

**VANZANDT**

CONTROLS, LLC



# Master Flo



# Water Midstream Why Master Flo?

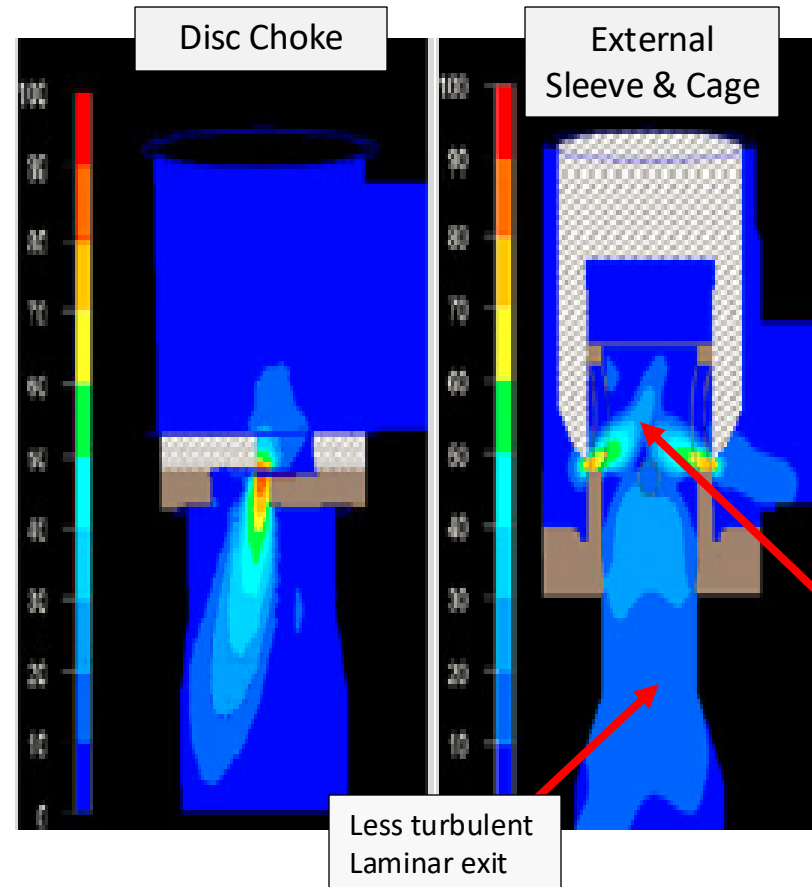
# DISC CHOKE ISSUES

## Cavitation & Jetting

**Commonly Used SWD Solutions**  
Disc Chokes [Taylor, Cyclonic]

**Poor Pressure Recovery**  
Leads to Cavitation

**Improper Metallurgy Challenges**  
MF: TC5 and SSt, always right choice  
Cyclonic: Carbon Steel is base option for  
Stem Driver & Disc Carrier  
Easy to spec wrong materials = Failures!!



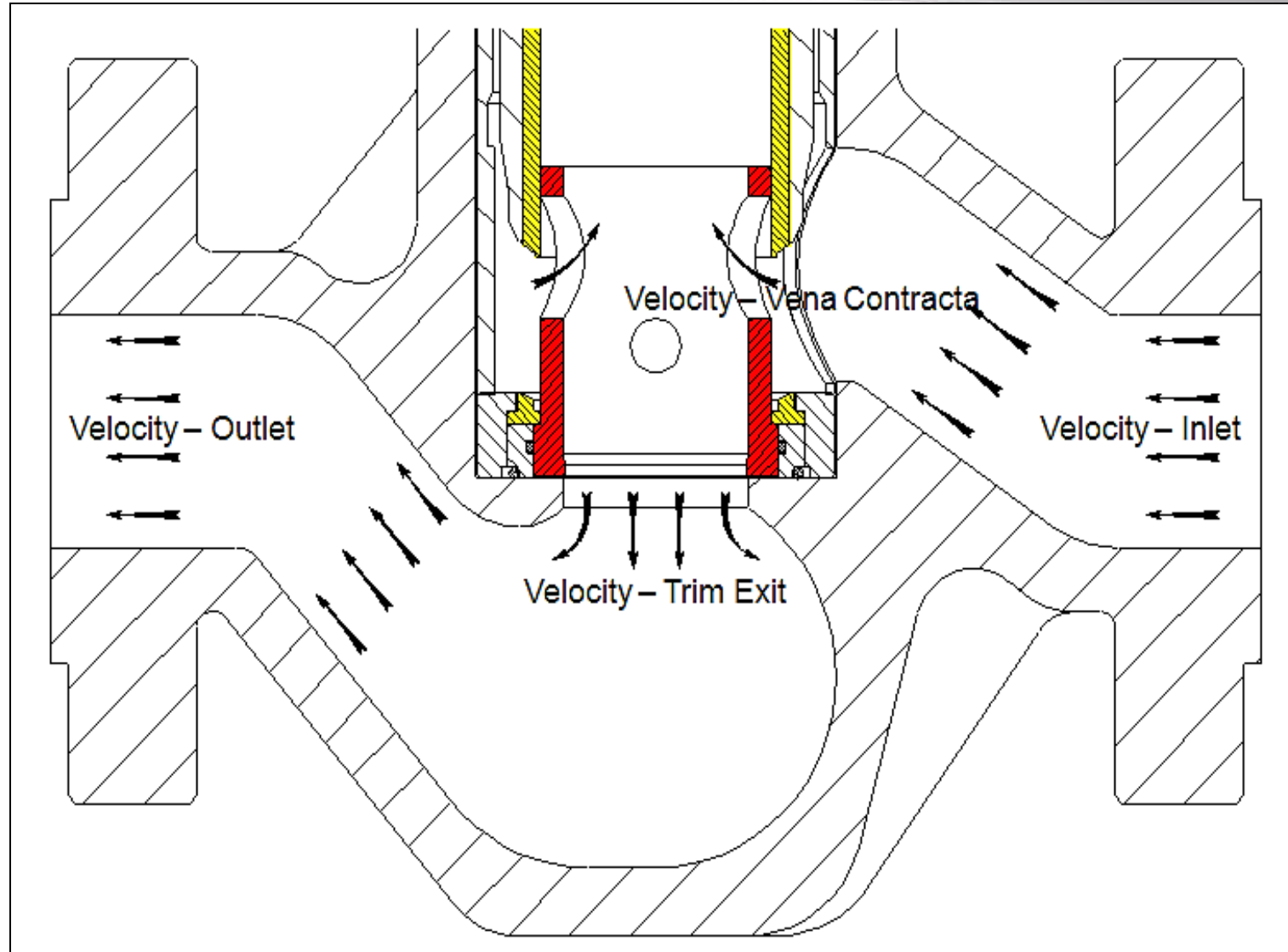
**Dynamic Operating Requirements**  
Change over time = Washing  
Moving more or less water

