



# The **TFSC** ADVANTAGES



**98%**  
Clean Claims  
Approval  
(First Pass)

Dramatically faster  
cash flow with  
minimal denials  
and rework



**100%**  
IVR  
Handling

Eliminates burden  
on your staff while  
ensuring faster, more  
accurate verifications



**Month-to-  
-Month**  
Agreements

We earn your  
business every month  
through performance,  
not contracts



**Daily**  
(Real-Time)  
Billing

Claims submitted  
immediately,  
accelerating  
reimbursements &  
reducing lag



Up to  
**70%**  
Reduction in  
Operating  
Costs

Lower overhead  
without sacrificing  
performance or  
results



## **Performance Guarantee** *If We Don't Deliver, You Don't Pay*

We stand behind our results. If we do not deliver the financial improvement we outline, you don't pay. Our model is entirely performance-driven and aligned with your success.

## **72-Hour EHR Deep Dive** *(Complimentary Full Revenue Analysis)*

We are granted 72 hours of secure access to your EHR system to perform a comprehensive financial analysis of your revenue cycle. This is not a surface-level review. Following that access period, we deliver a 35–40-page detailed report that pinpoints exactly where your organization is leaking revenue, identifies missed opportunities, uncovers underpayments, and highlights inefficiencies across your entire billing process.

*This complimentary analysis is one of the most powerful and unique tools TFSC offers, giving you full visibility into your financial health before any commitment is made.*

### **EXECUTIVE-LEVEL CLARITY**

Along with the full report, we include a 1-page Executive Summary designed for leadership and board-level review, clearly outlining key findings, financial impact, and immediate opportunities for improvement.

### **REALISTIC TURNAROUND TIMELINE**

Analysis delivery is based on organization size and complexity:

- **Hospitals & SNFs:**  
~2–3 weeks
- **Medical Practices:**  
~2–3 days

### **ACTIONABLE REVENUE INTELLIGENCE**














Beyond identifying problems, we provide clear, strategic recommendations, including additional revenue-generating opportunities your organization is already positioned to capture but may not be utilizing.



# COMPREHENSIVE

## Revenue Cycle Management Solutions



- 
**12-Month Look-Back Analysis**  
 Identifies revenue opportunities most providers never uncover
- 
**Recovery of Up to 6 Months of Past Denials**  
 Turns previously lost revenue into immediate cash recovery
- 
**Shortest Turnaround Times**  
 Faster reimbursement cycles and improved cash flow predictability
- 
**Expert Denial Resolution**  
 Significantly higher recovery rates than traditional billing teams
- 
**Continuous, Aggressive Follow-Up**  
 Ensures no claim is left untouched or forgotten
- 
**Dedicated Practice Manager**  
 Direct communication, accountability, and a single point of contact
- 
**Certified Coding Team**  
 Higher accuracy, fewer denials, and maximized reimbursements
- 
**24/7 Billing Operation**  
 Claims are worked around the clock, not limited to business hours
- 
**100% HIPAA-Compliant (SOC 2 Type II Certified)**  
 Enterprise-level security & full regulatory protection
- 
**Full Compliance at Every Level**  
 Eliminates risk and ensures audit readiness
- 
**Proven, Scalable Workflows**  
 Consistent results across hospitals, SNFs, and practices
- 
**Seamless System Integration**  
 No disruption to your current operations or workflows
- 
**Works Alongside Your Team**  
 Enhances your existing infrastructure, not replacing it

## Why TFSC Outperforms Traditional Billing?

Traditional Billing Model	TFSC Model
1-3 Year Contracts	Month-to-Month <i>We earn your business every month</i>
72-80% First-Pass Approval	98% Clean Claims on First Submission
Reactive Follow-Up	Aggressive, Continuous Claim Pursuit
Billing Delays (Weekly/Batch)	Daily, Real-Time Billing
High Overhead / Staffing Costs	Up to 70% Cost Reduction
Limited Visibility	Full Revenue Transparency + Executive Reporting
Denials Written Off	Denials Actively Recovered (Up to 6 Months Back)
9-5 Operations	24/7 Revenue Cycle Execution
"No Accountability" Vendors	Performance-Driven <i>If We Don't Deliver, You Don't Pay</i>





### Performance-Driven Model (No Upfront Cost)

Our success is directly tied to increasing your revenue



### Loved by Clients and Staff

Strong daily relationships and consistently high satisfaction



### Zero Client Attrition

We've never lost a client because results speak for themselves

## ADDITIONAL OFFERING

#### • FTE Workforce Solutions

In addition to our full-scale RCM services, we provide highly skilled, degreed full-time professionals across billing, coding, credentialing, scribing, and administrative roles at approximately **\$2,500/month**

#### • Immediate Impact No Training, Required

Our FTEs are experienced and production-ready from day one, eliminating onboarding delays

#### • Outperforming In-House Staff

Clients consistently report our FTEs match or exceed the productivity and accuracy of their internal teams

#### • Scalable & Cost-Efficient

Quickly expand your workforce with proven talent at a fraction of traditional hiring costs, without HR burden or turnover risk




HIPAA Compliance Certified



SOC 2 Type II Certified

## Connect with Taylor Kish

 (407) 473-8089

 tkish@redfire1.com

 [www.24-7consultancyllc.com](http://www.24-7consultancyllc.com) / [redfire1.com](http://redfire1.com)

 1645 Metropolitan Blvd, Tallahassee, FL 32308