

Calendar of Events

October 2021

Oct. 7 - WBA Member Meeting Day.

Oct. 12 - WRBA General Membership Meeting and Officer Installation, cocktails/networking 5:45, dinner and meeting to follow, The Launching Pad, Shawano. Register at link: https://forms.gle/mBk7MhVntP4BY8ed6

Oct. 26 - WRBA Board of Directors Meeting, The Launching Pad, 5:45 p.m.

Oct. 28 - Chamber of Commerce presents 'Lead from Where You Are' Fall Business Luncheon, 11:30 to 1 p.m., The Gathering, Shawano. RSVP 715-524-2139 or chamber@shawanocountry.com.

NOVEMBER - No General Membership Mtg.

Dec. 14 - CEU Workshop presented by Cosentino - "Redefining Boundaries of Interior & Exterior Spaces," 5:30 p.m., Stone Creations, Shawano. Open to members and non-members at no charge. Pre-register at https://signin.aecdaily.com/register/WTQ1691

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Professionals You Can Trust!

October

General Membership

Meeting

and Installation of Officers

When: Tuesday, October 12th
Where: **The Launching Pad**607 S. Main Street, Shawano
715-524-4791

Networking/Cocktails: 5:45 - 6:30
Dinner: 6:30; Meeting to follow.

PLEASE RSVP

by Friday, October 8th

via e-mail or link

https://forms.gle/mBk7MhVntP4BY8ed6

One meal per membership is free, however "no shows" will be charged. Add'l meals for spouse or guests - \$15.00

Progressive Attendance Pot \$180 for October Meeting

Door Prize donations always welcome!

Just bring it along!

We hope to see you there!

Check out the Member Benefits through NAHB – http://www.nahb.org/savings

Officer Installation Dinner Oct. 12

We are accepting registrations (<u>RSVP online</u>) for our member election meeting set for Tuesday, Oct. 12 at The Launching Pad in Shawano.

We have several entree choices available and ask that you pre-order online as soon as possible.

Networking begins at 5:45 p.m. with dinner at 6:30 p.m. and the meeting to follow. We will be joined by 2021 Wisconsin Builders Association President Abe Degnan, who will be performing the installation ceremony.

Our incoming 2021-2022 board is as follows:

President - Justin Buntrock

President-Elect - Jess Kosnicki

Treasurer - Don Pedersen

Secretary - Bryan Nemetz

Past-President - Darci Kotter

Builder Directors - Greg Brown, Mark Flunker, John Maule, Bill Rapaich.

Associate Director - Trish Kieckhafer.

We want to thank retiring board members Cap Wallrich and Lori Zuleger for their service to our board!

Print and radio advertising availability

Looking to advertise? Let us help!
Our print advertising program is with the
Market Messenger, a direct-mailed advertising
publication that reaches over 25,000 households
and businesses throughout the area. We have
advertising space available on a first-come,
first-serve basis, appearing the third week of the
month. Our next ad is scheduled for October 21.

The 2021 cost is \$390 per year/single ad space (equals \$32.50/month) or \$112.50 per quarter (equals \$37.50/month). Choosing a year-long commitment will save you \$5/month (\$60/year).

If you are not currently advertising and would like to be added to this program, please let us know at wolfriverbuilders@gmail.com.

2021 Print Advertising renewal requests will be sent in October.

Progressive Attendance Drawing

The name drawn for the \$160 pot at the September Officer Elections was Cellcom. A representative was not in attendance, so the pot at the next meeting will be at \$180.

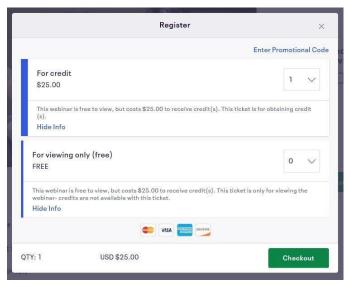
Unfamiliar with the "Progressive"
Attendance Drawing"? For each General
Membership Meeting, each member will
have a chip with a number that corresponds
to their name placed in the bucket, whether
the member is in attendance or not.
If present and your name (#) is drawn, you
will win the pot! If you are not present and
your name is drawn, the pot will grow by
\$20 for the next meeting or Hard Hat Happy
Hour event. Minimum pot will always be
\$20. It costs you nothing, but you could be
a winner if you're there!

