

The Builder News

The Official Publication Of The Wolf River Builders Association

Calendar of Events

October/November 2026

Oct. 13 - WRBA General Membership Meeting and Officer Installation, cocktails/networking 5:45, dinner and meeting to follow.

Washington Inn, Cecil. Register at link:

<https://forms.gle/nSDNQxPwV13d2Ke49>

Oct. 27 - WRBA Board of Directors Meeting, 5:45 p.m., The Launching Pad, Shawano

Nov. 4 - Chamber of Commerce 'Coffee Connections,' 8-9 a.m., The Daily Drip, 215 N. Main St. Unit B, Shawano. Coffee Connections last only one hour and feature a different speaker at the beginning. The rest of the hour allows fellow members to share what's happening with their business or nonprofit.

Nov. 12 - Trends in Housing Conference, Brookfield. Flyer included in newsletter.

Dec. 8 - WRBA General Membership Breakfast Meeting, 6:15 a.m., Farm Inn' on Main, Shawano. Register at link:

<https://forms.gle/oq8xtQdmZLJ6yX9Q9>

Mission Statement

The Wolf River Builders Association's purpose is to serve as an advocate and resource for area building industry professionals, while supporting a commitment to our community through leadership and education.



Wolf River Builders Association

Professionals You Can Trust!

October General Membership Meeting and Officer Installation

When: **Tuesday, October 13th**

Where: Washington Inn
101 S. Warrington St., Cecil

Networking/Social Hour: 5:45 – 6:30

Dinner/Meeting/Installation to follow

Sign up by Monday, October 12th
via link

<https://forms.gle/nSDNQxPwV13d2Ke49>

Progressive Attendance Pot
\$80 for October Meeting

Prize donations are always welcome!
Just bring it along!

Check out the Member Benefits through NAHB –

<http://www.nahb.org/savings>

From your President

Dear WRBA Members and Friends,

My name is Jess Kosnicki, and I'm honored and excited to serve as the incoming President of the Wolf River Builders Association.



As a mortgage lender at Bank First, NA, I have the opportunity every day to work with homeowners, builders, and other professionals who help make our communities stronger. I've seen firsthand how important our local building industry is — not only in creating homes, but also in supporting families, businesses, and the communities we call home.

As President, my goal is to help continue building on the strong foundation of the Wolf River Builders Association. I look forward to bringing our members together, strengthening relationships within our industry, supporting our local community, and creating opportunities for our association to grow.

I believe one of the greatest strengths of our association is the people behind it. Builders, contractors, lenders, realtors, suppliers, and other industry professionals all bring something valuable to the table. By working together and supporting one another, we can make a meaningful difference in the communities we serve.

I'm grateful for the opportunity to lead this organization and excited for what we can accomplish together. I look forward to getting to know more of our members, hearing your ideas, and making this a successful year for the Wolf River Builders Association.

Thank you for the opportunity to serve. I'm looking forward to a great year ahead!

Sincerely,

Jess Kosnicki, Incoming President
Wolf River Builders Association

Officer Installation Dinner Oct. 13

Join us on Tuesday, October 13 starting at 5:30 p.m. for our October General Membership Meeting and Officer Installation.

We will be enjoying dinner together at the Washington Inn in Cecil starting at 6:30 p.m., followed by the meeting and ceremony.

If you can attend, please let us know by responding online ([RSVP online](#)).

We will be joined by Wisconsin Builders Association Vice President-Elect Andy Dongarra, who will be performing the installation ceremony.

Our incoming 2026-2027 board is as follows:

President - Jess Kosnicki

President-Elect - A.J. Schmid

Secretary - Bryan Nemetz

Treasurer - Don Pedersen

Past President - Bryce Szymanski

Builder Directors - John Maule, Mark Flunker

Associate Directors - Bryce Szymanski, A.J. Schmid

Membership Dues Increase

After careful consideration and a thorough review of our financial requirements and the services we provide, the Board of Directors has made the difficult decision to increase annual membership dues from \$450 to \$525.

