

COMPARING THE TYPES OF FIDUCIARIES

<u>TYPE</u>	<u>ADVANTAGES</u>	<u>DISADVANTAGES</u>
Licensed Professional Fiduciary	<ul style="list-style-type: none"> -Technical Knowledge (Procedures/Accounting, etc.) -Professional Ethics (including Background Check/Continuing Education) -Clear Fee Structure -Fee Structure Flexible -Investment Flexibility -Lack of Family Pressure/ Family Conflict -Discretion in the Choice of Advisors 	<ul style="list-style-type: none"> -Wide range of skill and experience level
Lawyer or other Professional Advisor	<ul style="list-style-type: none"> -Technical Knowledge -Professional Ethics -Investment Flexibility (Usually) -History with Client (Usually) 	<ul style="list-style-type: none"> -Expensive -Overly booked (often) -Fiduciary Service Side Business Conflicts -May be conflict if advisor to one of Family
Bank Trust Department.	<ul style="list-style-type: none"> -Technical Knowledge -Most Parts under One Roof -Handling Very Large Trusts -Tie In to Banking/Brokerage -Family Co-trustee Recommended 	<ul style="list-style-type: none"> -Expensive -Turnover in Personnel -In-house Investments Emphasis -High Minimum Fees -Fee Structure inflexible -“In a Box”
Family Member	<ul style="list-style-type: none"> -Inexpensive -Knowledge of Family -Investment Flexibility -Privacy of Family Business 	<ul style="list-style-type: none"> -Lack of Time -Lack of Technical Know-how -Family Conflict -Poor Record Keeping