

# The **Builder News**

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**October 2022**

Oct. 5 - Chamber of Commerce 'Coffee Connections,' 8-9 a.m., Shawano's Cafe, W7389 River Bend Rd., Shawano. RSVP 715-524-2139 or chamber@shawanocountry.com. This is a great opportunity to meet other business people, share information and ideas. Attendees introduce themselves and their business to the entire group. This is a free event, but registration is appreciated.

Oct. 12 (WEDNESDAY) - WRBA General Membership Meeting and Officer Installation, cocktails/networking 5:45, dinner and meeting to follow, Luigi's, Shawano. Guest speaker is Mike Howe, WBA President-Elect. Register at link:

<https://forms.gle/9TRXYsrBTNLZdFg96>

Oct. 25 - WRBA Board of Directors Meeting, 5:45 p.m., The Pad, Shawano

NOVEMBER - No General Membership Mtg.

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## October General Membership Meeting and Officer Installation

When: **Wednesday**, October 12<sup>th</sup>

Where: **Luigi's**

607 S. Main St., Shawano  
715-524-4791

Networking/Cocktails: 5:45 – 6:30

Dinner: 6:30; Meeting to follow.

**PLEASE RSVP**

by Tuesday, October 11<sup>th</sup>

via e-mail or link

<https://forms.gle/9TRXYsrBTNLZdFg96>

One meal per membership is free, however "no shows" will be charged. Add'l meals for spouse or guests - \$15.00

**Progressive Attendance Pot**  
\$60 for October Meeting

Door Prize donations always welcome!  
**Just bring it along!**

*We hope to see you there!*

Check out the Member Benefits through NAHB –  
<http://www.nahb.org/savings>

## From your incoming President

Hello Everyone! I am Jessica Kosnicki from CoVantage Credit Union in Shawano - your incoming 2022-2023 WRBA President. I was born and raised in Shawano to Sara and Craig Kosnicki and I have been with Credit Union for 6 years, 4 years as a Mortgage Originator. I became a Board Member of the Association in 2019 to make business connections within our community as I originate construction loans. I truly feel that to be the best at



what you do, you must experience it for yourself, which led me to attend a WRBA membership meeting held at Stubborn Brothers after they had just opened. I was surprised to see so many familiar faces and people I had known for years. I was accepted as part of the team immediately and I am excited to represent the Wolf River Builders Association for the upcoming year!

As many of you know, the WRBA has been challenged by some tough years, but we're looking forward to 2023 with a positive outlook and our Home Show is right around the corner in February of 2023 at Hillcrest Primary School. We are always open to your ideas, so please be sure to share with any of us! Also, if you or your company is willing to help sponsor any of our events, meetings, or even this newsletter - we'd greatly appreciate your sponsorship!

One of our challenges has been growing our association. We have a great member-to-member benefit program and through this next year I will make it my goal to reach out to the younger and newer business owners in the building industry in our community to help grow our association. They are our future, and the WRBA believes in investing in them. To keep the younger generation involved and encouraged, we offer a college scholarship for any trades program through selling raffle tickets every year. Anyone high school senior can apply, and I am proud to say in 2022 we were able to give four scholarships to students within our area!

We are always looking for builders and other skilled tradespeople that may be new business owners in the building industry, so please consider sponsoring and/or inviting any current associates or subcontractors that you work with to explore the

camaraderie and opportunities that WRBA offers. We have a lot of fun as a group!

I am excited to serve you this year and to be part of the opportunities that lie ahead for the Wolf River Builders Association.

Sincerely,  
Jessica Kosnicki

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## Officer Installation Dinner Oct. 12

We are accepting registrations ([RSVP online](#)) for our next meeting set for Wednesday, Oct. 12 at Luigi's in Shawano.

We have several entree choices available and ask that you pre-order online as soon as possible. Remember, one dinner is included per membership. Additional dinners will be billed at \$15 each.

Networking begins at 5:45 p.m. with dinner at 6:30 p.m. and the meeting to follow. We will be joined by Wisconsin Builders Association President Elect Mike Howe, who will be performing the installation ceremony.

Our incoming 2022-2023 board is as follows:

**President** - Jess Kosnicki

**President-Elect** - Bryan Nemetz

**Treasurer** - Don Pedersen

**Secretary** - Mark Flunker

**Builder Directors** - Greg Brown, John Maule

**Associate Director** - Trish Kieckhafer

We want to thank retiring board member Bill Rapaich for his service to our board!

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## WBA - Virtual Member Meeting Day

- Date: Thursday, Oct. 6, 2022
- Time: 8:30 AM - 2:30 PM

The Wisconsin Builders Association's final Member Meeting Day of the year will take place virtually.

