

The Builder News

The Official Publication Of The Wolf River Builders Association

Calendar of Events

January/February 2020

Jan. 8 - Chamber of Commerce 'Coffee Connections,' 8 a.m., Glas Coffeehouse, 511 N. Main St., Shawano. RSVP 715-524-2139

Jan. 8 - WRBA Home Show Committee Meeting, 4:30 p.m., Stone Creations

Jan. 14 WRBA Christmas Party, Seasons Restaurant, 5:45 cocktails, 6:30 dinner, Shawano. RSVP LINK: <https://forms.gle/Vudm7oSRWTEpQuNd7>

Jan. 21-23 International Builders' Show - Las Vegas <https://www.buildersshow.com/Home/default.aspx>

Jan. 23 Shawano Country Chamber Banquet & Awards, The Gathering, Shawano. \$30/person. RSVP 715-524-2139

Jan. 28 WRBA Board of Directors Meeting, Launching Pad, 5:30 p.m., Shawano

Feb. 7 WBA Member Meeting Day & President Installation, Stone Harbor Resort, Sturgeon Bay. <https://www.wisbuild.org/wba-events/2020memberday/feb>

Feb. 11 WRBA Hard Hat Happy Hour, Twig's Museum and Gift Shop, 5:45 networking/hors d'oeuvres, Shawano.

Feb. 25 WRBA Board of Directors Meeting, Launching Pad, 5:30 p.m., Shawano

Mar. 9-11 Better Buildings: Better Business Conference, Wisconsin Dells. Register online <https://www.eventbrite.com/o/slipstream-18798777707>

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

Professionals You Can Trust!

January Christmas Party & Awards

When: Tuesday, January 14th

Where: **Seasons Restaurant**

201 N. Airport Rd., Shawano
715-745-2189

Cocktails/networking: 5:45 p.m.

Dinner: Tenderloin tips, BBQ ribs, baked cod at 6:30 p.m., short program to follow.

PLEASE RSVP

AS SOON AS POSSIBLE

ONLINE in your member portal,

phone call @ 715-853-2310 or via Email -

wolfriverbuilders@gmail.com

One meal per membership is free, however "no shows" will be charged.

Add'l dinner for spouse or guest - \$20.00/person

Progressive Attendance Pot

\$140 for January Meeting

Door Prize donations

always welcome!

Just bring it along!

Hope to see you there....

Check out the Member Benefits through NAHB -

<http://www.nahb.org/savings>

From your President

Hello fellow WRBA members -

Happy New Year! Another year is over and where did it go? With a short spring we were all ready for summer, and what we got was a record setting year for rain and it continued into fall. Fall



saw snow on October 14th and frigid temperatures to top it off. It made things interesting in the building trades and I'm sure most of us are looking forward to a wonderful New Year.

I'm sure that 2020 will bring new challenges and we will be prepared to work through them.

As a builders association we are planning many events for the new year. We start off with our Christmas party on January 14th, so come and join us for a fun evening at the Four Seasons. The end of March is our Home Show so please consider having a booth to help support our association. Our annual golf outing is on August 11th. Let's see how many teams we can get this year. Start asking your friends and business associates early before they have other plans for that day.

We are always looking for new builder members and associates for the WRBA. If you know someone who is in the building trades please ask them if they would be interested in joining. If you don't feel comfortable asking them ask one of your board members to ask for you.

We have been trying different things to get more of our members involved in our activities. So think of things we can do to make sure our association is as strong as it can be!

-Mark Flunker

Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Promote membership and the benefits! Share our membership info:

https://docs.google.com/document/d/17txMu90nszWYMopZ76_7U9eo4ttP6_JzrTeZfNMsOmk/edit?usp=sharing

There are lots of reasons to maintain your membership! We'd love to hear what you find valuable in your membership ...the networking? Dinner meetings? Discounts through NAHB? Contracts, Legal Hotline, Home Show discounts, advertising discounts, Rebate Program through WBA, Advocacy? Let us know! *Membership Chairperson: Trish Kieckhafer – 715-853-9961*

Progressive Attendance Drawing



The name drawn for the \$120 pot at the December membership meeting was Knope Heating & Air Conditioning. A rep. was not in attendance, so the January pot is \$140.