Make sure you are there to win if your name (#) is called!

Free continuing education courses

Thanks to a partnership with Slipstream and the <u>B4 Conference</u>, the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - https://www.wisbuild.org/online-courses

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).



Note: Code does not work in Internet Explorer

Instructions to Receive Free Credits:

- 1. Visit https://www.wisbuild.org/online-courses When website launches, find promotional code and click "Take Courses" button
- 2. Review the available course(s) you want to take and click "Details/Register Now"
- 3. Read through the course details and click "Register"
- 4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
- 5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

Membership News

Memberships Renewed - Welcome Back!

- Top Shelf Builders Bill Rapaich
- Wallrich Agency Cap Wallrich

<u>Members – Renewal Due September</u>

Dearco - Greg Rusch

Members - Renewal Due November

- Bryan Nemetz Construction Bryan Nemetz
- Stone Creations of Wisconsin Trish Kieckhafer
- Woodstock Hardwood Flooring & Design Center -Philip Kersten

<u>Membership Dues — Installment Payments</u>

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: WRBA Potential Member Letter

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know! *Membership: Trish Kieckhafer – 715-853-9961*

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$10, \$25 and \$50.

If you'd like to order a large amount for employee incentive programs. Just fill out our ORDER FORM, or send an e-mail to wolfriverbuilders@gmail.com

Cards are also available at any of our general membership meetings! Help support WRBA!



2021/2022 Events/Meetings Calendar

NOVEMBER - NO MEETING

Dec. 14 - Continuing Education Event with **Cosentino at Stone Creations - Shawano**

Jan. 11 - Christmas Party - Antlers, Bonduel

RED = OPEN TO THE PUBLIC / Spread the word!

Next 'Thirdy on Thursdays' Oct. 21

The Wisconsin Builders Association is excited to continue their web-based event series called Thirdy on Thursdays. The name is as it sounds and will provide quick, 30-minute virtual events at 10 a.m. on the third Thursday of the month.

On Oct. 21 at 10 a.m., we'll hear from Andy Kuc of Focus on Energy about designs for cost-effective, residential/new construction energy efficiency programs, addressing market parameters and motivations. Join us to hear about the \$2 million dollars available to Wisconsin home builders!.

The event features business-people, government executives, legislators, and other speakers relevant to the building industry. The first 20 minutes will be an overview/remarks with 10 minutes for question/answer.

To register, please visit https://www.wisbuild.org/wba-events/30

WBA Member Hotline

As an exclusive member benefit, the Wisconsin **Builders Association provides complimentary** access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at

https://www.wisbuild.org/member-hotline. We have also compiled answers to commonly asked legal questions, which you can view here.

Please provide your name, local association affiliation, and preferred contact information, and please be as specific about your issue as you can.

Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.

888-WIS-BILT | 888-947-2458

Wolf River Builders Association 2021/2022 Board of Directors

President **Justin Buntrock**

Exquisite Windows & Doors

N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309

President Jess Kosnicki

Elect CoVantage Credit Union

911 E. Green Bay St. Shawano, WI 54166

Work: 715-524-8200 ext. 3238

Treasurer Don Pedersen

> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400

Secretary **Bryan Nemetz**

Bryan Nemetz Construction

W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104

Darci Kotter - BankFirst N.A. Past

President (Work: 715-602-7048)

Builder John Maule - Maule Construction LLC

Directors (Work: 715-745-2256)

Bill Rapaich - Top Shelf Builders Inc.

