

# The Builder News

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**April 2021**

Apr. 7 - Shawano Country Chamber of Commerce 'Coffee Connections Online,' 8-9 a.m. E-mail [chamber@shawanocountry.com](mailto:chamber@shawanocountry.com) to register. Registration is required to receive the Zoom link to attend.

Apr. 13 - WRBA Hard Hat Happy Hour, Woodstock Hardwood Flooring & Design Center, 5:45 p.m. See information at right. There is no charge to attend - RSVP requested - please invite prospective members!

Apr. 15 - "Thirty on Thursdays" presentation at 10 a.m. This free online session hosted by WBA will feature Rep. John Jagler, long-serving chair of the Housing Committee who will share an update on legislation that will impact the housing industry. To register, visit <https://www.wisbuild.org/wba-events/30>

Apr. 27 - WRBA Board of Directors Meeting, Wolf River Habitat for Humanity, 5:45 p.m.

May 11 - WRBA Sporting Clays Outing - J&H Game Farm, Shiocton. Registration form is inside, or register [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## April

### Hard Hat Happy Hour

When: Tuesday, April 13<sup>th</sup>  
Where: Woodstock Hardwood  
Flooring & Design Center  
360 U.S. Highway 45, Birnamwood

Networking, food & drink: 5:45 p.m.

Tour to follow

**PLEASE** help us plan by letting us know you will attend

By Monday, April 12

ONLINE at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)  
phone call @ 715-853-2310 or via Email -  
[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

### Progressive Attendance Pot

\$100 for April Hard Hat Happy Hour

Door Prize donations always welcome!

**Just bring it along!**

*Hope to see you there....*

Check out the Member Benefits through NAHB –  
<http://www.nahb.org/savings>

## WRBA Cash Raffle winners

Thanks to ALL who helped support our recent cash raffle! The proceeds will help support our scholarship fund for graduating high school seniors pursuing a future in the building trades.

Our winners included:

- 1 - \$5000 Darci Kotter
- 2 - \$100 Bryan Nemetz
- 3 - \$100 Brandon Clark
- 4 - \$100 Steve Bartz
- 5 - \$100 Doc Hein
- 6 - \$100 Dean Nolan
- 7 - \$100 Jon Laude
- 8 - \$100 Beth Schuster
- 9 - \$100 Ron Bystol
- 10 - \$100 Daniel Buettner
- 11 - \$100 Stephanie Boyles
- 12 - \$100 Jill Sousek
- 13 - \$100 Yvette Hartman-Wilber
- 14 - \$100 Brandon Buntrock
- 15 - \$100 Connie Brei
- 16 - \$100 Bryan Nemetz
- 17 - \$100 Tracy LeClair
- 18 - \$100 Mr. & Mrs. James Habeck
- 19 - \$100 Austin Wells
- 20 - \$100 Levi Stueck

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## Health Insurance Plan available

Health insurance remains one of the most expensive employee benefits your business offers. During a time when you are reviewing your current health insurance renewal plans, please take this time to review all your options with superior health care provider networks that are available through our partnership with the Wisconsin Builders Association.

Take a look at cost-effective options with superior health care provider networks that are available through the partnership of the Wolf River Builders Association and the Wisconsin Builders Association (WBA).

Through the buying power of WRBA and WBA, you can get large group service and prices for your business of any size. New and existing members can take advantage of this opportunity to choose coverage from WPS Health Insurance and Arise Health Plan. You get help controlling costs and

navigating a complex health care system through special pricing exclusively for members.

If you are interested in reviewing the options, simply contact:

Fred Wilmsen, RHU, ChHC

The Insurance Center Inc.

920.419.1055

**Membership is not required to receive a quote!**

## Progressive Attendance Drawing



The name drawn for the \$80 pot at the March membership breakfast was A-1 Elevator. A representative was not in attendance, so the April pot is \$100.

Unfamiliar with the “Progressive” Attendance Drawing”? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you’re there!

**Make sure you are there to win if  
your name (#) is called!**

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## Print and radio advertising

Looking to advertise? Let us help!

Our print advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area. We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for April 15.

The cost is **\$405 per year/single ad space** (equals \$33.75/month) or **\$116.25 per quarter** (equals \$38.75/month). Choosing the year-long commitment will save you \$60/year (\$5/month).

