

# The Builder News

The Official Publication Of The Wolf River Builders Association

## Calander of Events

### December 2016

Date	Event Listing
Dec. 13	General Membership Meeting, the Corral Bar, Leopolis
Dec. 21	<i>First Day of Winter</i>
Dec. 25	<i>Merry Christmas!!</i>
Dec. 27	WRBA Board of Directors Meeting, Launching Pad, 5:45 p.m.

#### Coming Events

Jan. 1	<i>Happy New Year's!</i>
Jan. 5	Home Show Committee Meeting, Conference Room, 5:30 p.m.
Jan. 10	WRBA Christmas Party and General Membership Meeting, Golden Sands Golf Course, Cecil
Jan. 24	WRBA Board of Directors Meeting, Launching Pad, 5:45 p.m.
Jan. 26	Shawano Chamber Membership Banquet & Awards, Menominee Casino Resort
Jan. 27	WBA Member Meeting Day and Board Meetings, Intercontinental Hotel, Milwaukee
Apr. 8-9	WRBA Home & Cottage Show, Crawford Center

## Mission Statement

The Wolf River Builders Association's purpose is to associate the builders within Menominee, Oconto and Shawano Counties for the purpose of mutual advantage and cooperation; to collaborate with all fields related to the building industry for the benefit of the industry as a whole; and to assist in the accomplishment of the mutual objectives of the National Association of Home Builders and Wisconsin Builders Association.



# WRBA

Wolf River Builders Association

*Professionals You Can Trust!*

## December General Membership Meeting

When: Tuesday, December 13

Where: The Corral Bar

N4889 Cty Road D, Leopolis  
715-787-3240

Networking/Cocktails: 5:45 - 6:30

Dinner: 6:30; Meeting to follow.

PLEASE RSVP to Diane  
by Friday, December 9, 2016  
@ 715-853-2310 or via Email -

[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

One meal per membership is free, but we need your RSVP! Any additional meals for spouse or guests are \$15.00 each.

"No Shows" will be billed.

Interested in bringing a door prize?  
Let Diane know or just bring it along!

*Hope to see you there!*

Check out the Member Benefits through NAHB -

<http://www.nahb.org/ma>



## Progressive “Attendance” Drawing

The pot for the October 11<sup>th</sup> meeting at the Golden Sands was **\$140**. The name drawn at the Golden Sands was **Budget Blinds**. Neither Kurt nor Michelle were at the meeting, so the December 13<sup>th</sup> meeting pot will be **\$160!!** Sorry Michelle and Kurt!

The “Progressive” Attendance Drawing” is fairly new. For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether you are in attendance or not.

If you are present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting. Minimum pot will always be \$20.

**Make sure you are there to win if your name (#) is called!**

### Activities

The December meeting will be Tuesday, December 13<sup>th</sup> at the Corral in Leopolis. This meeting will be a “regular” general membership meeting.

The Christmas Party/meeting will be held on January 10<sup>th</sup> at the Golden Sands Golf Course. Plan now to join us for a fabulous meal, awards program and abbreviated meeting as we start out 2017. Extra meals for this meeting will be \$20/ guest for this meeting only.

*Activities Chairperson: John Maule – 715-853-6826*

### Advertising

The December issue of the Super Shopper will be out December 30<sup>th</sup>. Changes need to be in to Diane for that issue by December 23<sup>rd</sup>.

After that issue, we will begin a new ad campaign for 2017. We have not received our pricing yet from the *Super Shopper*, but we are hoping it will remain the same. If so, the pricing for one space is \$90 per quarter (three issues--one ad/month--a cost of only \$30/month). You

can also do a double ad on a quarterly basis for \$180/quarter. If you prefer to have your ad for the full year and pay it up front, you will receive a 5% discount, making the price \$342 for the full year. A double ad for the full year will be \$684.

