

The **Builder News**

The Official Publication Of The Wolf River Builders Association

Calendar of Events

July 2020

July 14 - WRBA General Membership Mtg & Sporting Clays Outing, J & H Game Farm, W5810 J & H Road, Shiocton, registration begins at 4:20

July 28 - WRBA Board of Directors Meeting, 5:45 p.m., Launching Pad, Shawano

DATE CHANGE! August 4 - WRBA General Membership Meeting & Golf Outing, Golden Sands Golf Course.

August 5 - Chamber of Commerce 'Coffee Connections' in the Park, 8-9 a.m., Franklin Park, 235 S. Washington St., Shawano. RSVP 715-524-2139. Bring your own lawn chair! The 15-minute presentation will be "Finding Inner Calm During Stressful Times" by Chris Marcks. This is a free event, but registration is appreciated.

August 25 - WRBA Board of Directors Meeting, 5:45 p.m., Launching Pad, Shawano

**If the Launching Pad is unavailable for board meetings, the board will meet virtually through ZOOM. If you're interested in attending, e-mail wolfriverbuilders@gmail.com for a link to join!*

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

Professionals You Can Trust!

July

Sporting Clays Shoot & General Membership Meeting

When: Tuesday, July 14, 2020

Where: J & H Game Farm

W5810 J & H Road, Shiocton

715-758-8134

Registration/Shooting: 4:20 - 5:00
(last group out at 5:00)

Networking/Cocktails: 5:45 - 6:30

Dinner: 6:30; Meeting to follow.

Please register online at

www.wolfriverbuilders.org

Please invite spouses, employees, and prospective members. Additional meals are \$15. RSVP is required.

Progressive Attendance Pot

\$220 for July Meeting

Door Prize donations

always welcome!

Just bring it along!

Hope to see you there....

Check out the Member Benefits through NAHB –

<http://www.nahb.org/savings>

From your President

Hello fellow WRBA members -

Well we had one week without rain and it was really nice to be able to work on dry ground around the build site. As I sit here writing this letter it's in day 3 of a possible 7 days with a chance of rain. Sometimes our best laid plans don't materialize the way we want them to. The way we deal with them is different for everyone - some people stress out and others just go with the flow.



There are a lot of things that can cause stress in one's life, from family issues to money issues. Also when you plan vacations to relax for a while and they are canceled due to something totally beyond our control, it can be a really trying time.

Yet I know some parents with younger children who say that the time spent with their children was a true blessing. Sometimes we put ourselves and our jobs before our families and that's not always the best thing to do. We need to remember that things happen for a reason that we don't always understand. Sometimes it can bring us closer to the ones that mean the most to us.

We have a couple of events coming up! First in July, we have the sporting clays at J&R Game Farm and then in August we have our golf outing at Golden Sands Golf Course. So we hope to see as many of you there as possible.

So until next time, let's take something that might seem to be a negative and find something positive in it.

- Mark Flunker

Sporting Clays Shoot July 14

Our Sporting Clays Shoot is scheduled for July 14 at J&H Game Farm in Shiocton.

A [RSVP link](#) is on our website homepage, and a poster is also included in this newsletter.

There are still several FOUR station sponsorships available at \$35 each - please contact Nathan at wolfriverbuilders@gmail.com if interested.

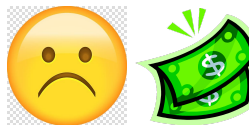
Golf Outing MOVED to August 4

We are accepting registrations ([RSVP online](#) or by mail) for our annual Golf Outing, set for Tuesday, Aug. 4 at Golden Sands Golf Community in Cecil.

It is a four-person best ball format - so no experience is necessary! Just come out to have a good time and support our Scholarship and Community Service projects. A flyer is also included in the newsletter. Registration is at noon with a 12:30 shotgun start (lunch included). We will end the day with dinner and prizes at 6 p.m.

If you don't plan to golf (or even if you do), please consider a hole sponsorship (\$75) or donation towards our door prizes.

