
Sent: Wednesday, April 26, 2017 11:29 AM
To: Dennis Brewer
Subject: FW: Buyer Contacts

e-mail proposals or meeting requests to:

Dan Irwin (daniel.irwin@walmart.com) – Cooking Vegetables
John Alexander (j0alexa@walmart.com) – Corn & Greens
Braulio Valdes (Braulio.Valdes@walmart.com) – Truck Vegetables (Chilies, Bell Peppers, Cukes, and Squash)

e-mail proposals or meeting requests to:

David Baskin, VP Meat & Seafood (David.Baskin@walmart.com)
Mike Hillyer, Sr. Director of Product Development (Michael.Hillyer@walmart.com)

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Tuesday, April 25, 2017 1:09 PM
To: Ron McCormick - GPS
Subject: EXT: Buyer Contacts

Ron – We are ready to begin contacting some of your buyers regarding organic produce opportunities. Our first farm comes online in September with harvest in November through April. We expect our second set of farms to come online in April and our third set to come online in July next year, then cycling back to our first set of farms for fall and winter. We will be offering a full array of organic vegetable products from these locations. As we discussed, the initial years of production will come from the western US but we intend to add acreage in the Midwest during 2018, with Midwest organic production beginning in 2021. Please let me know where we should begin – we are happy to deal with buyers in any North American location on any organic vegetable.

It would also be useful to know who we should contact on the protein side. We will likely be selling natural beef (NE3) beginning in about four to six months. We are in process to acquire a 50,000 head feedlot and related farm in Idaho and will be able to offer 32.5 million pounds of unique grain-fed natural beef products to your customers in the short term, double that in the next few years, and an additional 8.7 million pounds of organic beef by 2019. Please let me know who I should seek out to discuss these protein opportunities.

Thanks again for your consideration and assistance.

Regards,
Dennis

Dennis Brewer
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Dennis Brewer

From: Yoshiyuki Higaki <Yoshiyuki.Higaki@walmart.com>
Sent: Tuesday, January 16, 2018 2:28 PM
To: Alison Fan; 'dennis_brewer@winnettorganics.com'
Cc: Ray Zhang(MDSG); Levy Zheng; Jane Zhao - jzhao5; Chrissy He; Sunny Li
Subject: RE: Winnett Organic US beef trial shipment- import kick off

Alison, Dennis,

Hi, Dennis and Chrissy have started the Chinese Label process now. If everything go smooth, the first trial shipment will arrive at Yantian on April 25.

- | | | |
|---|------------|--------------|
| • Creating Chinese label | 3 weeks | (February 2) |
| • Apply the import quota | 4 weeks | (March 2) |
| • WM issue the official PO | 1 week? | (March 9) |
| | | |
| • Procurement of cattle | 10 days | (March 19) |
| • Export Documentation | 5 days | (March 26) |
| • Shipment to processor | 1 day | (March 27) |
| • Processing | 1 day | (March 28) |
| • Shipment – US land to Port of Los Angeles | 2 days | (March 30) |
| • Shipment – Port call at Yantian | 15-25 days | (April 25) |

If any other process are missed, please let me know. I will update the schedule accordingly.

Your attention on this would be highly appreciated.

Best regards,

Yoshi Higaki Director- Asia Facing
Sourcing & Procurement US Hub Office
Office 479.277.0198 Cell 479.426.4028
Yoshiyuki.higaki@walmart.com

Walmart
2100 SE 5th St.
Bentonville, AR 72712
Save Money. Live Better.

From: Alison Fan
Sent: Monday, January 15, 2018 12:37 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng; Jane Zhao - jzhao5; Chrissy He; Sunny Li
Subject: Winnett Organic US beef trial shipment- import kick off
Importance: High

Hi Yoshi,

Thank you for your update info.. Per discussion with team, we would like to try flank and shank in trial shipment together. The order qty of flank and shank for trial shipment will be shared to you later. Pls kindly ask supplier to work with Chrissy who is from our logistics on Chinese label design asap..

Hi Chrissy,

Pls kindly help to kick off the import process for attached two items asap.. It is our trial shipment with small qty. We prefer to use Shenzhen as destination port.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki

Sent: Saturday, January 13, 2018 4:57 AM

To: Alison Fan

Cc: Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Just for your information, Winnett's factory (JBS) has passed audits! Good to go.

