

"Focus on getting tons of
experience before you focus on
getting results."

Hector

PIN **FIN** *CLIENT SURVEY*

100



**MOVE FROM AMATEUR TO PRO BY COMPLETING YOUR
FIRST 100 PIN/FIN/ CLIENT SURVEY PRESENTATIONS**



THE PURSUIT OF GREATNESS

What we do is so powerful, so profound and yet so simple that we believe anyone can do it and succeed. Everyone knows their PIN number as it relates to their Bank Account, but no one knows their PIN & FIN Number as it relates to their Finances. Once you show this very simple presentation to 100 people you will move from beginner to pro. **Don't** worry about results, just get tons of experience. **You** can do it in a bar or restaurant, at a family get together or even during coffee break at your work. You can do it on a napkin, a business card, an iPad or any sheet of paper. But, every time you do it, it will **WOW** someone and position you for a lifetime of success helping people learn this simple concept. **You** choose how fast you go. You can get through your 100 in 1 month or 1 year, it's all up to you. So call someone up and ask them to help you get to PRO.

SCRIPTS

Hey John, I just got licensed to work in the financial industry and I need some help. It's not something that you would be interested in but I need to show my simple 30-45 minute presentation to 100 people to get my certification. Can I get you to be one of my 100? Thanks, I will send you my calender link and you can pick a time that works best for you and it would be great if Julie could be there as well to give me feedback.

To set up Calender link:

<https://www.calendly.com>

STEP 1

**Learn the simple PFC
presentation and set up your
free calendly account.**

STEP 2

**Start booking - Race to
show this 100 times as
fast as you can.**

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Congratulations you are 25% there.
Notify your RVP

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Congratulations you are 50% there.
Notify your RVP

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Congratulations you are 75% there.
Notify your RVP

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**Congratulations you are 100% there.
Notify your RVP**