

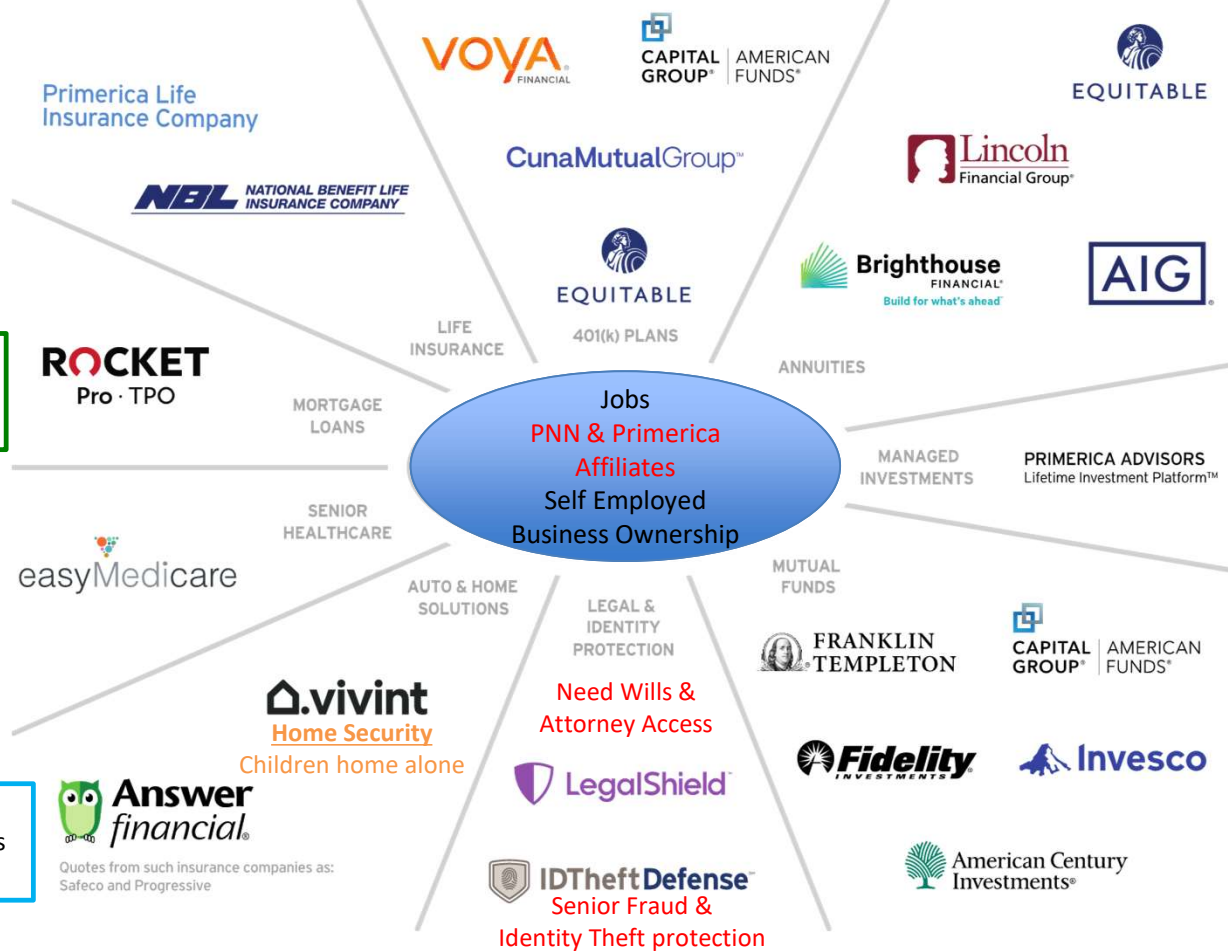
WHAT'S MISSING IN YOUR BUSINESS?

PASSION!!

Life Ins
- 325 million
Population
- 100 million
unprotected
- 9 out of 10 that have it
... underinsured by
\$500,000

Mortgage
Monthly vs bi-weekly
payments

Auto & Home Ins
Wrong Deductibles
Wrong Coverages



13% Population
ONLY 2% OWNERSHIP
Networth
\$17,000
versus
\$171,000
1% vs 10 – 12%
Less than 2% African American financial advisors

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