Best regards,

Yoshi

Factory Details

English

Factory ID : 36146420

Name : JBS USA FOOD M628-P628

Importer of Record : CHILE SUPPLIER

GLN Number :

Latitude : Degree : 42 Minute : 0 Second : 0

Longitude : Degree : 112 Minute : 0 Second : 0

Status : **ACTIVE**

Address : 410 North 200 West

City : Hyrum

District : NA

State / Prov : NA

Country : UNITED STATES

Major Products : Food

Factory Type : ☒ Primary ☐ Component

Ethical Audits

1 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
4226547	36139263	SWIFT BEEF COMPANY	07/10/2014	Assessed	SA	07/10/2014	07/10/2014	07/10/2014

Security Audits

2 Audits Found

Request Number	Supplier ID	Supplier Name	Request Date	Request Status	Auditor	Scheduled Date	Actual Audit Date	Asmnt Date
6461559	36139263	SWIFT BEEF COMPANY	03/08/2016	Assessed	SA	03/08/2016	03/08/2016	03/08/2016
3819457	36139263	SWIFT BEEF COMPANY	03/10/2014	Assessed	SA	03/06/2014	03/06/2014	03/10/2014

From: Alison Fan
Sent: Thursday, January 11, 2018 9:54 PM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Levy is out of office today. Will try to get feedback from him on next Mon..

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

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Fax:86-755-21510603

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地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki
Sent: Thursday, January 11, 2018 10:48 PM
To: Alison Fan
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

Thank you. They have already signed the contract. If the attached is OK, I will have them to send the original as well as the other documents (RL application etc.).

Please let me know how we proceed the Chinese Label design. In the meantime, we need to give them some "commitment" memo, so that they keep the meat for you. Let's talk about this at our regular conference call!

Best regards,

Yoshi

From: Alison Fan
Sent: Wednesday, January 10, 2018 9:45 PM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG)
Subject: RE: Next Step- Winnett Organic trial shipment

Hi Yoshi,

I think that we could work on Chinese Label design first. After get approval on Chinese Label from CIQ, we could apply the import quota immediately.

Will supplier sign the vendor agreement with WM China directly?

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

Tel: 86-755-23973276

Fax:86-755-21510603

Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

地址： 深圳市福田区农林路69号深国投广场二号楼2-5层及三号楼1-12层 邮政编码： 518040

From: Yoshiyuki Higaki

Sent: Thursday, January 11, 2018 12:23 AM

To: Alison Fan

Cc: Ray Zhang(MDSG)

Subject: RE: Next Step- Winnett Organic trial shipment

Alison,

I have shared this information to the supplier. Can we proceed these while we are waiting?

Best regards,

Yoshi

From: Alison Fan

Sent: Wednesday, January 10, 2018 1:18 AM

To: Yoshiyuki Higaki

Cc: Ray Zhang(MDSG)

Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Thank you for your support. Will talk with team and get back to you soon.

I have rough discussion with import Logistic team regarding to the import procedure for bulk pack beef. It may take time to finish the following things before loading:

1. Chinese Label for bulk pack products review and get approval from CIQ. It will be more simple comparing with the one of prepacked products. May take 2~3 weeks.
2. Apply the import quota for the factory which plan to export to WM China. The quota application is based on factory# . It may take around 4 weeks.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

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Address : 2-5/F, Tower 2 and 1-12/F, Tower 3, SZITIC Square, 69 Nonglin Road, Futian District, Shenzhen City , Guangdong Province , China Post Code:518040

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From: Yoshiyuki Higaki
Sent: Wednesday, January 10, 2018 12:03 AM
To: Alison Fan
Cc: Levy Zheng; Ray Zhang(MDSG)
Subject: RE: RE: Next Step- Winnett Organic trial shipment

Alison,

Hi, the supplier confirms all the three points you mentioned are correct. Please let me know how we can proceed this!

Best regards,

Yoshi

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Tuesday, January 09, 2018 10:01 AM
To: Yoshiyuki Higaki
Subject: EXT: RE: Next Step- Winnett Organic trial shipment

Yoshi - I can confirm all three points are correct. I look forward to working with you and Walmart China as we begin mutually beneficial business. Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
Winnett Cattle Company, Inc.
623-207-9675 520-549-6245
www.winnettcattlecompany.com



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From: Yoshiyuki Higaki [<mailto:Yoshiyuki.Higaki@walmart.com>]
Sent: Tuesday, January 9, 2018 10:56 AM
To: 'dennis_brewer@winnettorganics.com' <dennis_brewer@winnettorganics.com>
Subject: FW: Next Step- Winnett Organic trial shipment

Dennis,

Hi, will you kindly confirm the following 3 points?

Best regards,

Yoshi

From: Alison Fan
Sent: Tuesday, January 09, 2018 4:51 AM
To: Yoshiyuki Higaki
Cc: Ray Zhang(MDSG); Levy Zheng
Subject: Next Step- Winnett Organic trial shipment

Hi Yoshi,

Per discussion with team, we would like to try shank for the small trial order first. Before we make the final decision, we would like to clarify the following points;

1. Pls kindly confirm if attached Spec. is for the following shank cutting or not.

* Supplier Name 供应商名称	* Factory Name 工厂名称	Factory ID 工厂ID	* Sourcing Agent 采购代理方	* Country of Origin 原产地	* Description 商品名称	* Size 商品规格	* item Size Unit 商品规格单位	* Ingr
Winnett Cattle Company	JBS Swift, Hyrum, Utah	36146420	Direct Supplier	USA	Primal beef cuts, USDA Choice Shank	Varies	lb	Primal

S

2. According to the Minimum purchase value \$10,000, the minimum order qty for Shank will be around 3000kg. It is around 1/3 20'. Pls kindly advise.
3. For future order, the minimum order qty will be 20,000 pounds which is one 20'. Pls kindly advise.

