



The Oak Cliff Lions Club of Dallas

We Serve, Since 1929

Paul Nielsen, President

Board of Directors Meeting Agenda

Date: April 21, 2021
Time: 11:00 AM
Location: Zoom Video Conference

1. President – call to order (requires a simple majority)
2. Chaplain – invocation
3. President – Welcome
4. Secretary – approval of meeting minutes, presentation of MMR, other membership business, approval of change in membership status requests and new member applications.
5. Treasurer – presentation of monthly financials, acceptance of financials, other financial matters
6. President – announcements
7. Vice President reports
 - a. 1st VP – Nia MacKay
 - b. 2nd VP — Perry Flowers
8. Other Committee Reports
9. Old Business –
10. New Business –

Oak Cliff Lions Club Board Meeting

March 15, 2021

Zoom Video Conference Meeting

ATTENDANCE: President Paul Nielsen; 1st VP, Club Service Chairperson, Club LCIF Coordinator Nia MacKay; 2nd VP Perry Flowers II; Secretary Kathy Frazier, CRS; Treasurer Sara Kitto; IPP Diana Ezzell; Lion Tamer Layne Vincent; Chaplain Blake Lindsay; Cub Editor Larry Frazier; Club Director PP Robert Hirsh; Club Director, Club Membership Co-Chairperson, Club Marketing Communications Chairperson Teri Bailey.

CALL TO ORDER: President Paul Nielsen called the meeting to order, quorum present, at 11:15 AM.

INVOCATION: Chaplain Blake Lindsay gave the invocation.

SECRETARY: Kathy Frazier presented the February 24, 2021 minutes. A motion was made to accept the minutes, a second was ensued, motion passed and the minutes were approved. Kathy Frazier presented the MMR and a motion was made to accept the MMR, a second was ensued and the MMR was approved.

TREASURER REPORT: Sara Kitto presented the Treasurer Report. A motion was made that the report be approved subject to audit, a second was ensued, motion carried and the report was approved.

MEETING ADJOURNED: President Paul Nielsen adjourned the meeting at 11:45 AM.

Respectfully Submitted,

Secretary,

Kathy Frazier, CRS, NHSAC

MONTHLY MEMBERSHIP REPORT

March 2021

(Submitted: 3/29/2021 9:10:31AM)

DALLAS OAK CLIFF

1.	0 RESIGNED IN GOOD STANDING	MEMBERS FROM LAST REPORT	103
2.	0 DROPPED FOR NON PAYMENT	A NEW MEMBERS	0
3.	0 DROPPED FOR NON ATTENDANCE	B REINSTATED MEMBERS	0
4.	0 DROPPED FOR NON PAYMENT AND NON ATTENDANCE	C TRANSFER MEMBERS	0
5.	1 TRANSFERRED IN GOOD STANDING	TOTAL BEFORE DEDUCTIONS	103
6.	0 MOVED	D DROPPED FROM MEMBERSHIP	1
7.	0 DECEASED	MEMBERS AT CLOSE	102
8.	0 OTHER		
9.	1 TOTAL		

IDENT. 0129	CLUB 000980	NAME OF CLUB DALLAS OAK CLIFF	DIST. NO. 2 X1
MONTH 3	YEAR 2021	SECRETARY'S NAME Kathy Frazier 1101 W TARRANT RD GRAND PRAIRIE, TX 75050	Leo Club members Total: 0

MMR Date	MMR Activity	Name	Address	Gender	Year of Birth	Occupation	Sponsor	Former Club	Drop Description
03/2021	Drop	DAVID L MILLS (872215)	342 LINKVIEW DUNCANVILLE, TX 75137 4316	Male					Drop Transferred in Good Standing
03/2021	No Activity was reported for this month								

Oak Cliff Lions Club
ADM Acct Balance Sheet
As of March 31, 2021

	<u>Mar 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Pay Pal	-23.97
Checking at Texas Capital Bank	28,762.53
Total Checking/Savings	<u>28,738.56</u>
Accounts Receivable	
Accounts Receivable	-1,734.40
Total Accounts Receivable	<u>-1,734.40</u>
Total Current Assets	<u>27,004.16</u>
TOTAL ASSETS	<u>27,004.16</u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	12,844.35
Unrestricted Net Assets	7,781.47
Net Income	6,378.34
Total Equity	<u>27,004.16</u>
TOTAL LIABILITIES & EQUITY	<u>27,004.16</u>

