

Scheduling a Financial Independence Party (FIP)/ Dinner

Host Name: _____

Dinner Date _____ Day _____ Time _____

Coaching on Dinner & Financial Game Plan Appointment (Usually 1 week before Dinner)

Date _____ Time _____

HOST CHECK LIST

Set a date & time/within the next 7 – 10 days (2 weeks at the most)

*The Best Time to have a Dinner/Cookout is ANYTIME!!!!

Start Inviting at least 10 – 20 couples; (see script on Invitation Idea to a Dinner)

(1/2 of who you confirm the night before will show, see below)

Plan Meal. Keep it simple. Anything will work if full meal. Examples are:

(Spaghetti, bag of salad, drinks, dessert)

(Hamburgers & hot dogs, chips, drinks, dessert)

(Chicken, potatoes, vegetable, drinks, dessert)

(Lasagna, bag of salad, drinks, dessert)

! Use paper plates, cups, plastic dinnerware so cleanup is quick.

! Desserts should be cake, pie, cheesecake, something other than cookies. Hide the dessert.
(Eat 1st, then short commercial (6 page) then bring in dessert while booking other
cookout/dinners & appointments)

Examples: # You Invited week before _____ 24 12 6
Called back night before dinner (confirmed) _____ 12 6 3
The number that will show _____ 6 3 1

(This is an example of the number of couples to expect. Average of 2000 dinners)

Presenter name: _____

Phone: _____ **Cell:** _____

Invitation Idea to a Dinner or Cookout

Hey, what are you guys doing _____ night. We are going to have a Dinner/Cookout.

(day of dinner)

I would like to know if _____ can come?

(you & spouse)

After we eat I have this friend who is going to show us some ideas about getting out of debt & becoming Financially Independent. It will be a lot of fun, we will eat at _____ (time). See you then.

Coming After 1 st Call	Coming Night Before	Name	Home Phone	Cell Phone
		1.		
		2.		
		3.		
		4.		
		5.		
		6.		
		7.		
		8.		
		9.		
		10		
		11		
		12.		
		13.		

		14		
		15.		

Call the night before dinner and say:

Hey _____ just wanted to remind you guys about tomorrow night, we didn't want to overcook or undercook, you guys are still coming?

If they say they are not going to be able to, then go ahead & invite them to your next dinner for week later or set one on one appointment that is good for you & them. (Don't worry about upline schedule, someone good will be able to go with you).