

Offers & Negotiations

Offers That Make A Difference

It's more common than ever to see homes go into multiple offer situations. This means that your offer is not the only offer on the table for the sellers.

Here are some of my best tips to win a multiple offer situation:

- Have your lender call the listing agent to share your preapproval details
- Waive the mortgage contingency
- Offer more than the asking price
- Be flexible with your closing date
- Pay the seller's transfer tax
- Write a personal letter to the sellers, if permitted
- Offer a higher amount for the earnest money deposit
- Limit the amount of contingencies

