

The **Builder News**

The Official Publication Of The Wolf River Builders Association

Calendar of Events

February 2020

Feb. 5 - Chamber of Commerce 'Coffee Connections,' 8 a.m., Glas Coffeehouse, 511 N. Main St., Shawano. RSVP 715-524-2139

Feb. 7 - WBA Member Meeting Day & President Installation, Stone Harbor Resort, Sturgeon Bay.
<https://www.wisbuild.org/wba-events/2020memberday/feb>

Feb. 11 - WRBA Hard Hat Happy Hour, Twig's Museum and Gift Shop, 5:45 networking/hors d'oeuvres, Shawano. RSVP LINK:
<https://forms.gle/Y1o6MDNY454cs2HK9>

Feb. 12 - WRBA Home Show Committee Meeting, 4:30 p.m., Stone Creations

Feb. 25 - WRBA Board of Directors Meeting, Launching Pad, 5:30 p.m., Shawano

Mar. 4 - Chamber of Commerce 'Coffee Connections,' 8 a.m., Glas Coffeehouse, 511 N. Main St., Shawano. RSVP 715-524-2139

Mar. 9-11 - Better Buildings: Better Business Conference, Wisconsin Dells. Register online
<https://www.eventbrite.com/o/slipstream-18798777707>

Mar. 10 - WRBA Breakfast Member Meeting, 6:30 a.m., Angie's Main Cafe, Shawano. Guest speaker Brad Boycks, Wisconsin Builders Association Executive Director. Register online:
<https://forms.gle/fi7Er3sMVoPPe9BJ7>

Mar. 24 - WRBA Board of Directors Meeting, Launching Pad, 5:30 p.m., Shawano

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

Professionals You Can Trust!

February Hard Hat Happy Hour

When: Tuesday, February 11th
Where: Twig's Museum & Gift Shop
920 S. Franklin St., Shawano

Cocktails/networking: 5:45 p.m.
Hors d'oeuvres, beer/wine
Tours to follow at 6:30 p.m..

PLEASE RSVP

AS SOON AS POSSIBLE on our website, or
ONLINE in your member portal,
phone call @ 715-853-2310 or via Email -
wolfriverbuilders@gmail.com

Please invite spouses, employees, and prospective members. There is no charge for this meeting, however RSVP is requested.

Progressive Attendance Pot

\$160 for February Meeting

Door Prize donations
always welcome!

Just bring it along!

Hope to see you there...

Check out the Member Benefits through NAHB –
<http://www.nahb.org/savings>



Board members recognized for 15 years of service in January included Cap Wallrich of The Wallrich Agency (pictured with Executive Officer Nathan Falk, far left) and Bill Rapaich of Top Shelf Builders Inc. (center left). Dale Hawkinson of Hawkeye Hearth & Home (center right) and John Maule of Maule Construction LLC (pictured with President Mark Flunker, far right) were recognized for 15 years of membership. Members also recognized (not pictured) included Moede Plumbing-15 years, V G Builders LLC-15 years, Luisier Drilling Inc.-15 years, and M J Electric-5 years.

From your President

Hello fellow WRBA members -

We are moving into the second month of 2020, and plans are also moving along for our WRBA home show on March 28-29.



If you have any plans to join us at the home show, sign up this week so that you can get the early bird discount. The more vendors we have in the home show, the more people that normally attend. We need everyone involved so that some areas are not covered by a vendor. If a visitor attends the home show and there's no builders

or no plumbers or heating contractors there, their questions won't get answered and there's a good possibility that they will not come back next year.

We need to remember that it's important for everyone to be involved to make the Home Show an enjoyable experience for all visitors. It doesn't take many disappointed Home Show attendees to make an event fail - once that happens, more vendors do not show up at future Home Shows. Before you say no to being a vendor or contributing in some way, think about what it means for the future of our WRBA Home Shows and the scholarship programs it helps benefit. Until next time, think about safety in everything you do.

