

# The **Builder News**

The Official Publication Of The Wolf River Builders Association

## Calendar of Events

**September 2022**

Sept. 7 - Chamber of Commerce 'Coffee Connections' in the Park, 8-9 a.m., Franklin Park, 235 S. Washington St., Shawano. RSVP 715-524-2139 or [chamber@shawanocountry.com](mailto:chamber@shawanocountry.com). Bring your own lawn chair! This is a great opportunity to meet other business people, share information and ideas. Attendees introduce themselves and their business to the entire group. This is a free event, but registration is appreciated.

Sept. 13 - WRBA General Membership Meeting and Election of Officers, cocktails/networking 5:45, dinner and meeting to follow, Brothers' Pub, Shawano. Register at link: <https://forms.gle/MBWsRVa279XkCbGU6>

Sept. 27 - WRBA Board of Directors Meeting, 5:45 p.m., The Pad, Shawano

Oct. 11 - WRBA General Membership Meeting and Officer Installation, cocktails/networking 5:45, dinner and meeting to follow, Luigi's, Shawano.

## Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

*Professionals You Can Trust!*

## September General Membership Meeting and Election of Officers

When: Tuesday, September 13<sup>th</sup>  
Where: **Brothers' Pub**  
N5867 Lake Dr., Shawano  
715-524-5212

Networking/Cocktails: 5:45 - 6:30  
Dinner: 6:30; Meeting to follow.  
**PLEASE RSVP**

by Monday, September 12<sup>th</sup>  
via e-mail or link

<https://forms.gle/MBWsRVa279XkCbGU6>

Members in attendance will get a \$15 credit from WRBA towards their meal.

**Progressive Attendance Pot**  
\$40 for September Meeting

Door Prize donations always welcome!  
**Just bring it along!**

*We hope to see you there!*

Check out the Member Benefits through NAHB –  
<http://www.nahb.org/savings>

## 2023 Home Show Apps available

Applications are now available for the 2023 Home Show, set for February 18-19 at Hillcrest Primary School in Shawano.

For more information, please see the home show information and application link on our website, [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org).

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## August Golf Outing at Golden Sands



Zeb Dunlap and Josh Hobart



Ryan Mijal, Armondo Hernandez, Layden Plaster & Justin Buntrock



Nick & Amber Bystol, Deja & Bryan Nemetz



Josh Ebert, Will Boivin and Desmond Thorne

## Thanks for your support!

Our 2022 Golf Outing was held on Tuesday, Aug. 9 at Golden Sands in Cecil. We had 15 golfers participate.

A huge thank you goes out to our hole sponsors for this event – AbbyBank, BankFirst N.A., Bryan Nemetz Construction, Cellcom, CoVantage Credit Union, Dearco, Exquisite Windows & Doors, Maule Construction, Moede Plumbing, Pella Windows & Doors of Wisconsin, Raddant Electric Service, Reisner Insurance, Schneider & Sons Landscaping, Stone Creations of Wisconsin, Wallrich Agency, Wolf River Habitat for Humanity, and Woodstock Flooring.

Thank you also to those who donated towards our prizes and goodie bags – AbbyBank, Golden Sands, Cellcom, Torborg's Shawano Lumber, CoVantage Credit Union, Sherwin-Williams, Stone Creations, Wallrich Agency and WRBA.

Without the sponsors and prize donations, the event would not be the success it is. We were able to generate nearly \$2,000.

We'd also like to thank Darci Kotter and Jordan Hintz for volunteering to assist with the hole events.

The winner of the Golf Outing was the team from Exquisite Windows & Doors - Justin Buntrock, Ryan Mijal, Layden Plaster and Armondo Hernandez.

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## Progressive Attendance Drawing



The name drawn for the \$20 pot at the Golf Outing was Tundraland Home Improvements. A representative was not in attendance to claim the prize, so the pot at the member election meeting will grow to \$40.

Unfamiliar with the “Progressive Attendance Drawing”? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you're there!

**Make sure you are there to win if your name (#) is called!**

### FREE 90 minutes w/sales tax auditor

Whether you have been creating audit flags, missing sales tax exemptions on purchases, not obtaining the correct documentation from customers, charging the wrong tax, or filing your return incorrectly... there are so many ways contractors can make mistakes with this complex tax.

- Get specific questions answered.
- Discuss your organization's procedures.
- Find out what documentation auditors will look for.

- Find out what exemptions may apply to your specific transactions.
- Do your returns raise audit questions?
- Are the exemption certificates you receive “fully completed”?
- Are you providing/receiving the correct exemption certificates?
- ...and so much more!!!

Free appointments available through October for WBA members only. In-person appointments limited, virtual appointments may be required. Appointment times are Monday-Friday 8 AM - 4 PM, based on availability.