(Work: 715-524-2016)

Greg Brown - SCHS Trades Program

(Work: 715-526-2175)

Mark Flunker - Wolf River Habitat for

Humanity (Mobile: 715-584-5995)

Associate Trish Kieckhafer Stone Creations of WI

Director (Work: 715-526-8690)

State Trish Kieckhafer – Stone Creations

Greg Brown – SCHS Building Trades **Directors**

Executive Nathan Falk

Officer Email: wolfriverbuilders@gmail.com

Website: www.wolfriverbuilders.org

Ph: 715-853-2310 (no texting)





MEMBER SAVINGS PROGRAM at a glance nahb.org/savings

AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
GENERAL MOTORS FLEET	GM	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB member & household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
NISSAN INFINITI.	NISSAN/INFINITI	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan, Infiniti	nahb.org/nissan
AVIS.	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
™ Budget [*]	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
GEICO. MEMBER DISCOUNT	GEICO	Special discount on personal auto insurance.	Insurance	geico.com/disc/nahb 800-368-2734

BUILDING MATERIALS

	СОМРАНУ	SAVINGS	PRODUCTS	INFO
LOWE'S 4PROS	LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account. FREE delivery of \$500 plus orders. 5% off at store using LAR or LBA.	Building Materials	lowesforpros.com/nahb 877-435-2440

SHOPPING & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
Member Deals	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
sam's club 🔷	SAM'S CLUB	One-year membership for \$24.88.	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
HotelPlanner	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175

NAHB members saved over **\$29,000,000** last year!



BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
Heartland	HEARTLAND	Heartland offers innovative payment & point of sale (POS) solutions to help you streamline sales, operations & increase productivity. NEW! "Heartland for Service Professionals" — the quick & easy payment solution mobile APP for service providers.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
D CLLTechnologies	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
Office DEPOT	OFFICE DEPOT	Up to 75% off in-store or online. Free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
ascentium	ASCENTIUM	Streamlined financing program including no down payment! Ascentium Capital makes it easy with no down payment financing* for nearly anything for your business for the construction industry. *Financing & instant decisions subject to credit parameters	Business Financing	ascentium.info/nahbad
h houzz	HOUZZ	10% off Houzz Pro Ultimate, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/nahbmembers
ROUSTRECTION	CONSTRUCTIONJOBS.COM	20% discounts on standard rates.	Job Postings	nahb.org/careers 828-251-1344
ups	UPS SHIPPING	Flat-rate pricing, 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
YRC	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
amazonbusiness	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account.	General Business, Building Products	amazon.com/nahb
AMERICAN EXPRESS	AMERICAN EXPRESS	Eligible NAHB members can earn 125,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of card membership. Terms apply.	Business Platinum Card®	nahb.org/amex

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
HAIES.	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$2.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
NAHB.	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
NAHB.	HOUSING ECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
NAHB.	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
NAHB.	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



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- SUBMIT A REBATE CLAIM
- RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER **COMPANY WHO** PARTICIPATED IN 2019 WAS:

\$1,472.55











































































































WBA has partnered with Snazzy Traveler to offer you a FREE Travel Savings Membership valued at \$99. You gain access to unlimited savings on thousands of hotels, cars, cruises, activities and more all year long.

Go to www.SnazzyTraveler.com/WBA and enter your exclusive

Promo Code: WBATravel to join the Snazzy members who are already saving hundreds on travel each year!

Find the Snazzy Traveler App in the App Store and Google Play Store.

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- Deep discounts on all travel
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...FOR A NIGHT OF MEETING YOUR AREA BUILDERS & BUILDING SUPPLIERS TO LEARN ABOUT NETWORKING OPPORTUNITIES AND THE WAY WE HELP EACH OTHER AND OUR COMMUNITIES!

The Wolf River Builders Association is the local Builders Association for Shawano, Menominee and the Northwestern portion of Oconto County, Our members cover a wide variety of types of businesses - our ad below is just a sampling of our members. By joining WRBA you are automatically enrolled in the National Association of Home Builders [NAHB], and the Wisconsin Builders Association [WBA]. For more information visit our website www.wolfriverbuilders.org or via email at wolfriverbuilders@gmail.com. Our next membership meeting will be held September 21, 2021. Contact Nathan @ 715-853-2310 for location and time!

WRBA is always looking for NEW MEMBERS to expand our team of professionals! Come mingle & your dinner for the night is on us!



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Wolf River Builders Association

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