FACILITIES / OPERATIONAL REPORT 10/15/2020

- 1. **SEWER CONNECTION**: We will have 6 quotes, and board will discuss. Still awaiting node construction by the Village of Key Biscayne.
- 2. **CONCESSIONS**: Moving through state of Florida. Next step: Village of Key Biscayne.
- 3. **2020 BUDGET:** We have exceeded total year budget numbers with 2.5 months to go. An additional \$12k of revenue has been collected since the previous board meeting.
- 4. **DRAINAGE**: Village on site with multiple contactors evaluating underground solution/correction.
- 5. LANDSCAPING: Most has taken very well. 10 plants on northern fence will need replacing.
- 6. **BATHROOMS**: Hardware and fixtures in men's and women's room replaced.
- 7. **KAYAK/SUP STORAGE:** All 36 spaces under contract. Renters have 3 months to use their space.
- 8. **PPP LOAN:** Chris Biggers, Treasurer and manager pursuing.
- 9. **ONLINE and in OFFICE STORE:** Sales are roughly \$1,000 per month, with growth every month. We are preparing for the holiday season with different colors, large inventory, and perhaps other products like towels.
- 10. **INSTAGRAM:** Well beyond 2,000 followers and growing quickly.
- 11. **MANAGER GOALS:** New hire SOP, POS research, Grounds assessment, digital member files, and member entry.
- 12. WRIST BANDS: Wrist band use has provided more exclusivity to members, and has worked well.
- 13. **TV/GAMES:** More floating toys have arrived, and we are close to purchasing projection TVs.
- 14. INFALTABLES: ID required...very popular