





# B2B sales and lead generation — made simple and scalable.

We help companies get more B2B leads and increase sales, regardless of industry. Our model involves assigning a fully outsourced sales team from Latin America to manage your entire sales process end-to-end.

Reinvent your sales.

**Get 2-5X revenue.**

Most companies face the **same issues**:

They spend their entire budget on expensive salespeople so they can generate more revenue. However, this never seems to work....

Here's the catch: sales reps spend ~90% of their time doing low-ROI tasks such as prospecting leads or logging information onto CRMs!

**You need more efficiency.  
And more scalability.**





# Zalesteam offers you a fully outsourced sales team.

Need 2 high-ticket closers? Looking for an army of 15 lead generators? We've got your back.

Our team determines how many sales resources you need based on your budget and goals. We then create a custom sales team based on the number of prospectors and closers you need.

Here's what our process looks like:

Ready to experience what winning in business truly looks like?

[Schedule a call with Zalesteam](#)



## 1) Let's define your budget and your team

We have a conversation with you to understand who your target prospects are and how we can approach them.



## 2) Let's start prospecting

We leverage Apollo and LinkedIn to send massive messaging campaigns to key players in your industry. As soon as we get a lead, we will let you know on Slack so we can work together on a custom response and organize a sales meeting.



## 3) Let's book your meetings

Once we get positive responses, we embed ourselves into your sales process and book the sales meetings for you. You'll get our support throughout every single step of the sales funnel, along with full management and record keeping in your CRM.



## 4) Let's close the deal and cash it in

When prospective clients want to move forward, we help you with all contract negotiations and get the account ready for billing. It's that simple!



# Growth. Guaranteed.

Our team includes

## 20+ sales experts

from different industries and backgrounds.

Our sales services are fully comprehensive: we can take care of everything until the check from the client hits your bank account. Here's what our team can do for you:

- B2B Lead Generation
- High-ticket Closing
- Market Research and Consulting
- Business Development
- Sales Funnel Optimization
- Cross-selling and Up-selling
- Foreign Market Expansion



**We stack the tools.**  
You stack the cash.

HubSpot

Apollo.io

LinkedIn  
SALES NAVIGATOR

Microsoft  
Dynamics 365

pipedrive

Trello

slack



# Best pricing. Ever.

We are located in different countries throughout Latin America to offer you the best rates and best talent.

Our lead generation plans start at only \$2,900 per month — with flexible options tailored to your needs and goals. Commissions are determined on a case-by-case basis.

## Next steps?

Let's get you more deals! It all starts with a conversation.

[Contact Zalesteam now](#)

