

# The **Builder News**

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**May 2021**

May 5 - Shawano Country Chamber of Commerce 'Coffee Connections Online,' 8-9 a.m. E-mail [chamber@shawanocountry.com](mailto:chamber@shawanocountry.com) to register. Registration is required to receive the Zoom link to attend.

May 11 - WRBA Sporting Clays Outing - J&H Game Farm, Shiocton. Registration form is inside, or register [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

May 20 - "Thirty on Thursdays" presentation at 10 a.m. This free online session hosted by WBA will feature Kerry Thomson, the Executive Director for the Center for Rural Engagement at Indiana University Bloomington. To register, visit <https://www.wisbuild.org/wba-events/30>

May 25 - WRBA Board of Directors Meeting, Wolf River Habitat for Humanity, 5:45 p.m.

June 8 - WRBA General Membership Picnic & Meeting, Kuckuk Park, Shawano. Picnic begins at 5:45 p.m.

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## May

### Sporting Clays Shoot & General Membership Meeting

When: Tuesday, May 11, 2021

Where: **J & H Game Farm**

W5810 J & H Road, Shiocton

715-758-8134

Registration/Shooting: 4:20 - 5:00  
(last group out at 5:00)

Networking/Cocktails: 5:45 - 6:30

Dinner: 6:30; Meeting to follow.

Please register online at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

Please invite spouses, employees, and prospective members. Additional meals are \$15. RSVP is required.

### Progressive Attendance Pot

\$120 for May Meeting

### Door Prize donations

always welcome!

Check out the Member Benefits through NAHB - <http://www.nahb.org/savings>

## From your President

HAPPY MAY EVERYONE!

I think it's safe to say the chance of any extreme volumes of wet and heavy snow is slim to none. It's been an interesting spring, another one for the books! Much better than last year regarding quarantines and social distancing, etc. Now, when we may have thought things couldn't get worse than that, lumber prices and some other materials/services have increased



by unheard-of percentages. This impacts everyone from the builder to the homeowner to the lender. I am with everyone else thinking this must change sooner than later or the negative fallout will be felt for months/years to come.

On a brighter note, we have the sporting clays event next week Tuesday, May 11 at J&H Game Farm with registration starting at 4:20 p.m., shooting starts at 4:30 with the last group departing at 5:00. No ammo? No problem, as J&H has enough 12 & 20 gauge ammo available for purchase for our event - the ammo cost is \$18 for the two boxes needed.

Networking starts at 5:45 and the scrumptious fish fry they prepare for us starts at 6:30 along with the meeting. The weather forecast looks promising with high of 63° and only a 13% chance of rain.

Please go to the website to register or call Nathan at 715-853-2310 if that is easier. Hope to see you all there, this is always a great time and excellent grub! ~ Darci Kotter, WRBA President

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## Registration open for WBA events

Registrations for the Wisconsin Builders Association's Member Meeting Day, Celebration of Housing, and the WB Foundation Golf Outing are now open.

- Struggling with recruiting and retaining workers? Register to attend WBA's summer meeting on July 14 to hear from an expert on recruitment, retention, and generational differences in the workplace.  
<https://www.wisbuild.org/wba-events/2021/7/14/membermtg>

- Join us for WBA's inaugural Celebration of Housing July 14 in Lake Geneva and celebrate all the accomplishments of the housing industry after a long time apart! Featured Speaker: NAHB CEO Jerry Howard  
<https://www.wisbuild.org/wba-events/2021/coh>
- Promote and support future builders in Wisconsin by attending the WB Foundation Golf Outing at Geneva National Club and Resort on July 15!  
<https://www.wisbuild.org/wba-events/2021/foundationgolf>

## Progressive Attendance Drawing



The name drawn for the \$100 pot at the April Hard Hat Happy Hour was Raddant Electric. A representative was not in attendance, so the May pot is \$120.

Unfamiliar with the "Progressive" Attendance Drawing? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not. If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

**Make sure you are there to win if your name (#) is called!**

## Print and radio advertising

Looking to advertise? Let us help!

Our print advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area. We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for May 20.

The cost is **\$405 per year/single ad space** (equals \$33.75/month) or **\$116.25 per quarter** (equals \$38.75/month). Choosing the year-long commitment will save you \$60/year (\$5/month).

We also have a radio advertising program through Results Broadcasting for \$60/month.

If you are not currently advertising and would like to be added to either program, please let us know at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com).

**If you're interested, please contact us!**

## Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

Register

Enter Promotional Code

For credit  
\$25.00

1

This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s).