- Mark Flunker

Home Show Early Bird Deadline Feb. 1

The 2020 WRBA Home Show is set for March 28-29, 2020 at Shawano Community High School. The early bird member pricing per booth is \$250 for the first booth, and \$200 per additional booth. **Prices increase after Feb. 1 to \$325 for the first booth, and \$275 per additional booth.**

Early bird non-member pricing per booth is \$400 for the first booth, and \$350 per additional booth. **Prices increase after Feb. 1 to \$525 for the first booth, and \$450 per additional booth.**

You will NOT be able to drive into this facility, however there is an overhead door and a new-extra wide door (*DOOR O*) for getting your displays into the building.

We are still looking for vendors, so if you have not yet reserved your booth, now is the time! This is a great venue to promote your business to the community! We'll also be offering a printed coupon booklet for attendees. Businesses have the option to include an ad in the booklet for \$50.

We are also looking for bucket raffle donations. This has been a big hit the last few years, and we are hoping to have as many great prizes as we have in the past. Your business will be noted on the item for having donated it, so this is another good way to advertise! Each person with their entry ticket to the show will be able to have a chance at the bucket raffles. Get your business name on one of the buckets!

Admission for attendees to the event is **free** with the donation of three non-perishable food items to the local food pantry, **SAFPARC**, or a

suggested \$3.00 donation to **Wolf River Habitat for Humanity**. Registration packets are now available online at www.wolfriverbuilders.org. We can also mail or e-mail an application, just let Nathan know via phone message or email at wolfriverbuilders@gmail.com.

If you are interested in helping out with this years show, please contact Trish or Nathan and let us know! We could really use some people to be there during set up time on Friday, March 27. We'd love all the help that we can get!

Home Show Chairperson: Trish Kieckhafer 715-526-8690

2020 Events/Meetings Calendar

February 11 - Hard Hat Happy Hr. - Twig's Beverage

March 10 - Breakfast Meeting - Angie's Main Cafe

March 28-29 - Home Show - Shawano High School

April 14 - Hard Hat Happy Hour - Woodstock

May 12 - Sporting Clays Shoot - J&H Game Farm

June 9 - Picnic - Kuckuk Park, Shawano

JULY - NO MEETING

August 11 - Golf Outing - Golden Sands, Cecil

Sept. 8 - Officer Elections - Stubborn Brothers

October 13 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 8 - Breakfast Meeting - Angie's Main Cafe

RED = OPEN TO THE PUBLIC / Spread the word!

Advertising opportunities/renewals

Our advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area.

We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for January 16.

If you are not currently advertising and would like to be added to our program, please let Nathan know via email at wolfriverbuilders@gmail.com.

The cost is **\$390 per year/single ad space** (equals \$32.50/month) or **\$112.50 per quarter** (equals \$37.50/month). Choosing a year-long commitment will save you \$5/month (\$60/year).

Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

Like the previous Homebuilder University courses and other courses offered by Slipstream, these courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

Progressive Attendance Drawing



The name drawn for the \$140 pot at the January Christmas Party was Wallace Floor Covering. Jeff Wallace was not in attendance, so the February pot is \$160.

Unfamiliar with the "Progressive" Attendance Drawing? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

Make sure you are there to win if your name (#) is called!

Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout", and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

Note: Code does not work in Internet Explorer

The screenshot shows a registration form titled "Register" with a close button (X). At the top right, there is a field for "Enter Promotional Code". Below this, there are two ticket options:

- For credit \$25.00**: A dropdown menu shows "1". Below it, a note states: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s)." There is a "Hide Info" link.
- For viewing only (free) FREE**: A dropdown menu shows "0". Below it, a note states: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is only for viewing the webinar- credits are not available with this ticket." There is a "Hide Info" link.

At the bottom, there are logos for Mastercard, VISA, American Express, and Discover. The bottom left shows "QTY: 1" and "USD \$25.00". A green "Checkout" button is at the bottom right.