Dues have not been increased since the organization's inception in 2003. Member dues are split between NAHB, WBA and WRBA. When we began our organization, NAHB's portion was \$120, WBA's portion was \$130 - leaving WRBA with \$200 for each member. NAHB currently receives \$198, WBA receives \$190 - which leaves WRBA with \$62 per member per year.

This adjustment is essential to ensure that we can continue to deliver the programs, advocacy, and resources that our members expect and deserve.

We understand that any increase can be challenging, and we are committed to ensuring that your membership continues to provide significant value. If you have any questions or concerns regarding this change, please do not hesitate to reach out to us at wolfriverbuilders@gmail.com

Kwik Trip Gift Cards Available

WRBA has Kwik Trip Gift Cards!
Your purchase helps support our organization!

Denominations currently in-stock
are gift cards in the amount of
\$10, \$25, \$50, \$100, and
\$22.50 Grocery-only cards (\$25 value)

We are able to order gift card amounts of
\$5 · \$10 · \$20 · \$25 · \$50 · \$100 · \$200 · \$500
and \$30 Car Wash Cards (\$36 value)

Cards are available at any of our general
membership meetings! Help support WRBA!

Upcoming Events/Meetings

October 13 - Officer Installation - Washington Inn
NOVEMBER - NO MEETING

Dec. 8 - Breakfast Meeting - Farm Inn on Main

Jan. 12 - Christmas Party - Location TBD

Please **invite member prospects** to membership meetings! We'll pay for their meal for the first meeting to give them the opportunity to see what we are all about. We'll also give **you** a \$10 Kwik Trip Card for bringing them! Share our membership info by sharing this link: [WRBA Potential Member Letter](#)

Trends in Housing Conference

Discover what's next in Wisconsin housing at the Wisconsin Trends in Housing Conference—an essential event for builders, developers, realtors, tradespeople, lenders, local officials, and housing advocates across the state. The conference will be held Thursday, Nov. 12 in Brookfield.

This forward-looking conference brings together industry leaders, economists, policymakers, and innovators to examine the challenges and opportunities shaping Wisconsin's housing market today and in the years to come. From shifting demographics and affordability issues to policy, project management, economic impacts,

development, and legal pitfalls in home building, we'll cover the most critical factors driving housing demand and delivery statewide.

Why You Should Attend:

- **Get the Data** – Hear from experts sharing market insights, housing statistics, and economic forecasts.
- **Stay Ahead** – Learn how state and national housing trends will impact your business, your community, and your clients.
- **Engage with Leaders** – Network with decision-makers in housing, construction, finance, and government.
- **Be Part of the Solution** – Explore strategies for addressing Wisconsin's housing shortage and supporting sustainable growth.

Whether you're building homes, planning communities, lending, or shaping policy, this conference will give you the tools and perspectives to lead in a rapidly changing housing landscape.

Register at

<https://association.wisbuild.org/ap/Events/Register/XqFqb77i7CDCz>

Membership News

Members – Renewal Due September

- Cellcom - Vaughn Bohm
- LJ Sperberg Construction Inc - Jody Stichman

Members – Renewal Due November

- Bryan Nemetz Construction - Bryan Nemetz
- Floors Unlimited Inc. - Nate Calawerts
- Freedom Carpentry & Remodeling - Stephen Carey

Members
Save Millions

nahb.org/savings



Progressive Attendance Drawing



The name drawn for the \$60 pot at the Officer Election meeting was Northern Heating & Electric. A representative was not in attendance to claim the prize, so the pot at the Officer Installation meeting will grow to \$80.

Unfamiliar with the “Progressive” Attendance Drawing”? For each General Membership Meeting, each member will have a chip with a number that corresponds to their name placed in the bucket, whether the member is in attendance or not.

If present and your name (#) is drawn, you will win the pot! If you are not present and your name is drawn, the pot will grow by \$20 for the next meeting or Hard Hat Happy Hour event. Minimum pot will always be \$20. It costs you nothing, but you could be a winner if you’re there!

Make sure you are there to win if your name (#) is called!

