

# S&N Royalty Services LLC

## CAPABILITY STATEMENT

### CORE COMPETENCIES

1. **Leadership:** Inspiring and guiding a diverse team while fostering a positive work culture
2. **Operational Expertise:** Knowledge of janitorial services, cleaning protocols, and industry standards.
3. **Financial Acumen:** Skills in budgeting, cost management, and profitability analysis.
4. **Customer Focus:** Ensuring high-quality service and client satisfaction.
5. **Human Resources:** Expertise in hiring, training, and managing staff, including labor laws.
6. **Strategic Planning:** Setting long-term goals and adapting to market trends.
7. **Risk Management:** Identifying and mitigating operational, financial, and regulatory risks.
8. **Technology Integration:** Using technology to improve service delivery and efficiency.
9. **Marketing and Sales:** Developing strategies for client acquisition and maintaining a competitive edge.
10. **Ethics and Compliance:** Upholding ethical standards and regulatory compliance.



### DIFFERENTIATORS

1. **Quality of Service:** Delivering superior cleaning services consistently.
2. **Customization:** Tailoring cleaning plans to meet specific client needs.
3. **Green Cleaning:** Utilizing eco-friendly products and practices.
4. **Technology Integration:** Employing innovative equipment and software to enhance efficiency and quality.
5. **Customer Service:** Offering exceptional support and responsiveness.
6. **Employee Training and Standards:** Maintaining high standards through well-trained staff.
7. **Value-added Services:** Providing extra services like carpet cleaning, window washing, and floor maintenance.
8. **Transparent Pricing:** Offering clear pricing with no hidden fees.
9. **Client Relationships:** Building strong, reliable relationships with clients.
10. **Brand Identity:** Crafting a unique brand image that resonates with target customers.

### PAST PERFORMANCES

- COMMERCIAL CLEANING
- OFFICE BUILDINGS
- DAYCARES
- CHURCHES
- STATE BUILDINGS
- POST CONSTRUCTION
- PARKING LOTS
- RETAIL STORES
- RESTAURANTS
- ETC.



### COMPANY DATA

**DBE, MBE, SBE CERTIFIED**

NAICS: 23899; 56172; 56174; 56179

Duns Number:  
83571686

### COMPANY INFO

**S&N ROYALTY SERVICES LLC**

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