

Rep: _____

Date: _____

Referred by: _____

S.T.E.A.M

I know you're not interested, but tell me the top people who come to mind.

Ex. Whose the most "enthusiastic" person you know? Whose the 2nd most "enthusiastic"? Whose the 3rd?

S.alesperson non-pushy ⁽⁵⁾	Telephone (cell pref)	Status	Relationship
1.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
2.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
3.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
T.eacher ⁽⁴⁾	Telephone (cell pref)	Status	Relationship
1.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
2.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
3.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
E.nthusiastic ⁽¹⁾	Telephone (cell pref)	Status	Relationship
1.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
2.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
3.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
A.mbitious ⁽²⁾	Telephone (cell pref)	Status	Relationship
1.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
2.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
3.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
M.oney Motivated ⁽³⁾	Telephone (cell pref)	Status	Relationship
1.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
2.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	
3.		<input type="checkbox"/> M <input type="checkbox"/> K <input type="checkbox"/> H	