This meeting Features Advocacy and Membership/Local Officers Group meetings, as well as the Board of Directors meeting.

Please register at [wisbuild.org](http://wisbuild.org).

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## 2023 Home Show Apps available

Applications are now available for the 2023 Home Show, set for February 18-19 at Hillcrest Primary School in Shawano.

For more information, please see the home show information and application link on our website, [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org).

### Progressive Attendance Drawing



The name drawn for the \$40 pot at the September meeting was Sherwin-Williams. A representative was not in attendance to claim the prize, so the pot at the member installation meeting will grow to \$60.

Unfamiliar with the “Progressive Attendance Drawing”? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you’re there!

**Make sure you are there to win if your name (#) is called!**

## Trends in Housing Conference Nov. 10

Registration is open for our upcoming Trends in Housing Conference in November 10 in Wisconsin Dells.

Topics include: Solar, Green Building, Smart Home Technology, New Construction & Industry Relations, Building Products in a Post-Covid Market, and Wisconsin’s Economy. Find more information [here!](#)

## Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

**Note: Code does not work in Internet Explorer**  
**Instructions to Receive Free Credits:**

1. Visit <https://www.wisbuild.org/online-courses> When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"
3. Read through the course details and click "Register"
4. Choose 1 ticket under the "For Credit" option and click the blue "Enter Promotional Code" link. Enter the promotional code, click "checkout," and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!

# Members Save Millions

[nahb.org/savings](http://nahb.org/savings)



## Membership News

### Memberships Renewed – Welcome Back!

- Shawano Well Drilling Inc - John Dillenburg
- Knope Heating & Air Conditioning - Reese DeVeau
- Cellcom - Laura Hoppe
- CoVantage Credit Union - Ryan Alexander

### Members – Renewal Due September

- LJ Sperberg Construction Inc. - Jody Sperberg
- Wallrich Agency - Cap Wallrich

### Members – Renewal Due November

- Bryan Nemetz Construction - Bryan Nemetz
- Stone Creations of Wisconsin - Trish Kieckhafer
- Woodstock Hardwood Flooring & Design Center - Philip Kersten

### Membership Dues – Installment Payments

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

## Member Spotlight

WRBA would like to have you present information about your business at a monthly general membership meeting. It could be general information about who you are, how your business got started, what your company does, or info on a special promotion that you are holding, a sale that you have going on, etc. Consider it free advertising!

Contact Nathan at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com) to set this up.

## Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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## 2022 Event/Meeting Calendar

Oct. 12 - Officer Installation - Luigi's

NOVEMBER - NO MEETING

Dec. 13 - Breakfast Meeting - Location TBD

**RED = OPEN TO THE PUBLIC / Spread the word!**

## Kwik Trip Gift Cards Available

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$50 and \$100.

We are able to order amounts of \$10, \$20, \$25, \$50, \$100 or \$500. If you'd like to order a large amount for yourself or for employee incentive programs, just fill out our [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

Contact Nathan for more information. Cards are also available at any of our general membership meetings! Help support WRBA!

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## WBA Member Hotline

As an exclusive member benefit, the Wisconsin Builders Association provides complimentary access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at

<https://www.wisbuild.org/member-hotline>.

[We have also compiled answers to commonly asked legal questions, which you can view here.](#)

So we may serve you better, please provide your name, local association affiliation, and preferred contact information, and please be as specific about your issue as you can.

*Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.*

**888-WIS-BILT | 888-947-2458**

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## Financial planning help available

The WBA is now working with [Third Coast Advisors](#), a financial services firm that aims to help members protect and grow their wealth. Their team is offering WBA members free access to the “Living Balance Sheet,” which helps business owners and key employees organize and prioritize their financial pictures. The Living Balance Sheet is an online financial planning software that enables users to connect their various investment accounts, credit cards, mortgages, car loans, etc. to create a consolidated financial picture that stays up-to-date.

Third Coast Advisors is a financial services firm that aims to help clients protect and grow their wealth. Using fundamental planning principles integrated on the Living Balance Sheet, we position those we work with to achieve their long and short-term goals for their business, as well as personally.

Our team focuses heavily on construction businesses and knows how to address your specific financial concerns. Whether it be instituting profit enhancement strategies that are real numbers your team can use when bidding jobs or helping create and execute a plan to make sure your business operates efficiently whether you’re there or not, our team knows your industry.

