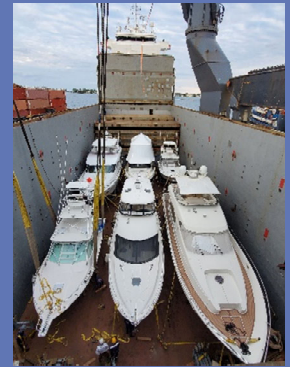




ALLEN DAVIS
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Allen Davis
President/Chief Operating Officer
Allied Ocean Transport, LLC

Founded upon established relationships with repeat yacht transport customers, Allen Davis is President and Chief Executive Officer of **Allied Ocean Transport, LLC ("Allied Ocean Transport")**, a direct carrier providing safe, reliable, and cost-effective yacht shipping and associated logistics services supported by **established schedules** and **convenient booking options** for yachts and boats of any size and weight worldwide.

In addition to yacht transport services, Allied Ocean Transport also provides international cargo shipping services directly to customers and through established relationships with freight forwarders.

The Allied Ocean Transport Management Team is comprised of business professionals with experience ranging from the development of a world leading independent yacht shipping company and maritime operations to extensive business development, investment banking, capitalization, and transactions in multiple sectors including banking, private equity, real estate, government, and corporate.

Allen Davis has successfully supported closing USD \$1 billion+ in capitalizations, acquisitions, dispositions, mergers, and partnering arrangements to develop new business opportunities.

- 35+ Years of business ownership and development experience in multiple sectors.

- Successfully closed numerous capitalizations, acquisitions, dispositions, mergers, and partnering arrangements.

- Diverse Sectors
 - Shipping
 - Banking
 - Private Equity
 - Real Estate
 - Government
 - Corporate

Transactions

Allen Davis
Resume

- **The Coastal Bank, Savannah, Georgia** – Structured a stock offering and raised \$7 million in investment capital. Managed a process resulting in a merger with Ameris Bank valued at \$36.7 million.
- **Coastal Georgia Assets** – Structured and closed the acquisition of business interests and real estate assets valued over \$42 million.
- **Carriage House Apartments, Inc., Savannah, Georgia** – Managed a process resulting in the sale of a 144 unit apartment complex valued at \$5.175 million.
- **Cinergy MetroNet, Inc., Evansville, Indiana** – Closed \$106 million in financing from the USDA.
- **27 Bull Street, LLC** - Managed a process resulting in the sale of a historic bank building in Savannah valued at \$2.45 million.
- **US Education TV, LLC** - Structured a partnership offering and raised \$5.5 million in investment capital.
- **Knology, Inc., West Point, Georgia** - Conducted due diligence of multiple markets in the Southeastern U.S. which facilitated \$400 million in financing.
- **Poplar Bluff Municipal Utilities, Poplar Bluff, Missouri** – Closed \$9 million in financing and closed acquisition of Charter Communications assets and \$7.5 million in additional financing.
- **UTI Holdings, LLC, Savannah, Georgia** – Secured \$30 million equity commitment from the BMO Financial Group private equity fund for various acquisitions. Closed \$12 million in project financing.

Transactions

Allen Davis
Resume

- **Scottsboro Electric Power Board**, Scottsboro, Alabama – Closed \$8.5 million in project financing.
- **Cinergy MetroNet, Inc.**, Evansville, Indiana – Developed financial projections and business case utilized to secure development loan. to construct fiber-based networks in 11 cities in Indiana. Completed financial projections and business case for 57 additional cities with a budget of over \$300 million.
- **Columbia Power & Water Systems**, Columbia, Tennessee – Prepared evaluation and assessment of operations of 5,500 subscriber broadband system in Columbia, Tennessee, along with rate increase recommendations. Provided business case and financial projections. Developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees. Closed \$15 million in financing after public referendum in support of project. System launched in direct competition with BellSouth and Charter Communications.
- **Poplar Bluff Municipal Utilities**, Poplar Bluff, Missouri – Prepared business case and financial projections. Developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees.
- **Fayetteville Electric System**, Fayetteville, Tennessee – Provided strategic planning and service offering restructuring support. Completed business plan and financial projections. Closed \$5.57 million in financing, developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees in direct competition with BellSouth and Charter Communications.
- **Oglethorpe Power Corporation** – Supported value added services initiatives for 38 electric membership cooperatives in Georgia.

