

### Calendar of Events

#### November 2022

**NOVEMBER - No General Membership Mtg.** 

Nov. 2 - Chamber of Commerce 'Coffee Connections,' 8-9 a.m., Shawano's Cafe, W7389 River Bend Rd., Shawano. RSVP 715-524-2139 or chamber@ shawanocountry.com. This is a great opportunity to meet other business people, share information and ideas. Attendees introduce themselves and their business to the entire group. This is a free event, but registration is appreciated.

Nov. 16 (WEDNESDAY) - WRBA Board of Directors Meeting, 5:45 p.m., The Pad, Shawano

Nov. 24 - Thanksgiving Day

Dec. 13 - WRBA General Membership Breakfast Meeting, 6:15 a.m., Farm Inn' on Main, Shawano. Register at link: https://forms.gle/dPzaS2bN5aMo9kK4A

#### **Mission Statement**

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Professionals You Can Trust!

### **December**

# **General Membership Breakfast Meeting**

When: Tuesday, December 13<sup>th</sup>
Where: **Farm Inn' on Main**123 N. Main St., Shawano
715-524-4916

6:15 a.m. meeting/breakfast

PLEASE RSVP

by Monday, December 12<sup>th</sup>

via e-mail or link

https://forms.gle/dPzaS2bN5aMo9kK4A

One meal per membership is free, however "no shows" will be charged. Add'l meals for spouse or guests - \$12.00

## **Progressive Attendance Pot**

**\$80 for December Meeting** 

Door Prize donations always welcome!

Just bring it along!

We hope to see you there!

Check out the Member Benefits through NAHB – http://www.nahb.org/savings

#### **October Officer Installation**

Members enjoyed an entertaining evening learning more about a number of business ventures led by WBA associate vice president Mike Howe. Mike, who works as a builder in the Manitowoc area, was on hand to assist with our installation ceremonies during our October meeting at Luigi's Pizza & Pasta in Shawano.

Our board members and officers for 2022-2023 are as follows:

President - Jess Kosnicki

President-Elect - Bryan Nemetz

Treasurer - Don Pedersen

Secretary - Mark Flunker

Builder Directors - Greg Brown, John Maule

Associate Directors - Trish Kieckhafer, Amber

Tegen

We want to thank retiring board member Bill Rapaich for his service to our board!

#### **Print and radio advertising**

Looking to advertise? Let us help!
Our print advertising program is with the
Market Messenger, a direct-mailed advertising
publication that reaches over 25,000 households
and businesses throughout the area. We have
advertising space available on a first-come,
first-serve basis, appearing the third week of the
month. Our next ad is scheduled for November 17.

Our 2023 cost to advertise has increased by 10 percent, which is \$3.50 more per ad space per month under the year-long plan compared to 2022.

The cost will be \$468 per year/single ad space (equals \$39.00/month) or \$132 per quarter (equals \$44.00/month). Choosing the year-long commitment will save you \$60/year (\$5/month).

Ad renewal billings for current advertisers will be sent out in the next week. If you are not currently advertising and would like to be added to the program, please let us know at <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a>.

#### 2023 Home Show Apps available

Our 2023 Home Show is being presented by CoVantage Credit Union, with our seminars being

sponsored by AbbyBank! Thank you to these two local businesses for making this show possible!

Applications are available for the show, set for February 18-19 at Hillcrest Primary School in Shawano. Early bird pricing ends November 30!

We will again be holding our annual scholarship cash raffle. Tickets are being printed and will be distributed in the coming weeks!

For more information, please see the home show information and application link on our website, www.wolfriverbuilders.org.

#### Progressive Attendance Drawing

The name drawn for the \$60 pot at the October meeting was Moede Plumbing. A representative was not in attendance to claim the prize, so the pot at the December breakfast meeting will grow to \$80.

Unfamiliar with the "Progressive"
Attendance Drawing"? For each General
Membership Meeting, each member will
have a chip with a number that corresponds
to their name placed in the bucket, whether
the member is in attendance or not.
If present and your name (#) is drawn, you
will win the pot! If you are not present and
your name is drawn, the pot will grow by
\$20 for the next meeting or Hard Hat Happy
Hour event. Minimum pot will always be
\$20. It costs you nothing, but you could be
a winner if you're there!

Make sure you are there to win if your name (#) is called!



