

# The **Builder News**

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**July/August 2022**

July 26 - WRBA Board of Directors Meeting,  
5:45 p.m., The Pad, Shawano

August 4 - Chamber of Commerce 'Coffee Connections' in the Park, 8-9 a.m., Franklin Park, 235 S. Washington St., Shawano. RSVP 715-524-2139 or chamber@shawanocountry.com. Bring your own lawn chair! This is a great opportunity to meet other business people, share information and ideas. Attendees introduce themselves and their business to the entire group. This is a free event, but registration is appreciated.

August 9 - WRBA General Membership Meeting & Golf Outing, Golden Sands Golf Course. Register online at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

August 23 - WRBA Board of Directors Meeting,  
5:45 p.m., The Pad, Shawano

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## August Golf Outing

When: Tuesday, August 9, 2022  
Where: **Golden Sands Golf Course**  
300 W. Nabor Rd., Cecil  
715-745-2189

Check-in: 12:00  
Shotgun Start: 12:30 Includes Lunch!  
Networking/Cocktails: 5:30 - 6:00  
Dinner & Prizes: 6:00

Any Questions, leave a message  
@ 715-853-2310 or via Email -  
[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

**REGISTER at [wolfriverbuilders.org](http://wolfriverbuilders.org)  
for golf, dinner or both!**

**Progressive Attendance Pot**  
\$20 for Golf Outing

Door Prize donations always welcome!  
**Just bring it along!**

*We hope to see you there!*

Check out the Member Benefits through NAHB -  
<http://www.nahb.org/savings>

## Join us for the August Golf Outing!

We are accepting registrations (print off and mail OR [RSVP online](#)) for our annual Golf Outing, set for Tuesday, Aug. 9 at Golden Sands Golf Community in Cecil.

It is a four-person best ball format - no golf experience is necessary! Just come out to have a good time and support our Scholarship and Community Service projects. A flyer is also included. Registration is at noon with a 12:30 shotgun start (lunch included). The event concludes with dinner and prizes at 6 p.m.

The member cost for golf/cart/lunch and dinner is \$80. The guest/non-member cost is \$95.

If you don't plan to golf (or even if you do), please consider donating a door prize.

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## June Membership Picnic



Trish Kieckhafer and Diane Montour



Justin Buntrock, Diane Montour, John Maule, Bryan and Deja Nemetz



Mark Flunker, Cap Wallrich, Darci Kotter and Trish Kieckhafer

Members and guests enjoyed the Membership Picnic and Steak Fry at Kuckuk Park in Shawano on Tuesday, June 14.

We were joined by Wisconsin Builder's Association Vice President James Doering, who gave members an update on several items pending with the association.

A huge thank you goes out to John Maule for bringing the grill and being our "grillmaster." Thanks also to those who provided door prizes!

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## NEW! Kwik Trip Rewards program

The Wisconsin Builders Association (WBA) has partnered with Kwik Trip to bring our members a fantastic discount program.

This program allows your company to take advantage of Kwik Trip's fuel Card Program with No Minimums, No Monthly or Annual Fees, and discounts on your fuel and in-store purchases.

The member discount received will be \$0.06 cents off of every gallon of fuel purchased along with 10% off of most in-store purchases. If you have a current Kwik Trip account, please reach out to Brayton Duin at 608-793-4708 or [bduin@kwiktrip.com](mailto:bduin@kwiktrip.com) to upgrade your status to reflect that you are a member of the WBA.

For those who have their own Kwik Trip Business Rewards program, reach out to Brayton Duin to move your current Kwik Trip Account to the WBA program as you will get better rewards than what you are currently signed up for.

There are no annual or monthly fees, no minimums or gallon requirements, Online Reporting and Account Management, and the

ability to be used outside of the Kwik Trip/Kwik Star Network.

If you want to join the program, simply visit <https://www.kwiktrip.com/business-cards> to get started and select "Apply Online". Be sure to use code **WBA2022** when completing your application.

## Progressive Attendance Drawing



The name drawn for the \$40 pot at the Membership Picnic was Bryan Nemetz Construction. Bryan was there to claim the prize, so the pot at the Golf Outing will reset to \$20.

Unfamiliar with the "Progressive Attendance Drawing"? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

**Make sure you are there to win if your name (#) is called!**

## FREE 90 minutes w/sales tax auditor

Whether you have been creating audit flags, missing sales tax exemptions on purchases, not obtaining the correct documentation from customers, charging the wrong tax, or filing your return incorrectly... there are so many ways

contractors can make mistakes with this complex tax.

