

# The Builder News

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**October 2024**

Oct. 8 - WRBA General Membership Meeting and Officer Installation, networking/potluck and tour begins at 5:30, meeting and installation ceremony to follow - Shawano Community High School, 220 County Road B, Shawano. Register at link:

<https://forms.gle/XYnF9vnUcxy1kWnM7>

Oct. 22 - WRBA Board of Directors Meeting, 5:45 p.m., The Pad, Shawano

Nov. 6 - Chamber of Commerce 'Coffee Connections,' 8-9 a.m., The Daily Drip, 215 N. Main Street, Shawano. RSVP 715-524-2139 or [chamber@shawanocountry.com](mailto:chamber@shawanocountry.com). This is a great opportunity to meet other business people, share information and ideas. Attendees introduce themselves and their business to the entire group. This is a free event, but registration is appreciated.

December 10 - WRBA General Membership Breakfast Meeting, 6:15 a.m., Farm Inn' on Main, Shawano. Register at link:

<https://forms.gle/tS1iyL3E7nuL3U4V7>

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## October General Membership Meeting and Officer Installation

When: **Tuesday, October 8<sup>th</sup>**

Where: Shawano Community HS

Tech. Ed. Department

220 County Road B, Shawano

Networking/Potluck/Tour: 5:30 – 6:30  
Meeting/Installation to follow.

If you plan to attend, we ask that you **PLEASE** bring a dish to pass

Sign up by Tuesday, October 8<sup>th</sup>  
via link

<https://forms.gle/XYnF9vnUcxy1kWnM7>

**Progressive Attendance Pot**  
\$240 for October Meeting

Prize donations are always welcome!  
**Just bring it along!**

Check out the Member Benefits through NAHB –

<http://www.nahb.org/savings>

## From your Executive Officer

Hello Everyone,

First off, I'd like to thank you for your patience and support over the past year.

There are moments in life that change us forever. One of those moments was August 15, 2023 - the day I heard the life-altering words: "You



have cancer."

Before anything else, it's essential to recognize that unless we've walked in the shoes of someone battling cancer, we can never fully grasp the depth of such an experience.

The journey this past year - including surgery, chemotherapy and radiation - has shown me that my faith, the strength of the human spirit, and the support of those around me were crucial. The support many of you offered me through actions and words were powerful sources of comfort and motivation. During those long chemotherapy sessions, your heartfelt messages and companionship lightened my burden.

To the fellow survivors I connected with along my path, I was reminded that I'm not alone in the battle.

This life changing experience of fighting cancer has reinforced the importance of love, kindness and gratitude. It allowed me to see the love and support that surrounds us, which often goes unnoticed when we are caught up in the "busy"ness of daily life.

We must strive to make our best attempt to see the good in people and the world around us. Moreover, whenever we can - and as often as we can - we have to be that good!

-Nathan Falk, WRBA Executive Officer

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## Officer Installation and Potluck Oct. 8

Join us for a tour of the Shawano Community High School Tech. Ed. Department on Tuesday, October 8 starting at 5:30 p.m.

We will be hosting a potluck for the event, which will be followed by our officer installation ceremony.

If you can attend, please let us know what you can bring by responding online ([RSVP online](#)).

We will be joined by Wisconsin Builders Association Treasurer Andy Selner, who will be performing the installation ceremony.

Our incoming 2024-2025 board is as follows:

**President** - Bryce Szymanski

**President-Elect** - Stacy Herman

**Secretary** - Bryan Nemetz

**Treasurer** - Don Pedersen

Past President - Bryan Nemetz

**Builder Directors** - Greg Brown, John Maule

**Associate Directors** - Jess Kosnicki, Alex Tassar

We want to thank retiring board member Mark Flunker for his many years of service to our board!

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## Kwik Trip Gift Cards Available

***WRBA has Kwik Trip Gift Cards!  
Your purchase helps support our organization!***

Denominations currently in-stock are gift cards in the amount of \$10, \$25, \$50 and \$100, \$22.50 Grocery-only cards (\$25 value) and \$30 Car Wash Cards (\$36 value)

We are able to order gift card amounts of  
\$10 · \$20 · \$25 · \$50 · \$100 · \$500

If you'd like to order for yourself or for employee incentive programs, visit our online store under the MORE tab at [wolfriverbuilders.org](http://wolfriverbuilders.org), or contact us via email at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

Cards are also available at any of our general membership meetings! Help support WRBA!

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## WBA - Virtual Member Meeting Day

- Date: Thursday, Oct. 10, 2024
- Time: 8:45 AM - 3:00 PM

The Wisconsin Builders Association's final Member Meeting Day of the year will take place virtually. This meeting Features Advocacy and Membership/Local Officers Group meetings, as well as the Board of Directors meeting. Please register at [wisbuild.org](http://wisbuild.org).