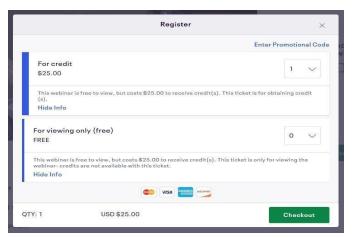
Members of the 2022-2023 Board of Directors were installed on Wednesday, Oct. 12 at Luigi's Pizza & Pasta in Shawano. Pictured are Associate Director Trish Kieckhafer, President-Elect Bryan Nemetz, Associate Director Amber Tegen, Builder Director John Maule, Secretary Mark Flunker, and Wisconsin Builders Association Vice President Mike Howe. Not pictured is Builder Director Greg Brown and Treasurer Don Pedersen. Below, President Jess Kosnicki receives her installation oath.



#### Free continuing education courses

Thanks to a partnership with Slipstream and the <u>B4 Conference</u>, the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <a href="https://www.wisbuild.org/online-courses">https://www.wisbuild.org/online-courses</a>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).



Note: Code does not work in Internet Explorer Instructions to Receive Free Credits:

- 1. Visit <a href="https://www.wisbuild.org/online-courses">https://www.wisbuild.org/online-courses</a>
  When website launches, find promotional code and click "Take Courses" button
- Review the available course(s) you want to take and click "Details/Register Now"
- 3. Read through the course details and click "Register"
- 4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
- 5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

#### DCQ continuing education changes

A recent law change will impact continuing education for DCQ license holders.

Anyone renewing their DCQ credential will need to show that they have completed four of the 12 required credits in subject matter that includes construction laws and codes and contracts, liability, and risk management. This went into effect Nov. 1.

According to guidance issued by the Department of Safety and Professional Services, any course to satisfy this update should be at least four hours in length, rather than divided up into separate courses. This determination was made in order to better serve licensees and ensure the ease of satisfying the new DCQ continuing education requirements in a timely manner.

In addition to providing these updates on the new requirement, DSPS will be providing guidance to current DCQ credential holders on how to renew.

The Wisconsin Builders Foundation in partnership with the Wisconsin Builders
Association is currently producing a new, online four-credit course to comply with the recent law change. This course is available at no charge to current WBA members who hold a DCQ. This new course will also be available to non-members for a fee. WBA will be communicating directly with you once this course is posted and providing details on how to register and complete the course.

If you have questions about the timing of your renewal, please log in to your DSPS account to verify your credential information, or contact the agency directly. Members can take the free courses offered through our partnership with Slipstream by clicking here.



#### **Membership News**

#### Memberships Renewed - Welcome Back!

• Bryan Nemetz Construction - Bryan Nemetz

#### <u>Members – Renewal Due September</u>

- LJ Sperberg Construction Inc. Jody Sperberg
- Wallrich Agency Cap Wallrich

#### Members - Renewal Due November

- Stone Creations of Wisconsin Trish Kieckhafer
- Woodstock Hardwood Flooring & Design Center -Philip Kersten

#### **Membership Dues — Installment Payments**

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

#### **Member Spotlight**

WRBA would like to have you present information about your business at a monthly general membership meeting. It could be general information about who you are, how your business got started, what your company does, or info on a special promotion that you are holding, a sale that you have going on, etc. Consider it free advertising!

Contact Nathan at wolfriverbuilders@gmail.com to set this up.

#### Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: WRBA Potential Member Letter

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know! *Membership: Trish Kieckhafer – 715-853-9961* 

#### **Event/Meeting Calendar**

**NOVEMBER - NO MEETING** 

Dec. 13 - Breakfast Meeting - Farm 'inn on Main

Jan. 10 - Christmas Party - TBD

Feb. 18-19 - Home Show - Hillcrest Primary School

March - TBD April - TBD

May 9 - Sporting Clays Shoot - J&H Game Farm

RED = OPEN TO THE PUBLIC / Spread the word!

#### **Kwik Trip Gift Cards Available**

WRBA has Kwik Trip Gift Cards. Denominations currently in-stock are \$50 and \$100. We are able to order amounts of \$10, \$20, \$25, \$50 \$100 or \$500. If you'd like to order a large amount for yourself or for employee incentive programs, just fill out our ORDER FORM, or send an e-mail to wolfriverbuilders@gmail.com

Contact Nathan for more information. Cards are also available at any of our general membership meetings! Help support WRBA!

#### **Kwik Trip Rewards program**

The Wisconsin Builders Association (WBA) has partnered with Kwik Trip to bring members a fantastic discount program.

This program allows your company to take advantage of Kwik Trip's fuel Card Program with No Minimums, No Monthly or Annual Fees, and discounts on your fuel and in-store purchases.