- Get specific questions answered.
- Discuss your organization's procedures.
- Find out what documentation auditors will look for.
- Find out what exemptions may apply to your specific transactions.
- Do your returns raise audit questions?
- Are the exemption certificates you receive "fully completed"?
- Are you providing/receiving the correct exemption certificates?
- ...and so much more!!!

Free appointments available August through October for WBA members only. In-person appointments limited, virtual appointments may be required. Appointment times are Monday-Friday 8 AM - 4 PM, based on availability.

To schedule an appointment, call Holly at (715) 498-4164 or email [holly@salestaxlady.com](mailto:holly@salestaxlady.com).

## Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

**Note: Code does not work in Internet Explorer**

### Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>  
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!



## Membership News

### Memberships Renewed – Welcome Back!

- BankFirst N.A. - Hayley Marschke
- KerberRose, S.C. - Donald Pedersen

### Members – Renewal Due May

- Shawano Well Drilling Inc - John Dillenburg

### Members – Renewal Due July

- JC Santy Construction LLC - Brad Santy
- E&Z Builders LLC - Larry Emmel

### Members – Renewal Due August

- Pella Windows & Doors of WI - Bill Weber

### Membership Dues – Installment Payments

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

## Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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## 2022 Event/Meeting Calendar

### August 9 - Golf Outing, Golden Sands Golf Course

Sept. 13 - Officer Elections - Location TBD

Oct. 11 - Officer Installation - Location TBD

NOVEMBER - NO MEETING

Dec. 13 - Breakfast Meeting - Location TBD

**RED = OPEN TO THE PUBLIC / Spread the word!**

## Kwik Trip Gift Cards Available

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$50 and \$100.

If you'd like to order a large amount for yourself or for employee incentive programs, just fill out our [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

Contact Nathan for more information. Cards are also available at any of our general membership meetings! Help support WRBA!

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## WBA Member Hotline

As an exclusive member benefit, the Wisconsin Builders Association provides complimentary access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at

<https://www.wisbuild.org/member-hotline>.

[We have also compiled answers to commonly asked legal questions, which you can view here.](#)

So we may serve you better, please provide your name, local association affiliation, and preferred contact information, and please be as specific about your issue as you can.

*Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.*

**888-WIS-BILT | 888-947-2458**

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## Financial planning help available

The WBA is now working with [Third Coast Advisors](#), a financial services firm that aims to help members protect and grow their wealth. Their team is offering WBA members free access to the “Living Balance Sheet,” which helps business owners and key employees organize and prioritize their financial pictures. The Living Balance Sheet is an online financial planning software that enables users to connect their various investment accounts, credit cards, mortgages, car loans, etc. to create a consolidated financial picture that stays up-to-date.

Third Coast Advisors is a financial services firm that aims to help clients protect and grow their wealth. Using fundamental planning principles integrated on the Living Balance Sheet, we position those we work with to achieve their long and short-term goals for their business, as well as personally.

Our team focuses heavily on construction businesses and knows how to address your specific financial concerns. Whether it be instituting profit enhancement strategies that are real numbers your team can use when bidding jobs or helping create and execute a plan to make sure your business operates efficiently whether you’re there or not, our team knows your industry.

The Living Balance Sheet is an online platform that allows users to see their financial picture as it changes day to day. The software enables users to link their various accounts to get an up-to-date report of their finances. Whether it be a credit card, investment accounts, or mortgage, users can log into their existing accounts and link them to the website and see them all together. The Living Balance Sheet is a free service exclusive to our existing direct clients and WBA members. [Click here to learn more about the living balance sheet.](#)

Access this benefit today! Contact Jarod Von Behren at [jarod.vonbehren@thirdcoastadv.com](mailto:jarod.vonbehren@thirdcoastadv.com)

## Wolf River Builders Association 2021/2022 Board of Directors

<b>President</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>President Elect</b>	<b>Jess Kosnicki</b> CoVantage Credit Union 911 E. Green Bay St. Shawano, WI 54166 Work: 715-524-8200 ext. 3238
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Bryan Nemetz</b> Bryan Nemetz Construction W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104
<b>Past President</b>	Darci Kotter (Mobile: 715-250-2448)
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
<b>Associate Director</b>	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



*Wolf River Builders Association  
Golf Outing  
**Tuesday, August 9, 2022**  
Golden Sands Golf Course, Cecil*

*Come and join us for our annual golf outing – four person best ball format.  
We are also looking for Hole Sponsors...*