**Fluid Jetting**  
Due to Improper Sizing  
Leads to Body Breach

Fluid Impingement

# MASTER FLO BODY

## Inline Body



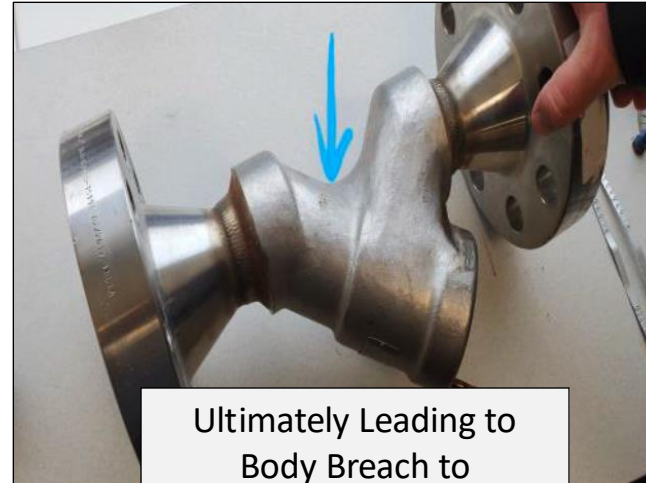


# DISC CHOKE ISSUES

## Cavitation & Jetting Results



AFTER 30 Days  
of Standard SWD Service



Ultimately Leading to  
Body Breach to  
Atmosphere



Cyclonic Disc Driver  
Damaged Teeth



Classic Disc Choke  
Damage



# MASTER FLO V DISC CHOKES

## Protecting H Pumps + Better Operations

### Supports Broader Range of Operation

Versus Cyclonic or Taylor Disc Chokes

30-70% Rangeability v 0-100% w Master Flo

Based on External Cage & Sleeve w Impingement

More Flexible Range of Flow Conditions

### Fluid Impingement

Superior Pressure Recovery

Ideal Flow Characteristics

**Reduces Cavitation!!**

### Centralized Fluid Turbulence

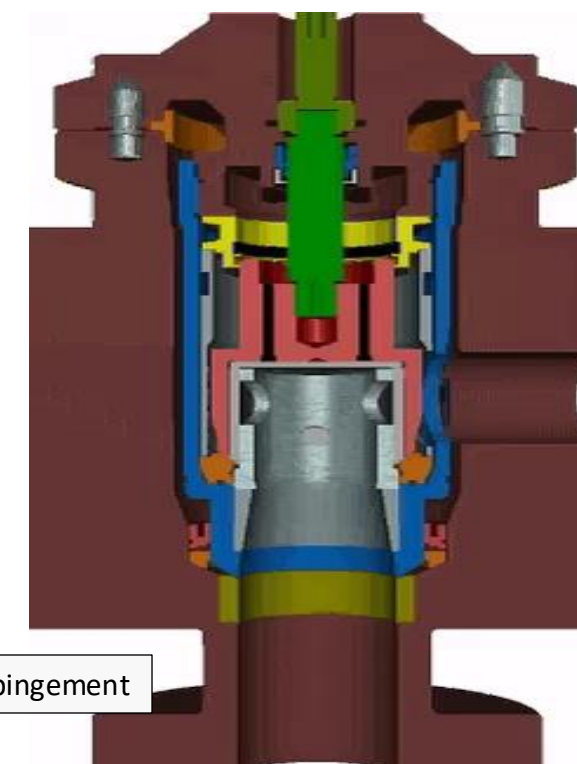
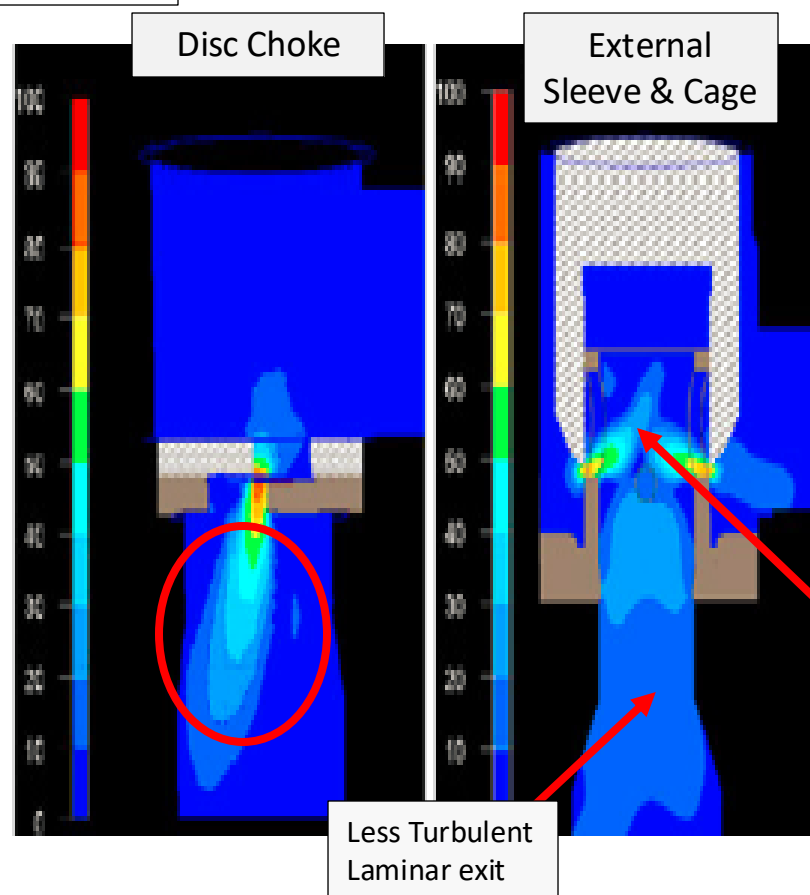
Directed towards Center of Trim