Available Courses

1. Ductless Heat Pump Applications for High Performance Homes
2. Part III: Attics and Roofs That Don't Work and Why
3. Part II: Attic and Roof Configurations That Work and Why
4. Housing Disruption Realities, Crises and Transformations: Are You Ready?
5. Business Success: Learning to Master the Grey Areas
6. Building a Better Basement
7. Ducted Mini Splits Applications and Performance
8. Advancements in Window and Wall Technology
9. Waterproofing Existing Basements from the Inside
10. High Performance Wall Assembly and Details
11. Radon Control Options for New Home Construction



Memberships Renewed – Welcome Back!

- Wallrich Agency - Cap Wallrich
- Alex Tessar Enterprise Inc. - Alex Tessar

Members – Renewal Due January

- Exquisite Windows & Doors LLC - Justin Buntrock
- Wallace Floor Covering LLC - Jeff Wallace

Members – Renewal Due February

- Robinson Construction LLC - Ray Robinson
- Torborgs Shawano Lumber - Jim Torborg
- Bill Biese Masonry, Inc.

Non-Renewing Members

The following members have either allowed their membership to lapse with NAHB or have opted to not renew their membership. If you see this past member, please thank them for their past membership, and encourage them to renew today.

- The Sherwin Williams Company - Chloe Knope

Next Home Show committee meeting

If you're interested in helping to plan this event, please join us at our next committee meeting on Wednesday, Feb. 12 at 4:30 p.m. at Stone Creations - 1490 Industrial Drive, Shawano. If you have prize baskets you're willing to donate, please get in touch with Nathan or Trish for pickup.

Member Spotlight

We want to know your business! Help us learn more about what you do, and we'll feature you and your business in our next newsletter! Let Nathan know you're interested by e-mailing wolfriverbuilders@gmail.com.

Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)
Membership Chair: Trish Kieckhafer – 715-853-9961

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$25 and \$50.

If you'd like to order a large amount for employee incentive programs, you may access our order form in your online member portal, or go to our online [ORDER FORM](#)

B4: Better Buildings: Better Business Conference March 9-11 in Wis. Dells

Position yourself as a market leader. The Better Buildings: Better Business Conference provides one central hub where builders, suppliers, manufacturers, contractors and the industry can find the latest tips, trends, and technologies to put you above your competition.

The conference is powered by two strong partners: Slipstream and the Wisconsin Builders Foundation. Slipstream brings nationally-recognized expertise in quality construction, energy efficiency and building science for health while the WBF brings Wisconsin's most successful home builders and leading suppliers. You will have the opportunity to connect with top experts in your industry and get continuing education credits while you're at it.

Learn more at b4conference.org

Trends in Housing Conference Mar. 5

In lieu of WBA's Advocacy Day, they are hosting their inaugural Trends in Housing Conference at the Ingleside Hotel in Pewaukee. The agenda is jam packed with speakers who will discuss important trends and outlooks as it pertains to the housing industry. Find more information at <https://www.wisbuild.org/wba-events/2020/housing>

Wolf River Builders Association 2019/2020 Board of Directors

President	Mark Flunker Wolf River Habitat for Humanity 320 E. Richmond St. Shawano, WI 54166 Mobile: 715-584-5995
President Elect	Darci Kotter AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
Treasurer	Don Pedersen KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
Secretary	Lori Zuleger Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
Past President	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
Builder Directors	Keith Graf – Contractor's Choice Lumber (Mobile: 715-853-8579) John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175)
Associate Directors	Mike Johnson – M J Electric (715-853-7630) Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Justin Buntrock – Exquisite Windows & Doors (Mobile: 715-851-5309)
State Directors	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
Executive Officer	Nathan Falk Email: wolfriverbuilders@gmail.com Website: www.wolfriverbuilders.org Ph: 715-853-2310 (no texting)



At
**Shawano
Community
High School**

located at

220 County Rd. B

Turn onto County B off
County Hwy 22 near the
State Hwy 29 interchange.

Saturday, Mar. 28

9:00 a.m. – 4:00 p.m.

Sunday, Mar. 29

10:00 a.m. – 3:00 p.m.

Admission:

**\$3 Donation to Habitat for
Humanity or
3 canned goods for the
Food Pantry**

Visit

wolfriverbuilders.org
for more information



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Builders, subcontractors, realtors,
landscapers, etc....