Unfamiliar with the "Progressive Attendance Drawing"? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

Make sure you are there to win if your name (#) is called!

2020 Events/Meetings Calendar

January 14 - Christmas Party - Seasons, Shawano
February 11 - Hard Hat Happy Hr. - Twig's Beverage
March 10 - Breakfast Meeting - Angie's Main Cafe
March 28-29 - Home Show - Shawano High School
April 14 - Hard Hat Happy Hour - Woodstock
May 12 - Sporting Clays Shoot - J&H Game Farm
June 9 - Picnic - Kuckuk Park, Shawano
JULY - NO MEETING
August 11 - Golf Outing - Golden Sands, Cecil
Sept. 8 - Officer Elections - Stubborn Brothers
October 13 - Officer Installation - Antlers, Bonduel
NOVEMBER - NO MEETING
Dec. 8 - Breakfast Meeting - Angie's Main Cafe

RED = OPEN TO THE PUBLIC / Spread the word!

Home Show Early Bird Deadline

The 2020 WRBA Home Show is set for March 28-29, 2020 at Shawano Community High School. The early bird member pricing per booth is \$250 for the first booth, and \$200 per additional booth.

Prices increase after Feb. 1 to \$325 for the first booth, and \$275 per additional booth.

Early bird non-member pricing per booth is \$400 for the first booth, and \$350 per additional booth.

Prices increase after Feb. 1 to \$525 for the first booth, and \$450 per additional booth.

You will NOT be able to drive into this facility, however there is an overhead door and a new-extra wide door (*DOOR O*) for getting your displays into the building.

We are still looking for vendors, so if you have not yet reserved your booth, now is the time! This is a great venue to promote your business to the community! We'll also be offering a printed coupon booklet for attendees. Businesses have the option to include an ad in the booklet for \$50.

We are also looking for bucket raffle donations. This has been a big hit the last few years, and we are hoping to have as many great prizes as we have in the past. Your business will be noted on the item for having donated it, so this is another good way to advertise! Each person with their entry ticket to the show will be able to have a chance at the bucket raffles. Get your business name on one of the buckets!

Admission for attendees to the event is **free** with the donation of three non-perishable food items to the local food pantry, **SAFPARC**, or a suggested \$3.00 donation to **Wolf River Habitat for Humanity**. Registration packets are now available online at www.wolfriverbuilders.org. We can also mail or e-mail an application, just let Nathan know via phone message or email at wolfriverbuilders@gmail.com.

If you are interested in helping out with this years show, please contact Trish or Nathan and let us know! We could really use some people to be there during set up time on Friday, March 27. We'd love all the help that we can get!

Home Show Chairperson: Trish Kieckhafer 715-526-8690

Advertising opportunities/renewals

Our advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area.

We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for January 16.

If you are not currently advertising and would like to be added to our program, please let Nathan know via email at wolfriverbuilders@gmail.com.

The cost is **\$390 per year/single ad space** (equals \$32.50/month) or **\$112.50 per quarter** (equals \$37.50/month). Choosing a year-long commitment will save you \$5/month (\$60/year).

Free continuing education courses

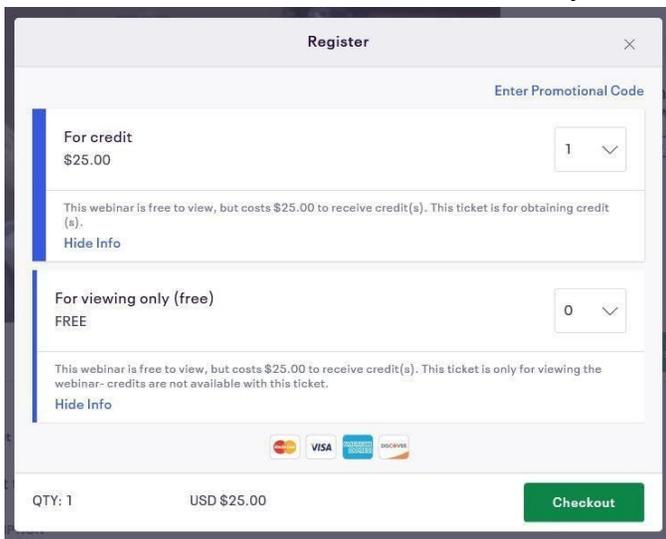
Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

