

+91 8981 93 9316

www.alphatechsolutions.in

contact@alphatechsolutions.in

Reg Address: Unit No 3WS3A, Mani Casadona,
Plot No. II-F/4, AA II-F, New Town, Kolkata - 700 160, India



Innovate - Integrate - Elevate



WE'RE HIRING!



Be a part
of our journey in
**INDUSTRIAL
AUTOMATION**
and shape the
future with us.

SALES ENGINEER

Alphatech Solutions is looking for a motivated
Sales Engineer to join our growing team in Kolkata.

We work across **Industrial Automation, PLC, HMI,
Industrial IoT, Cloud SCADA, & Machine Vision.**



LOCATION

Mani Casadona,
New Town,
Kolkata



EXPERIENCE

0-4 years
Freshers with strong
technical knowledge
can apply



QUALIFICATION

Diploma / B.Tech /
B.E. in Engineering /
Equivalent



SALARY

**₹2.23 LPA –
₹5.5 LPA**
(incentives
available)



BENEFITS

EPF & ESI

WHAT YOU'LL DO:

- ✓ Develop new business opportunities & leads
- ✓ Meet industrial customers and understand requirements
- ✓ Promote automation solutions
- ✓ Prepare quotations & proposals
- ✓ Manage customer follow-ups and sales pipeline
- ✓ Build strong client relationships and achieve sales targets



If you're passionate about
technology + sales and
want to build your career in
Industrial Automation,
we'd love to hear from you!



APPLY NOW

careers@alphatechsolutions.in



OUR WEBSITES

www.cloudscada.in
www.alphatechsolutions.in



Tag or share with someone
who might be a great fit!

COMPANY DESCRIPTION

Alphatech Solutions is a Kolkata-based engineering company specialising in Industrial Automation Systems serving factories and various Industries. We work across Industrial Automation, PLC, HMI, Industrial IoT, Cloud SCADA, & Machine Vision. We are looking for a motivated Sales Engineer to join our growing team in Kolkata.

ROLE DESCRIPTION

We are hiring a full-time, on-site team member for the Sales and Marketing role for our office at Mani Casadona, New Town, Kolkata. The Team Member will be responsible for identifying new business opportunities and generating leads for Alphatech Solutions. The role involves developing and maintaining relationships with existing and potential clients across industrial automation sector. Regular client visits, product presentations, demonstrations and participation in exhibitions or industry events will be part of the role. The candidate will also be expected to maintain the sales pipeline, update CRM records and achieve assigned sales targets. Strong communication, negotiation and relationship-building skills with a proactive approach to business development are essential.

KEY RESPONSIBILITIES

- Identify and develop new business opportunities to support the Company's growth.
- Build and maintain strong relationships with existing and prospective customers.
- Promote the Company's products and services to achieve business objectives.
- Generate, qualify, and manage sales opportunities through regular follow-ups.
- Prepare and coordinate the submission of quotations, proposals, and documents.
- Support the Company's marketing and brand promotion initiatives.
- Monitor market trends, competitor activities, and customer requirements.
- Maintain accurate sales records and coordinate effectively with customers and internal teams.

QUALIFICATION

- Prior experience (0-4 years) in a similar role is preferred
- Bachelor's degree in a related field is preferred
- Attention to detail and a high degree of accuracy in work.
- Strong ability to understand instructions and execute assigned tasks efficiently.

SALARY

- Rs. 2.23 LPA - Rs. 5.5 LPA (incentives available)
- EPF, ESI benefits

HOW TO APPLY

Please Send the filled up form along with latest bio data to careers@alphatechsolutions.in or through WhatsApp +918981939316

INTERVIEW APPLICATION FORM

PERSONAL DETAILS

Name		Age	
Email address		Mobile No	
Current Location			

EDUCATION:

Qualification	Year of Passing	Institution / College	%	Medium

EXPERIENCE :

Company	Position	Job Responsibility (in detail)	Period of Working	Salary drawn (Rs.)

DETAILS OF FAMILY MEMBERS AND DEPENDENTS:

Relation	Occupation	Place of Staying	Financially depended on you (yes / no)

LANGUAGES KNOWN

Speak:

Write:

QUESTIONNAIRE

Have you applied before, if yes when:

Have you been interviewed by us before:

Have you been referred by anyone, if yes, give details:

Have you done any internship earlier, if yes, give details :

Do you agree to travel within the city for this role (Yes/No) :

Do you agree to travel outside the city for this role (Yes/No) :