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## Text Messaging Scripts

Apple Users: Download Canned App to store these messages in your phone.  
Android Users: Save directly in your "quick text" or "quick reply"

### **New Associate Text** (*Fast Start Recruiting*)

I just got started working with a great company. They are expanding and looking for more sharp people and I thought you might qualify. I listed you as someone who may be interested, Lookout for a phone call from

\_\_\_\_\_@\_\_\_\_\_.

### **New Associate Text** (*Fast Start Training*)

I just listed your name as a character reference for a financial firm I just started working with. Be on the lookout for a phone call from

\_\_\_\_\_@\_\_\_\_\_. Say nice things!

### **S.T.E.A.M. Text** (*Interviews/Prospecting*)

Hey, I just met with someone who works with a financial firm. I was asked if I knew anyone that was hardworking and very ambitious and may be open to part-time or fulltime work and I thought of you. Be on the look out for a call from \_\_\_\_\_@\_\_\_\_\_.

### **Referral Text** (*Sent from Client(s) to Referrals*)

I sat down with a financial coach who enhanced the way I view my finances. As a personal favor to me, please take a 5 minute phone call from

\_\_\_\_\_@\_\_\_\_\_.

## **Text Message for New Recruit Setting Up interview appointment (1 -3pointers)**

**Hey I just got a new position and they are looking for some highly motivated and hardworking people and I recommended you.**

*What is the company? What do they do? How much do they pay?*

It's a nationwide financial services company that is expanding right now in our area ... All I know is they might be looking for some sharp people and I thought you might be a good candidate. Since \_\_\_\_\_ is the manager in charge of expansion, I'd rather have her/him explain the details ... You can also can them at \_\_\_\_\_. Talk to you later

*Do you need any experience, degree, or a certain background?*

The main thing they are looking for is good people with great work ethic, that's why I thought of you ... since \_\_\_\_\_ is the manager in charge of expansion I'd rather have her/him explain the details ... You can also call them at \_\_\_\_\_. Talk to you later

*Did you quit your other job? Have you started yet? How is it going for you?*

I am excited working with \_\_\_\_\_ ! Get some information for yourself and set up a time to meet with her/him if you can, but I have a feeling you will be just as impressed as I am! Talk to you later

*I just set up an interview with your boss, now what?*

GREAT! Thanks for letting me know. Let's touch base after you meet with \_\_\_\_\_, and make sure you keep your appointment or contact her/him if you have to change the time. Talk to you later

*I just set up an interview with your boss, now what?*

Awesome! I am planning to be there also, so I look forward to seeing you guys then! Since I am still early in my training if you have any questions just give \_\_\_\_\_ a call. Talk to you later.

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