The Living Balance Sheet is an online platform that allows users to see their financial picture as it changes day to day. The software enables users to link their various accounts to get an up-to-date report of their finances. Whether it be a credit card, investment accounts, or mortgage, users can log into their existing accounts and link them to the website and see them all together. The Living Balance Sheet is a free service exclusive to our existing direct clients and WBA members. [Click here to learn more about the living balance sheet.](#)

Access this benefit today! Contact Jarod Von Behren at [jarod.vonbehren@thirdcoastadv.com](mailto:jarod.vonbehren@thirdcoastadv.com)

## Wolf River Builders Association 2022/2023 Board of Directors

<b>President</b>	<b>Jess Kosnicki</b> CoVantage Credit Union 911 E. Green Bay St. Shawano, WI 54166 Work: 715-524-8200 ext. 3238
<b>President Elect</b>	<b>Bryan Nemetz</b> Bryan Nemetz Construction W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Mark Flunker</b> Wolf River Habitat for Humanity W5344 Sandy Dr. Shawano, WI 54166 Mobile: 715-584-5995
<b>Past President</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Greg Brown - SCHS Trades Program (Work: 715-526-2175)
<b>Associate Director</b>	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



# 2023 WRBA Home Show

## Hillcrest Primary School

1410 S. Waukechon St., Shawano, WI 54166

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*Join us and showcase your business in the WRBA Home Show! This two-day event will be held at Hillcrest Primary School - located just off County Hwy 22 near the State Hwy 29 interchange. This facility provides plenty of room, allows us to have February show dates, and is easy for patrons to access! You will NOT be able to drive into this facility.*

*We will promote the event in the Shawano, Oconto, Menominee and Waupaca County areas and beyond using a variety of media including newspaper, posters, banners and television ads. Our flyer can be emailed to you to print and display at your business as well to help get the word out.*

*Admission for attendees to the event is **free** with the donation of three non-perishable food items to the local food pantry, **SAFPARC**, or a suggested \$3.00 donation to **Wolf River Habitat for Humanity**. This is a wonderful opportunity to give back to the community at the same time as promoting our vendor businesses.*

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## Show Information

**Show Dates & Times:** Saturday, February 18, 2023 9:00 a.m. – 4:00 p.m.  
Sunday, February 19, 2023 10:00 a.m. – 3:00 p.m.

**Show Set-Up Time:** Friday, February 17, 2023 7:30 a.m. – 7:00 p.m.

**Take Down Time:** Sunday, February 19, 2023 3:00 p.m. – 5:00 p.m.  
(We request no take-down prior to 3:00 p.m. Sunday)

**Show Location:** Hillcrest Primary School, 1410 S. Waukechon St., Shawano

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Booths include side and back curtains. All booths are 10' x 10'. WRBA Home Show Committee reserves the right to decline or prohibit any exhibit not in keeping with the character of the general "home show" theme.

Due to the new show location, booths will be reserved on a First Come/First Served basis, with sponsors having first choice of location. The Committee will do its best to honor specific booth requests, however no guarantees can be made.

**A copy of your certificate of liability insurance** with WRBA listed as Certificate holder is due from your insurance carrier when dates of your policy are current for show dates. **Booth fees are non-refundable, unless the show is canceled by WRBA.**

## **Booth Fees:**

	<b>Early Bird Pricing</b> <u>Prior to December 1, 2022</u>	<b>Pricing to Reserve</b> <u>December 1, 2022 and after</u>
<b><u>WRBA Member</u></b>		
Base Booth (1 <sup>st</sup> Booth):	\$250.00	\$325.00
Additional Booths:	\$200.00	\$275.00
<b><u>Non-WRBA Members</u></b>		
Base Booth (1 <sup>st</sup> Booth):	\$400.00	\$525.00
Additional Booths:	\$350.00	\$450.00

### **Additional Fees (optional):**

Electricity to booth - \$15.00

Tables - \$17.00 each (specify 4', 6' or 8' long and High (42") or Low (30"))

Chairs - \$5.00 ea. (specify Director Chairs for high tables, Folding Chairs for low tables)

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## **Sponsorship Opportunities**

*Wolf River Builders Association invites you to participate as a sponsor of the 2023 WRBA Home Show in Shawano. Your support of this event would be greatly appreciated!*

**Deadline for Sponsorship commitment:** November 1, 2022  
- To allow time for proper promotion.

### **➤ # 1 - Show Sponsorship \$1500 (limit 1)**

- Name and Logo on majority of Show promotional material
- Name and Logo on Large Banners
- Name and Logo in Show's Supplement
- One 10 x 20 Vendor Booth
- 6 Show passes