**Four Person Best Ball Format**

- 12:00 Registration
- 12:30 Shot-Gun Start
- 5:30 Social/Networking
- 6:00 Dinner/Prizes

**Fees**

Golf / Cart / Lunch / Dinner  
WRBA Member - \$80  
Guest / Non-member - \$95

**Dinner Only**

WRBA Member - \$0  
Guest / Non-member - \$20

Yes, I will "Sponsor a Hole" for \$100

Sponsor Name: \_\_\_\_\_

Yes, I will provide a door prize

*Invite Customers, Business Prospects, Family & Friends to golf with you!*  
**(one "member price" per WRBA membership)**

Team Players (We will help fill teams if needed)	Lunch, Golf, Cart, Dinner	Additional Dinners (no golf)	Dinner Only
1)	\$	1)	\$
2)	\$	2)	\$
3)	\$	3)	\$
4)	\$	4)	\$
<b>Golf/Cart/Lunch/Dinner Total:</b>		<b>Add'l Dinners Total:</b>	

Register at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org) or Mail Entry Form & Fees to address on right  
**or** Email copy of completed form to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) by Aug. 1<sup>st</sup>.

Fees may be paid at registration or by mail.  
WRBA, P. O. Box 595  
Shawano, WI 54166  
Phone: (715) 853-2310

**KWIK  
TRIP**

# Hey, WBA!

**WISCONSIN  
BUILDERS  
ASSOCIATION**

**Save 6¢ per gallon of fuel as a member of  
the Wisconsin Builders Association!**

## Benefits include:

- Save 6¢ on every gallon of fuel purchased at Kwik Trip, Kwik Star & Stop-N-Go locations.
- 10% off in-store purchases & car wash discounts up to 50%.
- Choose from three different fuel programs to find the best fit.
- No annual or monthly fees.



Subject to credit approval. Some in-store exclusions apply. Kwik Trip Business Plus MasterCard is issued by Regions Bank, pursuant to a license by MasterCard Int'l Inc. MasterCard is a registered trademark of MasterCard Int'l Inc.



**Questions? Contact Brayton Duin  
608-793-4708 or [bduin@kwiktrip.com](mailto:bduin@kwiktrip.com)**

## AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GM	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member & household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
	NISSAN	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan	nahb.org/nissan
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900

## BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method	Building Materials	lowes.com/nahb 877-435-2440

## SHOPPING & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
	SAM'S CLUB	One-year membership for \$24.88.	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175

NAHB Members Saved  
over **\$29,000,000** last year



## BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>DELL</b>	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
 <b>HOUZZ</b>	25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/for-pros/nahb-discounts (888) 225-3051
 <b>OFFICE DEPOT</b>	Up to 75% off in-store or the online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
 <b>UPS SHIPPING</b>	Flat-rate pricing, 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
 <b>YRC FREIGHT</b>	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
 <b>RINGCENTRAL</b>	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message. Video. Phone	ringcentral.com/nahb (800) 417-0930
 <b>AMERICAN EXPRESS®</b>	Eligible NAHB members can earn 175,000 Membership Rewards® points after they spend \$30,000 on the Card in the first three months of Card Membership. Terms Apply.	Business Platinum Card®	nahb.org/amex
 <b>HEARTLAND</b>	Reduced fees and elevated customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
 <b>CONSTRUCTIONJOBS.COM</b>	20% discount on standard rates.	Job Postings	nahb.org/careers 828-251-1344

## NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>NAHB INTERNATIONAL BUILDERS' SHOW®</b>	Up to \$200 off show registration. Up to \$2.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
 <b>NAHB CONTRACTS</b>	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
 <b>HOUSINGECONOMICS</b>	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
 <b>BUILDERBOOKS</b>	10% off books. Up to 45% off research.	Books	builderbooks.com
 <b>ONLINE EDUCATION</b>	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

Discounts are of 3/1/2022 & subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

# Annual WRBA Golf Outing

Tuesday, August 9th  
Golden Sands Golf Course

Open to members and non-members alike. Visit [wolfriverbuilders.org](http://wolfriverbuilders.org) for a registration link.  
\$80 for members, \$95 for non-members, \$20 dinner only

Wolf River Habitat for Humanity  
NEW DONATIONS RECEIVED WEEKLY!  
Open Thursday 9-4, Friday 9-4 & Saturday 9-1

**Volunteers Needed:**  
Store, Pick-ups/Deliveries, Home Building Site

414 E. Elizabeth St, Shawano  
715-524-3007 • [www.wrhabitat.org](http://www.wrhabitat.org)

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