To schedule an appointment, call Holly at (715) 498-4164 or email [holly@salestaxlady.com](mailto:holly@salestaxlady.com).

### Free continuing education courses

Thanks to a partnership with Slipstream and the [B4 Conference](#), the Wisconsin Builders Association is offering members 12 free credits through a promo code on their website. You will need your members-only login to access the page with the code - <https://www.wisbuild.org/online-courses>

These courses are designed to fulfill Wisconsin's continuing education requirements for dwelling contractors (12 credit hours every two years), and are approved by the Wisconsin Department of Safety & Professional Services (DSPS).

A screenshot of a web browser showing a registration form titled "Register". The form has a close button (X) in the top right corner. At the top right, there is a field labeled "Enter Promotional Code". Below this, there are two main sections. The first section is titled "For credit" and shows a price of "\$25.00" with a dropdown menu set to "1". Below this, there is a note: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is for obtaining credit(s)." and a "Hide Info" link. The second section is titled "For viewing only (free)" and shows a price of "FREE" with a dropdown menu set to "0". Below this, there is a note: "This webinar is free to view, but costs \$25.00 to receive credit(s). This ticket is only for viewing the webinar- credits are not available with this ticket." and a "Hide Info" link. At the bottom of the form, there are logos for payment methods: Mastercard, VISA, American Express, and Discover. Below the logos, it says "QTY: 1" and "USD \$25.00". On the right side, there is a green "Checkout" button.

**Note: Code does not work in Internet Explorer**  
**Instructions to Receive Free Credits:**

1. Visit <https://www.wisbuild.org/online-courses> When website launches, find promotional code and click "Take Courses" button
2. Review the available course(s) you want to take and click "Details/Register Now"

3. Read through the course details and click “Register”
4. Choose 1 ticket under the “For Credit” option and click the blue “Enter Promotional Code” link. Enter the promotional code, click “checkout,” and submit information (view image below)
5. View course, pass quiz, and Slipstream will submit your information to DSPS for license renewal!



## Membership News

### Memberships Renewed – Welcome Back!

- Pella Windows & Doors of WI - Bill Weber
- JC Santy Construction LLC - Brad Santy
- Dearco Distributing Inc. - Greg Rusch

### Members – Renewal Due May

- Shawano Well Drilling Inc - John Dillenburg

### Members – Renewal Due September

- Knope Heating & Air Conditioning - Kort Knope
- LJ Sperberg Construction Inc. - Larry Sperberg
- Cellcom - Laura Hoppe
- CoVantage Credit Union - Ryan Alexander
- Top Shelf Builders - Bill Rapaich
- Wallrich Agency - Cap Wallrich

### Membership Dues — Installment Payments

You may make installment payments on your membership dues renewal - split the payment up into two or three payments, with the final payment due by your renewal date. There are no refunds if dues are not paid in full. One payment in full when due is always an option!

## Help boost our membership!

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

There are many reasons to maintain your membership! We'd love to hear what you find valuable in your membership! Let us know!  
*Membership: Trish Kieckhafer – 715-853-9961*

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## 2022 Event/Meeting Calendar

Sept. 13 - Officer Elections - Brothers' Pub  
 Oct. 11 - Officer Installation - Luigi's  
 NOVEMBER - NO MEETING  
 Dec. 13 - Breakfast Meeting - Location TBD

**RED = OPEN TO THE PUBLIC / Spread the word!**

## Kwik Trip Gift Cards Available

**WRBA has Kwik Trip Gift Cards.** Denominations currently in-stock are \$50 and \$100.

If you'd like to order a large amount for yourself or for employee incentive programs, just fill out our [ORDER FORM](#), or send an e-mail to [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com)

Contact Nathan for more information. Cards are also available at any of our general membership meetings! Help support WRBA!

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## WBA Member Hotline

As an exclusive member benefit, the Wisconsin Builders Association provides complimentary access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at

<https://www.wisbuild.org/member-hotline>.

[We have also compiled answers to commonly asked legal questions, which you can view here.](#)

So we may serve you better, please provide your name, local association affiliation, and

preferred contact information, and please be as specific about your issue as you can.

*Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.*

**888-WIS-BILT | 888-947-2458**

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## Financial planning help available

The WBA is now working with [Third Coast Advisors](#), a financial services firm that aims to help members protect and grow their wealth. Their team is offering WBA members free access to the “Living Balance Sheet,” which helps business owners and key employees organize and prioritize their financial pictures. The Living Balance Sheet is an online financial planning software that enables users to connect their various investment accounts, credit cards, mortgages, car loans, etc. to create a consolidated financial picture that stays up-to-date.