Directed away from Choke Body

**Eliminates Outlet Bore Jetting!!**

### More Efficient Pump Operation

Keeps H Pump on Efficiency Curve





# MASTER FLO

## Water Midstream Pictures





# MASTER FLO

## Water Midstream Pictures





# Master Flo



**Product  
Overview**

**Haynesville  
Choke**

**Manual Chokes  
vs  
Auto Chokes**

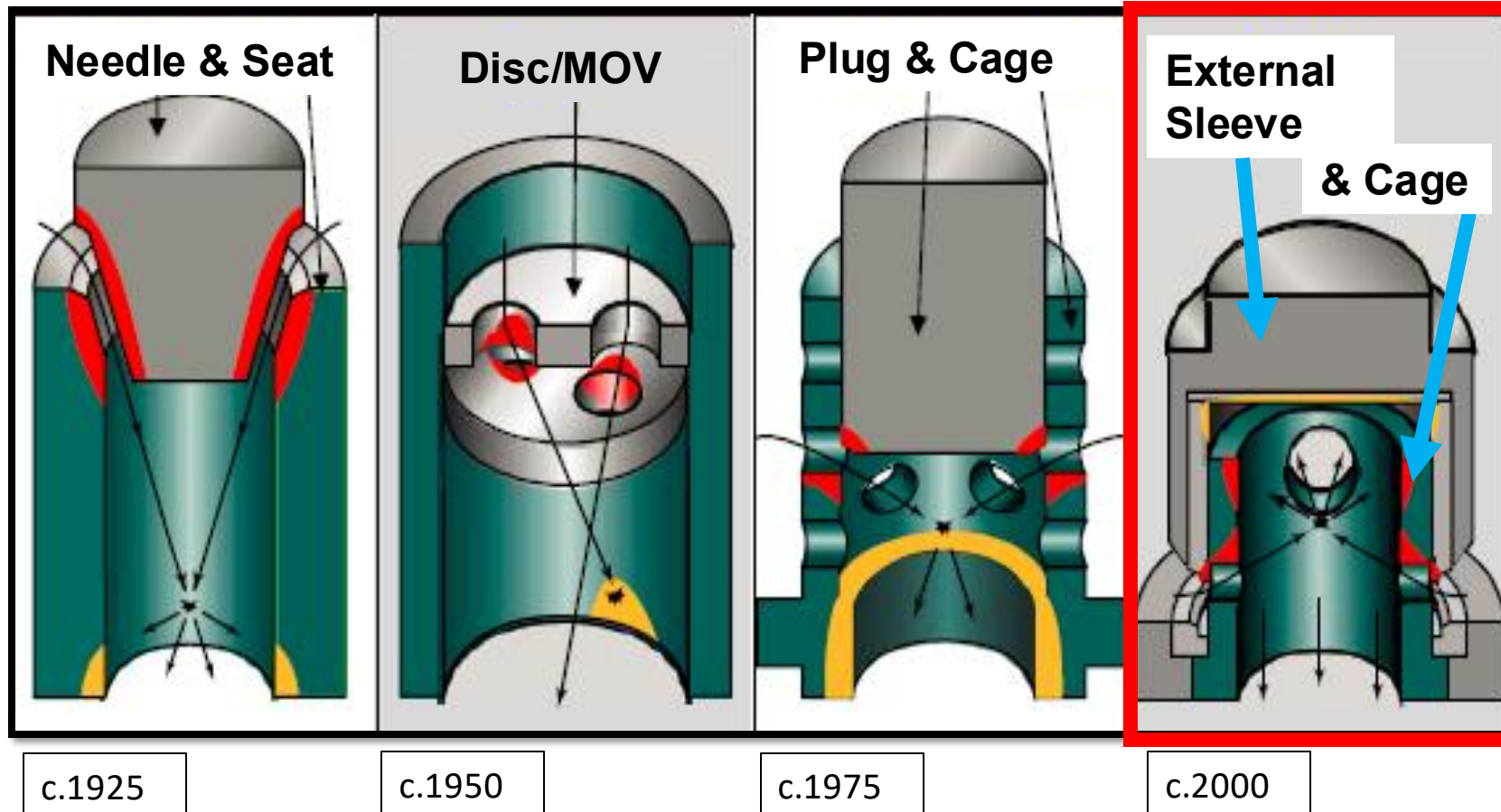
**Back Pressure  
H Pump CV  
Produced Water**