Progressive Attendance Drawing



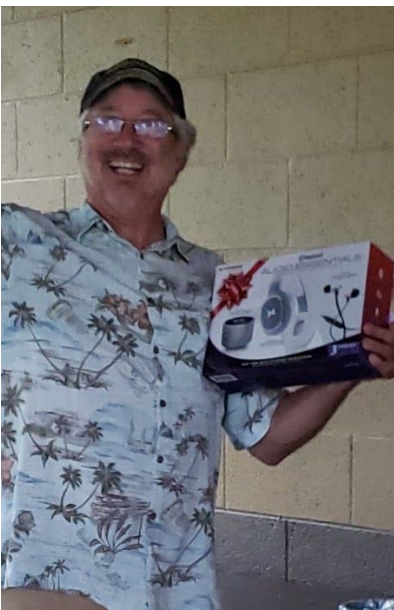
The name drawn for the \$200 pot at the June Membership Picnic was Maule Construction. A representative was not in attendance, so the July pot grows to \$220.

Unfamiliar with the "Progressive Attendance Drawing"? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

Make sure you are there to win if your name (#) is called!

June Membership Picnic



Members and guests enjoyed entrees from Luigi's and guest speaker Nancy Smith from the Shawano Country Chamber of Commerce during the June Membership Picnic at Kuckuk Park in Shawano on June 9.

2020 Events/Meetings Calendar

July 14 - Sporting Clays Shoot - J&H Game Farm

August 4 - Golf Outing - Golden Sands, Cecil

Sept. 8 - Officer Elections - Stubborn Brothers

October 13 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 8 - Breakfast Meeting - Angie's Main Cafe

RED = OPEN TO THE PUBLIC / Spread the word!

Print and radio advertising availability

Looking to advertise? Let us help!

Our print advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area. We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for July 16.

The cost is **\$390 per year/single ad space** (equals \$32.50/month) or **\$112.50 per quarter** (equals \$37.50/month). Choosing a year-long commitment will save you \$5/month (\$60/year).

We also have a radio advertising program through Results Broadcasting for \$60/month that still has availability.

If you are not currently advertising and would like to be added to either program, please let us know at wolfriverbuilders@gmail.com.

Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>
When website launches, find promotional code and click "Take Courses" button

2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout", and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

Note: Code does not work in Internet Explorer

The screenshot shows a registration window with the following details:

- Register** (window title)
- Enter Promotional Code (input field)
- For credit \$25.00** (selected option, quantity 1)
- This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s). (description for credit option)
- Hide Info (button)
- For viewing only (free) FREE** (unselected option, quantity 0)
- This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is only for viewing the webinar- credits are not available with this ticket. (description for viewing option)
- Hide Info (button)
- Payment icons: Mastercard, VISA, American Express, Discover
- QTY: 1, USD \$25.00 (summary)
- Checkout (button)

Available Courses

1. Ductless Heat Pump Applications for High Performance Homes
2. Part III: Attics and Roofs That Don't Work and Why
3. Part II: Attic and Roof Configurations That Work and Why
4. Housing Disruption Realities, Crises and Transformations: Are You Ready?
5. Business Success: Learning to Master the Grey Areas
6. Building a Better Basement
7. Ducted Mini Splits Applications and Performance
8. Advancements in Window and Wall Technology
9. Waterproofing Existing Basements from the Inside
10. High Performance Wall Assembly and Details
11. Radon Control Options for New Home Construction

2021 Home Show kickoff meeting

If you're interested in helping to plan this event, please join us at our next committee meeting on Tuesday, Aug. 18 at 5:45 p.m. at The Launching Pad, 221 Airport Road in Shawano.



Membership News

Memberships Renewed – Welcome Back!

- Shawano Well Drilling Inc - John Dillenburg
- KerberRose, S.C. - Donald Pedersen
- E&Z Builders LLC - Larry Emmel

Members – Renewal Due July

- Contractor's Choice Lumber - Brenda Thomas
- JC Santy Construction LLC - Brad Santy
- Scott Dingeldein

Non-Renewing Members

The following members have either allowed their membership to lapse with NAHB or have opted to not renew their membership. If you see this past member, please thank them for their past membership, and encourage them to renew today.