## Upcoming Events/Meetings

October 8 - Officer Installation - Shawano HS

NOVEMBER - NO MEETING

Dec. 10 - Breakfast Meeting - Farm Inn on Main

### Progressive Attendance Drawing



The name drawn for the \$220 pot at the Member Election Meeting was Perry Seamless Gutters. A representative was not in attendance to claim the prize, so the pot at the Oct. meeting will increase to \$240.

Unfamiliar with the “Progressive” Attendance Drawing”? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

**Make sure you are there to win if  
your name (#) is called!**

## Membership News

### Memberships Renewed – Welcome Back!

- Cellcom - Vaughn Bohm
- CoVantage Credit Union - Jess Kosnicki
- LJ Sperberg Construction Inc. - Jody Stichman
- JC Santy Construction LLC - Brad Santy
- Pella Windows & Doors of WI - Bill Weber

### Members – Renewal Due September

- Wallrich Agency - Cap Wallrich

### Members – Renewal Due October

- Wallrich Agency - Cap Wallrich

## Updated Online Education Courses

The WB Foundation is proud to offer [continuing education courses](#) developed in part by WBA.

There are officially three “new-ish” 1-credit courses available to members, in addition to the 4-credit classes that are offered.

These courses are from the 2023 Trends in Housing Conference. Those who attended in person and received credit will not be able to receive credit again, however those who didn't attend will hopefully find great value in them. Members who haven't already taken the 4-credit course can still take it for free with the code FOUR, while the price for non-members has increased to \$125.

Members can receive the remaining three courses for a \$10 discount per course by using the codes ADAPT, LEGAL, and UNIVERSAL for the respective courses. Non-members can take those courses for \$49 each.

**Four Credit Course:** This course covers construction lien law, dispute resolution & contracts, building codes, and risk management and liability to satisfy the recent 4-credit requirement on these topics.

**Adapting to Market Trends: A How-To For Housing Trades (1 credit):** Taught by the Home Improvement Research Institute, this course covers trend topics that impact the industry such as interest rates, psychological factors that influences consumer behavior and sentiment, project activity, mortgage rates, and challenges for the building industry.

**Legal Pitfalls in the Building Industry (1 credit):** Taught by Robert Procter of Axley Attorneys, Robert goes over in-depth some of the most common and

trouble legal occurrences in the building industry, such as: how to avoid litigation, problems with contracts and how to mitigate them, how builders can and should protect themselves, warranties, construction standards, and more.

**Universal Design (1 credit):** This course covers a range of topics on how to build homes for people with diverse abilities. Topics such as contrasting colors, mechanisms with low physical effort and other key mobility features, along with the Fair Housing Act is covered.

**Promo Codes for Members:** Upon selecting your desired courses using the button below, please enter the following codes at checkout for the respective classes you are taking.

**Four Credit Course: FOUR**

**Adapting to Market Trends: ADAPT**

**Legal Pitfalls in the Building Industry: LEGAL**

**Universal Design: UNIVERSAL**

Using these codes, members will be able to receive the 4-credit course for free, and the remaining 1-credit courses for \$10 off each, for a total of \$39/class.

Click the **REGISTER** button or visit <https://wisconsinbuildersassociation.growthzoneapp.com/ap/Events/Register/gLW88V9r?mode=Attention>. Select your desired courses and enter promo codes for the applicable courses. Please ensure you enter your DCQ number at this time as well. Within 48 hours of checking out, you will receive an email from On3 with instructions on how to take the course - be sure to check your spam folder!

Upon receiving this email and creating your login, you will have 30 days to complete the course. Upon passing the course (70% required), WBA will submit your credits to DSPS.

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## Member Spotlight

WRBA would like to have you present information about your business at a monthly general membership meeting and in our newsletter.

It could be general information about who you are, how your business got started, what your company does, or info on a special promotion that you are holding, a sale that you have going on, etc. Consider it free advertising! Contact Nathan at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) to set this up.

## Wolf River Builders Association 2024/2025 Board of Directors

<b>President</b>	<b>Bryce Szymanski</b> Lakeview Revival WI Inc. 1005 S. Sawyer St. Shawano, WI 54166 Mobile: 715-304-8005
<b>President Elect</b>	<b>Stacy Herman</b> BankFirst 835 E. Green Bay St. Shawano, WI 54166 Work: 715-201-0390
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Bryan Nemetz</b> Bryan Nemetz Construction W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104
<b>Builder Directors</b>	<b>John Maule – Maule Construction LLC</b> (Work: 715-745-2256)  <b>Greg Brown – SCHS Trades Program</b> (Work: 715-526-2175)
<b>Associate Directors</b>	<b>Jess Kosnicki - CoVantage Credit Union</b> (Work: 715-524-8200 ext. 3238)  <b>Alex Tessar - Alex Tessar Enterprise Inc.</b> (Mobile: 715-701-3891)
<b>State Director</b>	<b>Greg Brown – SCHS Building Trades</b>
<b>Executive Officer</b>	<b>Nathan Falk</b> Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310



## Trends in Housing Conference

Are you ready to step into the future of residential living?