Transactions

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- **Knology, Inc.**, West Point, Georgia - Negotiated and closed the acquisitions of Montgomery Cablevision of Montgomery, Alabama, American Cable of Columbus, Georgia, and Beach Cable of Panama City Beach, Florida. Conducted due diligence of multiple markets in the Southeastern U.S. which facilitated deployments in Charleston, South Carolina, Augusta, Georgia, Panama City, Florida, and Knoxville, Tennessee. Provided strategic planning support in the development of a fiber-based broadband system in West Point, Georgia and Lanett, Alabama.
- **Telephone & Data Systems, Inc. (“TDS”)**, Madison, Wisconsin – Developed business case and financial projections utilized to obtain corporate approval for project provisioning of video services and fiber optic deployments. Developed broadband services offerings, rates, and service provisioning strategy for a fiber-based system in Fitchburg, WI and VDSL/FTTH systems in Farragut and Mount Juliet, TN. Was solely responsible for securing all video programming content for TDS which included negotiating IPTV carriage rights in agreements with all satellite programmers and off-air broadcasters in each market.
- **Jackson Energy Authority**, Jackson, Tennessee – Supported \$62 million in financing for fiber-based broadband system passing 30,000 potential customers in Jackson, Tennessee. Provided business case and financial projections. Developed service offerings and rates, selected all vendors and contractors in direct competition with BellSouth and Charter Communications.

Transactions

Allen Davis
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- **Gainesville Regional Utilities**, Gainesville, Florida – Developed business case and financial projections for regional fiber-based broadband services initiative.
- **Hawaiian Telecom**, Honolulu, Hawaii – Provided business case, financial projections, and content acquisition support for fiber optic-based broadband service offering.
- **Highland Telephone**, Sunbright, Tennessee – Developed business case and financial projections to obtain board approval for fiber-based project. Developed broadband service offerings, rates, and service provisioning strategy for a fiber-based system in Highland Telephone service area.
- **Cable Diversified Installations, Inc.**, Jacksonville, Florida – Provided business case and financial projections for broadband network expansion in Bradford County and Columbia County, Florida.
- **Clewiston, Florida** – Prepared business case and financial projections for municipal broadband network deployment.
- **Plainfield, Indiana** – Prepared business case and financial projections for municipal fiber-based broadband network deployment.
- **Muscatine Power & Water Systems**, Muscatine, Iowa – Provided strategic plan for 8,700 subscriber broadband system in Muscatine, Iowa. Supported acquisition of Mediacom assets.
- **Paducah Power System**, Paducah, Kentucky – Provided vendor selection and strategic planning support for commercial fiber optic data network deployment in Paducah, Kentucky.
- **Fibertech, Inc.**, Rochester, New York - Prepared business case and financial projections for municipal fiber-based broadband network deployment in Connecticut.
- **Hartselle Utilities**, Hartselle, Alabama - Prepared business case and financial projections for municipal broadband network deployment.

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Allen Davis
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- **Malden, Missouri** - Prepared business case and financial projections for municipal fiber-based broadband network deployment.
- **Daniel Island Media**, Charleston, South Carolina – Prepared business case, financial projections, digital video service offering plan, rates, selected vendors, for fiber-based broadband system in private development in Charleston, South Carolina.
- **Greensburg, Indiana** – Prepared business case and financial projections for municipal fiber-based broadband network deployment.
- **Healdton, Oklahoma** - Prepared business case and financial projections for municipal broadband network deployment.
- **Hopkinsville Electric**, Hopkinsville, Kentucky – Prepared business case and financial projections for municipal fiber-based broadband network deployment in Hopkinsville, Kentucky.
- **Russellville Electric**, Russellville, Kentucky – Prepared business case and financial projections for municipal broadband network deployment.
- **Princeton Electric Power Board**, Princeton, Kentucky – Prepared business case and financial projections for municipal broadband network deployment.
- **Cookeville, Tennessee** - Prepared business case and financial projections for municipal broadband network deployment.
- **Albertville, Alabama** – Prepared business case and financial projections for municipal broadband network deployment.
- **Pulaski Electric**, Pulaski, Tennessee – Prepared business case and financial projections for municipal broadband network deployment.
- **Chattanooga Electric Power Board**, Chattanooga, Tennessee – Developed business case, financial projections, capitalization plan, and development plan for fiber-based broadband services initiative.