WBA Member Hotline

As an exclusive member benefit, the Wisconsin Builders Association provides complimentary access to legal, building code, and safety experts to answer your questions about any building-related issues you're facing. Questions can be submitted via voicemail or through our online submission form 24/7, 365 days a year at

<https://www.wisbuild.org/member-hotline>.

We have also compiled answers to commonly asked legal questions, which you can view here:

<https://www.wisbuild.org/commonly-asked-legal-questions>

So we may serve you better, please provide your name, local association affiliation, and preferred contact information, and please be as specific about your issue as you can.

*Disclaimer: Please note that the legal hotline does **not** provide legal advice; it is a place to obtain legal information and education about an issue.*

888-WIS-BILT | 888-947-2458

Wolf River Builders Association 2026/2027 Board of Directors

President	Jess Kosnicki BankFirst 835 E. Green Bay St. Shawano, WI 54166 Work: 715-201-0390
President Elect	A.J. Schmid Evermore Realty 103 S. Franklin St. Shawano, WI 54166 Mobile: 715-701-1959
Treasurer	Don Pedersen KerberRose, S.C. 115 E. Fifth Street Shawano, WI 54166 Work: 715-526-9400
Secretary	Bryan Nemetz Bryan Nemetz Construction W8885 Oak Avenue Shawano, WI 54166 Mobile: 715-853-7104
Builder Directors	John Maule – Maule Construction LLC (Work: 715-745-2256) Mark Flunker – Wolf River Habitat for Humanity (Mobile: 715-584-5995)
Associate Directors	Bryce Szymanski – Lakeview Revival (Mobile: 715-304-8006) A.J. Schmid – Evermore Realty (and your phone number too)
Executive Officer	Nathan Falk Email: wolfriverbuilders@gmail.com Website: www.wolfriverbuilders.org Ph: 715-853-2310

Our Builders Want to Get to Know You!

Network with Builders

This conference offers a unique opportunity to connect with top builders while they explore the latest **trends and innovations** in the housing industry. This is your opportunity to foster partnerships that can enhance your business success and promote the building industry.



Join us for the
2026 Trends in Housing Conference



Thursday, November 12, 2026

Don't miss out on the chance to showcase your business
and engage with potential partners!

**Reserve your booth or become a sponsor
today!**

2026 Trends in
Housing
Conference
8:30 AM – 4:15 PM

Scan to Register



Sheraton Milwaukee Brookfield Hotel

**375 S Moorland Road
Brookfield, WI 53005**

For more information:
pmeskan@wisbuild.org



Scholarship Calendar Raffle

Daily prizes Jan. 1-23

**- Prizes from \$100-\$1000 -
23 winners chosen**

Tickets are \$20 each

**Tickets: AbbyBank-Shawano, Bank First in
Shawano, CoVantage Credit Union,
Torborg's Shawano, or any WRBA member**

**Proceeds benefit local scholarships
for students studying building trades**

**Drawing will be held daily from January 1 through January 23
- winners posted daily on our Facebook page.
All tickets will be eligible for each daily drawing.**

Wolf River Builders Association - P.O. Box 595 - Shawano, WI 54166

www.wolfriverbuilders.org

RAFFLE LICENSE NUMBER: R0027713-A-79899

Q3 2026 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



Building Materials

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	Members can save up to 20% online and in-store with Exclusive Contract Pricing. LCA credit card holders get up to 5% off purchases plus a monthly 2% statement credit.	Building Materials	lowes.com/nahb 877-435-2440

Vehicles

COMPANY	SAVINGS	PRODUCTS	INFO
 MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
 GOODYEAR	Save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
 NISSAN	Save \$900 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
 RAM	Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM.	RAM	nahb.org/ram
 FORD	Save \$750-\$5,500 on Ford Pro trucks.	Ford	nahb.org/ford
 HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	nahb.org/holman

Fuel

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

Wireless

COMPANY	SAVINGS	PRODUCTS	INFO
 T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

