

Pollard Marathoner New Recruit Interview

Date _____

Recruits Name: _____

Field Trainers Name: _____

Interviewer: _____

	TOPIC	COMMENTS
<input type="checkbox"/>	Down Load App	
<input type="checkbox"/>	Register for Class	
<input type="checkbox"/>	Schedule Test Date	
<input type="checkbox"/>	Pick Bonus	
<input type="checkbox"/>	Start Training Process	
<input type="checkbox"/>	List - Market Place - Credibility	
<input type="checkbox"/>	Manage Expectations - Please Tell Me No	
<input type="checkbox"/>	Business Briefing / Training Class	
<input type="checkbox"/>	Manage Distractions: FEET	
<input type="checkbox"/>	Goal Setting	
<input type="checkbox"/>	Purpose of POL	
<input type="checkbox"/>	Communication: Cell Phone / Email	
<input type="checkbox"/>	Investment Licensed: SIE/6/63/26/65	
<input type="checkbox"/>	Manage Environment: I + E = B Individuality + Environment = Behavior	
<input type="checkbox"/>	Manage Attitude: Your Choice - Pain in the Butt - Wonderful Pleasant Experience	
<input type="checkbox"/>	Manage Objections - Feel - Felt - Found	
<input type="checkbox"/>	Choose Systems	
<input type="checkbox"/>	Select days to conduct Business	
<input type="checkbox"/>	Implement your FIN/PIN	