Third Coast Advisors is a financial services firm that aims to help clients protect and grow their wealth. Using fundamental planning principles integrated on the Living Balance Sheet, we position those we work with to achieve their long and short-term goals for their business, as well as personally.

Our team focuses heavily on construction businesses and knows how to address your specific financial concerns. Whether it be instituting profit enhancement strategies that are real numbers your team can use when bidding jobs or helping create and execute a plan to make sure your business operates efficiently whether you’re there or not, our team knows your industry.

The Living Balance Sheet is an online platform that allows users to see their financial picture as it changes day to day. The software enables users to link their various accounts to get an up-to-date report of their finances. Whether it be a credit card, investment accounts, or mortgage, users can log into their existing accounts and link them to the website and see them all together. The Living Balance Sheet is a free service exclusive to our existing direct clients and WBA members. [Click here to learn more about the living balance sheet.](#)

Access this benefit today! Contact Jarod Von Behren at [jarod.vonbehren@thirdcoastadv.com](mailto:jarod.vonbehren@thirdcoastadv.com)

## Wolf River Builders Association 2021/2022 Board of Directors

<b>President</b>	<b>Justin Buntrock</b> Exquisite Windows & Doors N6680 Elm Road Shawano, WI 54166 Mobile: 715-851-5309
<b>President Elect</b>	<b>Jess Kosnicki</b> CoVantage Credit Union 911 E. Green Bay St. Shawano, WI 54166 Work: 715-524-8200 ext. 3238
<b>Treasurer</b>	<b>Don Pedersen</b> KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
<b>Secretary</b>	<b>Bryan Nemetz</b> Bryan Nemetz Construction W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104
<b>Past President</b>	Darci Kotter (Mobile: 715-250-2448)
<b>Builder Directors</b>	John Maule – Maule Construction LLC (Work: 715-745-2256) Bill Rapaich – Top Shelf Builders Inc. (Work: 715-524-2016) Greg Brown - SCHS Trades Program (Work: 715-526-2175) Mark Flunker - Wolf River Habitat for Humanity (Mobile: 715-584-5995)
<b>Associate Director</b>	Trish Kieckhafer - Stone Creations of WI (Work: 715-526-8690)
<b>State Directors</b>	Trish Kieckhafer – Stone Creations Greg Brown – SCHS Building Trades
<b>Executive Officer</b>	Nathan Falk Email: <a href="mailto:wolfriverbuilders@gmail.com">wolfriverbuilders@gmail.com</a> Website: <a href="http://www.wolfriverbuilders.org">www.wolfriverbuilders.org</a> Ph: 715-853-2310 (no texting)



# 2023 WRBA Home Show

## Hillcrest Primary School

1410 S. Waukechon St., Shawano, WI 54166

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*Join us and showcase your business in the WRBA Home Show! This two-day event will be held at Hillcrest Primary School - located just off County Hwy 22 near the State Hwy 29 interchange. This facility provides plenty of room, allows us to have February show dates, and is easy for patrons to access! You will NOT be able to drive into this facility.*

*We will promote the event in the Shawano, Oconto, Menominee and Waupaca County areas and beyond using a variety of media including newspaper, posters, banners and television ads. Our flyer can be emailed to you to print and display at your business as well to help get the word out.*

*Admission for attendees to the event is **free** with the donation of three non-perishable food items to the local food pantry, **SAFPARC**, or a suggested \$3.00 donation to **Wolf River Habitat for Humanity**. This is a wonderful opportunity to give back to the community at the same time as promoting our vendor businesses.*

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## Show Information

**Show Dates & Times:** Saturday, February 18, 2023 9:00 a.m. – 4:00 p.m.  
Sunday, February 19, 2023 10:00 a.m. – 3:00 p.m.

**Show Set-Up Time:** Friday, February 17, 2023 7:30 a.m. – 7:00 p.m.

**Take Down Time:** Sunday, February 19, 2023 3:00 p.m. – 5:00 p.m.  
(We request no take-down prior to 3:00 p.m. Sunday)

**Show Location:** Hillcrest Primary School, 1410 S. Waukechon St., Shawano

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Booths include side and back curtains. All booths are 10' x 10'. WRBA Home Show Committee reserves the right to decline or prohibit any exhibit not in keeping with the character of the general "home show" theme.

Due to the new show location, booths will be reserved on a First Come/First Served basis, with sponsors having first choice of location. The Committee will do its best to honor specific booth requests, however no guarantees can be made.