Oak Cliff Lions Club
Adm Mgmt YTD Prev Year Comparison
July 2020 through March 2021

	Jul '20 - Mar 21	Jul '19 - Mar 20	\$ Change	% Change
Income				
Insurance Dividends	0.00	132.85	-132.85	-100.0%
Member Donation	33.45	1,144.35	-1,110.90	-97.1%
Regular dues	17,025.63	30,657.40	-13,631.77	-44.5%
Member-at-large dues	6,481.50	4,593.00	1,888.50	41.1%
Guests lunches	31.50	1,185.00	-1,153.50	-97.3%
Members at Large Lunches	53.00	585.50	-532.50	-91.0%
Initiations & Transfer Fees	70.00	240.00	-170.00	-70.8%
Installation Banquet	0.00	60.50	-60.50	-100.0%
Tail Twister Fines	180.00	1,160.20	-980.20	-84.5%
Total Income	23,875.08	39,758.80	-15,883.72	-40.0%
Gross Profit	23,875.08	39,758.80	-15,883.72	-40.0%
Expense				
Pecan Fundraiser Reimbursement	3,887.68	0.00	3,887.68	100.0%
Tax Preparation	0.00	550.00	-550.00	-100.0%
Volunteer Breakfast	0.00	40.92	-40.92	-100.0%
Administrative Promotions	0.00	856.79	-856.79	-100.0%
Speaker Awards	0.00	500.00	-500.00	-100.0%
Creditcard expense & Bank fees	537.92	898.92	-361.00	-40.2%
Administrative Secretary Salary	3,268.25	5,188.05	-1,919.80	-37.0%
Awards\Gifts\Supplies\Int'l	0.00	282.00	-282.00	-100.0%
Dues - District and Intl.				
New Member Dues	43.00	552.12	-509.12	-92.2%
International	4,451.80	4,745.92	-294.12	-6.2%
State & District	2,068.43	2,246.78	-178.35	-7.9%
Total Dues - District and Intl.	6,563.23	7,544.82	-981.59	-13.0%
Food Service-Christmas Tip	0.00	300.00	-300.00	-100.0%
Grass Roots Banquet	50.00	150.00	-100.00	-66.7%
Humanitarian Award	-5.94	0.00	-5.94	-100.0%
Insurance & Bond	130.00	530.00	-400.00	-75.5%
Lunches	0.00	17,179.00	-17,179.00	-100.0%
Office Expense	363.76	603.32	-239.56	-39.7%
Payroll Taxes	1,905.69	1,473.82	431.87	29.3%
Postage	55.00	110.90	-55.90	-50.4%
President's Award	93.15	248.85	-155.70	-62.6%
Website Hosting and Domain	648.00	885.00	-237.00	-26.8%
Total Expense	17,496.74	37,342.39	-19,845.65	-53.2%
Net Income	6,378.34	2,416.41	3,961.93	164.0%

Oak Cliff Lions Club
Profit & Loss Budget vs. Actual
July 2020 through March 2021

	Jul '20 - Mar 21	Budget	\$ Over Budget	% of Budget
Income				
Insurance Dividends	0.00	0.00	0.00	0.0%
Member Donation	33.45	500.00	-466.55	6.7%
Regular dues	17,025.63	12,000.00	5,025.63	141.9%
Member-at-large dues	6,481.50	4,500.00	1,981.50	144.0%
Guests lunches	31.50	0.00	31.50	100.0%
Members at Large Lunches	53.00			
Humanitarian Banquet Income	0.00	0.00	0.00	0.0%
Initiations & Transfer Fees	70.00	100.00	-30.00	70.0%
Tail Twister Fines	180.00	466.00	-286.00	38.6%
Total Income	23,875.08	17,566.00	6,309.08	135.9%
Gross Profit	23,875.08	17,566.00	6,309.08	135.9%
Expense				
Pecan Fundraiser Reimbursement	3,887.68			
Tax Preparation	0.00	0.00	0.00	0.0%
Volunteer Breakfast	0.00	0.00	0.00	0.0%
Administrative Promotions	0.00	600.00	-600.00	0.0%
Speaker Awards	0.00	600.00	-600.00	0.0%
Creditcard expense & Bank fees	537.92	575.00	-37.08	93.6%
Administrative Secretary Salary	3,268.25	3,854.02	-585.77	84.8%
Awards\Gifts\Supplies\Int'l	0.00	275.00	-275.00	0.0%
Dues - District and Intl.				
New Member Dues	43.00	50.00	-7.00	86.0%
International	4,451.80	4,400.00	51.80	101.2%
State & District	2,068.43	2,400.00	-331.57	86.2%
Total Dues - District and Intl.	6,563.23	6,850.00	-286.77	95.8%
Food Service-Christmas Tip	0.00	0.00	0.00	0.0%
Grass Roots Banquet	50.00			
Humanitarian Award	-5.94	0.00	-5.94	100.0%
Insurance & Bond	130.00	500.00	-370.00	26.0%
Lunches	0.00	0.00	0.00	0.0%
Memorials & Flowers	0.00	150.00	-150.00	0.0%
Office Expense	363.76	600.00	-236.24	60.6%
Payroll Taxes	1,905.69	1,776.00	129.69	107.3%
Postage	55.00	300.00	-245.00	18.3%
President's Award	93.15	0.00	93.15	100.0%
Website Hosting and Domain	648.00	1,300.00	-652.00	49.8%
Total Expense	17,496.74	17,380.02	116.72	100.7%
Net Income	6,378.34	185.98	6,192.36	3,429.6%

