

INVESTMENT CRITERIA

SIZE

- Enterprise value \$2 to \$15m
- Majority ownership investments

FINANCIAL

- \$10 to \$40m in revenue
- EBITDA > \$500k

INDUSTRY

- Healthy, growing industries
- Highly operational companies

COMPANY

- Established companies with proven track record
- Quality leadership team in place
- Limited customer concentration
- Operations in the United States
- Company shares our core values

OUR CORE VALUES



Positivity



Make an Impact



Work Life Balance



Explore-Learn-Grow



Eyes Wide Open for Opportunity

31ST STREET CAPITAL

31st Street Capital is a family-owned private equity firm founded October 1st, 2018. We set our vision and core values where our passion lies, using them as our guide to acquire our first company in April of 2019. Since then, we have acquired three additional companies and are actively looking for investment opportunities.

FOCUSED STRATEGY

31st Street Capital is unique in that we acquire companies with the goal of holding and growing them long term. We leverage our combined experience, buying power, and digital skills to grow businesses through operational excellence. We believe in making an impact with our employees, our companies, and in our communities.

THE 31ST DIFFERENCE

We offer business owners an exit built on personal relationships, communication, honest negotiation, and flexible terms that meet the needs for both parties. We view the acquisition process as a partnership building event, not a root canal.

CONTACT US

If you are interested in selling your business to someone who will love it as much as you do, [lets get in touch!](#)

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31st Street Capital, LLC

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PORTFOLIO COMPANIES



Floor Source is a flooring company located in Phoenix, AZ with three showroom locations . Floor Source has been an Arizona family-owned and operated flooring company since 2009. Our team has a combined experience in flooring of over 60 years and have been fortunate to help many friends and their families throughout Arizona. Floor Source prides themselves in our professional approach, while still maintaining a personable experience.

<https://www.floorsourceaz.com>



Flooring Expo is a flooring company located in the Minneapolis/St Paul area with 13 showroom locations. We also have a Shop From Home Program to bring the showroom to you. Flooring Expo specializes in all types of flooring and has been in business since 1946. We specialize in making sure that your floor covering is right for you and your home.

<https://www.flooringexpo.com>



Total Flooring is a flooring company located in Homer Glen, IL (just outside of Chicago) with one showroom and a Shop from Home program that brings the showroom to you. Total Flooring has been in business since 1992 and specializes in all types of flooring. They strive to ensure the highest quality of service and craftsmanship no matter how large or small the project is.

<https://www.totalflooringinc.com>



Floors For Living, LLC., is headquartered in Houston, TX and has been serving the Houston area since 2013. The Company has a large warehouse and showroom, as well as 22 additional showrooms that serve communities from Conroe to League City. Started by in 2013, Floors for Living has expanded rapidly, adding 20 retail locations in the first five years! Floors for Living is Houston's #1 retail flooring company. The team has built a great reputation in the Houston market by living up to their motto "The Flooring Experts so you don't have to be."

<https://www.floorsforliving.com>

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