- M J Electric - Mike Johnson

Membership Dues — Installment Payments

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are lots of reasons to maintain your membership! We'd love to hear what you find valuable in your membership ...the networking? Dinner meetings? Discounts through NAHB? Contracts, Legal Hotline, Home Show discounts, advertising discounts, Rebate Program through WBA, Advocacy? Let us know! *Membership Chairperson: Trish Kieckhafer – 715-853-9961*

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$10, \$25 and \$50. We can mail them to you, or arrange for pick-up!
Every purchase helps WRBA!

If you'd like to order, you may access our order form in your online member portal, our online [ORDER FORM](#), or send an e-mail to wolfriverbuilders@gmail.com

WBA Golf Outing moved to WI Dells

Originally scheduled for June at SentryWorld in Stevens Point, the WB Foundation Golf Outing will now be taking place on Wednesday, August 12 at Trappers Turn Golf Club in Wisconsin Dells.

Registration is open for golf and sponsorships. All money raised will go towards providing scholarship money to students who are pursuing further education in the homebuilding industry.

Learn more at

<https://www.wisbuild.org/wba-events/2020/foundationgolf>

Wolf River Builders Association 2019/2020 Board of Directors

President	Mark Flunker Wolf River Habitat for Humanity 320 E. Richmond St. Shawano, WI 54166 Mobile: 715-584-5995
President Elect	Darci Kotter AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
Treasurer	Don Pedersen KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
Secretary	Lori Zuleger Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
Past President	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
Builder Directors	Keith Graf – Contractor's Choice Lumber (Mobile: 715-853-8579) John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175)
Associate Directors	Mike Johnson – M J Electric (715-853-7630) Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Justin Buntrock – Exquisite Windows & Doors (Mobile: 715-851-5309)
State Directors	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
Executive Officer	Nathan Falk Email: wolfriverbuilders@gmail.com Website: www.wolfriverbuilders.org Ph: 715-853-2310 (no texting)



2020 WRBA Sporting Clays Outing

Moved to Tuesday, July 14 (General Membership Meeting to follow)

J & H Game Farm
W5810 J & H Road
Shiocton, WI
715-758-8134

Located 1-1/2 miles west of Navarino off Hwy 156 -
From Shawano, take County Road K (Hwy 187) south to Hwy 156,
Left on 156 to J & H Road on right. Follow to end.

Registration:	4:20 – 5:00 p.m.
Shooting:	Starts at 4:30 p.m., last group out at 5:00 p.m.
Networking:	5:45 – 6:30 p.m.
Dinner:	6:30 p.m. (Meeting to follow)

(No alcohol allowed prior to shooting)

Price to shoot – 50 targets per round – (does not include meal)

Groups of 4 to 6, we will put you with a group if needed

1st Round - \$25.00 2nd Round, if desired - \$15.00

Requirements: 50 rounds of shells & shotgun. Shells are available at J & H -
Two boxes (12 gauge or 20 gauge) - \$14.77 including tax.

Dinner: \$15/person **(As always, one meal per membership is free)**

Alcohol: Beer and soda are available at J & H (after shooting for sporting clays participants).
If you would like to bring your own beer/liquor/wine/soda, you are welcome to do so.

Are you interested in **SPONSORING A STATION?**

A \$35 sponsorship will give you a sign at a station and also recognition at the meeting and in the monthly newsletter. Other sponsorship opportunities are also available, contact us if interested!

Please RSVP (number attending / # of rounds desired / station sponsorship) by July 10th
in your member portal, via phone (715-853-2310) or email – wolfriverbuilders@gmail.com.

We are also looking for door prizes.
Cancellations will be accepted until Monday, July 13th at 9:00 a.m.