### **➤ # 2 - Seminar Sponsorship \$350 (3 opportunities available)**

- Name on majority of Show promotional material
- Name and Logo on Banner over Seminar area
- Name and Logo on Seminar Schedule at Show
- 6 Show passes
- \$50 Booth Discount



# 2023 WRBA Home Show

Hillcrest Primary School  
1410 S. Waukechon St., Shawano, WI

## Exhibitor Contract

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Same address to be used for promotional purposes? Yes \_\_\_\_\_ No \_\_\_\_\_

If no, please provide address for publications: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone \_\_\_\_\_ E-Mail: \_\_\_\_\_

Product Type to be Displayed: \_\_\_\_\_

*(WRBA reserves the right to reject a contract based on the nature of product or service.)*

**WRBA MEMBER?** Yes \_\_\_\_\_ No \_\_\_\_\_

Base Booth ..... \$ \_\_\_\_\_ (see page 2)

Additional Booths ..... \$ \_\_\_\_\_ (see page 2)

Tables (skirted)... 4' – 6' – 8' / High – 42" or Low – 30" (specify) \_\_\_\_\_ \$ \_\_\_\_\_ \$17/table

Chairs ...Director - high (amount) \_\_\_\_\_ or.... Folding - low (amount) \_\_\_\_\_ \$ \_\_\_\_\_ \$5.00/chair

Electricity ..... \$ \_\_\_\_\_ add \$15.00

Are you interested in being a **SEMINAR SPONSOR?** (see page 2)... \$ \_\_\_\_\_ add \$350.00

Seminar Sponsor BOOTH DISCOUNT..... \$ \_\_\_\_\_ subtract \$50

**TOTAL** ..... \$ \_\_\_\_\_

Would you be willing to provide a **prize basket for our raffle?** Yes \_\_\_\_\_ No \_\_\_\_\_

Are you interested in conducting a **seminar?** Yes \_\_\_\_\_ No \_\_\_\_\_

Topic/Title of Seminar \_\_\_\_\_

Exhibitors - Electricity can be "purchased" to your booth; however, exhibitors will need to provide their own extension cords. Tables and chairs are available for rent or you may bring your own. Booths **cannot** be reserved by phone, fax or e-mail. **Booth fees are non-refundable, unless show is cancelled by WRBA.** Please direct questions to Trish Kieckhafer, Home Show Committee Chair, (715) 526-8690 or Nathan (715) 853-2310. All exhibitors **MUST** have their insurance carrier provide Certificate of Liability Ins. when coverage dates are current for Show Dates. Please sign and return this page of exhibitor contract and a check made payable to Wolf River Builders Association to: **Wolf River Builders Association - P O Box 595, Shawano, WI 54166**

By signing this agreement, applicant for exhibitor space understands and agrees to comply with provisions of this contract between applicant and the Wolf River Builders Association.

\_\_\_\_\_  
(Authorized Signature)

\_\_\_\_\_  
(Signer's Name – Please print)

\_\_\_\_\_  
(Date)



# MEMBERSHIP BENEFITS

WISCONSIN BUILDERS ASSOCIATION



## 1. KWIK TRIP REWARDS

\$0.06 cents off of every gallon of fuel purchased along with 10% off of most in-store purchases. Valid for business accounts.

## 2. CONTRACTS/FORMS

Legally vetted and regularly updated construction and remodeling contracts and forms are free to use by our members. \$6,000 Value



## 3. MEMBER HOTLINE

WBA provides complimentary access to legal, building code, and safety experts to answer any building-related issues you're facing. \$100 value/question

## 4. INSURANCE

Customizable industry-specific business and health insurance packages available for members at discounted rates.



## 5. REBATE PROGRAM

Builder and remodeler members are eligible to receive cash back on materials, appliances, and more used in their construction projects. Average Returns = \$1,472/quarter!

## 6. CONTINUING EDUCATION

12 FREE continuing education credits for dwelling contractor credentials, and discounts on plumbing and electrical credits.



## 7. COACHING & CONSULTING

Members can receive complimentary business assessment services every year - a \$2,200 value!

Even More Benefits Available at

**[WISBUILD.ORG/MEMBER-BENEFITS](http://WISBUILD.ORG/MEMBER-BENEFITS)**

# WRBA HOME SHOW



**February 18 & 19, 2023**  
**Hillcrest Primary School**

1410 S. Waukechon St, Shawano

Interested in a booth at our show? Find our information at [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org)

Wolf River **Habitat for Humanity** **NEW DONATIONS RECEIVED WEEKLY!**  
 Open Thursday 9-4, Friday 9-4 & Saturday 9-1

**Volunteers Needed:**

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## Wolf River Builders Association

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[wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)



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