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 TSYS	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing tsysassociation.com/nahb 800-613-0148
 SMALL BUSINESS	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware dell.com/nahb 1-800-757-8442
 Office DEPOT	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies officediscounts.org/nahb 855-337-6811 x2897
 houzz	HOZZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products houzz.com/nahbmembers
 CONSTRUCTION	CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Job Postings nahb.org/careers 828-251-1344
 2-10 HOME BUYERS WARRANTY	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty 2-10.com/nahb 855.280.1328
 ups	UPS SHIPPING	Flat-Rate Pricing, 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping 1800member.com/nahb 1-800-MEMBERS
 YRC FREIGHT	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping 1800member.com/nahb 1-800-MEMBERS
 Kabbage	KABBAGE	\$200 gift card when you qualify for a business line of credit up to \$250,000	Small Business Loans kabbage.com/nahb
 amazonbusiness	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products amazon.com/nahb

SHOPPING AND ENTERTAINMENT






COMPANY	SAVINGS	PRODUCTS	INFO
 TICKET MONSTER	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
 Sams Club	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
 OMAHA STEAKS	Save 10% on top of any online specials	Steaks, Seafood, Sides	osincentives.com/promo/nahb
 FTD FLOWERS	20% off floral arrangements and gifts	Flowers and Gifts	ftd.com/nahb 800-SEND-FTD code 17421

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 INTERNATIONAL BUILDERS' SHOW	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshow	buildersshow.com
 NAHB CONTRACTS	Up to 30% off contract rates	Legal	nahb.org/nahbcontracts
 HOUSINGECONOMICS	\$100 off annual subscription	Economic and Housing Data	housingeconomics.com
 BUILDERBOOKS	10% off books. Up to 45% off research	Books	builderbooks.com
 ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses	Education	nahb.org/education

Discounts are of 8/31/2019 and subject to change at any time. Visit nahb.org/savings for latest deals and limited time offers.

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 GM	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
 FCA	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, and FIAT®	nahb.org/fca
 NISSAN / INFINITI	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
 BF GOODRICH	Save \$100 on set of 4 All Terrain T/A KO2 Tires 24 Hour Worksite Assistance	Tires	bfgoodri.ch/2GToVDu
 GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

AUTO RENTAL

COMPANY	SAVINGS	PRODUCTS	INFO
 AVIS	Up to 25% off base rates and FREE Preferred Service Membership	Car Rentals	avis.com/nahb 800-331-1212 AWD #G572900
 BUDGET	Up to 25% off base rates and FREE Fastbreak status	Car Rentals	budget.com/nahb 800-283-4387 BCD #Z536900
 HERTZ	Up to 20% off base rates and FREE Gold membership	Car Rentals	hertz.com/nahb 800-654-2200 CDP#51046

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

NAHB Members Saved
over **\$25,000,000** last year



Hard Hat Happy Hour

Network with area builders and learn more about Shawano's soda history

Tuesday, February 11, 2020

Twig's Beverage Museum & Gift Shop
920 S. Franklin Street, Shawano, WI 54166

**Networking / hors d'oeuvres & beverages:
5:45-6:30 p.m.**

Tour to follow at 6:30 p.m.

There is no guest charge. Please pre-register the names of those attending on our website at www.wolfriverbuilders.org or call 715-853-2310

We are also looking for door prizes for the event - please e-mail us at wolfriverbuilders@gmail.com or call us at 715-853-2310 if you have something to bring.

Event sponsored by:

**STONE
CREATIONS**

WRBA HOME SHOW

Sat., March 28th 9am-4pm & Sun., March 29th 10am-3pm

Show Sponsor:



at **Shawano High School**
220 Cty Rd B, Shawano

Admission - \$3 donation to Wolf River Habitat for Humanity or 3 canned food items for Shawano Area Food Pantry & Resource Center.



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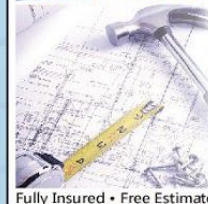
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