



# CAPABILITY STATEMENT

D. Williams Consulting LLC is a business solutions firm whose vision is **supporting the life-long elevation and success of others.**

## CORE COMPETENCIES

**D. Williams Consulting, LLC - DBA , DWC Enterprise**, we specialize in delivering comprehensive **Integrated Program Management, Safety Training, Facilitation, and Consultative Services** tailored to the unique needs of clients across Tree Care, Construction, Highway, Contracting, and related industries.

We provide project management, recruitment, and safety training to ensure compliance and efficiency. Our strategies enhance project success, while customized safety training promotes a culture of safety. Our facilitators lead engaging workshops, and we help organizations navigate challenges by sourcing skilled professionals to meet their needs.

Our team of seasoned consultants and coaches collaborates closely with each client, leveraging our extensive network and expertise to create transformative programs that reposition their future. We are committed to delivering results with the highest level of confidentiality, respect, and integrity. Success is rigorously evaluated through feedback mechanisms, including surveys, questionnaires, and consumer reviews, ensuring our solutions consistently meet and exceed client expectations. Choose D. Williams Consulting LLC for a partnership that meets your immediate needs and drives sustainable success and growth.

## PAST PERFORMANCES

- **TREE PRUNING CONTRACT WITH KOCHUN TREE SERVICES, LLC** | Working and providing services as a hired DBE.
- **SAVANNAH STATE UNIVERSITY NATIONAL ALUMNI ASSOCIATION**  
Develop and conduct (using a virtual platform) a leadership team building presentation for the Executive Board.
- **WE VOTE WE WIN** | Perform as a Business Development Agent & Program Manager for this Atlanta based organization, to build awareness of their product messaging.

**Project Management of \$10 million company rebrand** – Lead cross functional team to successfully launch company rebrand within a complex Joint Venture company model.

*Healthy Blue of SC*

**Program & Policy Development** – Employee Engagement Policy & Protocol; Regulatory Compliance Protocol; Business Development & B2B initiatives; – Yielded approximately 26% product growth and 3% market share increase.

*Anthem INC. Healthy Blue of SC (growth percentage noted) / Memorial Health University Medical Center / Small Smiles Dental/ University of Phoenix/Center Parc Credit Union (5% growth YOY)*

**Business Development Agent** – Serve as a business representative for small to mid-sized companies, enhancing growth through meetings, presentations, strategic planning, and project management.

*Affiliations: A. Phillip Randolph Institute, Amerigroup Community Care, We Vote We Win.*



## DIFFERENTIATORS

- Takes pride in customer service, timely, efficient results, leading to success.
- Empathetic approach to assess clients individual needs then collaboratively design and execute effective solutions.
- D. Williams Consulting believes the company's responsiveness, energized interactions, and unique tactics used to reposition futures sets them apart from others.

## COMPANY DATA

**CERTIFICATIONS:** DBE, MWBE, MBE  
**NAICS:** 541611, 611430  
**DUNS:** 117076287

## CONTACT INFO

**D. Williams Consulting, LLC**  
**DONNA WILLIAMS**  
o | 912.692.6779  
c | 800.469.6679  
info@ddwconsulting2.com

**ddwconsulting2.com**

P.O. BOX 18364 | SAVANNAH, GA 31408