Like the previous Homebuilder University courses and other courses offered by Slipstream, these courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout", and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

Note: Code does not work in Internet Explorer



Available Courses

1. Ductless Heat Pump Applications for High Performance Homes
2. Part III: Attics and Roofs That Don't Work and Why
3. Part II: Attic and Roof Configurations That Work and Why
4. Housing Disruption Realities, Crises and Transformations: Are You Ready?
5. Business Success: Learning to Master the Grey Areas
6. Building a Better Basement
7. Ducted Mini Splits Applications and Performance
8. Advancements in Window and Wall Technology
9. Waterproofing Existing Basements from the Inside
10. High Performance Wall Assembly and Details
11. Radon Control Options for New Home Construction



Membership Milestone Awards

Five Year Member

- MJ Electric

Fifteen Year Member

- Hawkeye Hearth & Home
- Luisier Drilling Inc.
- Maule Construction LLC
- Moede and Sons Inc.
- V G Builders LLC

Fifteen Years of Service - Board of Directors

- Bill Rapaich - Top Shelf Builders Inc.
- Cap Wallrich - Wallrich Agency

New Member – Welcome!

- Lakeshore Mini Barns - Leroy Hershberger

Memberships Renewed – Welcome Back!

- Stone Creations of Wisconsin - Trish Kieckhafer
- V G Builders LLC - Steve Van Gheem
- Woodstock Hardwood Flooring & Design Center - Philip Kersten
- Market Messenger - Tina Christensen
- Maule Construction LLC - John Maule
- Concrete Cutters Inc. - Lori Zuleger

Members – Renewal Due January

- Exquisite Windows & Doors LLC - Justin Buntrock
- Wallace Floor Covering LLC - Jeff Wallace

Non-Renewing Members

The following members have either allowed their membership to lapse with NAHB or have opted to not renew their membership. If you see this past member, please thank them for their past membership, and encourage them to renew today.

- The Sherwin Williams Company - Chloe Knope
- Wallrich Agency - Cap Wallrich
- Alex Tessar Enterprise Inc. - Alex Tessar

Next Home Show committee meeting

If you're interested in helping to plan this event, please join us at our next committee meeting on Wednesday, Jan. 8 at 4:30 p.m. at Stone Creations - 1490 Industrial Drive, Shawano.

Remember, many hands make light work!

Member Spotlight

We want to know your business! Help us learn more about what you do, and we'll feature you and your business in our next newsletter!

Let Nathan know you're interested by e-mailing wolfriverbuilders@gmail.com.

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$10, \$25 and \$50.

If you'd like to order a large amount for employee incentive programs, you may access our order form in your online member portal, or go to <https://drive.google.com/file/d/17W00HUQaZhSqXpgTGwbpXObiCpJ10q7n/view?usp=sharing>

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Wolf River Builders Association 2019/2020 Board of Directors

President	Mark Flunker Wolf River Habitat for Humanity 320 E. Richmond St. Shawano, WI 54166 Mobile: 715-584-5995
President Elect	Darci Kotter AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
Treasurer	Don Pedersen KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
Secretary	Lori Zuleger Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
Past President	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
Builder Directors	Keith Graf – Contractor's Choice Lumber (Mobile: 715-853-8579) John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175)
Associate Directors	Mike Johnson – M J Electric (715-853-7630) Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Justin Buntrock – Exquisite Windows & Doors (Mobile: 715-851-5309)
State Directors	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
Executive Officer	Nathan Falk Email: wolfriverbuilders@gmail.com Website: www.wolfriverbuilders.org Ph: 715-853-2310 (no texting)



Wolf River Builders Association

At
**Shawano
Community
High School**

located at

220 County Rd. B

Turn onto County B off
County Hwy 22 near the
State Hwy 29 interchange.

Saturday, Mar. 28

9:00 a.m. – 4:00 p.m.

Sunday, Mar. 29

10:00 a.m. – 3:00 p.m.

