



CAPABILITY STATEMENT



CORE COMPETENCIES

ANALYTICAL THINKING | Applies logic to solve problems and gets the job done.

CLIENT SERVICE | Responds to clients and anticipates their needs.

CONFLICT RESOLUTION | Works to resolve differences and maintain strong work relationships.

CORPORATE TRAINING | Implements professional development and training.

EMPOWERS OTHERS | Gives employees confidence and allows freedom to complete tasks.

ETHICS | Fosters a diverse and respectful workplace.

PROJECT MANAGEMENT | Brings together every component of a project, including resources and planning, needed to complete the job in a timely manner.

PROBLEM SOLVING | Solves problems while ensuring rules and directives are followed.

RESULTS DRIVEN | Achieves goals in a timely manner, while providing excellent client service.

VERBAL COMMUNICATION | Speaks with clarity, precision, and purpose in small and large groups.

DIFFERENTIATORS

- ✓ **PROFESSIONAL**
- ✓ **DEDICATED**
- ✓ **RELIABLE**

PRODUCT DIFFERENTIATORS

Features, performance, efficacy conformance, durability.

SERVICE DIFFERENTIATORS

Ordering ease, delivery, customer training and other miscellaneous.

RELATIONSHIP DIFFERENTIATORS

Competence, courtesy, communication.

PRICE DIFFERENTIATORS

Quantity, customers driven.

CONTACT INFO

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COMPANY DATA

CERTIFICATIONS:

DBE, MBE

NAICS Code:

541614

PAST PERFORMANCES

SIERRA'S SOLUTIONS LLC

Provided consulting services regarding hiring drivers, DOT regulations, FMCSA regulations and other related issues.