Hide Info

For viewing only (free)  
FREE

0

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Hide Info

QTY: 1 USD \$25.00

Checkout

**Note: Code does not work in Internet Explorer**

## Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>  
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

## Next 'Thirty on Thursdays' is May 20

The Wisconsin Builders Association is excited to continue their web-based event series called Thirty on Thursdays. The name is as it sounds and will provide quick, 30-minute virtual events at 10 a.m. on the third Thursday of the month.

On May 20 at 10 a.m., we'll hear from Kerry Thomson - the Executive Director for the Center for Rural Engagement at Indiana University Bloomington.

Her work as a community builder began at a young age through her service with several charitable organizations, including Habitat for Humanity where she held many roles at local affiliates in Lynchburg, Virginia and Twin Cities, Minnesota, and later at Habitat for Humanity International. Kerry's focus, and the hallmark of her work, is on building community across lines which too frequently become barriers, creating relationships which span boundaries of race, culture, and income.

The event features business-people, government executives, legislators, and other speakers relevant to the building industry. The first 20 minutes will be an overview/remarks with 10 minutes for question/answer.

To register, please visit <https://www.wisbuild.org/wba-events/30>

## Membership News

### Memberships Renewed – Welcome Back!

- Tundraland Home Improvements - Hope Kosmerchock
- Hawkeye Hearth & Home - Dale Hawkinson
- AbbyBank - Darci Kotter
- SCHS Building Trades - Greg Brown

### Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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### 2021 Events/Meetings Calendar

As we all have experienced this past year - all dates are subject to change. We'll do our best to keep you updated here and through e-mail.

**May 11 - Sporting Clays Shoot - J&H Game Farm**

**June 8 - Picnic - Kuckuk Park, Shawano**

JULY - NO MEETING

**August 10 - Golf Outing - Golden Sands, Cecil**

Sept. 14 - Officer Elections - Location TBD

October 12 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 14 - Breakfast Meeting - Angie's Main Cafe

**RED = OPEN TO THE PUBLIC / Spread the word!**

### **Kwik Trip Gift Cards Available**

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$10, \$25 and \$50. You may access our online [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

### **Wolf River Builders Association 2020/2021 Board of Directors**

<b>President</b>	<b>Darci Kotter</b> AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
<b>President Elect</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Lori Zuleger</b> Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
<b>Past President</b>	Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Bryan Nemetz - Nemetz Construction (Mobile: 715-853-7104)
<b>Associate Directors</b>	Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Jess Kosnicki – CoVantage Credit Union (Work: 715-524-8200 ext. 3238) Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



# 2021 WRBA Sporting Clays Outing

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**Tuesday, May 11** (General Membership Meeting to follow)

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**J & H Game Farm**  
**W5810 J & H Road**  
**Shiocton, WI**  
715-758-8134

Located 1-1/2 miles west of Navarino off Hwy 156 -  
From Shawano, take County Road K (Hwy 187) south to Hwy 156,  
Left on 156 to J & H Road on right. Follow to end.

**Registration:** 4:20 – 5:00 p.m.  
**Shooting:** Starts at 4:30 p.m., last group out at 5:00 p.m.  
**Networking:** 5:45 – 6:30 p.m.  
**Dinner:** 6:30 p.m. (Meeting to follow)

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(No alcohol allowed prior to shooting)

**Price to shoot – 50 targets per round – (does not include meal)**  
**Groups of 4 to 6, we will put you with a group if needed**

1<sup>st</sup> Round - \$25.00      2<sup>nd</sup> Round, if desired - \$15.00

**Requirements:** 50 rounds of shells & shotgun. Shells are available at J & H -  
Two boxes (25 shells per box -12 gauge or 20 gauge) - \$18.00 including tax.

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**Dinner: \$15/person** **(As always, one meal per membership is free)**

**Alcohol:** Beer and soda are available at J & H (after shooting for sporting clays participants).  
If you would like to bring your own beer/liquor/wine/soda, you are welcome to do so.

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Are you interested in **SPONSORING A STATION?**

A \$35 sponsorship will give you a sign at a station and also recognition at the meeting and in the monthly newsletter. Other sponsorship opportunities are also available, contact us if interested!

Please RSVP (number attending / # of rounds desired / station sponsorship) by May 7<sup>th</sup>  
at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org), via phone (715-853-2310) or email – [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com).

We are also looking for door prizes.  
Cancellations will be accepted until Monday, May 10<sup>th</sup> at 9:00 a.m.