**Extreme  
Erosion  
Solution**



# PRODUCTION CHOKES FUNDAMENTALS

## Four Primary Trim Designs





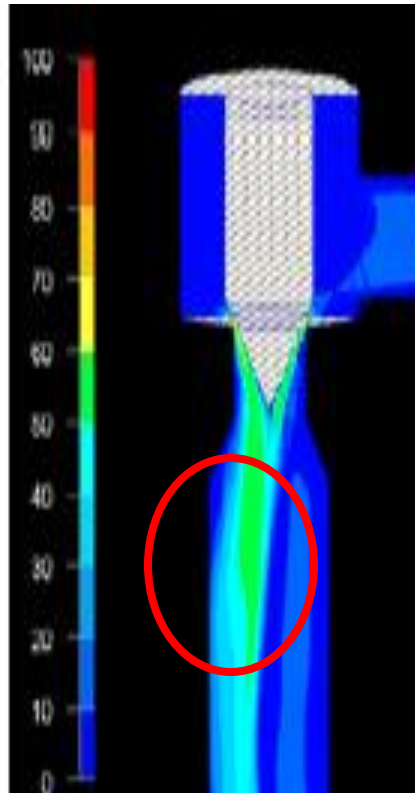
# PRODUCTION CHOKES FUNDAMENTALS

## Fluid Jetting Comparison

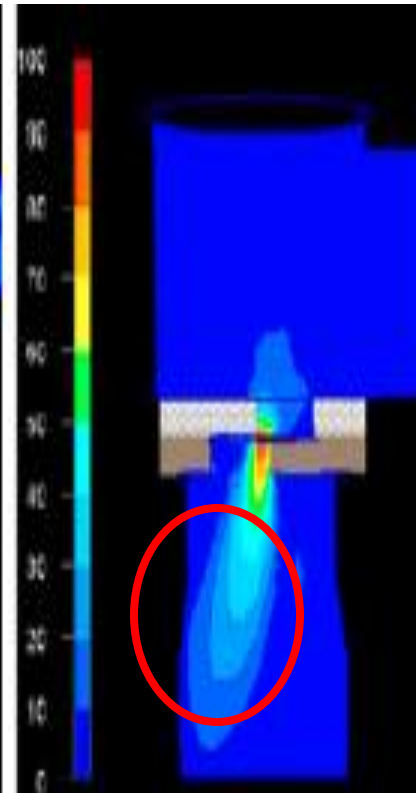
Erosion Tolerance



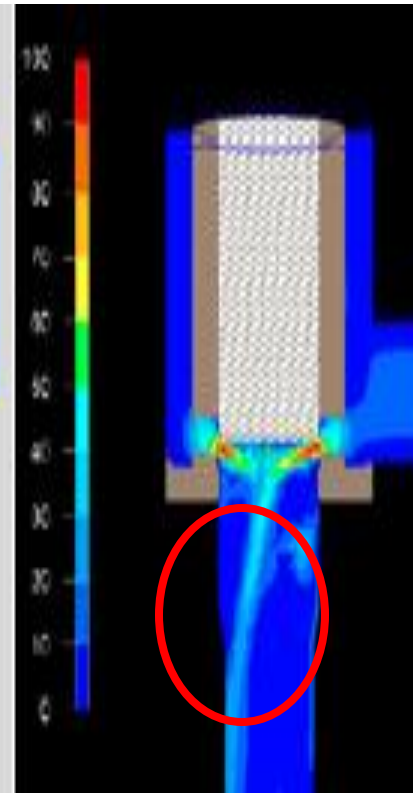
Needle & Seat



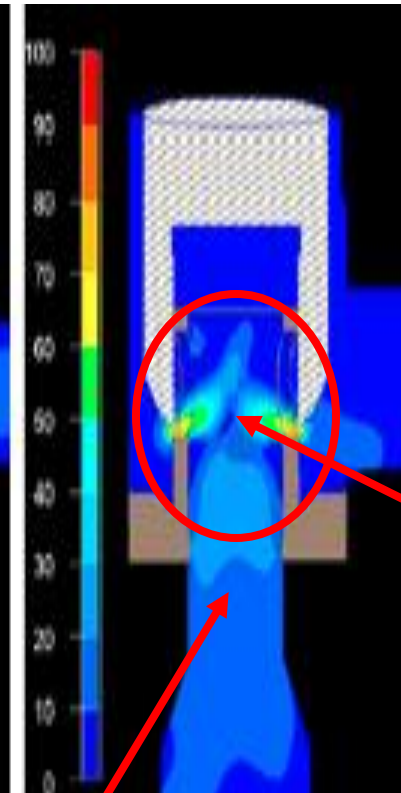
Disc/MOV



Plug & Cage



External  
Sleeve & Cage



Fluid Impingement

Less Turbulent & Laminar Exit



# NEEDLE & SEAT CHOKES

## Low Cost, Significant Challenges

### Not Pressure Balanced

Unbalanced Trim requires much **more Torque** to Operate

### Extreme Torque Requirements

Directly proportional to Inlet Pressure  
Can become Extreme in applications where:  
High DP  
High Inlet Pressure

### Shearing Valve Stems is Common

In Automated Applications  
After adding Safety Factor, might exceed MAST Value  
Maximum Allowable Stem Torque

### Serious Safety Concern

If the **Stem Shears** below the Stem Packing/Sealing area  
Process media **might be released at high velocity**  
Towards surrounding equipment or personnel

### Highest Market Share

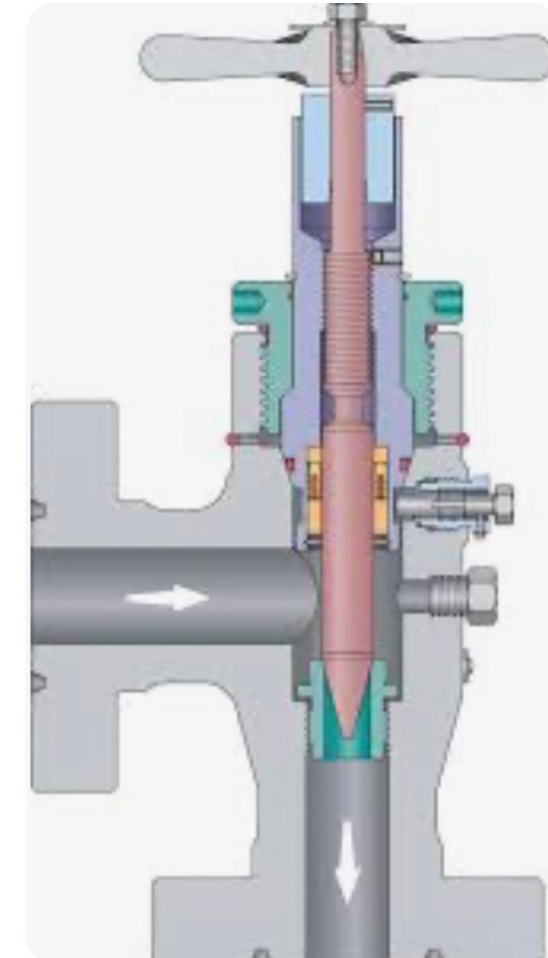
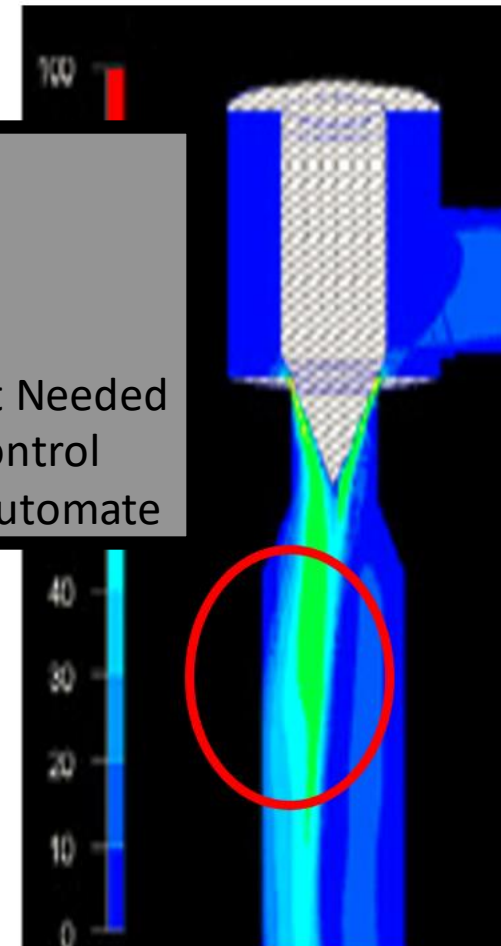
Needle & Seat  
60-70% Market Share  
Low Cost  
High Maintenance Effort Needed  
Damaged Seat = Poor Control  
Not Recommended to Automate