*Wolf River Builders Association
Golf Outing **NEW DATE!!**
Tuesday, August 4, 2020
Golden Sands Golf Course, Cecil*

*Come and join us for our annual golf outing – four person best ball format.
We hope you will come out and join us! We are also looking for Hole Sponsors...*

Four Person Best Ball Format

- 12:00 Registration
- 12:30 Shot-Gun Start
- 5:30 Social/Networking
- 6:00 Dinner/Prizes

Fees

Golf / Cart / Lunch / Dinner
WRBA Member - \$75
Guest / Non-member - \$90

Dinner Only

WRBA Member - \$0
Guest / Non-member - \$15

Yes, I will “Sponsor a Hole” for \$75

Sponsor Name: _____

Yes, I will provide a door prize

***Invite Customers, Business Prospects,
Family & Friends to golf with you!
(one “member price” per WRBA
membership)***

Team Players (We will help fill teams if needed)	Lunch, Golf, Cart, Dinner	Additional Dinners (no golf)	Dinner Only
1)	\$	1)	\$
2)	\$	2)	\$
3)	\$	3)	\$
4)	\$	4)	\$
Golf/Cart/Lunch/Dinner Total:		Addt'l Dinners Total:	

Register at www.wolfriverbuilders.org
Mail Entry Form & Fees to address on right
or Email copy of completed form to
wolfriverbuilders@gmail.com by Jul. 31st.

Payment can be made at registration or by mail.
WRBA, P. O. Box 595
Shawano, WI 54166

Phone: (715) 853-2310

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing	tsysassociation.com/nahb 800-613-0148
DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware	dell.com/nahb 1-800-757-8442
OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
HOUZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products	houzz.com/nahbmembers
CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Job Postings	nahb.org/careers 828-251-1344
2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty	2-10.com/nahb 855.280.1328
UPS SHIPPING	Flat-Rate Pricing, 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping	1800member.com/nahb 1-800-MEMBERS
YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping	1800member.com/nahb 1-800-MEMBERS
KABBAGE	\$200 gift card when you qualify for a business line of credit up to \$250,000	Small Business Loans	kabbage.com/nahb
AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products	amazon.com/nahb

SHOPPING AND ENTERTAINMENT


COMPANY	SAVINGS	PRODUCTS	INFO
TICKET MONSTER	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
SAM'S CLUB	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
OMAHA STEAKS	Save 10% on top of any online specials	Steaks, Seafood, Sides	osincentives.com/promo/nahb
FTD FLOWERS	20% off floral arrangements and gifts	Flowers and Gifts	ftd.com/nahb 800-SEND-FTD code 17421

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshaw	buildersshow.com
NAHB CONTRACTS	Up to 30% off contract rates	Legal	nahb.org/nahbcontracts
HOUSINGECONOMICS	\$100 off annual subscription	Economic and Housing Data	housingeconomics.com
BUILDERBOOKS	10% off books. Up to 45% off research	Books	builderbooks.com
ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses	Education	nahb.org/education

Discounts are of 8/31/2019 and subject to change at any time. Visit nahb.org/savings for latest deals and limited time offers.

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 GM	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
 FCA	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, and FIAT®	nahb.org/fca
 NISSAN / INFINITI	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
 BF GOODRICH	Save \$100 on set of 4 All Terrain T/A KO2 Tires 24 Hour Worksite Assistance	Tires	bfgoodri.ch/2GToVDu
 GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

AUTO RENTAL

COMPANY	SAVINGS	PRODUCTS	INFO
 AVIS	Up to 25% off base rates and FREE Preferred Service Membership	Car Rentals	avis.com/nahb 800-331-1212 AWD #G572900
 BUDGET	Up to 25% off base rates and FREE Fastbreak status	Car Rentals	budget.com/nahb 800-283-4387 BCD #Z536900
 HERTZ	Up to 20% off base rates and FREE Gold membership	Car Rentals	hertz.com/nahb 800-654-2200 CDP#51046

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

NAHB Members Saved
over **\$25,000,000** last year



ANNUAL WRBA SPORTING CLAYS SHOOT

Tuesday, July 14th • J&H Game Farm, Shiocton



Open to members & non-members alike. Email: wolfriverbuilders@gmail.com to sign-up, or visit our website for more info and a registration link.

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