We also have a radio advertising program through Results Broadcasting for \$60/month.

If you are not currently advertising and would like to be added to either program, please let us know at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com).

**If you're interested, please contact us!**

## Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

Register

Enter Promotional Code

For credit  
\$25.00 1

This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s).  
Hide Info

For viewing only (free)  
FREE 0

This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is only for viewing the webinar- credits are not available with this ticket.  
Hide Info

QTY: 1 USD \$25.00 Checkout

**Note: Code does not work in Internet Explorer**

## Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>  
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

## Next 'Thirty on Thursdays' is Apr. 15

The Wisconsin Builders Association is excited to continue their web-based event series called Thirty on Thursdays. The name is as it sounds and will provide quick, 30-minute virtual events at 10 a.m. on the third Thursday of the month.

On April 15 at 10 a.m., Representative John Jagler, long-serving chair of the Housing Committee who will share an update on legislation that will impact the housing industry.

The series is open to both members and non-members to provide a look into each of the member benefits (one topic per event) so individuals can get insight on benefits they may not be taking advantage of to help drive retention and attract those who aren't currently members.

The event features business-people, government executives, legislators, and other speakers relevant to the building industry. The first 20 minutes will be an overview/remarks with 10 minutes for question/answer.

To register, please visit <https://www.wisbuild.org/wba-events/30>

## Membership News

### Memberships Renewed – Welcome Back!

- Moede And Sons Inc - Curt Moede

## Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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## 2021 Events/Meetings Calendar

As we all have experienced this past year - all dates are subject to change. We'll do our best to keep you updated here and through e-mail.

April 13 - Hard Hat Happy Hour - Woodstock

**May 11 - Sporting Clays Shoot - J&H Game Farm**

**June 8 - Picnic - Kuckuk Park, Shawano**

JULY - NO MEETING

**August 10 - Golf Outing - Golden Sands, Cecil**

Sept. 14 - Officer Elections - Location TBD

October 12 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 14 - Breakfast Meeting - Angie's Main Cafe

**RED = OPEN TO THE PUBLIC / Spread the word!**

## Kwik Trip Gift Cards Available

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$10, \$25 and \$50. Feel free to order a large amount for employee incentive programs, or just a few for personal use.

You may access our online [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

## Wolf River Builders Association 2020/2021 Board of Directors

<b>President</b>	<b>Darci Kotter</b> AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
<b>President Elect</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Lori Zuleger</b> Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
<b>Past President</b>	Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Bryan Nemetz - Nemetz Construction (Mobile: 715-853-7104)
<b>Associate Directors</b>	Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Jess Kosnicki – CoVantage Credit Union (Work: 715-524-8200 ext. 3238) Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



# Hard Hat Happy Hour

Network with area builders and visit  
Woodstock's expansive showroom

**Tuesday, April 13, 2021**

Woodstock Hardwood Flooring & Design Center  
360 U.S. Highway 45, Birnamwood

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**Networking / hors d'oeuvres & beverages:  
5:45-6:30 p.m.**

**Tour to follow at 6:30 p.m.**

There is no guest charge. We'd appreciate pre-registration of the names of those attending on our website at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org) - or call 715-853-2310

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We are also looking for door prizes for the event - please e-mail us at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) or call us at 715-853-2310 if you have something to bring.

Event sponsored by:

**Woodstock**  
FLOORING &  
DESIGN CENTER



# 2021 WRBA Sporting Clays Outing

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**Tuesday, May 11** (General Membership Meeting to follow)

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**J & H Game Farm**  
**W5810 J & H Road**  
**Shiocton, WI**  
715-758-8134

Located 1-1/2 miles west of Navarino off Hwy 156 -  
From Shawano, take County Road K (Hwy 187) south to Hwy 156,  
Left on 156 to J & H Road on right. Follow to end.

**Registration:** 4:20 – 5:00 p.m.  
**Shooting:** Starts at 4:30 p.m., last group out at 5:00 p.m.  
**Networking:** 5:45 – 6:30 p.m.  
**Dinner:** 6:30 p.m. (Meeting to follow)

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(No alcohol allowed prior to shooting)

**Price to shoot – 50 targets per round – (does not include meal)**  
**Groups of 4 to 6, we will put you with a group if needed**

1<sup>st</sup> Round - \$25.00      2<sup>nd</sup> Round, if desired - \$15.00

**Requirements:** 50 rounds of shells & shotgun.

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**Dinner: \$15/person** **(As always, one meal per membership is free)**

**Alcohol:** Beer and soda are available at J & H (after shooting for sporting clays participants).  
If you would like to bring your own beer/liquor/wine/soda, you are welcome to do so.