The member discount received will be \$0.06 cents off of every gallon of fuel purchased along with 10% off of most in-store purchases. If you have a current Kwik Trip account, please reach out to Brayton Duin at 608-793-4708 or <a href="mailto:bduin@kwiktrip.com">bduin@kwiktrip.com</a> to upgrade your status to reflect that you are a member of the WBA.

For those who have their own Kwik Trip Business Rewards program, reach out to Brayton Duin to move your current Kwik Trip Account to the WBA program as you will get better rewards than what you are currently signed up for.

There are no annual or monthly fees, no minimums or gallon requirements.

If you want to join the program, simply visit <a href="https://www.kwiktrip.com/business-cards">https://www.kwiktrip.com/business-cards</a> to get started and select "Apply Online". Be sure to use code **WBA2022** when completing your application.

## Wolf River Builders Association 2022/2023 Board of Directors

President Jess Kosnicki

CoVantage Credit Union 911 E. Green Bay St. Shawano, WI 54166

Work: 715-524-8200 ext. 3238

President Bryan Nemetz

**Elect** Bryan Nemetz Construction

W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104

Treasurer Don Pedersen

KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400

Secretary Mark Flunker

Wolf River Habitat for Humanity

414 E. Elizabeth St. Shawano, WI 54166 Mobile: 715-584-5995

**Builder** John Maule – Maule Construction LLC

**Directors** (Work: 715-745-2256)

Greg Brown - SCHS Trades Program

(Work: 715-526-2175)

**Associate** Trish Kieckhafer - Stone Creations of WI

**Directors** (Work: 715-526-8690) Amber Tegen - Cellcom

(Work: 715-851-2355)

State Trish Kieckhafer – Stone Creations
Directors Greg Brown – SCHS Building Trades

Executive Nathan Falk

Officer Email: wolfriverbuilders@gmail.com

Website: www.wolfriverbuilders.org

Ph: 715-853-2310 (no texting)



### 2023 WRBA Home Show

#### **Hillcrest Primary School**

1410 S. Waukechon St., Shawano, WI 54166

Join us and showcase your business in the WRBA Home Show! This two-day event will be held at Hillcrest Primary School - located just off County Hwy 22 near the State Hwy 29 interchange. This facility provides plenty of room, allows us to have February show dates, and is easy for patrons to access! You will NOT be able to drive into this facility.

We will promote the event in the Shawano, Oconto, Menominee and Waupaca County areas and beyond using a variety of media including newspaper, posters, banners and television ads. Our flyer can be emailed to you to print and display at your business as well to help get the word out.

Admission for attendees to the event is **free** with the donation of three non-perishable food items to the local food pantry, **SAFPARC**, or a suggested \$3.00 donation to **Wolf River Habitat for Humanity**. This is a wonderful opportunity to give back to the community at the same time as promoting our vendor businesses.

#### **Show Information**

**Show Dates & Times**: Saturday, February 18, 2023 9:00 a.m. – 4:00 p.m.

Sunday, February 19, 2023 10:00 a.m. – 3:00 p.m.

**Show Set-Up Time**: Friday, February 17, 2023 7:30 a.m. – 7:00 p.m.

**Take Down Time:** Sunday, February 19, 2023 3:00 p.m. – 5:00 p.m.

(We request no take-down prior to 3:00 p.m. Sunday)

**Show Location**: Hillcrest Primary School, 1410 S. Waukechon St., Shawano

Booths include side and back curtains. All booths are 10' x 10'. WRBA Home Show Committee reserves the right to decline or prohibit any exhibit not in keeping with the character of the general "home show" theme.

Due to the new show location, booths will be reserved on a First Come/First Served basis, with sponsors having first choice of location. The Committee will do its best to honor specific booth requests, however no guarantees can be made.

A copy of your certificate of liability insurance with WRBA listed as Certificate holder is due from your insurance carrier when dates of your policy are current for show dates. Booth fees are non-refundable, unless the show is canceled by WRBA.

#### **Booth Fees:**

	Early Bird Pricing Prior to December 1, 2022	Pricing to Reserve December 1, 2022 and after
WRBA Member	11101 to Becomed 1, 2022	Becomeer 1, 2022 and arrest
Base Booth (1st Booth):	\$250.00	\$325.00
Additional Booths:	\$200.00	\$275.00
Non-WRBA Members		
Base Booth (1 <sup>st</sup> Booth):	\$400.00	\$525.00
Additional Booths:	\$350.00	\$450.00

#### **Additional Fees (optional):**

Electricity to booth - \$15.00

Tables - \$17.00 each (specify 4', 6' or 8' long and High (42") or Low (30")

Chairs - \$5.00 ea. (specify Director Chairs for high tables, Folding Chairs for low tables)

#### **Sponsorship Opportunities**

Wolf River Builders Association invites you to participate as a sponsor of the 2023 WRBA Home Show in Shawano. Your support of this event would be greatly appreciated!