As always, ad space is available on a first come, first served basis. If you would like to have your ad included in the future, let Diane know that you are interested by contacting her at 715-853-2310 or via email at [wolfrieverbuilders@gmail.com](mailto:wolfrieverbuilders@gmail.com)

### Education

Don't forget to check the WBA website

([www.wisbuild.org](http://www.wisbuild.org)) for the education opportunities being offered by the area builders associations. Many offer “member” rates to all WBA members. If there is any interest for specific subjects for classes, please let Greg or Diane know and we will see what we can do. Topics do not need to be only builder related, although we will do what we can to help the builders get CEU's!  
*Education Chairperson: Greg Brown – 715-526-2175*

**Grow our membership!** Please **invite member prospects** to membership meetings! We'll cover dinner for the first meeting to give them the opportunity to see what we are all about. And we will give **you** a \$10 Kwik Trip Card for bringing them! We need to promote new membership and the benefits that NAHB, WBA and WRBA offer, but we also want to focus on retention within our organization as well. There are lots of reasons to maintain your membership! We'd love to hear what you find valuable in your membership...the networking? Dinner meetings? Discounts through NAHB? Contracts, Legal Hotline, or Rebate Program through WBA? Member-to-Member discounts offered at local level? Advocacy? Let us know! *Membership Chairpersons: Tom Krause – 715-853-7859, Trish Kieckhafer – 715-853-9961*





### Member of the Month

We are looking for someone to be the Member of the Month for the December Meeting! Could it be you? Give Diane a call or send her an email to let us know if you are interested. Anything from 5 – 15 minutes will work.

### **Member of the Month Program**

WRBA would like to have more of the members present information about their business at the monthly general membership meetings. It could be general information about who you are, how your business got started, what your company does, or info on a special promotion that you are holding, a sale that you have going on, etc. If we don't get volunteers, we will be contacting members to ask that you take a turn and tell your fellow members a bit about your business! Consider it free advertising! Contact Diane today via email or phone message!

### **Kwik Trip Gift Cards Available**

WRBA is again looking to place an order for Kwik Trip Gift Cards. They make great Christmas gifts! If you are interested, I think we can still get an order in before Christmas. Let me know what denominations you need before December 9<sup>th</sup> and I will make sure that I order enough to cover requests. Denominations available include \$10, \$20, \$25, \$50 and \$100. Contact Diane for more information. (still have \$10 and \$20 from last order available now!)

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### **Home & Cottage Show**

The 2017 WRBA Home & Cottage Show dates are set and packets are out! Dates for the show are April 8<sup>th</sup> & 9<sup>th</sup>, and will again be held at the Crawford Center in Shawano. If you are interested in helping out with this years show, please contact Cap or Diane and let us know! Next meeting will be held on January 5<sup>th</sup> in the Conference room at 5:30 p.m. We'd love all the help that we can get!  
*Home Show Chairperson: Cap Wallrich – 715-526-2156*

[Like us on Facebook!](#)

### **Sign a PDF from Your Phone or Tablet**

Mobile devices have helped us eliminate a lot of printing from our lives. Articles can be bookmarked, directions live in an app and even lengthy PDF documents in need of signatures can be signed without printing, signing and scanning. Here are some apps that can help you complete this task:

- **DocuSign** – this app offers a range of services, including options for individuals who are primarily looking to sign documents (which can be uploaded, signed and sent back for free) and for businesses that are looking to send documents for signature and receive them back within the platform (plans start at \$10 per month with one user).
- **DropBox** – this app is known for cloud storage and collaboration, but recently added a PDF signature option. When you open a PDF in the app a pencil icon will appear at the bottom the screen that you can tap to add your signature. This feature is currently only available in iOS.
- **SignNow** – similar to DocuSign this app has features for individuals and businesses with a tiered pricing model. In addition to letting you sign with a touchscreen signature, SignNow lets you upload a photo of your signature and can cleanly place it on documents. This app is developed by Barracuda, well-known for their security and data protection products. No surprise, document encryption is a touted feature of the app.

There are many more apps available that can be customized to your needs. So whether you're signing permission slips or managing contracts and leases, consider taking that process digital with a smartphone or tablet and a PDF signature application.

Cellcom is an innovative wireless company that provides nationwide service for its customer base throughout Wisconsin and Michigan, with 60 retail and agent locations. Cellcom is respected for its long-standing reputation of delivering extraordinary customer care, being a strong community partner, and for its renowned network, which is customized to its rural markets. As a subsidiary of Nsight, Cellcom is part of a family of companies offering complete telecommunications services.