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Are you interested in **SPONSORING A STATION?**

A \$35 sponsorship will give you a sign at a station and also recognition at the meeting and in the monthly newsletter. Other sponsorship opportunities are also available, contact us if interested!

Please RSVP (number attending / # of rounds desired / station sponsorship) by May 7<sup>th</sup>  
at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org), via phone (715-853-2310) or email – [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com).

We are also looking for door prizes.  
Cancellations will be accepted until Monday, May 10<sup>th</sup> at 9:00 a.m.



## AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GM	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
	FCA	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, FIAT®, and Alfa Romeo	nahb.org/fca
	NISSAN / INFINITI	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
	BFGOODRICH	Save \$70 on a set of four (4) new select BFGOODRICH® passenger or light truck tires. 24 Hour Worksite Assistance.	Tires	bfgoodrichtires.com/tradesmen.html?a=nahb
	GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

## BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

## SHOPPING AND ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
	SAM'S CLUB	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201

NAHB Members Saved  
over **\$25,000,000** last year

## BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>TSYS</b>	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing tsysassociation.com/nahb 800-613-0148
 <b>DELL</b>	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware dell.com/nahb 1-800-757-8442
 <b>OFFICE DEPOT</b>	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies officediscounts.org/nahb 855-337-6811 x2897
 <b>HOUZZ</b>	HOUZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products houzz.com/nahbmembers
 <b>CONSTRUCTION JOBS.COM</b>	CONSTRUCTION JOBS.COM	20% discounts on standard rates	Job Postings nahb.org/careers 828-251-1344
 <b>2-10 HOME BUYERS WARRANTY</b>	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty 2-10.com/nahb 855.280.1328
 <b>UPS SHIPPING</b>	UPS SHIPPING	Flat-Rate Pricing. 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping 1800member.com/nahb 1-800-MEMBERS
 <b>YRC FREIGHT</b>	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping 1800member.com/nahb 1-800-MEMBERS
 <b>AMAZON BUSINESS</b>	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products amazon.com/nahb
 <b>AMERICAN EXPRESS</b>	AMERICAN EXPRESS	Eligible NAHB members can earn 125,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of Card Membership. Terms apply.	Business Platinum Card® nahb.org/amex

## NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>INTERNATIONAL BUILDERS' SHOW®</b>	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshaw	buildersshow.com
 <b>NAHB CONTRACTS</b>	Up to 30% off contract rates	Legal	nahb.org/nahbcontracts
 <b>HOUSINGECONOMICS</b>	\$100 off annual subscription	Economic and Housing Data	housingeconomics.com
 <b>BUILDERBOOKS</b>	10% off books. Up to 45% off research	Books	builderbooks.com
 <b>ONLINE EDUCATION</b>	Up to 30% off webinars; Up to 50% off online courses	Education	nahb.org/education

Discounts are of 8/31/2019 and subject to change at any time. Visit nahb.org/savings for latest deals and limited time offers.



# WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of WBA  
[www.WBAebates.com](http://www.WBAebates.com)



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:  
**\$1,472.55**



Website: [www.HBArebates.com](http://www.HBArebates.com) | Phone: 866-849-8400  
 Email: [info@HBArebates.com](mailto:info@HBArebates.com) | Facebook: [/MemberRebateProgram](https://www.facebook.com/MemberRebateProgram)

# HAVE QUESTIONS AS TO WHAT WRBA IS ALL ABOUT?

Give us or one of our members a call or check out our website at [wolfriverbuilders.org](http://wolfriverbuilders.org)



Join us, network with our members, find out how we help our community and what benefits are available for our members! Don't delay...join our group of professionals today!

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Wolf River Habitat for Humanity

**NEW STORE OPEN!**

Now Open Friday 9-4 & Saturday 9-1

**Volunteers Needed:**  
Store, Pick-ups/Deliveries, Home Building Site

414 E. Elizabeth St, Shawano  
715-524-3007 • [www.wrhabitat.org](http://www.wrhabitat.org)

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