

AUGUST 2022    SEPTEMBER 2022    OCTOBER 2022    NOVEMBER 2022    DECEMBER 2022    JANUARY 2023    FEBRUARY 2023    MARCH 2023

<p><b>PV POINTS</b> EVERY 500 PV = 1 POINT GOAL: _____</p>									<p>_____ PV / 500 = _____ POINTS (12 minimum)</p>
<p><b>ENROLLMENT POINTS</b> 1 NEW QS = 1 POINT GOAL: _____</p>									<p>_____ STYLISTS = _____ POINTS (4 minimum)</p>
<p><b>ENROLLING VOLUME POINTS</b> 1 NEW STYLIST EARNS 500 PV = 1 POINT GOAL: _____</p>									<p>_____ STYLISTS = _____ POINTS (must achieve 12)</p>
<p><b>PERSONAL RANK PROMOTION</b> (STARTING AT STB) 3 POINTS EACH GOAL: _____</p>									<p>_____ PROMOTIONS x 3 = _____ POINTS (must maintain rank promotion in March 2023)</p>
<p><b>PROMOTING LEADERS</b> (NEW STYLIST PROMOTES TO STB) 4 POINTS EACH GOAL: _____</p>									<p>_____ STYLISTS X 4 = _____ POINTS</p>

**TO QUALIFY FOR THE TRIP YOU MUST:**

- Earn at least 12 PV Points (sell 6,000 PV)
- Earn at least 4 Enrollment Points (enroll 4 QS Stylists)

**TOTAL POINTS**