NAHB Members Saved over
\$40,000,000 last year

Q3 2026 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



Business Management

COMPANY	SAVINGS	PRODUCTS	INFO
BEST BUY Business	BEST BUY BUSINESS Instant, exclusive savings - up to 30% off - on appliances, smart home tech, TVs and Geek Squad services. Available online only through the NAHB storefront.	Appliances, smart-home technology, and whole-home audio from top brands	nahb.org/bestbuy
acres.com	ACRES Acres Pro is the complete land intelligence system built to help home builders find, evaluate, and acquire land faster. Save 40% on an Acres Pro annual subscription	Land Intelligence System	nahb.org/acrespro
DELL TECHNOLOGIES	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
GLOBALPAYMENTS	Merchant Processing solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
BAYTEK INTUIT QUICKBOOKS	Save up to 50% on select new QuickBooks Online, QuickBooks Desktop Enterprise & Intuit Enterprise Solutions (IES).	Accounting and financial management	nahb.org/quickbooks
RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417 0930
UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800member.com/nahb 800-MEMBERS
TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800member.com/nahb 800-MEMBERS

Finance & Banking

COMPANY	SAVINGS	PRODUCTS	INFO
MERCANTILE	MERCANTILE AMEX BUSINESS CARD Earn up to 3% Cash Back Rewards on construction supplies. Enjoy travel perks, no annual fee, and more. Program offer terms and conditions apply. This Card is issued by Celtic Bank.	NAHB Amex Business Card	about.nahb.cards

NAHB Association Discounts

COMPANY	SAVINGS	PRODUCTS	INFO
IBS	NAHB INTERNATIONAL BUILDERS' SHOW® Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

*Discounts are as of 7/1/2026 & subject to change.

Q3 2026 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings



Vehicles

COMPANY	SAVINGS	PRODUCTS	INFO
GOODYEAR	Save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

Travel & Entertainment

COMPANY	SAVINGS	PRODUCTS	INFO
AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
WALT DISNEY WORLD	Explore Walt Disney World Resorts at special member discounts.	Theme Parks	nahb.org/savings Click on "Walt Disney World" button under "Personal Savings"
HERTZ	Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus.	Rental Cars	nahb.org/hertz
HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-497-2175
MEMBER DEALS	Up to 50% off on entertainment and shopping.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-579-1201
SAM'S CLUB	Save over 60% on a new membership plus receive travel and entertainment credit.	Club Membership	nahb.org/savings Click on "Sam's Club" button under "Personal Savings"
SIRIUSXM	Get a free four-month trial to SiriusXM's Platinum streaming.	Music	nahb.org/xm

Health & Wellness

COMPANY	SAVINGS	PRODUCTS	INFO
ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

Electronics & Software

COMPANY	SAVINGS	PRODUCTS	INFO
BEST BUY BUSINESS	Instant, exclusive savings - up to 30% off - on appliances, smart home tech, TVs and Geek Squad services. Available online only through the NAHB storefront.	Appliances, smart-home technology, and whole-home audio from top brands	nahb.org/bestbuy
DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019, 2021 and 2024.	Microsoft Apps	nahb.org/office

Finance & Banking

COMPANY	SAVINGS	PRODUCTS	INFO
SIGNATURE FEDERAL CREDIT UNION	Co-branded Visa credit card featuring low rates and great rewards. This nationwide credit union offers members no-fee checking, personal and auto loans and up to 97% financing on mortgages.	Credit Card	nahb.org/SignatureFCU

*Discounts are as of 7/1/2026 & subject to change.

WRBA Scholarship Calendar Raffle



DAILY PRIZES FROM \$100-\$1000 WILL BE DRAWN JANUARY 1-23.

Tickets are \$20 each. All tickets will be eligible for each daily drawing.
23 winners! Winners chosen will be posted daily on our Facebook page.
Available at: AbbyBank - Shawano, Bank First - Shawano, CoVantage Credit Union or any WRBA Member | Raffle License Number: R0027713-A-79899



WRBA
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New Construction | Remodeling | Additions
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Wolf River Habitat for Humanity

Open Thursday 9-4,
Friday 9-4 & Saturday 9-1

Volunteers Needed:

Store, Pick-ups/Deliveries, Home Building Site

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