

## **INVESTMENT CRITERIA**

### SIZE AND SCOPE

- Enterprise value \$2m to \$15m
- Industry agnostic

# WHAT WE LOOK FOR

- Strong management team in place
- Significant metro market served
- Proven track record of consistent year over year growth
- Shares our core values



# 31<sup>ST</sup> STREET CAPITAL

31<sup>st</sup> Street Capital is a family-owned private equity firm founded October 1<sup>st</sup>, 2018. We set our vision and core values where our passion lies, using them as our guide to acquire our first company in April of 2019. Since then, we have acquired three additional companies and are actively looking for investment opportunities.

#### FOCUSED STRATEGY

31<sup>st</sup> Street Capital is unique in that we acquire companies with the goal of holding and growing them long term. We leverage our combined experience, buying power, and digital skills to grow businesses through operational excellence. We believe in making an impact with our employees, our companies, and in our communities.

### THE 31<sup>ST</sup> DIFFERENCE

We offer business owners an exit built on personal relationships, communication, honest negotiation, and flexible terms that meet the needs for both parties. We view the acquisition process as a partnership building event, not a root canal.

### CONTACT US

If you are interested in selling your business to someone who will love it as much as you do, <u>lets get in touch</u>!

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# PORTFOLIO COMPANIES



Phoenix, Arizona https://www.floorsourceaz.com



Flooring Expo Minneapolis, MN https://www.flooringexpo.com





#### Floors for Living Houston, TX https://www.floorsforliving.com



Premier Flooring Louisville, KY http://www.premierflooringky.com

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