Thanks and Best Regards

Alison Fan

Import Sourcing - Supercenter Merchandising Wal-Mart China

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Dennis Brewer

From: Levy Zheng <Levy.Zheng@walmart.com>
Sent: Monday, July 17, 2017 7:38 AM
To: Dennis Brewer
Cc: Winstone Chee; Curtis Liu; Ray Zhang(MDSG)
Subject: RE: RE: RE: Beef for China

Hi, Dennis,

We are very interested in US beef , from your email we know you are very professional company for beef especially on retail business. Currently we have contacted US supplier by 2 channels , one is Asia Facing, Sourcing & Procurement, the other is DI(Direct Import). Especially for Sourcing & Procurement, a Japanese guy- YOSHI, lead this project, who based in NW Arkansas WM HO. We had a meeting and exchanged our understanding & expectation last month. If you like, I could have Yoshi join us to help you how to establish business relationship with WM China or you could cooperate with China directly, both we could accept.

For details your email addressed, we need a little bit time to figure out that how we purchase from you directly, for now, our DC could not have stable stock, we still depend on store dropping order every week, we cannot allocate beef to store cause we have no visibility for store stocks, and beef's days on hand is about 40 days for store, it is slow moving items. But this is no worry, we need a little bit time to solve it , DI from US or other overseas supplier is our planning & strategy.

We will go further to find opportunities with you, keep in touch PLS.

Regards,
Levy Zheng
Director/DMM of Meat

Wal-Mart China Home Office
Tel: 0755-2397 3556
Mail: lzheng2@wal-mart.com

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Friday, July 07, 2017 5:36 PM
To: Levy Zheng
Subject: EXT: RE: RE: Beef for China

Levy – Thanks for your introduction to the Chinese market. We would be interested in helping you develop a full line presence of beef in your stores. We could supply personnel to assist with in-store demonstrations to help educate consumers to the preparation methods and diverse flavors available from natural beef. We would be willing to do this as part of a mutual commitment to stock the full line of beef products in your stores. We can make entire carcasses available as primal cuts of boxed beef or as case-ready product, already cut and wrapped and lacking only a price label. Two air freighters (150,000 plus kilograms) of fresh beef per week are available beginning in January. We can grow that to whatever quantity is desired. Please let me know how you would like to proceed. Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer

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From: Levy Zheng [<mailto:Levy.Zheng@walmart.com>]
Sent: Tuesday, July 4, 2017 10:23 AM
To: Dennis Brewer <dennis_brewer@winnettorganics.com>; Thomas Bolinger <Thomas.Bolinger@walmart.com>; David Baskin <David.Baskin@walmart.com>; Michael Hillyer <Michael.Hillyer@walmart.com>
Cc: Curtis Liu <Curtis.Liu@walmart.com>; Winstone Chee <Winstone.Chee@walmart.com>; Ray Zhang(MDSG) <Ray.Zhang1@walmart.com>
Subject: RE: RE: Beef for China

Hi, Dennis,

This email from Levy Zheng of WM China Hyper. I am in charge of Meat Dep. in China. Several weeks earlier, we heard of Chinese government has opened up market to US beef, since then, we are keeping focusing on this progress. Currently, there are 2 channels that keep connection with us about US beef, one is direct import department for WM China, the other is Globe sourcing team located in US. I would like to share some key information about our current beef business in China with you, hope it is useful to you.

Beef business is growing rapidly last 5 years with on average of **20%** growth every year, now **70%** of beef in WM China coming from Brazil cause competitive price, **90%** of business coming from 3 beef cuts – beef flank/brisket, beef topside, and beef chuck(cause Chinese cooking method mostly focusing on stew/fry), **65%** of sales from 100 stores(we have 440 stores in China).

Also customer/store know a little bit about beef, they reply on supplier labor service severely. So, if you are interested in this, we could keep in touch with you ,and also I will introduce you to our DI department. Many thanks!

Regards,
Levy Zheng
Director/DMM of Meat

Wal-Mart China Home Office
Tel: 0755-2397 3556
Mail: lzheng2@wal-mart.com

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Tuesday, July 04, 2017 12:21 AM
To: Thomas Bolinger; David Baskin; Michael Hillyer; Levy Zheng
Cc: Curtis Liu
Subject: EXT: RE: Beef for China

Tom, Dave - Thanks very much for making the connection for us. Happy 4th!

