

# The **Builder News**

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

### March 2021

Mar. 3 - Shawano Country Chamber of Commerce 'Coffee Connections Online,' 8-9 a.m. E-mail [chamber@shawanocountry.com](mailto:chamber@shawanocountry.com) to register. Registration is required to receive the Zoom link to attend.

Mar. 9 - WRBA Breakfast Meeting, Angie's Main Cafe, 6:30 a.m. See registration link at right.

Mar. 18 - "Thirty on Thursdays" presentation at 10 a.m. This free online session hosted by WBA will feature online financial planning software from Chris Jelenc and Jarod Von Behren of Third Coast Advisors. To register, visit <https://www.wisbuild.org/wba-events/30>

Mar. 21 - WRBA Cash Raffle Drawing, Facebook Live (<https://www.facebook.com/WolfRiverBuildersAssociation>), noon.

Mar. 23 - WRBA Board of Directors Meeting, Wolf River Habitat for Humanity, 5:45 p.m.

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## March Breakfast Meeting

When: Tuesday, March 9<sup>th</sup>

Where: **Angie's Main Cafe**

132 S. Main St., Shawano  
715-526-6240

Breakfast: 6:30 a.m. with  
meeting during  
**PLEASE RSVP**

By Friday, March 5  
ONLINE at

<https://forms.gle/Rt13sjc75Dk3QhVD6>  
phone call @ 715-853-2310 or via Email -  
[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

One meal per membership is free,  
however "no shows" will be charged.  
Add'l breakfast for spouse or guests - \$10.00

**Progressive Attendance Pot**  
\$80 for March Meeting

Door Prize donations always welcome!  
**Just bring it along!**

*Hope to see you there....*

Check out the Member Benefits through NAHB -  
<http://www.nahb.org/savings>

## WRBA Cash Raffle drawing March 21

We are continuing with our plans to draw for our Cash Raffle on Facebook Live on Sunday, March 21 at noon. A link to view is here:

<https://www.facebook.com/WolfRiverBuildersAssociation>

Tickets are available for \$20 each, with only 500 tickets sold. First prize is \$5,000 cash, along with 19 additional prizes of \$100 cash. The proceeds will help support our scholarship fund for graduating high school seniors pursuing a future in the building trades.

To purchase tickets, stop by AbbyBank in Shawano. To receive tickets to sell, please contact Justin Buntrock at 715-851-5309 for delivery.

The 2021 Home Show, originally planned for March 20-21 at Wolf River Lutheran High School, has been canceled. When considering all factors and a lower than normal amount of vendor applications, our board of directors made this decision at our Jan. 26 meeting.

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## Scholarship deadline March 15

The Wolf River Builders Association Scholarship offers a scholarship(s) (up to 3 individuals), with the possibility of an individual receiving up to \$1500. (The cap for all scholarships are set at \$1500 per year). This is presented to a student or students who are continuing their education in a building associated trade. The scholarship is payable in one lump sum to be used for the initial semester at an accredited college, university, junior college, technical college, trade or vocational school or other approved educational organization.

### Criteria for Selections are as Follows:

1. Graduating senior of a high school located in Shawano, Oconto or Menominee counties.
2. Show financial need.
3. Proven leadership ability.
4. Good moral character.
5. Continuing their education in a building associated field.
6. Scholarship request must be made on WRBA application.

The 2021 [SCHOLARSHIP APPLICATION LINK](#) is available here and in area schools. The deadline is March 15, 2021.

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## Health Insurance Plan available

Health insurance remains one of the most expensive employee benefits your business offers. During a time when you are reviewing your current health insurance renewal plans, please take this time to review all your options with superior health care provider networks that are available through our partnership with the Wisconsin Builders Association.

Take a look at cost-effective options with superior health care provider networks that are available through the partnership of the Wolf River Builders Association and the Wisconsin Builders Association (WBA).

Through the buying power of WRBA and WBA, you can get large group service and prices for your business of any size. New and existing members can take advantage of this opportunity to choose coverage from WPS Health Insurance and Arise Health Plan. You get help controlling costs and navigating a complex health care system through special pricing exclusively for members.

If you are interested in reviewing the options, simply contact:

Fred Wilmsen, RHU, ChHC  
The Insurance Center Inc.  
920.419.1055

***Membership is not required to receive a quote!***

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## Print and radio advertising

Looking to advertise? Let us help!

Our print advertising program is with the Market Messenger, a direct-mailed advertising publication that reaches over 25,000 households and businesses throughout the area. We have advertising space available on a first-come, first-serve basis, appearing the third week of the month. Our next ad is scheduled for March 18.