**Deadline for Sponsorship commitment:** November 1, 2022

- To allow time for proper promotion.

#### > #1 - Show Sponsorship \$1500 (limit 1)



- Name and Logo on majority of Show promotional material
- Name and Logo on Large Banners
- Name and Logo in Show's Supplement
- One 10 x 20 Vendor Booth
- 6 Show passes

# > #2 - Seminar Sponsorship \$350 (3 opportunities available) SOLD



- Name on majority of Show promotional material
- Name and Logo on Banner over Seminar area
- Name and Logo on Seminar Schedule at Show
- 6 Show passes
- \$50 Booth Discount



#### 2023 WRBA Home Show

Hillcrest Primary School 1410 S. Waukechon St., Shawano, WI

## **Exhibitor Contract**

Company Name:				
Mailing Address:				
City:	State:		Zip:	
Same address to be use If no, please provide address for	d for promotional purposes? or publications:			
Contact Person:	Phone	E-Mail:	·	
Product Type to be Displayed:	,			
(WRBA reserves the right to	reject a contract based on the	nature o	of produc	ct or service.)
WRBA MEMBER? Yes	No			
Base Booth		•••••	\$	(see page 2)
Additional Booths			. \$	(see page 2)
Tables (skirted) $4'-6'-8'$ / High	- 42" or Low - 30" ( specify)	)	\$	\$17/table
ChairsDirector - high (amount)	or Folding - low (amou	ınt)	\$	\$5.00/chair
Electricity			\$	add \$15.00
Are you interested in being a <b>SEMINAR SPONSOR?</b> (see page 2)  Seminar Sponsor BOOTH DISCOUNT				
Would you be willing to provide a <b>p</b>	rize basket for our raf	fle?	Yes	No
Are you interested in conducting a <b>seminar?</b>				No
Topic/Title of Seminar				
Exhibitors - Electricity can be "purchased" to you and chairs are available for rent or you may bring non-refundable, unless show is cancelled by V (715) 526-8690 or Nathan (715) 853-2310. All when coverage dates are current for Show Dates Wolf River Builders Association to: Wolf River By signing this agreement, applicant for exhibit applicant and the Wolf River Builders Association	MRBA. Please direct questions to Tri exhibitors MUST have their insurances. Please sign and return this page of exer Builders Association - P Coor space understands and agrees to constant.	yed by phoresh Kieckha e carrier proexhibitor co D Box 595	ne, fax or effer, Home Sovide Certifontract and S, Shawan	mail. Booth fees are Show Committee Chaircate of Liability Ins. a check made payable no, WI 54166
(Authorized Signature)  Wolf River Builders Association V	(Signer's Name – Please p	,		(Date)

## MEMBERSHIP BENEFITS

WISCONSIN BUILDERS ASSOCIATION



#### 1. KWIK TRIP REWARDS

S0.06 cents off of every gallon of fuel purchased along with 10% off of most instore purchases. Valid for business accounts.

#### 2. CONTRACTS/FORMS

Legally vetted and regularly updated construction and remodeling contracts and forms are free to use by our members. S6,000 Value





**3. MEMBER HOTLINE**WBA provides complimentary access to legal, building code, and safety experts to answer any building-related issues you're facing. \$100 value/question

#### 4. INSURANCE

Customizable industry-specific business and health insurance packages available for members at discounted rates.



#### 6. CONTINUING EDUCATION

12 FREE continuing education credits for dwelling contractor credentials, and discounts on plumbing and electrical credits.



Builder and remodeler members are eligible to receive cash back on materials, appliances, and more used in their construction projects. Average Returns = \$1,472/quarter!



#### 7. COACHING & CONSULTING

Members can receive complimentary business assessment services every year - a \$2,200 value!

Even More Benefits Available at

WISBUILD.ORG/MEMBER-BENETIS

# February 18 & 19, 2023

Hillcrest Primary School 1410 S. Waukechon St., Shawano

Interested in a booth at our show? Find our information at www.wolfriverbuilders.org



Wolf River Builders Association

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