

The **Builder News**

The Official Publication Of The Wolf River Builders Association

Calendar of Events

September 2021

Sept. 21 - WRBA General Membership Meeting and Election of Officers, cocktails/networking 5:45, dinner and meeting to follow, Luigi's, Shawano. Register at link: <https://forms.gle/wCFUyUDuQXi3oAoW8>

Sept. 28 - WRBA Board of Directors Meeting, The Launching Pad, 5:45 p.m.

Sept. 30 - Chamber of Commerce presents 'Winning the War for Talent' presented by Chris Czarnik, 8 to 11 a.m., Borders Inn & Suites, Shawano. RSVP 715-524-2139 or chamber@shawanocountry.com.

Oct. 7 - WBA Member Meeting Day.

Oct. 12 - WRBA General Membership Meeting and Officer Installation, cocktails/networking 5:45, dinner and meeting to follow, Antler's Supper Club, Bonduel.

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

Professionals You Can Trust!

September General Membership Meeting and Election of Officers

When: Tuesday, September 21st

Where: Luigi's

607 S. Main Street, Shawano
715-524-4791

Networking/Cocktails: 5:45 - 6:30

Dinner: 6:30; Meeting to follow.

PLEASE RSVP

by Friday, September 17th

via e-mail or link

<https://forms.gle/wCFUyUDuQXi3oAoW8>

One meal per membership is free, however "no shows" will be charged. Add'l meals for spouse or guests - \$15.00

Progressive Attendance Pot

\$160 for September Meeting

Door Prize donations always welcome!

Just bring it along!

We hope to see you there!

Check out the Member Benefits through NAHB – <http://www.nahb.org/savings>

August Golf Outing at Golden Sands



Traci Nygaard, Jess Kosnicki, Darci Kotter and Mark Flunker



Max Moede, Austin Buntrock and Tyler Pingel



Ron Volz, Bethany Rodriguez, Bill Weber, Brady Dallman



Josh Hobart, Justin Buntrock, Stuart Reisner (not pictured is Dustin Fischer)



Mike Peterson, Kyle VanOrder, Philip Kersten, Calvin Diercks



Nick & Amber Bystol, Deja & Bryan Nemetz



Brian Lange, Travis Verg, Cody Verg, Mike Papendorf

Thanks for your support!

Our 2021 Golf Outing was held on Tuesday, Aug. 10 at Golden Sands in Cecil. We had 29 golfers participate.

A huge thank you goes out to our hole sponsors for this event – AbbyBank, BankFirst N.A., Bryan Nemetz Construction, Cellcom, CoVantage Credit Union, Dearco, Exquisite Windows & Doors, KerberRose S.C., Maule Construction, Moede Plumbing, Pella Windows & Doors of Wisconsin, Raddant Electric Service, Reisner Insurance, Schneider & Sons Landscaping, Wallrich Agency, Wolf River Habitat for Humanity, and Woodstock Flooring.

Thank you also to those who donated towards our prizes and goodie bags – AbbyBank, Cosentino, Golden Sands, Cellcom, Torborg's Shawano Lumber, Top Shelf Builders, Stone Creations, Concrete Cutters Inc., Wallrich Agency and WRBA.

Without the sponsors and prize donations, the event would not be the success it is. We were able to generate nearly \$1,800. We'd also like to thank Stacey Senzig and Jordan Hintz for volunteering to assist with the hole events.

The winner of the Golf Outing was the team from Woodstock Flooring - Philip Kersten, Kyle VanOrder, Calvin Diercks and Mike Peterson.

Member Elections & Dinner Sept. 21

We are accepting registrations ([RSVP online](#)) for our member election meeting set for Tuesday, Sept. 21 at Luigi's in Shawano.

We have several entree choices available and ask that you pre-order online by Friday, Sept. 17.