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
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From: Thomas Bolinger [<mailto:Thomas.Bolinger@walmart.com>]
Sent: Monday, July 3, 2017 12:16 PM
To: David Baskin <David.Baskin@walmart.com>; Dennis Brewer <dennis_brewer@winnettorganics.com>; Michael Hillyer <Michael.Hillyer@walmart.com>; Levy Zheng <Levy.Zheng@walmart.com>
Cc: Curtis Liu <Curtis.Liu@walmart.com>
Subject: RE: Beef for China

Good Morning Dennis,

I have copied Levy Zheng on this email. Levy is the Director of Meat for China and will be able to answer any of the questions that you might have.

Thomas E. Bolinger
Merchandise Manager Pork, Poultry and Seasonal
Office: 479.277.2764
Thomas.Bolinger@Walmart.com

Wal-Mart Stores, Inc.
702 Southwest 8th Street
Bentonville, AR 72716-0120



From: David Baskin
Sent: Monday, July 03, 2017 10:37 AM
To: Dennis Brewer; Michael Hillyer
Cc: Thomas Bolinger
Subject: RE: Beef for China

Thomas can you connect them?

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Monday, July 03, 2017 6:04 AM
To: David Baskin; Michael Hillyer
Subject: EXT: Beef for China

Good morning - Walmart's Ron McCormick, a Senior Director in Produce, referred me to you. I am CEO of Winnett Cattle Company. We are purchasing and converting a conventional beef feedlot operation to an identity traced natural beef operation (NE3 compliant). The operation currently feeds 35,000 head per year which are processed by JBS Hyrum,

Utah. We are interested in exploring the Chinese market with your firm. We can land fresh beef in China at an excellent price point since we are responsible for our own logistics from the feedlot to the Chinese airport of entry.

We are capable of supplying 700 carcasses per week in early 2018 once the conversion to natural is complete, and will scale that to 2,100 carcasses per week over the next four years. With the right program in place, we could grow more quickly as we are currently evaluating the purchase of two additional feedlots with 172,000 head total capacity in the western U.S. I would like to discuss this program with you at your convenience.

Thank you.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
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Dennis Brewer

From: Krempel, Jacob A <jacob.krempel@kroger.com>
Sent: Wednesday, October 5, 2016 9:12 AM
To: dennis_brewer@winnettorganics.com
Cc: Merced, Jose F
Subject: FW: Organic Fresh Foods

Hi Dennis-

Jose (Buyer) and myself (Category Manager) handle our Fresh Organic business, and are open the week of November 7th to meet with you. Give us a couple options on date/times that you would prefer and we will get back to you with our availability.

Thanks,

Jake

Jacob Krempel | Produce Category Manager
Kroger Co. | 1014 Vine Street Cincinnati OH, 45202
☎(office): 513-562-5794 | ✉(email): Jacob.Krempel@Kroger.com

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Wednesday, October 05, 2016 8:58 AM
To: Garnes, Monica
Subject: Organic Fresh Foods

Monica – I will be travelling to Bentonville the week of November 14. I'd appreciate the opportunity to meet with you before that time to see how we might be able to work together. Please let me know if you would be available the week of November 7. I can meet anytime during that week. Thank you.

Regards,
Dennis

Dennis Brewer
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WinnettOrganics, Inc.
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Dennis Brewer

From: Merced, Jose F <jose.merced@kroger.com>
Sent: Friday, December 23, 2016 2:40 PM
To: Dennis Brewer
Subject: RE: Checking In

Hi Dennis,

Sorry for the delay in getting this back to you.

Item	PACK	Weekly Ave
Romaine Lettuce	12ct	200
Red Leaf Lettuce	12ct	200
Green Leaf Lettuce	12ct	250
Head Lettuce	12ct	300
Red Beets	12ct	300
Gold Beets	12ct	90
Cantaloupe	9ct	200
Personal Watermelon	6ct	200
Eggplant	24ct	100
Zucchini Squash	22lb	200
Yellow Squash	22lb	120
Red Bell Peppers	24ct	300
Orange Bell Peppers	24ct	140
Yellow Bell Peppers	24ct	100

Happy Holidays!
Jose

From: Dennis Brewer [mailto:dennis_brewer@winnettorganics.com]
Sent: Thursday, December 01, 2016 9:02 AM
To: Merced, Jose F
Subject: Checking In

Jose – Just checking in to see how the dream list is coming along. As you know, we are very interested in working with you, your distribution team, Fry's, and Kroger's other banners. Let me know if there is anything I can do to assist. Thanks.

Regards,
Dennis

Dennis Brewer
Chief Executive Officer
WinnettOrganics, Inc.
623-207-9675 520-549-6245



Sustainably Grown, Organically Pure, Transparently Better

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