Admission:

**\$3 Donation to Habitat for
Humanity or
3 canned goods for the
Food Pantry**

Visit

wolfriverbuilders.org
for more information

Home Show

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Builders, subcontractors, realtors,
landscapers, etc....

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 TSYS	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing tsysassociation.com/nahb 800-613-0148
 SMALL BUSINESS	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware dell.com/nahb 1-800-757-8442
 OFFICE DEPOT	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies officediscounts.org/nahb 855-337-6811 x2897
 houzz	HOZZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products houzz.com/nahbmembers
 CONSTRUCTIONJOBS.COM	CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Job Postings nahb.org/careers 828-251-1344
 2-10 HOME BUYERS WARRANTY	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty 2-10.com/nahb 855.280.1328
 UPS SHIPPING	UPS SHIPPING	Flat-Rate Pricing, 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping 1800member.com/nahb 1-800-MEMBERS
 YRC FREIGHT	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping 1800member.com/nahb 1-800-MEMBERS
 KABBAGE	KABBAGE	\$200 gift card when you qualify for a business line of credit up to \$250,000	Small Business Loans kabbage.com/nahb
 AMAZON BUSINESS	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products amazon.com/nahb

SHOPPING AND ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 TICKET MONSTER	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
 SAM'S CLUB	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
 OMAHA STEAKS	Save 10% on top of any online specials	Steaks, Seafood, Sides	osincentives.com/promo/nahb
 FTD FLOWERS	20% off floral arrangements and gifts	Flowers and Gifts	ftd.com/nahb 800-SEND-FTD code 17421

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 INTERNATIONAL BUILDERS' SHOW	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshow	buildersshow.com
 NAHB CONTRACTS	Up to 30% off contract rates	Legal	nahb.org/nahbcontracts
 HOUSINGECONOMICS	\$100 off annual subscription	Economic and Housing Data	housingeconomics.com
 BUILDERBOOKS	10% off books. Up to 45% off research	Books	builderbooks.com
 ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses	Education	nahb.org/education

Discounts are of 8/31/2019 and subject to change at any time. Visit nahb.org/savings for latest deals and limited time offers.

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 GM	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
 FCA	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, and FIAT®	nahb.org/fca
 NISSAN / INFINITI	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
 BF GOODRICH	Save \$100 on set of 4 All Terrain T/A KO2 Tires 24 Hour Worksite Assistance	Tires	bfgoodri.ch/2GToVDu
 GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

AUTO RENTAL

COMPANY	SAVINGS	PRODUCTS	INFO
 AVIS	Up to 25% off base rates and FREE Preferred Service Membership	Car Rentals	avis.com/nahb 800-331-1212 AWD #G572900
 BUDGET	Up to 25% off base rates and FREE Fastbreak status	Car Rentals	budget.com/nahb 800-283-4387 BCD #Z536900
 HERTZ	Up to 20% off base rates and FREE Gold membership	Car Rentals	hertz.com/nahb 800-654-2200 CDP#51046

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

NAHB Members Saved
over **\$25,000,000** last year



WBA has partnered with Snazzy Traveler to offer you a FREE Travel Savings Membership valued at \$99. You gain access to unlimited savings on thousands of hotels, cars, cruises, activities and more all year long.

Go to www.SnazzyTraveler.com/WBA and enter your exclusive **Promo Code: WBATravel** to join the Snazzy members who are already saving hundreds on travel each year!

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We thank you for your continued support and participation!



Merry Christmas & Happy New Year!

Wolf River Builders Association
www.wolfriverbuilders.org
715-853-2310
wolfriverbuilders@gmail.com

Applications are now available for the 2020 WRBA Home Show at Shawano Community High School on March 28 & 29, 2020. Put it on your calendar and plan to attend! Interested in a booth at our show? Find our information at www.wolfriverbuilders.org

HAVE QUESTIONS AS TO WHAT WRBA IS ALL ABOUT?
Give us or one of our members a call or check out our website at wolfriverbuilders.org. Join us, network with our members, find out how we help our community and what benefits are available for our members!
Don't delay...join our group of professionals today!

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