Oak Cliff Lions Club Foundation
Statement of Assets and Liabilities
As of March 31, 2021

	<u>Mar 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Foundation at Texas Capital Ban	33,069.63
Total Checking/Savings	<u>33,069.63</u>
Total Current Assets	<u>33,069.63</u>
TOTAL ASSETS	<u>33,069.63</u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	22,011.74
Net Income	11,057.89
Total Equity	<u>33,069.63</u>
TOTAL LIABILITIES & EQUITY	<u>33,069.63</u>

Oak Cliff Lions Club Foundation
Profit & Loss Prev Year Comparison
July 2020 through March 2021

	Jul '20 - Mar 21	Jul '19 - Mar 20	\$ Change	% Change
Income				
Bank Interest	18.57	0.00	18.57	100.0%
Bfast with Bunnies	400.00	0.00	400.00	100.0%
Breakfast with Santa	0.00	2,783.00	-2,783.00	-100.0%
Children's Vision Initiative	3,664.13	0.00	3,664.13	100.0%
General Donations	3,192.69	75.34	3,117.35	4,137.7%
Golf Tournament	0.00	243.00	-243.00	-100.0%
Guns and Money Classic	500.00	25,075.00	-24,575.00	-98.0%
Jokers Wild Poker Run	0.00	2,059.99	-2,059.99	-100.0%
Lion Clubs International Founda	50.00	0.00	50.00	100.0%
Pecan Fundraiser	5,024.00	5,322.00	-298.00	-5.6%
Scholarship Funds				
Scholarship - Endowment	0.00	12,409.00	-12,409.00	-100.0%
Scholarship - Gifts	500.00	0.00	500.00	100.0%
Total Scholarship Funds	500.00	12,409.00	-11,909.00	-96.0%
Skating Fundraiser				
Children's Cancer Initiative	0.00	50.00	-50.00	-100.0%
Total Skating Fundraiser	0.00	50.00	-50.00	-100.0%
Total Income	13,349.39	48,017.33	-34,667.94	-72.2%
Expense				
Bank Fees	249.75	247.63	2.12	0.9%
Breakfast with Santa Exp.	0.00	250.00	-250.00	-100.0%
Charities Discretionary				
Dallas Police Awards	0.00	650.00	-650.00	-100.0%
Lighthouse for the Blind	0.00	1,000.00	-1,000.00	-100.0%
Low Vision Clinic Sponsor	0.00	350.00	-350.00	-100.0%
Total Charities Discretionary	0.00	2,000.00	-2,000.00	-100.0%
District 2X-1 Charities				
Sports Extravaganza	0.00	2,500.00	-2,500.00	-100.0%
Texas Lions Camp	2,220.75	2,409.75	-189.00	-7.8%
Total District 2X-1 Charities	2,220.75	4,909.75	-2,689.00	-54.8%
Golf Tournament Costs	0.00	900.00	-900.00	-100.0%
Guns and Money Classic Expenses	-220.00	11,389.98	-11,609.98	-101.9%
Jokers Wild Poker Run Exp.	0.00	1,249.99	-1,249.99	-100.0%
Pecans	0.00	4,724.41	-4,724.41	-100.0%
Reconciliation Discrepancies	41.00	0.00	41.00	100.0%
Scholarship Distribution	0.00	4,000.00	-4,000.00	-100.0%
Tax Preparation	0.00	550.00	-550.00	-100.0%
Total Expense	2,291.50	30,221.76	-27,930.26	-92.4%
Net Income	11,057.89	17,795.57	-6,737.68	-37.9%