Join us at the highly anticipated Trends in Housing Conference, where innovation, insights, and inspiration converge to shape the next era of housing excellence.

**THURSDAY, NOVEMBER 14**  
**Madison Marriott West | Middleton**  
**8:30AM - 3:00PM**

**YOU'RE  
INVITED!**



### TOPICS TO BE COVERED

- Top 10 FAQs on the Uniform Dwelling Code
  - The Smarter, More Connected Home
  - Understanding the Impact of Zoning & Governance Policies in Residential Construction
  - Navigating Legal Challenges in the Building Industry
- ...plus a presentation by NAHB economist!

Scan the QR Code or visit  
[association.wisbuild.org/eventcalendar](http://association.wisbuild.org/eventcalendar)  
to register!



CONTINUING EDUCATION CREDITS WILL BE AVAILABLE



# **Scholarship Calendar Raffle**

**Daily prizes Jan. 1-25**  
**- Prizes from \$100-\$1000 -**  
**25 winners chosen**

**Tickets are \$20 each**

**Tickets: AbbyBank-Shawano, Bank First in  
Shawano, CoVantage Credit Union,  
or any WRBA member**

**Proceeds benefit local high school  
student building trades scholarships**

**Drawing will be held daily from January 1 through January 25**  
**- winners posted daily on our Facebook page.**  
**All tickets will be eligible for each daily drawing.**

**Wolf River Builders Association - P.O. Box 595 - Shawano, WI 54166**

**[www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)**

**RAFFLE LICENSE NUMBER: R0027713-A-44587**



# 2024 MEMBER SAVINGS PROGRAM | AT A GLANCE

nahb.org/savings



## AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	BMW	Save up to \$1,200 on a new BMW or up to \$700 on a new BMW.	BMW	nahb.org/bmw-membership-program/new-cars-bmw-na-hb
	GOODYEAR	No. 1 in Goodyear Log into NAHB.org to see details of Goodyear tires.	Goodyear Tires & Services	nahb.org/goodyear
	NISSAN	Save \$100 to \$1,000 on select new vehicles. \$100 cash back.	Nissan	nahb.org/nissan

## BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	Save 10% on select building materials. (Excludes Commercial Account). (Excludes cash back rewards). (Excludes 5.0% off on in-store using any payment method).	Building Materials	nahb.org/lowes-577-495-2441

## WIRELESS

	COMPANY	SAVINGS	PRODUCTS	INFO
	T-MOBILE	Save 10% on wireless.	Cell Phone, Internet, Email & More	nahb.org/t-mobile

## TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 10% off Avis rental rates when making reservation with NAHB Worldwide Division (NAHB) number 577-2900.	Rentals	avis.com/nahb-577-681-2226/NAHB-members
	BUDGET	Save up to 10% off Budget rental rates when making reservation using Budget Customer Discount (BCD) number 250022.	Rentals	budget.com/nahb-800-467-4337/1004674337
	HOTELPLANNER	NAHB members can save up to \$200 on hotel room rates when \$100,000 per night or more. (Excludes more than 212 countries).	Hotels	nahb-hotels.com/nahb-800-491-2272
	MEMBERDEALS	Up to 40% off.	Travel Packages, Cruise Tickets, Conferences, World Parks, Air Cards	memberdeals.com/nahb-877-279-1001
	SAM'S CLUB	Save up to 10% on select merchandise. (Excludes cash back rewards).	Club Membership	memberdeals.com/sams-club-packages-800-467-4337/1004674337

## Health & Wellness

	COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT	Free personal trainer \$20/month	Fitness Membership	nahb.org/active-fitness-membership-members-800-467-4337/1004674337

NAHB Members Saved over **\$40,000,000** last year

# 2024 MEMBER SAVINGS PROGRAM | AT A GLANCE

[nahb.org/savings](http://nahb.org/savings)



## FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
VOYAGER	Save on fuel with Voyager card for business, savings anywhere. Works card is accepted.	Fuel Savings & Fleet Management	<a href="http://usbank.com/splzhy">usbank.com/splzhy</a> expense-management/expense-management/nahb.html

## BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
DELL Technologies	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	<a href="http://dell.com/nahb">dell.com/nahb</a> 500-757-8443
ODP BUSINESS SOLUTIONS	Up to 15% off on a regular price on their best value list of preferred products. Plus, free shipping over \$50.	Office Supplies	<a href="http://officedepot.com/nahb">officedepot.com/nahb</a> 877-441-1515
UPS SHIPPING	Multiple pricing and discount for next day shipping. 10% for ground commercial residential.	Business Shipping	<a href="http://usmembers.com/nahb">usmembers.com/nahb</a> 800-WEEDERS
FREIGHT	At least 20% off less than market rate (LTL) shipping over 100 lbs.	Freight Shipping	<a href="http://freight.com/nahb">freight.com/nahb</a> 800-441-1515
RINGCENTRAL	Save 15% off monthly or annual RingCentral Office or Solo. Receive 50% off the 1st piece of any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by confirming and signing a 24-month agreement.	Messaging & Phone	<a href="http://ringcentral.com/nahb">ringcentral.com/nahb</a> 800-441-1515
HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB members.	Account & POS Solutions	<a href="http://heartlandpaymentsystems.com/nahb">heartlandpaymentsystems.com/nahb</a> 888-613-4145

## INSURANCE

COMPANY	SAVINGS	PRODUCTS	INFO
FARMERS INSURANCE	Choose an insurance plan that fits your individual needs.	Personal and business insurance needs.	<a href="http://farmersna.com/nahb">farmersna.com/nahb</a> 800-746-0700

## NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
IBS	NAHB INTERNATIONAL BUILDERS' SHOW® Up to \$200 off show registration. Up to \$2.75 per sq. ft. off exhibit space.	Trade Show	<a href="http://ibsbuilder.com">ibsbuilder.com</a>
STRUCTURE PRODUCTIONS	Discount on professional video and production services.	Visual Media	<a href="http://structure-productions.com">structure-productions.com</a>
NAHB CONTRACTS	Up to 10% off contract rates.	Legal	<a href="http://nahb.org/education/sy">nahb.org/education/sy</a>
HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	<a href="http://housingeconomics.com">housingeconomics.com</a>
BUILDERSBOOKS	30% off books, up to 45% off new titles.	Books	<a href="http://buildersbooks.com">buildersbooks.com</a>
ONLINE EDUCATION	Up to 40% off webinars, up to 50% off online courses.	Education	<a href="http://nahb.org/education">nahb.org/education</a>

\*Discounts are as of 2/5/24 & subject to change at any time. Visit [nahb.org/savings](http://nahb.org/savings) for latest deals & limited time offers.



# MEMBERSHIP BENEFITS

## WISCONSIN BUILDERS ASSOCIATION



### 1. KWIK TRIP REWARDS

\$0.06 cents off of every gallon of fuel purchased along with 10% off of most in-store purchases. Valid for business accounts.

### 2. CONTRACTS/FORMS

Legally vetted and regularly updated construction and remodeling contracts and forms are free to use by our members. \$6,000 Value



### 3. MEMBER HOTLINE

WBA provides complimentary access to legal, building code, and safety experts to answer any building-related issues you're facing. \$100 value/question

### 4. INSURANCE

Customizable industry-specific business and health insurance packages available for members at discounted rates.



### 5. REBATE PROGRAM

Builder and remodeler members are eligible to receive cash back on materials, appliances, and more used in their construction projects. Average Returns = \$1,472/quarter!

### 6. CONTINUING EDUCATION

12 FREE continuing education credits for dwelling contractor credentials, and discounts on plumbing and electrical credits.



### 7. COACHING & CONSULTING

Members can receive complimentary business assessment services every year - a \$2,200 value!

Even More Benefits Available at  
**[WISBUILD.ORG/MEMBER-BENEFITS](http://WISBUILD.ORG/MEMBER-BENEFITS)**



# JOIN US

WRBA is always looking for NEW MEMBERS to expand our team of professionals! Come mingle & your dinner for the night is on us!

...for a night of meeting your area builders & building suppliers to learn about networking opportunities and the way we help each other and our communities!

The Wolf River Builders Association is the local Builders Association for Shawano, Marinette and the Northwestern portion of Oconto County. Our new address is 1000 S. 1st St. in Shawano. We are currently looking for new members. Being a member of WRBA you are automatically included in the National Association of Home Builders (NAHB) and the Wisconsin Builders Association (WIBA). For more information visit our website [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org) or you can email [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com). Our next meeting is scheduled for October 5, 2024. Contact Nelson at 715-853-2310 for a full email.



[www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)  
For more information  
call: 715-853-2310 or email:  
[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

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715.524.4215

**Habitat for Humanity**

Open Thursday 9-4  
Friday 9-4 & Saturday 9-1

**Volunteers Needed:**  
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