### Can't Automate

Too Difficult to Control

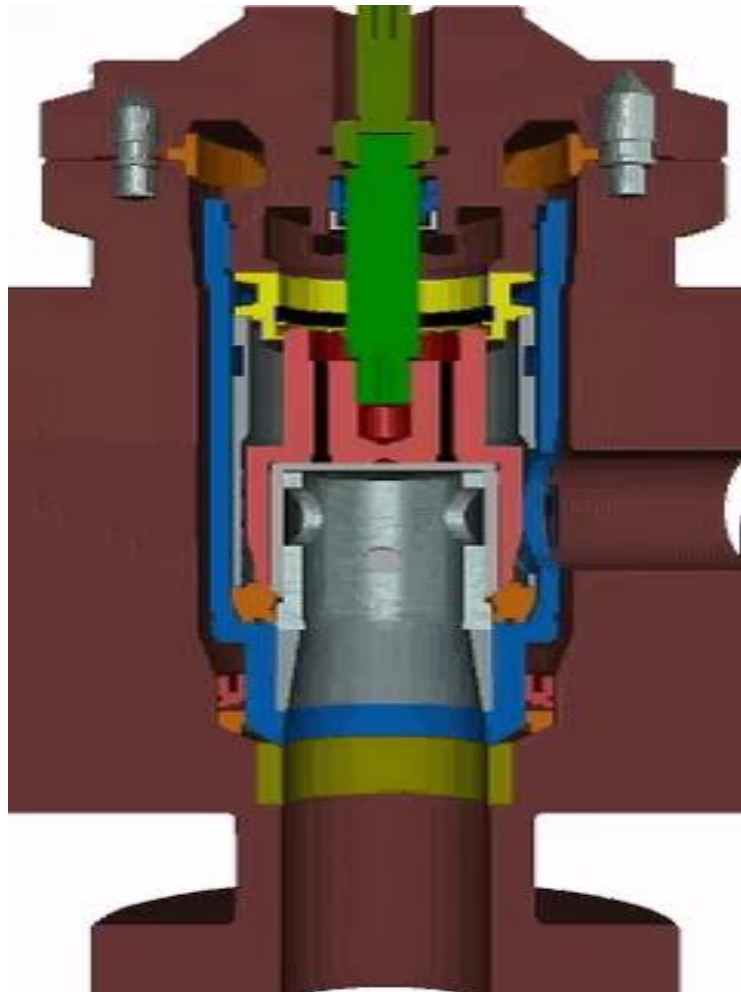
### Not Robust

Easy Erosion



# UNDERSTANDING WHAT HAPPENS WITHIN THE VALVE

## Sequence of Events

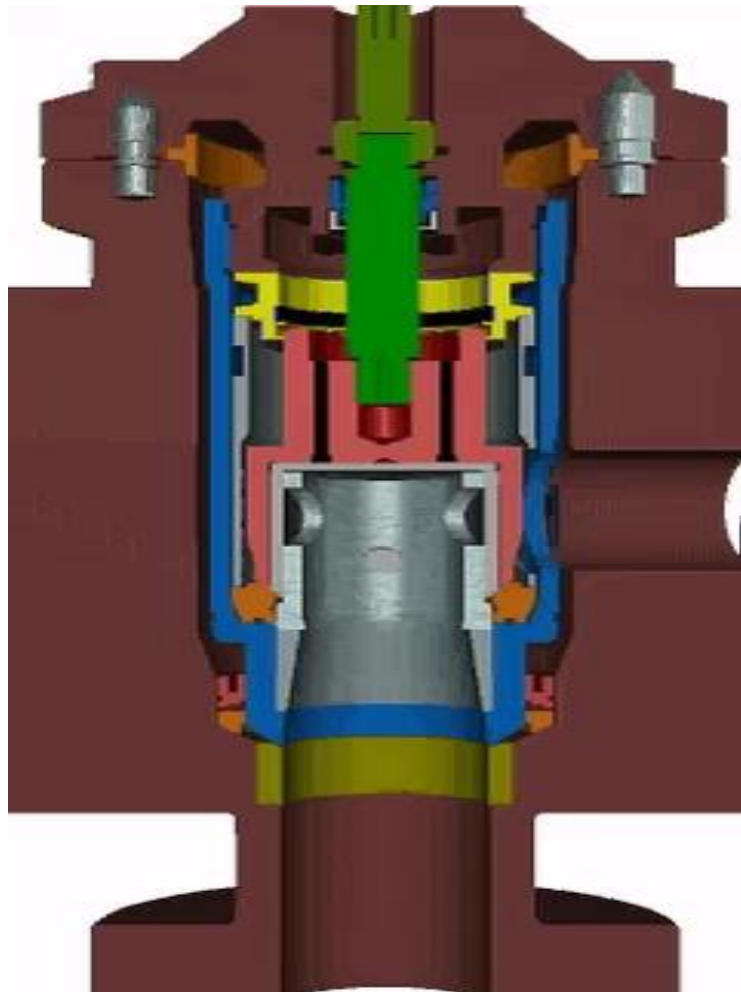


- 1 **Process Flows FROM Inlet Bore INTO Body Annular Space**
- 2 **Valve "Breaks Seat" & Begins to Rise**  
Stem rises thru the Deadband  
15-30% of Travel
- 3 **Small Control Ports are Slowly Uncovered**  
Lower end of Cv is now accessible
- 4 **Larger Control Ports are Uncovered**  
Remaining Cv is available
- 5 **Valve Closes**  
Shut Off Valve & Seat Face are Protected  
From Upstream Increased Velocities
- 6 **Valve Returns to Class 5 Shutoff Position**