Networking begins at 5:45 p.m., with dinner at 6:30 p.m. and the meeting to follow. We are looking to fill a president-elect position, as well as another open board position. We want to thank retiring board members Cap Wallrich and Lori Zuleger for their service to our board!

Progressive Attendance Drawing



The name drawn for the \$140 pot at the August Golf Outing was SCHS Building Trades. A representative was not in attendance, so the pot at the next meeting will be at \$160.

Unfamiliar with the "Progressive Attendance Drawing"? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

Make sure you are there to win if your name (#) is called!

Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

A screenshot of a web browser showing a registration page titled "Register". The page has a light blue header with a close button (X) in the top right. Below the header, there is a section for "Enter Promotional Code". The main content area has two sections. The first section is titled "For credit \$25.00" and has a dropdown menu set to "1". Below this, there is a note: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s)." and a "Hide Info" link. The second section is titled "For viewing only (free) FREE" and has a dropdown menu set to "0". Below this, there is a note: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is only for viewing the webinar- credits are not available with this ticket." and a "Hide Info" link. At the bottom of the page, there are logos for Mastercard, Visa, American Express, and Discover. The bottom right corner has a green "Checkout" button. The bottom left corner shows "QTY: 1" and "USD \$25.00".

Note: Code does not work in Internet Explorer

Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

Membership News

Memberships Renewed – Welcome Back!

- Pella Windows & Doors of WI - Bill Weber
- Knope Heating & Air Conditioning - Kort Knope
- LJ Sperberg Construction Inc. - Larry Sperberg
- Cellcom - Laura Hoppe
- CoVantage Credit Union - Ryan Alexander

Members – Renewal Due September

- Dearco - Greg Rusch
- Top Shelf Builders - Bill Rapaich
- Wallrich Agency - Cap Wallrich

Membership Dues — Installment Payments

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!
Membership: Trish Kieckhafer – 715-853-9961

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$10, \$25 and \$50.

If you'd like to order a large amount for employee incentive programs. Just fill out our [ORDER FORM](#), or send an e-mail to wolfriverbuilders@gmail.com

Contact Nathan for more information. Cards are also available at any of our general membership meetings! Help support WRBA!



2021 Events/Meetings Calendar

As we all have experienced this past year - all dates are subject to change. We'll do our best to keep you updated here and through e-mail.

Sept. 21 - Officer Elections - Luigi's

October 12 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 14 - Continuing Education Event with Cosentino at Stone Creations - Shawano

RED = OPEN TO THE PUBLIC / Spread the word!

WBA Member Meeting Day

- Date: Thursday, Oct. 7, 2020
- Time: 8:30 AM - 3:30 PM
- Location: Online

The Wisconsin Builders Association's final Member Meeting Day of the year will be held Oct. 7. This meeting Features Advocacy and Membership/Local Officers Group meetings, as well as the Board of Directors meeting.

Please register at wisbuild.org or at this [LINK](#). Member packets will be available online two weeks prior to the meeting.

Next 'Thirty on Thursdays' Sept. 16

The Wisconsin Builders Association is excited to continue their web-based event series called Thirty on Thursdays. The name is as it sounds and will

provide quick, 30-minute virtual events at 10 a.m. on the third Thursday of the month.

On Sept. 16 at 10 a.m., we'll hear from Wisconsin State Assembly Speaker Robin Vos on a session-to-date update, redistricting, election reform, and other priorities slated to close out this session.

The event features business-people, government executives, legislators, and other speakers relevant to the building industry. The first 20 minutes will be an overview/remarks with 10 minutes for question/answer.

To register, please visit <https://www.wisbuild.org/wba-events/30>

WBA Member Hotline

As an exclusive member benefit, the Wisconsin Builders Association provides complimentary access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at <https://www.wisbuild.org/member-hotline>. We have also compiled answers to commonly asked legal questions, which you can view here.

So we may serve you better, please provide your name, local association affiliation, and preferred contact information, and please be as specific about your issue as you can.

*Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.*






888-WIS-BILT | 888-947-2458



Wolf River Builders Association 2020/2021 Board of Directors

President	Darci Kotter BankFirst N.A. 135 S. Main St. Clintonville, WI 54929 Work: 715-602-7048
President Elect	Justin Buntrock Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
Treasurer	Don Pedersen KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
Secretary	Lori Zuleger Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
Past President	Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
Builder Directors	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Bryan Nemetz - Nemetz Construction (Mobile: 715-853-7104)
Associate Directors	Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Jess Kosnicki – CoVantage Credit Union (Work: 715-524-8200 ext. 3238) Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
State Directors	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
Executive Officer	Nathan Falk Email: wolfriverbuilders@gmail.com Website: www.wolfriverbuilders.org Ph: 715-853-2310 (no texting)

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 GM	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB member & household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
 NISSAN / INFINITI	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan, Infiniti	nahb.org/nissan
 AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
 BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
 GEICO	Special discount on personal auto insurance.	Insurance	geico.com/disc/nahb 800-368-2734

BUILDING MATERIALS







COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account. FREE delivery of \$500 plus orders. 5% off at store using LAR or LBA.	Building Materials	lowesforpros.com/nahb 877-435-2440

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
 SAM'S CLUB	One-year membership for \$24.88.	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
 HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175

NAHB members saved
over **\$29,000,000** last year!

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	HEARTLAND Heartland offers innovative payment & point of sale (POS) solutions to help you streamline sales, operations & increase productivity. NEW! "Heartland for Service Professionals" – the quick & easy payment solution mobile APP for service providers.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
	DELL Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
	OFFICE DEPOT Up to 75% off in-store or online. Free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	ASCENTIUM Streamlined financing program including no down payment! Ascentium Capital makes it easy with no down payment financing* for nearly anything for your business for the construction industry. <small>*Financing & instant decisions subject to credit parameters</small>	Business Financing	ascentium.info/nahbad
	HOZZZ 10% off Houzz Pro Ultimate, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/nahbmembers
	CONSTRUCTIONJOBS.COM 20% discounts on standard rates.	Job Postings	nahb.org/careers 828-251-1344
	UPS SHIPPING Flat-rate pricing. 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
	YRC FREIGHT At least 75% off Less Than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
	AMAZON BUSINESS Additional business savings when you open an Amazon Business account.	General Business, Building Products	amazon.com/nahb
	AMERICAN EXPRESS Eligible NAHB members can earn 125,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of card membership. Terms apply.	Business Platinum Card®	nahb.org/amex

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW® Up to \$200 off show registration. Up to \$2.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
	NAHB CONTRACTS Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOUSING ECONOMICS \$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
	BUILDERBOOKS 10% off books. Up to 45% off research.	Books	builderbooks.com
	ONLINE EDUCATION Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

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WBA has partnered with Snazzy Traveler to offer you a FREE Travel Savings Membership valued at \$99. You gain access to unlimited savings on thousands of hotels, cars, cruises, activities and more all year long.

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We thank you for your continued support and participation!

JOIN US ...FOR A NIGHT OF MEETING YOUR AREA BUILDERS & BUILDING SUPPLIERS TO LEARN ABOUT NETWORKING OPPORTUNITIES AND THE WAY WE HELP EACH OTHER AND OUR COMMUNITIES!

The Wolf River Builders Association is the local Builders Association for Shawano, Menominee and the Northwestern portion of Oconto County. Our members cover a wide variety of types of businesses - our ad below is just a sampling of our members. By joining WRBA you are automatically enrolled in the National Association of Home Builders [NAHB], and the Wisconsin Builders Association [WBA]. For more information visit our website www.wolfriverbuilders.org or via email at wolfriverbuilders@gmail.com. Our next membership meeting will be held September 21, 2021. Contact Nathan @ 715-853-2310 for location and time!

WRBA is always looking for NEW MEMBERS to expand our team of professionals!
Come mingle & your dinner for the night is on us!



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