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- **United Telesystems, Inc. (of Virginia), Culpeper, Virginia** – In direct competition with 12 other companies, was awarded a cable TV franchise for Culpeper County, Virginia. Constructed one of the first hybrid fiber/coax systems in the U.S. Sold the system to Great Southern Printing/Frederick Cablevision and was retained to manage completion of construction and development of the system.
- **First Southern Cable Group, Inc., Atlanta, Georgia** – Obtained franchises, secured financing, and developed and sold cable TV systems in various rural areas in Georgia and Alabama.
- **Glenwood Springs, Colorado** - Developed business case and financial projections for fiber-based broadband services initiative.
- **Concord Telecommunications Co., Charlotte, North Carolina** – Provided business case, financial projections, and content acquisition support for fiber optic-based broadband IPTV service offering.
- **Palm Beach County Communications Co., West Palm Beach, Florida** – Negotiated sale of broadband system assets in West Palm Beach, Florida to Comcast Communications, Inc.
- **Fidelity Communications, Inc., Sullivan, Missouri** – Provided business case, financial projections, and content acquisition support for broadband service offering.
- **Springfield Electric, Springfield, Tennessee** – Prepared business case and financial projections for municipal broadband network deployment.
- **St. Charles, Illinois** – Prepared business case and financial projections for fiber-based broadband network deployment.
- **BellSouth Entertainment, Atlanta, Georgia** - Coordinated sales campaign and provided strategic planning support in a video services trial developed in Chamblee, Georgia, in direct competition with Comcast.

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- **Squire Creek, Monroe, Louisiana** – Prepared business case, financial projections, service offerings, rates, selected vendors, for fiber-based broadband system in private development near Monroe, Louisiana.
- **Moultrie, Georgia** – Completed business plan and financial projections. Closed \$9.25 million in financing, developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees in direct competition with BellSouth and Mediacom.
- **Batavia, Illinois** – Prepared business case and financial projections for fiber-based broadband network deployment.
- **Geneva, Illinois** – Prepared business case and financial projections for fiber-based broadband network deployment.
- **North Vernon, Indiana** - Prepared business case and financial projections for municipal fiber-based broadband network deployment.
- **Greencastle, Indiana** - Prepared business case and financial projections for municipal fiber-based broadband network deployment.
- **Tifton, Georgia** – Provided strategic planning support in proposed sale of municipally-owned cable TV system to Mediacom. Completed business plan and financial projections. Closed \$7.9 million in financing, developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees in direct competition with BellSouth and Mediacom.
- **Cairo, Georgia** – Completed business plan and financial projections. Closed \$6.6 million in financing, developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees in direct competition with BellSouth and Mediacom.
- **Camilla, Georgia** – Completed business plan and financial projections. Closed \$3.6 million in financing, developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees in direct competition with BellSouth and Mediacom.

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- **Forsyth, Georgia** – completed business plan and financial projections. Closed \$5.4 million in financing in March of 1999. Developed service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees. Closed acquisition of James Cable assets in April of 1999. Provided assessment of operations of 2,500 subscriber broadband system and rate increase recommendations.
- **Scottsboro Electric Power Board, Scottsboro, Alabama** – Provided business case and financial projections, service offerings and rates, selected all vendors and contractors, and assisted in hiring key employees associated with the development of a fiber optic based broadband system. Structured and negotiated voice over Internet protocol (“VoIP”) telephone service provisioning agreement with wholly-owned subsidiary of Knology, Inc.

Contact

Allen Davis
Resume

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