# UNDERSTANDING WHAT HAPPENS WITHIN THE VALVE

## Key Attributes



### **Valve is Balanced**

Via Red External Sleeve & Yellow Balancing Sleeve  
Communication Ports at Top  
Reduces Actuation Demands  
Unbalanced Option for Smaller Sizes

### **Retaining Sleeve Protection**

Blue Barrier  
Holds Trim in place  
Protects Body from Process

### **Fluid Energy Reduction**

Impingement: Process is Used Against Itself  
Fluid is Directed Up into Hardened Sleeve  
Happens during Steps 3 & 4

# UNDERSTANDING CV VERSUS BEAN SIZE

## Actual Versus Max Positive Equivalent

**MF has higher Cv**

Per Same Size v other ES&C Chokes

**MAX Positive Equivalence**

Industry Standard

Based on Positive Fixed Bean Choke

**ACTUAL Positive Equivalence**

MF Bean

It's Different!!

Valve Size	MAX Positive Equivalence Bean Size	ACTUAL Positive Equivalence Bean Size	MAX Cv
P1	50	58	14
P2	68	81	27
P25	88	103	45
P3	120	137	83
P35	150	179	129
P4	189	216	205
P5	228	265	300
P6	264	304	400
P8	349	450	700
P10	417	490	1000



# UNDERSTANDING VALVE SIZING

## Cv Versus Bean Size

**MAXIMUM  
CAPACITY**

**Cv**

“How much can get through”



**Cv**

Valve “FLOW” Coefficient

Universal Measurement of **Volume**

1 Cv = 1 USGPM with a Pressure Drop of 1 psi @ 68 deg F

**Bean Size [BS]**

“Orifice Diameter” in 64<sup>th</sup> of an Inch

Measurement of **Size**

An Orifice of a 2” inch diameter = Bean Size of 128/64<sup>th</sup>

**NOTICE**

**CLEARANCE  
XX FT XX IN**

**Bean**

“The size of the port”



# WHY CHOOSE MASTER FLO CHOKES

## Master Flo Pro's & Con's Versus Other ES&C Chokes



### Pro's

#### **"Floating" Cage & Seat**

No Special Tools Needed

Low Maintenance

Tighter Tolerances

0.2 Cv Clearance Flow

Centered & Self Aligning

Less Lateral Movement & Vibration

**Class 5 Shut-Off [Industry Best]**

**Highest Cv on Market**

**Tougher** MFV 5CB Tungsten Carbide  
**Versatile** Body & Trim Configs

**Pressure Balanced** Design

Reduces Operating Torque

### Master Flo



### Con's

#### **"Over-Engineered" Reputation**

Value Perception/Price Point

High Grade TC isn't cheap

**Unique Design** = Customer Learning Curve

Dissimilar to Needle & Seat



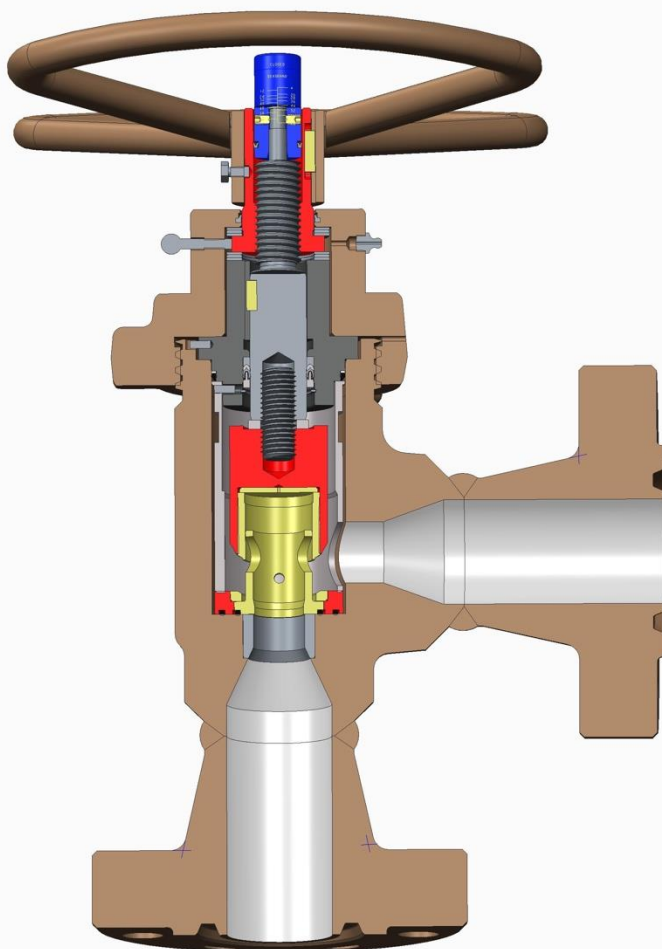


# WHY CHOOSE MASTER FLO CHOKES

## Master Flo's Superior Design



**MASTER FLO**  
TM



### Superior SERVICEABILITY

- No threaded, wetted parts
- Retention Sleeve [Floating Alignment]
- Three Piece Trim
  - External sleeve, Cage, and Seat
- No special tools required

### Superior CONTROLLABILITY

- Two row, four port nozzle for highest resolution
- Patented Equal % trim [Cv tables, Accuracy]
- Dead band first 30% of total travel
- Minimized clearance & tolerances
- Easily balanced

### Superior PERFORMANCE

- Patented Equal % trim design
- Reduced velocities
  - Hydrostatic restriction
- Class 5 shutoff
- Superior Tungsten Carbide
- Superior body and outlet protection