# Summer Picnic

***SAVE THE DATE!***

**Join us for our summer picnic  
and network with area builders!**

**Tuesday, June 8, 2021**

**Kuckuk Park**

**700 Oak Park Dr., Shawano, WI 54166**

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**Starting at 5:45 p.m. - more information to come**






One dinner is included with your membership, additional meals are \$15. Please pre-register the names of those attending on our website at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org) or call 715-853-2310

If you know of a prospective builder or associate member who'd like to join us, they may attend at no charge. Please pre-register on our website.

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We are also looking for door prizes for the event - please e-mail us at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) or call us at 715-853-2310 if you have something to bring.



## AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>GM</b>	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
 <b>FCA</b>	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, FIAT®, and Alfa Romeo	nahb.org/fca
 <b>NISSAN / INFINITI</b>	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
 <b>BF GOODRICH</b>	Save \$70 on a set of four (4) new select BFGOODRICH® passenger or light truck tires. 24 Hour Worksite Assistance.	Tires	bfgoodrichtires.com/tradesmen.html?a=nahb
 <b>GEICO</b>	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

## BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>LOWE'S</b>	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

## SHOPPING AND ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>MEMBER DEALS</b>	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
 <b>SAM'S CLUB</b>	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201

NAHB Members Saved  
over **\$25,000,000** last year

## BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>TSYS</b>	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing <a href="http://tsysassociation.com/nahb">tsysassociation.com/nahb</a> 800-613-0148
 <b>DELL</b>	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware <a href="http://dell.com/nahb">dell.com/nahb</a> 1-800-757-8442
 <b>OFFICE DEPOT</b>	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies <a href="http://officediscounts.org/nahb">officediscounts.org/nahb</a> 855-337-6811 x2897
 <b>HOUZZ</b>	HOUZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products <a href="http://houzz.com/nahbmembers">houzz.com/nahbmembers</a>
 <b>CONSTRUCTION JOBS.COM</b>	CONSTRUCTION JOBS.COM	20% discounts on standard rates	Job Postings <a href="http://nahb.org/careers">nahb.org/careers</a> 828-251-1344
 <b>2-10 HOME BUYERS WARRANTY</b>	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty <a href="http://2-10.com/nahb">2-10.com/nahb</a> 855.280.1328
 <b>UPS SHIPPING</b>	UPS SHIPPING	Flat-Rate Pricing. 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping <a href="http://1800member.com/nahb">1800member.com/nahb</a> 1-800-MEMBERS
 <b>YRC FREIGHT</b>	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping <a href="http://1800member.com/nahb">1800member.com/nahb</a> 1-800-MEMBERS
 <b>AMAZON BUSINESS</b>	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products <a href="http://amazon.com/nahb">amazon.com/nahb</a>
 <b>AMERICAN EXPRESS</b>	AMERICAN EXPRESS	Eligible NAHB members can earn 125,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of Card Membership. Terms apply.	Business Platinum Card® <a href="http://nahb.org/amex">nahb.org/amex</a>

## NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>INTERNATIONAL BUILDERS' SHOW®</b>	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshaw	<a href="http://buildersshow.com">buildersshow.com</a>
 <b>NAHB CONTRACTS</b>	Up to 30% off contract rates	Legal	<a href="http://nahb.org/nahbcontracts">nahb.org/nahbcontracts</a>
 <b>HOUSINGECONOMICS</b>	\$100 off annual subscription	Economic and Housing Data	<a href="http://housingeconomics.com">housingeconomics.com</a>
 <b>BUILDERBOOKS</b>	10% off books. Up to 45% off research	Books	<a href="http://builderbooks.com">builderbooks.com</a>
 <b>ONLINE EDUCATION</b>	Up to 30% off webinars; Up to 50% off online courses	Education	<a href="http://nahb.org/education">nahb.org/education</a>

Discounts are of 8/31/2019 and subject to change at any time. Visit [nahb.org/savings](http://nahb.org/savings) for latest deals and limited time offers.



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- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:  
**\$1,472.55**



Website: [www.HBArebates.com](http://www.HBArebates.com) | Phone: 866-849-8400  
 Email: [info@HBArebates.com](mailto:info@HBArebates.com) | Facebook: /MemberRebateProgram



# ANNUAL WRBA SPORTING CLAYS SHOOT

Tuesday May 11th • J&H Game Farm, Shiocton

Open to members & non-members alike.

Email: [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) to sign-up, or visit our website for more info and a registration link.

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**Wolf River Builders Association**

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