

A SIMPLE BUSINESS PLAN!

FOUR THINGS TO DO!!

FOUR PHASES OF SUCCESS!!!

(REMEMBER - BE COACHABLE)

PHASE I (NEW TEAMMATES & REP'S): **LEARN** HOW TO:

1) TALK

SET APPTS.
GIVE WINNING
PRESENTATION

2) HIRE

COMPANY
CONCEPT
COMPENSATION
COMMITMENT

3) HELP

CRUSADE
MAKE MONEY

4) BUILD MARKETS

PERSONAL
NEW RECRUITS
CLIENTS
PROSPECTING

PHASE II (PFA'S & DISTRICT LEADERS): **DO** 1,2,3,4

Practice what you were taught in the field training process

PHASE III (DISTRICT, DIVISION LEADERS, RL'S & RVP'S): **TEACH**

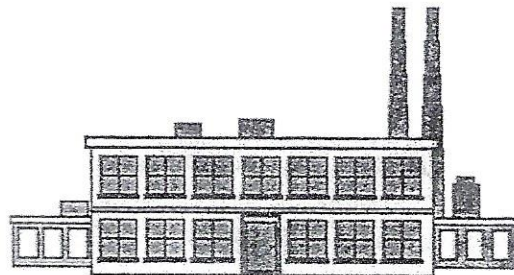
Teach your Teammates how to **TALK, HIRE, HELP & BUILD MARKETS**.

PHASE IV (Developing Leadership):

TEACH OTHERS HOW TO TEACH OTHERS ...

How to **TALK, HIRE, HELP & BUILD MARKETS**

MASTER THIS AND THE BALL GAME IS OVER!!!



BUILD YOURSELF AN RVP FACTORY