# WHY CHOOSE MASTER FLO CHOKES

## Velocities Within a Master Flo Choke

### BODY Velocity

Must be acceptable for alloy or SSt material  
Typical Hardness: Rc 22

### Fluid Impingement

Hydrostatic Restriction  
Pressure Stabilizes  
Flow Stabilizes

Fluid Energy Absorbed

### ORIFICE Velocity

Tungsten Carbide Trim  
Allows high acceptable velocity  
Typical Hardness: RA 94

Velocity increases  
Pressure decreases  
Temperature decreases

### TRIM EXIT Velocity

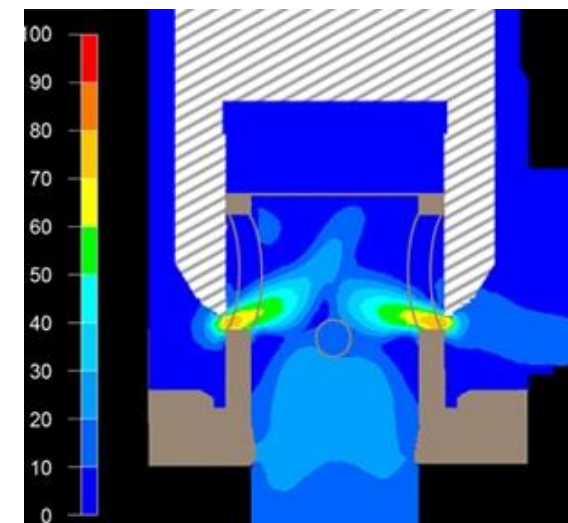
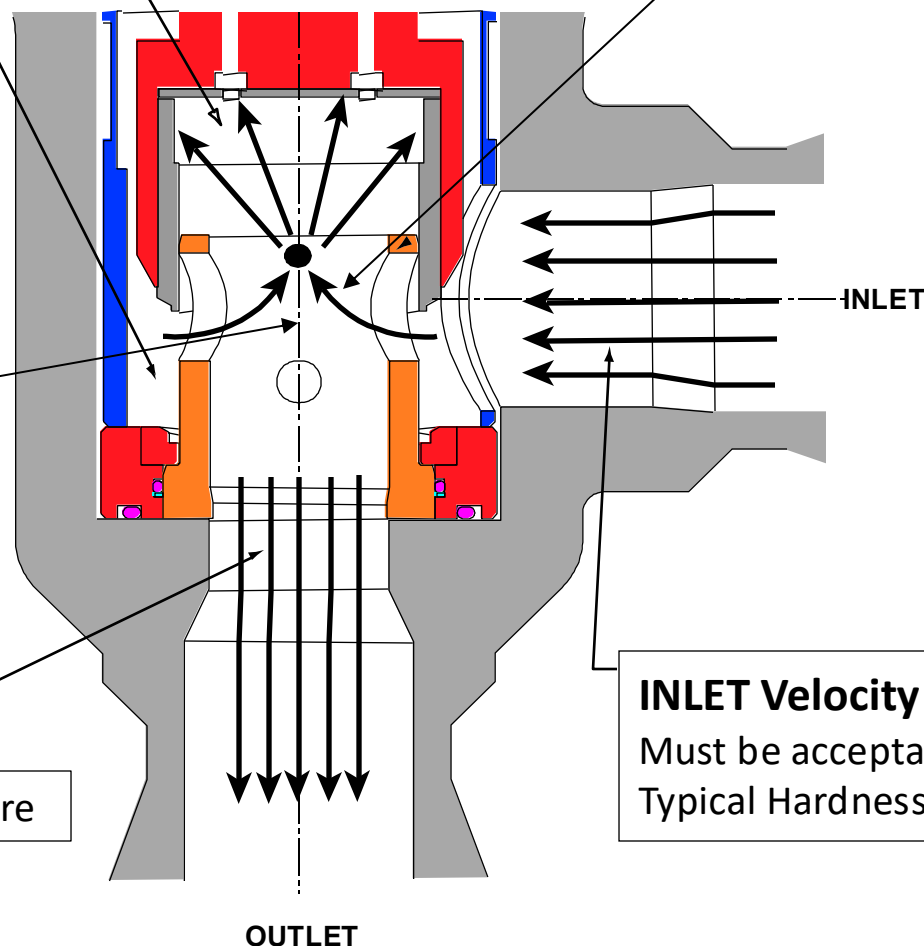
Must be acceptable for alloy or SSt material  
Typical Hardness: Rc 22