## COMING EVENTS:

- December 13 – Regular General Member Meeting –  
The Corral Bar, Leopoldis
- January 10 – Christmas Party/General Member  
Meeting, Golden Sands Golf Course
- January 27 – WBA Member Meeting Day/Board  
Meetings, Intercontinental Hotel,  
Milwaukee
- 

## Membership News

### Members – Renewal Due September

- Crossroads Custom Cabinetry – Cory Klement
- Wallrich Agency – Cap Wallrich

### Members – Renewal Due November

- Stone Creations of WI – Trish Kieckhafer
- Woodstock Hardwood Flooring & Design Center –  
Philip Kersten

### Members – Renewal Due December

- Maule Construction LLC – John Maule
- Menominee Tribal Enterprises – Al Quinney
- T & L Builders of Shawano LLC – Tom Darga
- V G Builders LLC – Steve Van Gheem
- Dynamic Designs Unlimited LLC – Tammy  
Brzezckowski

### Members – Renewal Due January

- Brady's Septic Service Inc. – Wayne Brady

### Members – Renewal Due February

- Bill Biese Masonry Inc. – Bill Biese
- Robinson Construction LLC – Ray Robinson
- Torborg's Shawano Lumber – Jim Torborg
- The Sherwin-Williams Co. – Sam Schabow

### Non-Renewing Members

The following member has either allowed their membership to lapse with NAHB or have opted to not renew their membership. If you see this past member, please encourage them to renew today.

- Floors Unlimited – Tim Coffey

### Membership Dues — Installment Payments

If desired, you may make installment payments on your membership dues renewal. You may split the payment up into two or three payments, with the final payment due by your renewal date. There will be no refunds if dues are not paid in full. And one payment in full when due is always an option!

## Wolf River Builders Association 2016/2017 Board of Directors

President	Bill Rapaich Top Shelf Builders Inc. W8043 County Road M Shawano, WI 54166 715-524-2016
President-Elect	Greg Brown SCHS Trades Program 220 County Road B Shawano, WI 54166 715-524-2016
Treasurer	Don Pedersen KerberRose, S.C. 115 E. 5 <sup>th</sup> Street Shawano, WI 54166 (715) 526-9400
Secretary	Cap Wallrich Wallrich Agency 300 E. Green Bay St. P. O. Box 90 Shawano, WI 54166 715-526-2156
Past President	John Maule - Maule Construction LLC (715-745-2256)
Builder Directors	Trish Kieckhafer – Stone Creations of WI (715-526-8690) Mark Flunker – Wolf River Habitat for Humanity (715-584-5995)
Associate Directors	Mike Johnson – M J Electric (715-853-7630) K J Schreiber – Titletown Flooring LLC (920-655-6100) Sam Schabow – Sherwin Williams Co. (715-526-1818)
State Directors	John Maule – Maule Construction LLC Bill Rapaich – Top Shelf Builders Inc.
Executive Officer	Diane Montour Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.com">www.wolfriverbuilders.com</a> Ph: 715-853-2310

# National Association of Home Builders

Put your membership to work now.

Money-saving discounts that benefit you, your business, and your family



and many more...



[nahb.org/MA](http://nahb.org/MA)



2017

**BETTER BUILDINGS: BETTER BUSINESS®**  
**WISCONSIN CONFERENCE**

March 1-3, Wisconsin Dells

POWERED BY



**Just a reminder -**

The **[2017 Wisconsin Better Buildings: Better Business Conference](#)**

**early bird rate runs through December 16.**

**Hope you can make it March 1-3, 2017**

**Demonstration sessions in overdrive**

As seen at JLC Live, The Remodeling Show and the International Builders Show; we're bringing the nationally known Katz Roadshow to the Better Buildings: Better Business Conference. Join thirty-year remodeling pro, Mike Sloggatt at these topnotch **frame to finish demonstration sessions** Friday, Mar 3. Mike will explore waterproofing windows; roof sidewall and trim water management; exterior pre-fit door installation; and decks and stringers.