**A copy of your certificate of liability insurance** with WRBA listed as Certificate holder is due from your insurance carrier when dates of your policy are current for show dates. **Booth fees are non-refundable, unless the show is canceled by WRBA.**

## **Booth Fees:**

	<b>Early Bird Pricing</b> <u>Prior to December 1, 2022</u>	<b>Pricing to Reserve</b> <u>December 1, 2022 and after</u>
<b><u>WRBA Member</u></b>		
Base Booth (1 <sup>st</sup> Booth):	\$250.00	\$325.00
Additional Booths:	\$200.00	\$275.00
<b><u>Non-WRBA Members</u></b>		
Base Booth (1 <sup>st</sup> Booth):	\$400.00	\$525.00
Additional Booths:	\$350.00	\$450.00

### **Additional Fees (optional):**

Electricity to booth - \$15.00

Tables - \$17.00 each (specify 4', 6' or 8' long and High (42") or Low (30"))

Chairs - \$5.00 ea. (specify Director Chairs for high tables, Folding Chairs for low tables)

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## **Sponsorship Opportunities**

*Wolf River Builders Association invites you to participate as a sponsor of the 2023 WRBA Home Show in Shawano. Your support of this event would be greatly appreciated!*

**Deadline for Sponsorship commitment:** October 1, 2022  
- To allow time for proper promotion.

### **➤ # 1 - Show Sponsorship \$1500 (limit 1)**

- Name and Logo on majority of Show promotional material
- Name and Logo on Large Banners
- Name and Logo in Show's Supplement
- One 10 x 20 Vendor Booth
- 6 Show passes

### **➤ # 2 - Seminar Sponsorship \$350 (3 opportunities available)**

- Name on majority of Show promotional material
- Name and Logo on Banner over Seminar area
- Name and Logo on Seminar Schedule at Show
- 6 Show passes
- \$50 Booth Discount







## AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>GM</b> Save \$500 on select vehicles for retail and fleet customers. Discount is stackable with most national retail and fleets offers. NAHB Members and household family are eligible for discount.	Chevrolet, Buick, GMC	nahb.org/gm
	<b>Goodyear</b> Members must log into NAHB.org to save 15% on Goodyear Tires	Goodyear Tires & Services	nahb.org/goodyear
	<b>NISSAN</b> Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan	nahb.org/nissan

## BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>LOWE'S</b> 5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method	Building Materials	lowes.com/nahb 877-435-2440

## TRAVEL & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>AVIS</b> Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	<b>BUDGET</b> Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	<b>HOTELPLANNER</b> NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175
	<b>MEMBER DEALS</b> Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201

NAHB Members Saved  
over **\$36,000,000** last year



## BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>DELL</b>	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
 <b>HOZZ</b>	25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/for-pros/nahb-discounts (888) 225-3051
 <b>ODP BUSINESS SOLUTIONS</b>	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
 <b>UPS SHIPPING</b>	Flat-rate pricing, 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
 <b>YRC FREIGHT</b>	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
 <b>RINGCENTRAL</b>	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message. Video. Phone	ringcentral.com/nahb (800) 417-0930
 <b>AMERICAN EXPRESS®</b>	Eligible NAHB members can earn 175,000 Membership Rewards® points after they spend \$30,000 on the Card in the first three months of Card Membership. Terms Apply.	Business Platinum Card®	nahb.org/amex
 <b>HEARTLAND</b>	Reduced fees and elevated customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
 <b>CONSTRUCTIONJOBS.COM</b>	20% discount on standard rates.	Job Postings	nahb.org/careers 828-251-1344

## NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>NAHB INTERNATIONAL BUILDERS' SHOW®</b>	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
 <b>NAHB CONTRACTS</b>	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
 <b>HOUSINGECONOMICS</b>	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
 <b>BUILDERBOOKS</b>	10% off books. Up to 45% off research.	Books	builderbooks.com
 <b>ONLINE EDUCATION</b>	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

Discounts are of 5/9/2022 & subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.



# JOIN US ...for a night of meeting your area builders & building suppliers to learn about networking opportunities and the way we help each other and our communities!

WRBA is always looking for **NEW MEMBERS** to expand our team of professionals!  
Come mingle & your dinner for the night is on us!

The Wolf River Builders Association is the local Builders Association for Shawano, Menominee and the Northwestern portion of Oconto County. Our members cover a wide variety of types of businesses - our ad below is just a sampling of our members. By joining WRBA you are automatically enrolled in the National Association of Home Builders [NAHB], and the Wisconsin Builders Association [WBA]. For more information visit our website [www.wolfriverbuilders.org](http://www.wolfriverbuilders.org) or via email at [wolfriverbuilders@gmail.com](mailto:wolfriverbuilders@gmail.com). Our next membership meeting will be held September 13, 2022. Contact Nathan @ 715-853-2310 for location and time!

Wolf River **Habitat for Humanity** **NEW DONATIONS RECEIVED WEEKLY!**  
Open Thursday 9-4, Friday 9-4 & Saturday 9-1

**Volunteers Needed:**  
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414 E. Elizabeth St, Shawano  
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