Downstream Pressure

### INLET Velocity

Must be acceptable for alloy or SSt material  
Typical Hardness: Rc 22

Upstream Pressure





# WHY CHOOSE MASTER FLO CHOKES

## Deadband & Class 5 Shutoff

### Fine Flow Control

During full range of travel

### Restrict Liquid Flow

And particulate flow  
During 1<sup>st</sup> 30% of travel

### Minimize Flow

During seating & unseating of the valve

### Minimal Bypass

Due to tight tolerances  
With “floating trim” design

### Keep Seat Faces Away

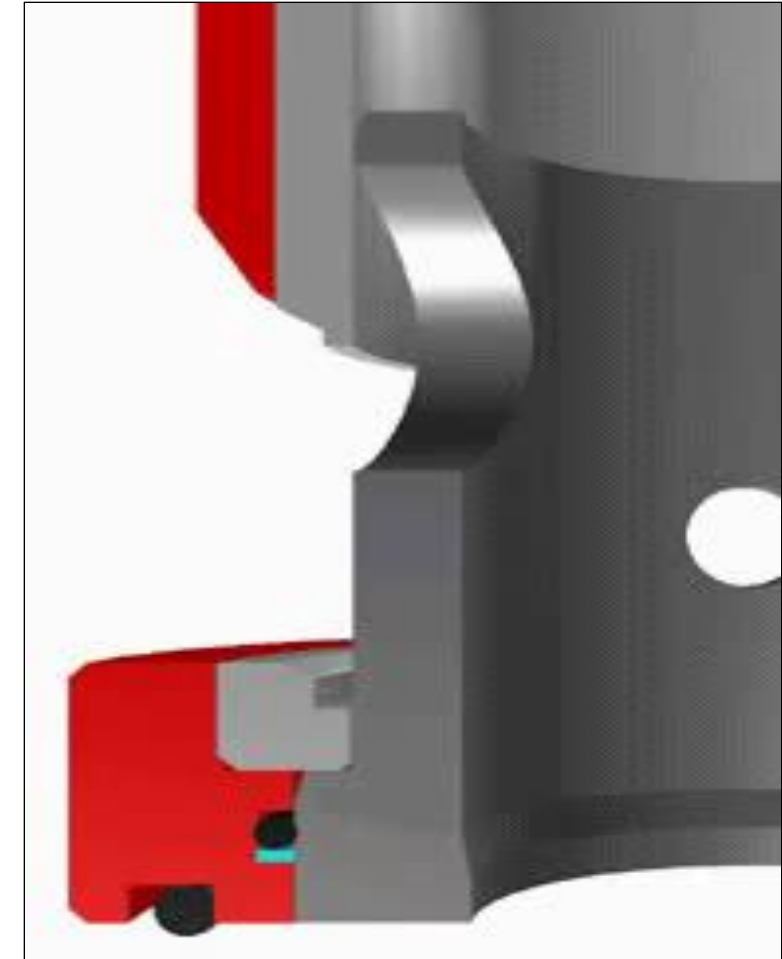
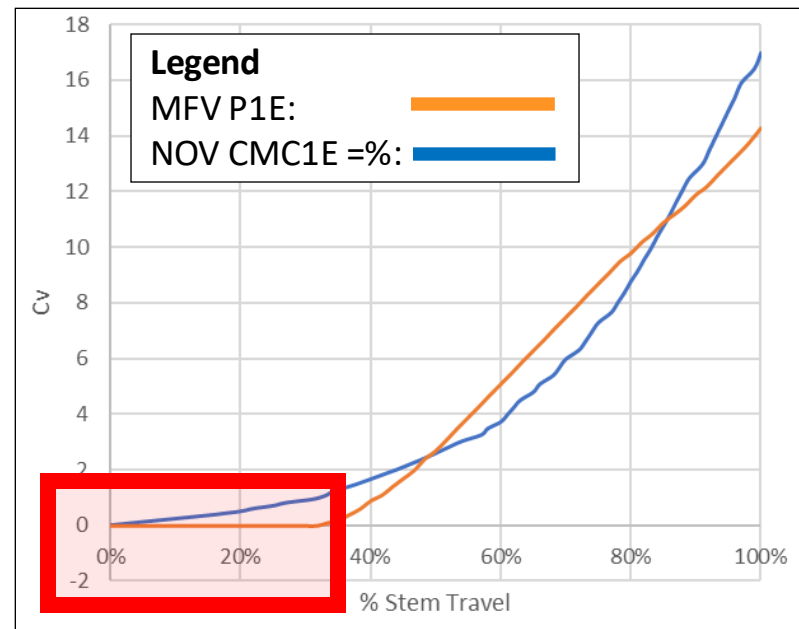
From higher velocities at VC

### Minimize Erosion to Seat Face

To maintain Class 5 shut off

### Variety of Materials for Seat Face

Tungsten Carbide, SSt, Elastomers



# MASTER FLO CHOKES

## Value Summary



### Better Design

Master Flo pioneered the ES&C design

Hold the original patent

Much more knowledge over all other competitors

Only Independent Subsea Valve Manufacturer

~50% more Carbide thickness

### Precision Control

Trim design handles fluid better

Dead set control and very tight

### Higher CV [More Thruput]

For equivalent Trim ID

83 CV is standard [P3]

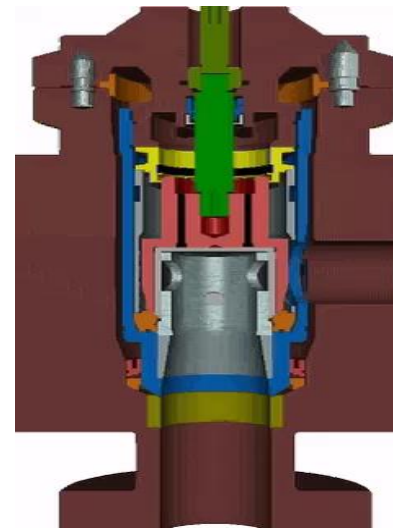
### Lower Torque Actuation Needed

Balanced Trim Design [Channels]

Equalizes Pressure across the Sleeve

Requires ~50% less Torque, less Power Draw

Thinner Stem, Less Friction



### Better Erosion Resistance

Fluid Impingement

### Shutoff

Class 5 Shut Off

Throttling surface is separate from Shutoff surface

Protects All Other Wellhead Equipment

### Mechanical Deadband

First small part of travel [~20%] = Bypass Flow only

Can Open super slow and still have control

Super tight Tolerance between Cage & Sleeve

Leads to much longer Seal Life

Regular Grade Tungsten Trim doesn't hold up as well

Less Impact Resistant

Master Flo has proprietary blend for Trim

### Less Time to Repair

30-60 Minutes v 4-8 hours

Trim comes out by hand!!

Free Floating Trim Design

"Complete Insert" Format

Video



# ACTUATOR OPTIONS

## Several Choices

VZLifter  
w Valvcon



Rotork



Diaphragm





# FOUR CORE APPLICATIONS

## Key Applications



### Production/Wellhead Auto & Manual Chokes



**Pain Point**  
Control & Erosion Resistance

**Case Study**  
Manual = Much Longer Lasting  
Auto = 85% Flaring Reduction

**Competition**  
NOV, Cameron, Cortec  
Needle & Seat

### SWD H-Pump Back Pressure Control



**Pain Point**  
Cavitation/Washing

**Case Study**  
Proven to Eliminate, Mitigate,  
or Last Several Times Longer  
than Disc Chokes

**Competition**  
Cyclonic, Taylor, Fisher HPD

### Flowback Choke Manifold



**Pain Point:**  
Downtime

**Case Study:**  
Reduce Flowback Time by ~50%  
Minimize Sand Production  
Increase I/P & Reach it Faster

**Competition**  
Typically Needle & Seats  
Manifolds [2]

### Sand Dump Production & Flowback



**Pain Point:**  
Erosion Resistance

**Case Study**  
Decrease Downtime  
Reduce Repair Intervals  
Extend Replacement Intervals

**Competition**  
Typically Needle & Seats  
Manifolds [2]