The cost is **\$405 per year/single ad space** (equals \$33.75/month) or **\$116.25 per quarter** (equals \$38.75/month). Choosing the year-long commitment will save you \$60/year (\$5/month).

We also have a radio advertising program through Results Broadcasting for \$60/month.

If you are not currently advertising and would like to be added to either program, please let us know at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com).

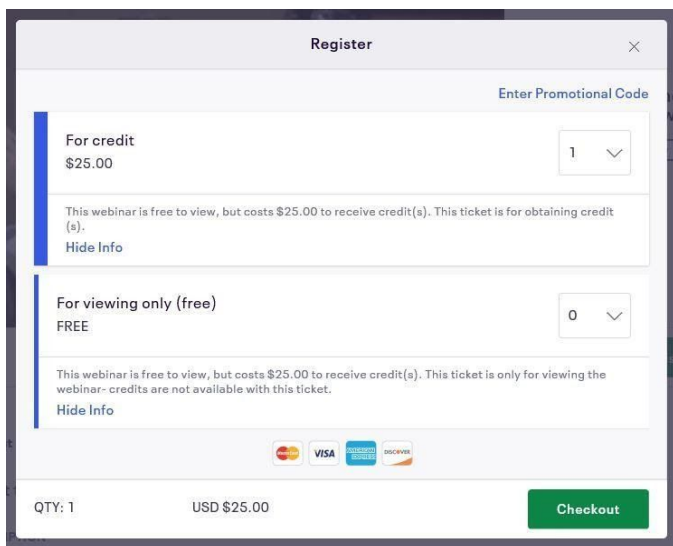
**If you're interested, please contact us!**

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## Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](https://www.wisbuild.org), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).



**Note:** Code does not work in Internet Explorer

### Instructions to Receive Free Credits:

1. Visit <https://www.wisbuild.org/online-courses>  
When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

## Next 'Thirty on Thursdays' is Mar. 18

The Wisconsin Builders Association is excited to continue their web-based event series called Thirty on Thursdays. The name is as it sounds and will provide quick, 30-minute virtual events at 10 a.m. on the third Thursday of the month.

On March 18 at 10 a.m., Chris Jelenc and Jarod Von Behren from Third Coast Advisors will discuss free access to the "Living Balance Sheet," which helps business owners and key employees organize and prioritize their financial pictures. The Living Balance Sheet is an online financial planning software that enables users to connect their various investment accounts, credit cards, mortgages, car loans, etc. to create a consolidated financial picture that stays up-to-date.

The series is open to both members and non-members to provide a look into each of the member benefits (one topic per event) so individuals can get insight on benefits they may not be taking advantage of to help drive retention and attract those who aren't currently members.

The event features business-people, government executives, legislators, and other speakers relevant to the building industry. The first 20 minutes will be an overview/remarks with 10 minutes for question/answer.

To register, please visit <https://www.wisbuild.org/wba-events/30>

## Membership News

### Memberships Renewed – Welcome Back!

- Exquisite Windows & Doors LLC - Justin Buntrock
- Torborgs Shawano Lumber - Jim Torborg
- Schneider & Son's Landscaping Inc - Angie Schneider
- The Sherwin-Williams Company - John Zovnic
- Wolf River Habitat for Humanity - Mark Flunker
- Felts Construction Company, Inc. - Chuck Felts

### Non-Renewing Members

The following members have either allowed their membership to lapse with NAHB or have opted to not renew their membership. If you see this past member, please thank them for their past membership, and encourage them to renew today.

- Lakeshore Mini Barns - Leroy Hershberger

## Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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## 2021 Events/Meetings Calendar

As we all have experienced this past year - all dates are subject to change. We'll do our best to keep you updated here and through e-mail.

March 9 - Breakfast Meeting - Angie's Main Cafe

**March 20-21 - Home Show - CANCELLED**

April 13 - Hard Hat Happy Hour - Woodstock

**May 11 - Sporting Clays Shoot - J&H Game Farm**

**June 8 - Picnic - Kuckuk Park, Shawano**

JULY - NO MEETING

**August 10 - Golf Outing - Golden Sands, Cecil**

Sept. 14 - Officer Elections - Location TBD

October 12 - Officer Installation - Antlers, Bonduel

NOVEMBER - NO MEETING

Dec. 14 - Breakfast Meeting - Angie's Main Cafe

**RED = OPEN TO THE PUBLIC / Spread the word!**

## Kwik Trip Gift Cards Available

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$10, \$25 and \$50. Feel free to order a large amount for employee incentive programs, or just a few for personal use.

