## OBSTACLES ARE THOSE FRIGHTFUL THINGS YOU SEE WHEN YOU TAKE YOUR EYES OFF YOUR GOALS

## 7 Steps To Becoming Successful

6) WORK THE PLAN 7) LOOK AT IT EVERYDAY		
GOAL:		
WHY THIS GOAL IS IMPORTANT TO M	IE:	
TYPE OF GOAL: SHORT   INTERMEDIATE   LONG TERM    START DATE: COMPLETION DATE:		
RESOURCES	PROJECTED	ACTUAL
NEEDED	COMPLETION DATE	COMPLETION DATE
	1	
IBA Submitted		
Representative date		
Senior Rep date		
District Leader date		
Division Leader date		
Regional Leader date		
RVP date		
WORK THE PLAN=SUCCESS!!!		
I REVISED OR ELIMINATED THIS GOAL		YES NO
WHY?		
WHAT PRICE ARE YOU WILLING TO PAY TO A	CCOMPLISH YOUR GOAL (AN	IYTHING YOU NEED TO
GIVE UP TO FREE UP TIME TO WIN? HOW MA		
YOU WILL WORK. EVENTS YOU WILL HOST A	ND TRAVEL TO BECAUSE YO	OU GROW EVENT TO
EVENT. CONF CALLS YOU WILL DO WEEKLY.	WILL YOU COMMIT TO THIS	?)
IF YOUR FEAR FACTOR IS A 5 AND YOUR FAI		
MUST BE GREATER THAN YOUR FEAR FACTO		AR FACTOR?/ WHY?
WHAT WILL YOU ALLOW TO STOP YOU FROM	WINNING?	