YOUR FUND STATEMENT

Statement Period:
July 1, 2020 - March 31, 2021



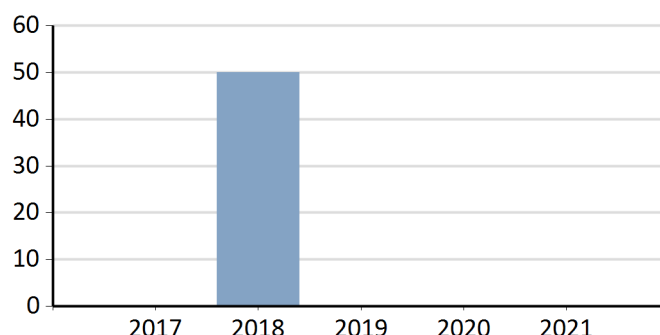
Mrs. Sara Kitto
P.O. Box 4445
Dallas, TX 75208
214-943-9725
sara.kitto@oakcliffions.org

Fund Number: 05578
Fund Name: Oak Cliff Lions Club
Fund Category: Agency
Fund Type: Non-Endowment
Date Established: July 1, 2008
Investment Plan: CFT Endowment Plan
Your Contact: Donor Services
Phone: 214-750-4222
Email: donorservices@cftexas.org

FUND BALANCE	
Available to Grant	\$ 335,836.92
Not Available to Grant	\$ -
Market Value	\$ 335,836.92

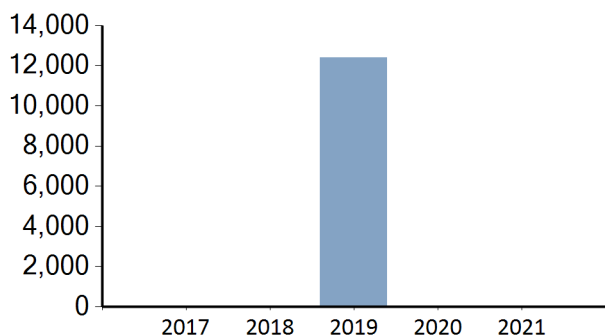
YOUR GENEROSITY

Gifts Into Fund by Calendar Year



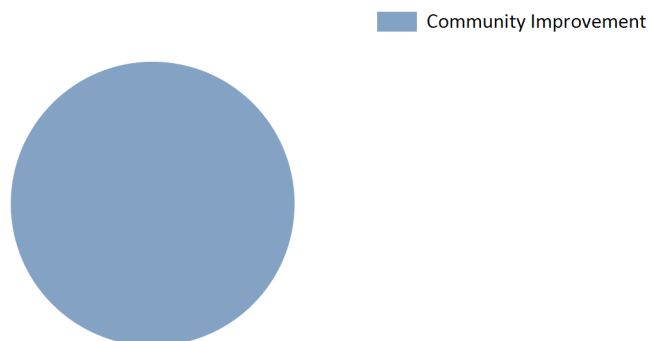
YOUR IMPACT

Grants From Fund by Calendar Year



YOUR CAUSES

Grants by Category (5-Year View)



BALANCE SHEET		INCOME STATEMENT	
		Starting Balance	\$ 263,506.42
Cash	\$ 343.42	Gifts to Fund	\$ -
Contributions Receivable	\$ -	Net Investment Returns	\$ 74,523.08
Other Receivables	\$ -	Other Income	\$ -
Investments	\$ 335,493.50	Grants Approved*	\$ -
Other Assets	\$ -	Service Fee	\$ (2,192.58)
Future Grant Commitments	\$ -	Credit Card Fees	\$ -
Other Payables	\$ -	Other Expenses	\$ -
Total Net Assets	\$ 335,836.92	Ending Balance	\$ 335,836.92

*Grants Approved includes all grants recommended during this period regardless of when they are scheduled to be paid.

GIFTS INTO YOUR FUND

Fund Activity: July 1, 2020 - March 31, 2021

No activity for the selected period.

GRANTS PAID FROM YOUR FUND

Fund Activity: July 1, 2020 - March 31, 2021

No activity for the selected period.