You may access our online [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

## Wolf River Builders Association 2020/2021 Board of Directors

<b>President</b>	<b>Darci Kotter</b> AbbyBank 1213 E. Green Bay St. Shawano, WI 54166 Work: 715-526-2265
<b>President Elect</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Lori Zuleger</b> Concrete Cutters, Inc. 1020 Prospect Lane Kaukauna, WI 54130 Work: 920-766-1721
<b>Past President</b>	Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Bryan Nemetz - Nemetz Construction (Mobile: 715-853-7104)
<b>Associate Directors</b>	Cap Wallrich - Wallrich Agency (Work: 715-526-2156) Jess Kosnicki – CoVantage Credit Union (Work: 715-524-8200 ext. 3238) Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



# Scholarship Cash Raffle

**1st prize: \$5,000**

**2-20th: \$100 each**

**Tickets are \$20 each,  
only 500 tickets sold!**

**Tickets: AbbyBank-Shawano, Red River Tavern,  
or call Justin at 715-851-5309**

**Proceeds benefit local high school  
student building trades scholarships**

**Drawing will be held Sunday, March 21, 2021 at NOON on our  
Facebook page** *(originally scheduled for our home show, which has been canceled)*






Wolf River Builders Association - P.O. Box 595 - Shawano, WI 54166

**[www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)**

RAFFLE LICENSE NUMBER: R0027713-A-59766



## AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GM	Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
	FCA	\$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, FIAT®, and Alfa Romeo	nahb.org/fca
	NISSAN / INFINITI	Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
	BF GOODRICH	Save \$70 on a set of four (4) new select BFGOODRICH® passenger or light truck tires. 24 Hour Worksite Assistance.	Tires	bfgoodrichtires.com/tradesmen.html?na=nahb
	GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

## BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440

## SHOPPING AND ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
	SAM'S CLUB	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201

NAHB Members Saved  
over **\$25,000,000** last year

## BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing	<a href="http://tsysassociation.com/nahb">tsysassociation.com/nahb</a> 800-613-0148
	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware	<a href="http://dell.com/nahb">dell.com/nahb</a> 1-800-757-8442
	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies	<a href="http://officediscounts.org/nahb">officediscounts.org/nahb</a> 855-337-6811 x2897
	HOZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products	<a href="http://houzz.com/nahbmembers">houzz.com/nahbmembers</a>
	CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Job Postings	<a href="http://nahb.org/careers">nahb.org/careers</a> 828-251-1344
	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty	<a href="http://2-10.com/nahb">2-10.com/nahb</a> 855.280.1328
	UPS SHIPPING	Flat-Rate Pricing, 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping	<a href="http://1800member.com/nahb">1800member.com/nahb</a> 1-800-MEMBERS
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping	<a href="http://1800member.com/nahb">1800member.com/nahb</a> 1-800-MEMBERS
	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products	<a href="http://amazon.com/nahb">amazon.com/nahb</a>
	AMERICAN EXPRESS	Eligible NAHB members can earn 125,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of Card Membership. Terms apply.	Business Platinum Card®	<a href="http://nahb.org/amex">nahb.org/amex</a>

## NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshow	<a href="http://buildersshow.com">buildersshow.com</a>
	NAHB CONTRACTS	Up to 30% off contract rates	Legal	<a href="http://nahb.org/nahbcontracts">nahb.org/nahbcontracts</a>
	HOUSINGECONOMICS	\$100 off annual subscription	Economic and Housing Data	<a href="http://housingeconomics.com">housingeconomics.com</a>
	BUILDERBOOKS	10% off books. Up to 45% off research	Books	<a href="http://builderbooks.com">builderbooks.com</a>
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses	Education	<a href="http://nahb.org/education">nahb.org/education</a>



# WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of WBA  
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If you use any of these **50+ participating manufacturers**, then it is easy to participate!

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- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:  
**\$1,472.55**



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We thank you for your continued support and participation!



Applications are available for the  
**Home Show CANCELLED**  
 at **WRLHS** W7467 River Bend Rd., Shawano, WI 54981  
 Put it on your calendar & plan to attend.  
 Interested in a booth at our show? Find our information at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

**HAVE QUESTIONS AS TO WHAT WRBA IS ALL ABOUT?**  
 Give us or one of our members a call or check out our website. Join us, network with our members, find out how we help our community & what benefits are available for our members! Don't delay...join our group of professionals today!

 [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)  
 715-853-2310  
[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

  
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